



**FOR IMMEDIATE RELEASE**

**SNIA and HCL Roll Out New Conformance Test Suite for Storage Management Standard**

*HCL Develops Conformance Test Suite for SNIA's Storage Management Initiative Specification Versions 1.0.3 and 1.1.0*

**Sunnyvale, CA – November 15, 2005** – HCL Technologies (HCL), a leading global IT solutions provider in Information Technology, IT Infrastructure Services and Business Process Outsourcing today announced that it has completed the development of the Storage Networking Industry Association (SNIA) Storage Management Initiative – Specification (SMI-S) conformance test suite 1.0.3 and 1.1.0. As part of its efforts to promote industry standards, simplify the management of heterogeneous storage networks and offer enterprises greater interoperability, SNIA rolled out the third phase of its conformance test suite for Storage Management Initiative Specification (SMI-S) prior to the Storage Networking World Fall 2005 in Orlando, FL.

In 2003, SNIA partnered with HCL to develop the SNIA-CTP test suite, which covered Server, Array, Fabric and Switch profiles. SNIA launched Version 1.0 in April 2004. SNIA continued its successful partnership with HCL to develop the second phase of SNIA-CTP with 1.0.2 release covering two additional profiles, namely, In-band Virtualization and Fiber Channel Host Bus Adapter and Remote self-certification.

The SNIA-CTP test suites for version 1.1.0 of the SMI-S are the next step for testing the increased functionality of the SMI-S. This set of test suites have been and will be released on a feature/functionality basis. The first release, in October 2005, was focused on the testing associated with fabric and switch functionality. The suites are also designed such that vendors can participate more easily in the testing without incurring extra costs. These two changes are expected to greatly increase the participation of the vendors in the SNIA-CTP program.



“HCL’s contribution to SNIA-CTP has been significant since the beginning of the initiative in 2003. The HCL team has been supportive at all critical milestones.” said **Ed von Adelung, Chair, Interoperability Committee, SNIA.**

“HCL is proud to be associated with the SNIA and its quest to promote open standards. SMI-S is steadily gaining momentum in the marketplace and we are currently working with leading storage networking vendors to enable them to develop SMI-S-compliant products quickly in a cost-effective manner” said **Gunaseelan N, Vice-President of Technology Services at HCL.**

HCL is a dominant engineering services provider in all the areas of Storage Networking and working with leading solution providers in the end-to-end product engineering, interoperability testing and technical support areas. HCL participates in industry associations to create and support industry-standard and interoperable solutions aimed at enabling enterprise customers to reduce data center complexity and improve management of storage.

#### **About HCL Technologies**

HCL Technologies is one of India’s leading global IT Services Company, providing software- led IT solutions, BPO and Remote Infrastructure Management services. Making a foray into the services domain in 1997-98, HCL Technologies focuses on technology and R&D outsourcing, working with clients in areas at the core of their business. The company leverages an extensive offshore infrastructure and its global network of 26 offices in 15 countries to deliver solutions across select verticals including Banking, Insurance, Retail & Consumer, Aerospace, Automotive, Semiconductors, Telecom and Life Sciences. For the twelve month period ended 30th September 2005, HCL Technologies along with its subsidiaries had revenues of US \$ 814 million (Rs.3,584cr) and employed 26,285 professionals. For more information, please visit [www.hcltech.com](http://www.hcltech.com)

#### **About HCL Enterprise**

HCL Enterprise is a leading Global Technology and IT enterprise with annual revenues of US \$2.7 billion (Rs.12,000 cr). The HCL Enterprise comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old enterprise, founded in 1976, is one of India’s original IT garage start-ups. Its range of offerings span Product Engineering, Technology and Application Services, BPO, Infrastructure Services, IT Hardware, Systems Integration, and distribution of technology and telecom products. The HCL team comprises 30,000 professionals of diverse nationalities, who operate from 15 countries including 300 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information please visit [www.hcl.in](http://www.hcl.in)

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### **Forward Looking Statements**

*Certain statements in this release are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies/ entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.*

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