

HCL Bags Global IT Transformational Deal from Alstom

Noida, India, Paris, France, January 25, 2016- [HCL Technologies](#), a leading global IT services provider, today announced a new IT Infrastructure partnership with Alstom, a world leader in the supply of the most complete range of systems, equipment and services in the railway sector.

HCL will leverage its IT infrastructure capabilities to provide workplace engineering services, roll out PC as a Service (PCaaS) for 30,000 users worldwide and will enable local end-user support services across 360 locations in 62 countries. Additionally, HCL will establish a multi lingual global service desk offering support for Alstom in 11 languages including more than 50% French speaking users. These services will be delivered by leveraging HCL's three global delivery centers located in Poland, Brazil and India. As part of this partnership, HCL will also set up the organisation's [Services Integration and Management \(SIAM\)](#) function from conception, enabling Alstom to achieve 'multi sourcing service integration'.

Christine Heckmann – CIO of Alstom, said, "Following the sale of Alstom Energy and central support functions to GE on 2nd November, it was our priority to ensure a smooth and continuous IT operations, to embrace the digital economy in our transformational objectives while optimizing costs. In order to that, we needed to count on the best IT Partner who can help define, develop and implement our IT transformation roadmap for the next 5 years. As such, HCL was the right partner for Alstom as we found HCL to be flexible, agile and having a collaborative approach and these were also the most important criteria we were looking for in a partner"

"This deal is a reaffirmation of HCL's strong heritage working collaboratively in multi-vendor environments and as a pioneer and leader in multivendor SIAM. It is one of HCL's largest infrastructure services engagements across France and Benelux." said **Ashish Gupta - Corporate Vice President & Head of EMEA, HCL Technologies**. "Our track record in carrying out build, operate and transfer projects, and implementing multi-sourcing services integration gave Alstom the confidence that we were their ideal technology partner. One of the pillars of our core philosophy is being flexible and agile in our approach, so we are well-positioned to align seamlessly and respond to the demands of this exciting start-up business as it evolves rapidly."

With extensive experience of core IT business across industries, HCL has made significant progress in becoming one of the most successful IT firms in the European market. HCL's innovative delivery model provides significant savings and operational benefits to customers through a highly flexible, transparent and collaborative approach.

HCL's Infrastructure Services Division (ISD) has been delivering IT infrastructure services to global transportation and large manufacturing firms to reduce cost, improve IT efficiency, increase revenues and industrialize operations. Moreover, it helps its clients to focus on meeting the challenges of the market and growing their business by implementing cost effective and timely responses to business changes by integrating IT systems and business processes, optimizing the utilization of IT Delivery processes, resources, applications and infrastructure, and predicting visibility across supply chain and reliability into operations.

About HCL Technologies

HCL Technologies is a leading global IT services company working with clients in areas that impact and redefine the core of their businesses. Since its emergence on global landscape after its IPO in 1999 and listing in 2000, HCL Technologies, along with its subsidiaries, today operates out of 32 countries and has consolidated revenues of US\$ 6.1 billion, as on 31st December 2015 (on Calendar Year basis). HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, offering an integrated portfolio of services including Enterprise Digitalization, Internet of Things, Engineering Services Outsourcing and Next Generation IT Outsourcing that focuses on transformation-led infrastructure services, applications services and business services. HCL leverages its extensive global delivery capabilities and integrated innovation labs across the world to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Telecommunications, Media, Publishing & Entertainment, Retail & CPG, Life sciences & Healthcare, Oil & Gas, Energy & Utilities, Travel, Transportation & Logistics and Government. With 103,696 professionals from diverse nationalities, HCL Technologies focuses on creating real value for customers by taking 'Relationships Beyond the Contract'. For more information, please visit www.hcltech.com

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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