

## For Immediate Release

### **Andrew R. Jornod Joins HCL AXON as Vice President of Utilities HCL AXON Hires Key Oracle Utilities Executive to Lead its North American Energy & Utility Practice.**

Jersey City, NJ – August 27, 2009 – HCL AXON, a division of HCL Technologies, a provider of Business Transformation consulting services through the innovative implementation and support of SAP applications, is pleased to announce that Andrew Jornod has joined HCL AXON. Jornod will serve as Vice President of Utilities for the Americas. In this role, Andrew will be responsible for the continued growth of HCL AXON's market dominance as one of North America's SAP Service Partners for Utilities. Andrew will help HCL AXON expand its service portfolio with its existing North American customer base, while strategically acquiring new customers who are seeking innovation via Customer Service, Demand Side Management, AMI & Enterprise Asset Management.

Prior to joining HCL AXON, Andrew was a key Sales Leader for Oracle Utilities where he successfully grew the business for four straight years. Prior to his tenure at Oracle, Andrew held key executive positions at SPL WorldGroup, Indus International, and BT Consulting (British Telecommunications plc.) where he began his career in the utilities industry over 14 years ago.

"We are delighted to welcome Andrew to HCL AXON to lead our highly experienced and well-regarded utility professionals. His extensive experience in the Utilities Industry combined with HCL AXON's focus on customer success and our dedication to substantial growth in the America's will significantly enhance our ability to deliver exceptional value through the strategic transformation we drive at to our utilities customers," remarked Ian Greenhalgh, Global EVP of Business Development.

Regarding his new role, Andrew stated, "I have observed HCL AXON from a competitive standpoint for the past several years and believe they have the strongest and most innovative business benefits transformation and implementation methodology of any firm irrespective of software platforms. Their transformation methodologies, product offerings, skilled consultants and proven track record have solidified their leadership standing within the SAP Ecosystem. I am very excited to be here and look forward to helping HCL AXON expand its Utilities portfolio."

#### **About HCL AXON**

HCL AXON ([www.hcl-axon.com](http://www.hcl-axon.com)), a division of HCL Technologies, is a Business Transformation consultancy that delivers significant value to large, complex organizations through the innovative implementation and support of SAP technologies. HCL AXON has over 4,700 of the industry's most experienced professionals specializing in the delivery of sustained business improvement through technology enabled transformation programs. HCL AXON's consultants bring in-depth industry expertise alongside best practice functional knowledge to address the strategic, operational, information management and organizational effectiveness challenges faced by organizations today. HCL AXON is renowned for its global ability to help clients define more ambitious strategies, build more effective organizations and shape more successful futures.

#### **About HCL Technologies**

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore

infrastructure and network of offices in 20 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Aerospace & Defense, Telecom, Retail & CPG, Life Sciences & Healthcare, Media & Entertainment, Travel, Transportation & Logistics, Automotive, Government, Energy & Utilities. HCL takes pride in its philosophy of 'Employee First' which empowers our 54,026 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 2.0 billion (Rs. 9,842 crores), as on 31st March 2009. For more information, please visit [www.hcltech.com](http://www.hcltech.com)

#### **About HCL Enterprise**

HCL is a \$5 billion leading Global Technology and IT Enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old Enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings spans Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products. The HCL team comprises over 59,000 professionals of diverse nationalities, who operate from 20 countries including 360 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in)

#### **Forward looking Statements**

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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