

Press Release

HCL Comnet to 'Simplify Information Management'

Joins EMC Velocity² Partner Program to provide end-to-end information lifecycle management solutions to large enterprises

New Delhi, March 7, 2007: HCL Comnet, a pioneer and world leader in Global Remote Infrastructure Management Services, and a subsidiary of HCL Technologies, today announced it has joined the EMC Velocity² Partner Program of EMC Data Storage Systems India, a wholly owned subsidiary of EMC Corporation, the world leader in information management and storage. The decision to resell EMC hardware, software and solutions marks a value extension of HCL Comnet's Integrated IT Management portfolio and seeks to simplify information management for large HCL Comnet customers.

By leveraging the broad portfolio of EMC technology HCL Comnet can help large organizations deal with an exploding growth of information, driven by increased digitization and the compliance imperatives laid down by regulators, especially in the Financial Services & Insurance (FSI), Knowledge based and Pharmaceutical industry verticals. HCL's new service to offer end-to-end information lifecycle management solutions will provide customers with information lifecycle management solutions including assessment, storage, optimization and real-time management to ensure its 24x7 availability and assurance.

HCL Comnet currently manages over 1,000 terabytes of information for its global customers. Combined with HCL's Business Continuity Management and compliance services, HCL Comnet will be able to provide end-to-end integrated assurance for its large enterprise customers.

Kiran Bhagwanani, VP Asia Pacific & ME, HCL Comnet said, "HCL has a long-standing relationship with EMC for promoting storage, workflow and document management solutions for the Indian market. We believe EMC's industry-best information management and storage solutions combined with HCL Comnet's integration and management capability in this space will provide enterprises with the ability to manage the burgeoning growth of information in their organization. HCL Comnet will shift the focus from pure play box deployment to life cycle services with information management at its core. Our agile, scalable and secure information management solutions, with its high-performance and availability benchmarks, are a disruptive model, which will be attractive to large enterprises across the country".

Sonik Porwal, Director, Channels & Strategic Alliances, EMC India & SAARC, said, "Partners are a key focus area for EMC in India. We are 100 percent committed to forge and build long-term partnerships to extend our geographical reach in the country under the EMC Velocity² Partner Program. The relationship with HCL Comnet allows us to extend our information management and storage expertise to secure our leadership position in the large enterprise IT market in India".

HCL Comnet has been recently ranked amongst the Top 2 IT Infrastructure Services in the world by Global Services (CMP-Cybermedia publication) and No.1 Specialty Offshore Infrastructure Services Provider by NeolT and CMP. The company has also notched up virtually all the Industry awards this year in the Managed Services space in the country, including being ranked the No.1 Network Management and VSAT Services Provider by V&D100 Survey for third year in a row. Comnet has also been ranked as the No.1 Managed Security Services Provider by Frost & Sullivan, DQ Annual, 2005 and the Leader in Domestic Remote Infrastructure Management Services, 2006 by Frost & Sullivan.

About HCL ISD

HCL ISD is a leading IT services company (known and registered as HCL Comnet in the Indian market and a subsidiary of HCL Technologies Ltd.). A focused player in the IT services arena, HCL ISD seeks to provide simplified infrastructure solutions through delivering high-performance management services for complex, distributed infrastructure environments encompassing the Internet, Client and legacy based infrastructures. HCL ISD addresses the growing demand for the cost-effective management of technology infrastructure across geographically dispersed locations. With a mission to develop innovative solutions for enterprises worldwide, the company has developed a unique model for Remote IT infrastructure management that enables customer organizations to achieve superior infrastructure performance and significantly reduced costs through a global delivery model. For more information, please visit www.hclisd.com

About HCL Technologies

HCL Technologies is one of India's leading global IT Services companies, providing software-led IT solutions, remote infrastructure management services and BPO. Having made a foray into the global IT landscape in 1999 after its IPO, HCL Technologies focuses on Transformational Outsourcing, working with clients in areas that impact and re-define the core of their business. The company leverages an extensive global offshore infrastructure and its global network of offices in 16 countries to deliver solutions across select verticals including Financial Services, Retail & Consumer, Life Sciences Aerospace, Automotive, Semiconductors, Telecom and MPE (Media Publishing & Entertainment). For the quarter ending 31st December 2006, HCL Technologies, along with its subsidiaries had revenue (TTM) of US \$ 1.155 billion (Rs. 5220 crore) and employed 38,317 professionals. For more information, please visit www.hcltech.com

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