



## **Infor and HCL Technologies Enter Strategic Partnership**

***Leading IT Services Company with 100,000 Employees Builds Global Practice Around Infor Applications***

**NEW YORK, NY and SUNNYVALE, CA – June 23, 2015 – [Infor](#)**, the industry cloud company, today announced a strategic partnership with leading global IT services company, [HCL Technologies](#). This collaboration will help to significantly expand implementation, development and support resources for Infor customers across all geographies through HCL's local operations in more than 30 countries. As part of the alliance, HCL will build a practice specifically to support key Infor products, including [Infor M3](#) and [Infor Lawson Enterprise Financial Management](#), dedicating approximately 500 employees to work exclusively with the Infor ecosystem. The company's resources and expertise combined with Infor's industry leading applications will promote faster and more effective responses to market opportunities, serving as a catalyst for growth for both organizations.

"Infor differentiates itself in the market through its user experience, industry-specific functionality and flexible deployment options, all of which will appeal to HCL customers across multiple industries and markets," said Anant Gupta, president and CEO of HCL Technologies. "It is because of these distinctions that HCL is investing in Infor, as we feel its applications present a viable new source of revenue for our business and will help us to deliver greater value for our clients."

As a strategic alliance member of the [Infor Partner Network \(IPN\)](#), Infor and HCL will form integrated development and support teams to enhance implementation and maintenance capabilities and position the companies for additional collaboration in the future. Whether implementing an application in a cloud environment or on-premise, or upgrading an existing system, this partnership will benefit customers by facilitating faster deployments and providing expanded access to experienced consultants that can assist organizations in optimizing their use of Infor products.

“This strategic partnership will help Infor accelerate the adoption of our applications; we’ve shipped over 400 new products and 16,000 enhancements in recent years and our customers are anxious to upgrade to Infor CloudSuite,” said Charles Phillips, CEO of Infor. “HCL’s deep technical bench and global scale will expand the talent pool around Infor applications and quickly deliver value for our customers”.

To learn more about Infor partnerships, please visit [www.infor.com/partners](http://www.infor.com/partners).

### **About HCL Technologies**

HCL Technologies is a leading global IT services company working with clients in the areas that impact and redefine the core of their businesses. Since its emergence on global landscape after its IPO in 1999, HCL has focused on 'transformational outsourcing', underlined by innovation and value creation, offering an integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and Business services. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare & Life sciences. HCL’s organizational beliefs of 'Employees First, Customers Second', 'Trust, Transparency and Flexibility', and 'Value Centricity' empower its 104,184 Ideapreneurs to create real value for customers by delivering a Relationship Beyond the Contract. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 5.8 billion, as on 31st March 2015 (on LTM basis). For more information, please visit [www.hcltech.com](http://www.hcltech.com)

## About Infor

Infor is fundamentally changing the way information is published and consumed in the enterprise, helping 73,000 customers in more than 200 countries and territories improve operations, drive growth, and quickly adapt to changes in business demands. Infor offers deep industry-specific applications and suites, engineered for speed, and with an innovative user experience design that is simple, transparent, and elegant. Infor provides flexible deployment options that give customers a choice to run their businesses in the cloud, on-premises, or both. To learn more about Infor, please visit [www.infor.com](http://www.infor.com).

Infor customers include:

- 19 of the top 20 aerospace companies
- 10 of the top 10 high tech companies
- 10 of the top 10 pharmaceutical companies
- 22 of the 25 largest U.S. healthcare delivery networks
- 16 of the 20 largest U.S. cities
- 20 of the top 20 automotive suppliers
- 17 of the top 20 industrial distributors
- 16 of the top 20 global retailers
- 4 of the top 5 brewers
- 21 of the top 30 global banks
- 6 of the top 10 global luxury brands

*This announcement reflects the direction Infor may take with regard to the specific product(s) described herein, all of which is subject to change by Infor in its sole discretion, with or without notice to you. This announcement is not a commitment to you in any way and you should not rely on this document or any of its content in making any decision. Infor is not committing to develop or deliver any specified enhancement, upgrade, product or functionality, even if such is described in this announcement and even if such description is accompanied by words such as "anticipate," "believe," "expect," "intend," "may," "plan," "project," "predict," "should," "will," and/or similar expressions. Many factors can affect Infor's product development plans and the nature, content and timing of future product releases, all of which remain in the sole discretion of Infor. This announcement, in whole or in part, may not be incorporated into any contractual agreement with Infor or its subsidiaries or affiliates. Infor expressly disclaims any liability with respect to this announcement.*

### **HCL Forward-looking Statements**

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

### **Infor Contact:**

Dan Barnhardt  
Infor  
646-336-1731  
[dan.barnhardt@infor.com](mailto:dan.barnhardt@infor.com)

### **HCL America Inc. Contact:**

Chiku Somaiya  
[Chitragada.Somaiya@hcl.com](mailto:Chitragada.Somaiya@hcl.com)  
713-670-6752

Source: <http://www.hcltech.com/press-releases/application-services/infor-and-hcl-technologies-enter-strategic-partnership>