



## Press Release

# Saint Gobain Expands Engagement with HCL

**Paris, France/Noida, India – 11th February, 2013.** HCL Technologies Ltd. (HCL), a leading global IT services provider, today announced that Saint Gobain, worldwide leader in construction markets has expanded its IT infrastructure engagement to include transformational data center services in Europe.

This engagement expands HCL's current relationship with Saint Gobain. The initial phase provided a roadmap to cover the migration servers and other data centre components that are spread across multiple locations. HCL is transforming Saint-Gobain's computing landscape from its current state to a world-class environment using proprietary cutting-edge technologies and frameworks. The engagement leverages HCL's award winning MTaaS™ platform for Enterprise Service Management and Monitoring to deliver proven operational benefits and business value.

HCL will support several European entities of Saint-Gobain during the course of this engagement. The company has also successfully commissioned new data centers in Paris, which are being used for delivering shared data center services to these entities across Europe.

Speaking on the engagement, **Mr. Gery Bonte, Group CTO, Saint-Gobain** said, "We were in search of an IT partner that could assist us in a smooth transition from the decentralized and disparate environment to a centralized and standardized IT environment. In HCL, we found an IT Infrastructure vendor that could ensure a successful transition into a standardized environment by leveraging HCL's globally benchmarked set of tools, processes and operations. In addition to this, HCL continues to ensure a shift from the best effort service level to a well-defined service level based on the ITIL process. We look forward to a long and rewarding partnership with HCL Technologies."

"We are pleased to have extended our partnership with Saint Gobain, our customer since 2005 and one of Europe's most respected industrial brands. It reinforces HCL's increasing attractiveness as a transformational IT Infrastructure partner of choice for large multinationals across Europe and the world at large," said **Mr. Ashish Gupta, Senior Vice President & Head - EMEA, HCL Technologies ISD**. "This contract highlights customers' increasing confidence in HCL's capabilities to manage large and complex IT Infrastructure environments through its robust delivery benchmarks and deep domain knowledge."

HCL commenced its journey in Europe almost a decade back providing integrated suite of services including IT Services, Remote Infrastructure, Engineering and R&D and BPO services. Its 'think global, act local' philosophy makes it a commercially innovative company with local autonomy to structure deals. Through the years, HCL has executed several transformational engagements in Europe placing it at the top of the European service providers' list.

## About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers our 85,194 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 4.4 billion ( ₹ 23,499 crores), as on 31 Dec 2012 (on LTM basis). For more information, please visit [www.hcltech.com](http://www.hcltech.com)

## About HCL Enterprise

HCL is a \$6.2 billion leading global technology and IT enterprise comprising two companies listed in India – HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 90,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. HCL has partnerships with several leading global 1000 firms, including leading IT and technology firms.

## Forward Looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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