

## HCL Technologies Announces Relationship with VMware to offer Virtualization Lifecycle Services

**Sunnyvale/London/New Delhi, July 8, 2008** – HCL Technologies, a leading global IT Services Provider, today announced signing a Global System Integration contract with VMware. This relationship combines industry-leading VMware virtualization product and services with HCL's proven experience and globally benchmarked capabilities in enterprise IT infrastructure operations and transformation, thereby providing best-of-breed virtualization lifecycle services to global enterprises.

HCL's relationship with VMware will further strengthen its expertise in information lifecycle management as well as desktop and datacenter Virtualization and Transformation Services to help enterprises reduce risk, cut costs and improve IT efficiency.

HCL provides customers with effective and efficient enablement and management of virtualized infrastructure across desktop, network, application and datacenter systems. HCL's services cover the entire virtualization lifecycle, from assessment, architecture, and design to implementation, management and transformation. These services combined with VMware virtualization deliver optimal utilization of IT resources, improved IT efficiency, reduced complexity, faster application deployment and enhanced availability, reduced power consumption and waste, increased BCP and DR capability, greater flexibility of the complete IT environment, and lower overall operating costs.

"We welcome HCL into the VMware Global System Integrator program," said Steve Houck, vice president, worldwide channels at VMware. "HCL's expertise in systems integration complements VMware virtualization to provide datacenter solutions that help companies achieve huge savings in time, money, and power while becoming more flexible, efficient, and disaster-resilient. We look forward to providing joint solutions and services to meet HCL customers' growing demand for VMware virtualization solutions."

"Our goal is to simplify IT for companies whose priority is controlling costs while responding faster to their end-users requirements, " said Anant Gupta, President, HCL Technologies ISD. "To address these objectives, we at HCL leverage a best-of-breed suite of technologies, tools, processes and methodologies that enable our customers to accelerate virtualization, thereby allowing them maximum return on investment and greater efficiency in their IT environment. This Global System Integrator relationship with VMware will go a long way to further enhance our offerings in this space, as well as strengthen our skill and expertise base in this area.

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Our customers can also leverage this arrangement to source VMware licenses from HCL as part of our one-stop, end-to-end lifecycle services”.

HCL pioneered the concept of Remote Infrastructure Management (RIM) with a co-sourcing model of engagement, which has added substantial value to customers including 70+ Fortune 500 and Global 2000 enterprises. HCL created a new market space which today has become a leading trend. HCL is widely acknowledged as a pioneer and a leader in global delivery of infrastructure management. The company was cited as a leader in Global IT Infrastructure Outsourcing in an independent vendor evaluation study by Forrester Wave TM, Q2, 2007 and No.1 ‘Specialty Offshore Infrastructure Services Provider’ by NeoIT and ‘Managing Offshore’ magazine. HCL has also been ranked as the World No. 1 in Infrastructure Outsourcing Vendor by Brown-Wilson Group for the Black Book of Outsourcing, 2007

## About HCL ISD

HCL ISD is a leading IT services company (known and registered as HCL Comnet in the Indian market and a subsidiary of HCL Technologies Ltd.). A focused player in the IT services arena, HCL ISD seeks to provide simplified infrastructure solutions through delivering high-performance management services for complex, distributed infrastructure environments encompassing the Internet, Client and legacy based infrastructures. HCL ISD addresses the growing demand for the cost-effective management of technology infrastructure across geographically dispersed locations. With a mission to develop innovative solutions for enterprises worldwide, the company has developed a unique model for Remote IT infrastructure management that enables customer organizations to achieve superior infrastructure performance and significantly reduced costs through a global delivery model. For more information, please visit [www.hclisd.com](http://www.hclisd.com)

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## About HCL Technologies

HCL Technologies is one of India's leading global IT Services companies, providing software-led IT solutions, remote infrastructure management services and BPO. Having made a foray into the global IT landscape in 1999 after its IPO, HCL Technologies focuses on Transformational Outsourcing, working with clients in areas that impact and re-define the core of their business. The company leverages an extensive global offshore infrastructure and its global network of offices in 18 countries to deliver solutions across select verticals including Financial Services, Retail & Consumer, Life Sciences & Healthcare, Hi-Tech & Manufacturing, Telecom and Media & Entertainment (M&E). For the quarter ended 31st March 2008, HCL Technologies, along with its subsidiaries had last twelve months (LTM) revenue of US \$ 1.8 billion (Rs. 7083 crores) and employed 49,802 professionals. For more information, please visit [www.hcltech.com](http://www.hcltech.com)

## About HCL Enterprise

HCL Enterprise is a \$4.9 billion leading Global Technology and IT enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings span Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products. The HCL team comprises approximately over 55,000 professionals of diverse nationalities, who operate from 18 countries including 360 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in)

## Forward Looking Statements

*Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand*

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*for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.*

*Other product or service names mentioned herein are the trademarks of their respective owners*

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