



PRESS RELEASE

HCL Technologies launches BPO Delivery Centre in Philippines

- Centre to employ 400 professionals
- Expands HCL's Integrated Global Delivery Model (IGDM)

Manila, Philippines, Singapore and Noida, India, June 7, 2012 – HCL Technologies Ltd., leading provider of global IT services unveiled its Global Delivery Centre for business process outsourcing services in Quezon City, Manila in the presence of Ms Fe Agoncillo-Reyes, assistant secretary of the Department of Trade and Industry (DTI). This centre which will employ 400 professionals, expands HCL's Integrated Global Delivery Model (IGDM) to create global delivery capability for its clients.

HCL will leverage Philippine's time zone advantage to service a growing number of its global BPO customers in Financial Services, Healthcare & Pharma, MPE and other industries. HCL will deliver high value added transaction services such as F&A, SCM, and domain oriented industry specific processes from the Philippines centre. This centre reinforces HCL's high level of commitment to its customers by investments in people, facilities and processes.

"This Philippine centre reinforces HCL's objective to provide customers with Next-Generation BPO Services, characteristic of deep-domain focus and Integrated Global Delivery that leverages our Employees First Customers Second platform. This centre in Philippine reinforces HCL's assurance of a homogenous experience and single service standards across all its BPO delivery centres. The plan for setting up the delivery centre in Philippines was influenced by country's growing prominence as a strong BPO services hub," said **Rahul Singh, President, Financial Services, and President - Business Services, HCL Technologies Ltd.**

Committed to hiring and developing talent locally, HCL is working closely with the Business Processing Association of the Philippines (BPAP) to better engage with professionals and academic institutions in the region. HCL will work closely with several local universities in the Philippines to recruit young graduates.

"We are extremely pleased with the commitment shown by HCL to collaborate with BPAP in the various initiatives spearheaded to create and sustain a robust pool of skilful and motivated workers to spur further growth. We are confident that with HCL's plans for developing its Philippines centre, and through its involvement, we will help create a more flexible and training ground that will complement the industry's talent and skill requirements," said **Raymond Lacdao, Executive Director, Industry Affairs, BPAP.**

"I would like to acknowledge and thank the Government, through the Department of Trade and Industry's Philippine Trade and Investment Center in New Delhi, and the BPAP for the assistance they provided and in helping us to make the decision to select Philippines as one of the key BPO delivery locations," said **Rahul Singh**. In the context of a rapidly changing world, HCL is focused on positively impacting communities through local job creation and development of an ecosystem to support and encourage innovation.



About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employee First, Customer Second' which empowers our 82,464 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, has reported consolidated revenues of US\$ 4.0 billion (Rs 19,412 crores), as on 31 March 2012 (on LTM basis). For more information, please visit www.hcltech.com

About HCL Enterprise

HCL is a \$6.2 bn leading global technology and IT enterprise comprising two companies listed in India - HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing and a transformational enterprise, HCL's diverse range of hardware and software offerings span a wide array of focused industry verticals. The HCL team consists of 90,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. For more on HCL, please visit www.hcl.com

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

For details contact

Samrat Banerjee
HCL Technologies Ltd.
Email: samrat.banerjee@hcl.com
Tel.: +65-6512-9444
www.hcltech.com
www.hcl.com