

Press Release

## ***HCL Technologies partners with Compuware to provide APM Solutions***

**New Delhi, February 2, 2004** – HCL Technologies has formed a partnership with Compuware Corporation (NASDAQ: CPWR), a world leader in delivering software and services that enable businesses to manage their enterprises and maximize the value of their IT assets. As a consequence of this partnership, Compuware will henceforth be able to provide consulting services, particularly in the Application Performance Management (APM) arena in India and the Asian region.

The partnership, the first of its kind in the region, grants HCL Technologies rights to Compuware's STROBE suite of APM tools as implementer and reseller in the Asian Region.

"HCL Technologies' strong infrastructure and status as one of the leading IT services companies, presented a natural fit to Compuware," said Sachin Khanna, Sales Director, Thailand, Indonesia, India/SAARC, Compuware Asia-Pacific. "We expect the benefits of the partnership will be realised by customers through improved IT productivity and reduced costs across the application life cycle."

STROBE's key feature is measuring both online and batch application performance in single and multi-system environments, and creating "Performance Profiles" that detail where applications are processed and how much time is spent at each step of the process. This allows developers, performance analysts and other IT professionals to easily locate and eliminate sources of excessive resource demand.

HCL Technologies has a well established Centre of Excellence(CoE) for Enterprise Application Testing, which together with the company's deep-rooted technological expertise in mainframe centric applications, will bring a unique value proposition to customers in delivering Application Performance Assessment(APA) services with Compuware's STROBE solution.

Commenting on this partnership, Rohit Gandhi, Regional Director, HCL Technologies based in Kuala Lumpur said, "We see this as a highly symbiotic relationship, with both partners leveraging their individual strengths to provide greater value to customers in the Region. Compuware has proven competency in products focused on business-critical applications and we look forward to deploying their APM suite, to enhance HCL's offerings in the applications space."

### **About Compuware Corporation**

Compuware Corporation (NASDAQ: CPWR) is a world leader in delivering software and services that enable businesses to manage their enterprises and maximize the value of their IT assets. Compuware solutions accelerate the development, improve the quality and enhance the performance of business-driving applications. Founded in 1973, Compuware serves the world's leading IT organizations, including more than 90 percent of the Fortune 100 companies. Learn more about Compuware at <http://www.compuware.com/>.

**About HCL**

HCL is one of the leading, Global, Technology and IT enterprises with annual revenues of around \$2.0 billion, with IT Products and Services contributing to revenues of over \$1 billion. The 29 year old group founded in 1976, is one of India's original technology garage start up companies. Its range of offerings span Product Engineering, Technology and Application Services, BPO, Infrastructure Services, IT Hardware, Systems Integration as well as distribution of technology and telecom products. The HCL team comprises 24,000 professionals of diverse nationalities, who operate from over 26 offices across 15 countries. HCL has global partnerships with several leading Fortune 1000 firms, including several IT and Technology majors.

**About HCL Technologies**

HCL Technologies is one of India's leading global Technology & IT services companies, providing software- led IT solutions, BPO and infrastructure management services. Making a foray into the services domain in 1997-98, HCL Technologies focuses on technology and R&D outsourcing, working with clients in areas at the core of their business. The company leverages an extensive offshore infrastructure and its global network of 26 offices in 15 countries to deliver solutions across select verticals including Banking, Insurance, Retail & Consumer, Aerospace, Automotive, Semiconductors, Telecom and Life Sciences. For the twelve month period ended 31st December 2004, HCL Technologies along with its subsidiaries had revenues of \$ 664 million and 20,249 employees. For more information, please visit [www.hcltech.com](http://www.hcltech.com)

**Forward Looking Statements**

Certain statements in this release are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies/ entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

**For further information please contact:**

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