



HCL Adds Microsoft Business Solutions to Existing Portfolio of Offerings

Sunnyvale, California, USA May 17, 2005 - HCL Technologies Ltd ("HCL"), a leading global IT Services provider, today announced that it is extending its relationship with **Microsoft** by becoming a reseller and system integrator for **Microsoft Business Solutions** in North America. The addition of Microsoft Business Solutions to the Enterprise Consulting Services (ECS) portfolio of the company will enable HCL to reach out to several new and existing customers in North America. HCL will not only resell the Microsoft Business Solutions suite of Products, but will also assume the role of a Systems Integrator (SI) partner in North America.

"We're pleased that a Microsoft Global Systems Integrator like HCL has become a Microsoft Business Solutions Reseller", said **Don Nelson, General Manager Partner Sales and Readiness, Microsoft**. "HCL's expertise in architecting and deploying ERP systems will be invaluable in showcasing to our mutual customers the value of our integrated business applications."

Microsoft Business Solutions products and services are financial, customer relationship and supply chain management applications for small and midsize businesses, large organizations, and divisions of global enterprises. Delivered through a network of channel partners providing specialized services, these integrated, adaptable business applications work like familiar Microsoft software to streamline processes across an entire business.

The Microsoft Business Solutions practice seeks to bridge an important requirement in the Enterprise Consulting offerings portfolio of HCL. Focused towards the growing mid market, the HCL Microsoft Business Solutions initiative is set to capitalize on the good traction that HCL has achieved in the Manufacturing, Hi-tech and other key market segments in North America.

"We are excited to enhance our relationship with Microsoft. Partnering with Microsoft Business Solutions as a Reseller and System Integrator in the US further enhances our focus and



commitment on HCL's Business Solution and Enterprise Consulting. We now have complete suite of Microsoft solutions including Microsoft Business Solutions Axapta, Microsoft Business Solutions Great Plains, Microsoft Business Solutions Navision and Microsoft CRM for our customers across our focused verticals." said Sandeep Kishore, Vice President, Hi -Tech and Banking & Financial Services, HCL.

About HCL

HCL is a leading Global Technology and IT enterprise with annual revenues of \$2.2 billion. IT Products and Services contribute to revenues of over \$1.1 billion. The HCL Enterprise comprises of two companies listed in India, HCL Technologies & HCL Infosystems. The 29 year old enterprise, founded in 1976, is one of India's original IT garage start ups. Its range of offerings span Product Engineering, Technology and Application Services, BPO, Infrastructure Services, IT Hardware, Systems Integration, and distribution of technology and telecom products. The HCL team comprises of 26,000 professionals of diverse nationalities, who operate from 15 countries including 300 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information please visit www.hcl.in

About HCL Technologies

HCL Technologies, a HCL enterprise, is one of India's leading global IT Services Companies, providing software- led IT solutions, BPO and Remote Infrastructure Management services. Making a foray into the services domain in 1997-98, HCL Technologies focuses on technology and R&D outsourcing, working with clients in areas at the core of their business. The company leverages an extensive offshore infrastructure and its global network of 26 offices in 15 countries to deliver solutions across select verticals including Banking, Insurance, Retail & Consumer, Aerospace, Automotive, Semiconductors, Telecom and Life Sciences. For the twelve month period ended 31st March 2005, HCL Technologies along with its subsidiaries had revenues of \$ 711 million and employed 22,034 professionals. For more information, please visit www.hcltech.com

Forward Looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases



in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies/ entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

Other product or service names mentioned herein are the trademarks of their respective owners

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