HCL Technologies to Launch Internet of Things (IoT) Incubation Center in Redmond with Microsoft

New center to offer vertical IoT solutions

Noida, India February 08, 2016: HCL Technologies today announced the launch of an Internet of Things (IoT) Incubation Center in Redmond, Washington, USA, designed to leverage Microsoft Azure IoT Suite to accelerate enterprise IoT adoption.

The HCL incubation center will build vertical solutions focused on two key growth areas: Industrial & Manufacturing and Life Sciences & Healthcare, with use cases around Industrial Automation, Remote Patient Monitoring and Fleet Management, among others. The center will also deploy a new model of innovation leveraging real-time analytics, sensory data and rapid co-creation allowing customers to experience the impact IoT can have on their ability to create sustainable business value.

The Incubation Center combines HCL's rich heritage and leadership in Engineering and Product Lifecycle Management, Systems Integration and Infrastructure Services with Microsoft's leadership in the IoT space.

"Innovation in today's world requires Invention and Execution. The ability to rapidly prototype and bring solutions to market is a key to enterprise success in a hyper-innovative global environment," said **Sukamal Banerjee, EVP & Head of IoT WoRKS Business Unit, HCL Technologies**. "Industrial IoT is slated to be the next big productivity and revenue generation lever for enterprises worldwide. We are confident that our collaboration in this space will create some truly innovative and actionable Industrial IoT solutions which are scalable, cost-effective and focused on user experience," he added.

"One of the most transformative trends affecting businesses today is the Internet of Things. Together with HCL, we're enabling companies to accelerate IoT adoption with industry-specific solutions that deliver greater business insights, new revenue models and speed return on investment," said **Susan Hauser, Corporate Vice President, Business & Corporate Responsibility, Microsoft**. "These capabilities are essential to creating greater impact and maintaining competitive advantage in the digital economy."

IoT WoRKS By HCL is a front runner in the field of IoT enabling organizations to experience and leverage IoT solutions for maximizing returns from their asset investments and creating entirely new services that deliver measurable business outcomes. These solutions will have an increasing role in differentiating enterprises and positioning them for the 21st Century. HCL offers end-to-end IoT offerings for organizations across different levels of IoT maturity. It has three phases – Define, Build & Run to help design enterprise IoT programs, develop IoT systems and manage uptime of enterprise systems respectively.

About HCL Technologies

HCL Technologies is a leading global IT services company working with clients in areas that impact and redefine the core of their businesses. Since its emergence on global landscape after its IPO in 1999 and listing in 2000, HCL Technologies, along with its subsidiaries, today operates out of 32 countries and has consolidated revenues of US$ 6.1 billion, as on 31st December 2015 (on Calendar Year basis). HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, offering an integrated portfolio of services including Enterprise Digitalization, Internet of Things, Engineering Services Outsourcing and Next Generation IT Outsourcing that focuses on transformation-led infrastructure services, applications services and business services. HCL leverages its extensive global delivery capabilities and integrated innovation labs across the world to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Telecommunications, Media, Publishing & Entertainment, Retail & CPG, Life sciences & Healthcare, Oil & Gas, Energy & Utilities, Travel, Transportation & Logistics and Government. With 103,696 professionals from diverse nationalities, HCL Technologies focuses on creating real value for customers by taking 'Relationships Beyond the Contract'. For more information, please visit www.hcltech.com

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