



| **Press Release**

**HCL Invests in Next Generation Green Data Center in New Jersey, Further Expanding Its U.S. Delivery Footprints**

*Facility Enables End-to-End Data Center Services Including Near-shore Co-Location Solutions, Business Continuity Planning, Cloud Computing and Mainframe Management Services; HCL Continues Increasing Investments in U.S.*

**Sunnyvale, CA and Noida, India – Aug 03, 2009** – HCL Technologies Ltd. (HCL), India's leading global IT services company, today announced that it had completed acquisition of a 35,000 square foot data center from a Fortune 500 Organization in Parsippany, New Jersey. The move aligns with company's strategy to increase its global footprint and meet growing customer demand for eco-friendly, advanced, end-to-end services including near-shore Co-location Solutions and Services, Cloud Computing, Business Continuity and Mainframe Management Services.

This next generation data center will complement HCL's existing near-shore delivery network in US comprising of its operations center in Raleigh, North Carolina and its global data center delivery ecosystem, powered by its partner footprints across the globe. HCL has nine data center partners, apart from its own facilities currently, serving its worldwide customer base.

"HCL has made a long standing commitment in growing its presence here in the United States and today's announcement of a new, next generation data center in New Jersey demonstrates our commitment to this region," said R Srikrishna, SVP, Sales - North America, HCLT Infrastructure Services Division (HCLT ISD). "HCL is focused on growing market share in North America and our new operations, not only in New Jersey but also in North Carolina, enabling us to accomplish that goal while benefiting the local economies through short and long term job creation for construction and IT support in the future."

HCL took over this data center from a Fortune 500 enterprise in October, 2008 and upgraded the technology and service landscape, using its state of the art consolidation, virtualization, green computing and reference architectures including open systems and mainframes. This resulted in higher serviceability, better end user application response times and significant cost savings over the last 10 months. The company is investing \$15mn in this facility.

HCL is further upgrading this facility to a Tier III equivalent Next Generation data center by deploying best-of-breed eco-friendly technologies from leading solution/technology vendors and acquiring world class certifications. The company plans to hire more than 100 local US workers for this state of art facility. This facility has been designed for mission critical systems conforming to the Uptime Institute's TIER III guidelines. Additionally the facility follows the LEED guidelines established by U.S. Green Building Council (USGBC).

"We believe that our investment in local geographies and innovative solutions and services, will provide significantly reduced TCO and enhanced IT performance including proximity benefits to U.S. enterprises," said C Vijay Kumar, SVP, Service Delivery, HCLT ISD.

"This facility is yet another milestone in HCL's aggressive expansion and its commitment to provide right-shore delivery options to customers across the globe."

HCL selected New Jersey as the location of its new facility due to its highly skilled workforce and close proximity to its U.S. based customers in the greater New York City area, particularly those in the financial services and life sciences as well as pharmaceutical industries.

Features of the new DC located at Parisppany, New Jersey, include:

- **Area:** 35000 sq ft. building designed and built to withstand a Category 3 hurricane and earthquakes.
- **Power:** Two Utility lines terminated in a substation; connected load capability of 150 watts\ft<sup>2</sup>. Redundant power feeds with diesel generator backup in the event of extended power outages.
- **Communication:** Multiple communication provider alliances available for fiber, Local loops and WAN links.
- **Security:** Digital cameras & CCTV, security guards, proximity card access



### **About HCLT ISD**

HCLT ISD is a leading IT services company and a subsidiary of HCL Technologies Ltd. (also known as HCL Comnet in the domestic market). A focused player in the IT services arena, HCLT ISD seeks to provide simplified infrastructure solutions through delivering high-performance management services for complex, distributed infrastructure environments encompassing the Internet, Client and legacy based infrastructures. HCLT ISD addresses the growing demand for the cost-effective management of technology infrastructure across geographically dispersed locations. With a mission to develop innovative solutions for enterprises worldwide, the company has developed a unique model for Remote IT infrastructure management that enables customer organizations to achieve superior infrastructure performance and significantly reduced costs through a global delivery model. For more information, please visit

### **About HCL Technologies**

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 20 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Aerospace & Defense, Telecom, Retail & CPG, Life Sciences & Healthcare, Media & Entertainment, Travel, Transportation & Logistics, Automotive, Government, Energy & Utilities. HCL takes pride in its philosophy of 'Employee First' which empowers our 54,026 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 2.0 billion (Rs. 9,842 crores), as on 31st March 2009. For more information, please visit [www.hcltech.com](http://www.hcltech.com)

### **About HCL**

HCL is a \$5 billion leading global Technology and IT Enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups, a pioneer of modern computing, and a global transformational enterprise today. Its range of offerings spans Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products across a wide range of focused industry verticals. The HCL team comprises over 60,000 professionals of diverse nationalities, who operate from 23 countries including over 500 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in)

### **Forward-looking Statements**

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake



to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

**For details, contact** 

**Zulfia Nafees**

Direct Line 0120- 2445287

Mobile +91-9810495138

Email: [zulfian@Hcl.in](mailto:zulfian@Hcl.in)

**Madhulika Singh**

madhulika.singh@bm.com

Mobile : + 91 9999316705