



Press Release

## **HCL Technologies announces Enhanced focus on IT Infrastructure Services in Brazil**

- **Reiterates its commitment to Brazil as the most important ‘emerging market’ and as a global delivery hub.**
- **Invests in Infrastructure services Delivery Center in Rio Grande do Sul**

**SAO PAULO, BRAZIL/ NOIDA, INDIA- JUNE 9, 2010** – [HCL Technologies](#) Ltd. (HCL), a leading global IT services provider, today announced that it will aggressively focus on the Brazil market and aims to expand and strengthen its breadth of Infrastructure Services in the market. This announcement was made at the Gartner Outsourcing Summit 2010 – Latin America being held in Sao Paulo, Brazil where HCL Technologies is a Platinum Sponsor.

HCL announced plans to expand its infrastructure footprint in the region by setting up a multilingual service desk facility to support its global and local customers in Rio Grande do Sul. This facility will also provide global support for Telecom and Mainframe customers worldwide.

HCL's Infrastructure Services in recent past has been Ranked No. 1 in Traditional Infrastructure and Remote Infrastructure Management Outsourcing by Datamonitor-Brown Wilson Group Survey 2009-10 and was also named amongst 2009 Top 10 Infrastructure Providers by TCV by TPI. HCL Technologies Infrastructure Services Division (HCL ISD) recorded a CQGR of 16.5% for the last 4 quarters.

Brazil is the largest domestic market in Latin America and boasts of a mature IT industry accounting for over 50% of the IT spend in the region. HCL Technologies' growing presence in Brazil is strongly influenced by the region's rapidly growing economy, expansion of Multinational companies in the market and the increasing globalization of Brazilian corporations.

HCL Technologies recently completed its first year of operation in Brazil and currently employs over 150 people supporting both global and local customers. These customers are serviced by HCL's world-class global delivery center in São Leopoldo and its office in Sao Paulo.

“As the global economy recovers, organizations in Brazil face new growth opportunities and many will need to make strategic investments in their IT to help them bring new products and services to the market,” said Sandeep Kalra, Vice President, Emerging Geographies, HCL Technologies.

Speaking at the event, Mr. R Srikrishna, Executive Vice President, HCL Technologies Infrastructure Services Division (HCL ISD) added, “Brazil, being the second largest economy in the Americas, is bound



to play a critical role in the world economy. We believe Brazilian companies looking to build world class IT organizations will look to leverage the expertise on IT Infrastructure Management from HCL. We are, therefore, looking to invest and expand our services in this market to include end user computing services, data center services, information security & network services and mainframe management services. We are confident that the value proposition delivered by our service offerings is equally applicable in Brazil as has been demonstrated in other parts of the world.”

HCL already counts a large number of multi-national corporations, as well as a number of local corporations in Brazil among its Infrastructure Services customers. These organizations span across diverse industry verticals, including manufacturing, retail, hi-tech, media/ publishing, telecom and financial institutions that are serviced both locally as well as globally by leveraging the HCL Global Delivery Network.

### About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on ‘transformational outsourcing’, underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of ‘Employee First’ which empowers our 58,129 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 2.6 billion (Rs. 12,048 crores), as on 31st March 2010 (on LTM basis). For more information, please visit [www.hcltech.com](http://www.hcltech.com)

### About HCL Enterprise

HCL is a \$5 billion leading global Technology and IT Enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups, a pioneer of modern computing, and a global transformational enterprise today. Its range of offerings spans Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products across a wide range of focused industry verticals. The HCL team comprises over 62,000 professionals of diverse nationalities, who operate from 26 countries including over 500 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in)

### Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and



general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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