



HCL Technologies and Rockwell Collins' Strategic Aerospace Engineering Agreement Reaches Ten Year Milestone; Companies Look to Further Expand Relationship

Global Alliance Integral in Helping Rockwell Collins Leverage Global Delivery to Address Customer Needs

SUNNYVALE/NOIDA, MAY 6, 2010 – [HCL Technologies](#) Ltd. (HCL), a leading global IT services provider, today announced the 10-year anniversary of its strategic relationship with [Rockwell Collins](#), a pioneer in the design, production and support of innovative communication and aviation electronic solutions for aerospace and defense customers worldwide.

HCL's Engineering and R&D Division (HCL ERS) runs a large offshore design, development and verification center for Rockwell Collins, which encompasses a team of more than 400 dedicated HCL aerospace engineering specialists. Supporting a multitude of Rockwell Collins initiatives, the HCL team works closely with Rockwell Collins' engineers to develop and verify various solutions important to the company's customers.

"Our long and successful relationship with HCL has helped us to fulfill the needs of our aerospace customers around the world," said Steve Nieuwsma, vice president of Commercial Systems Engineering, Rockwell Collins. "For a full decade, Rockwell Collins has leveraged HCL's engineering services to quickly adjust to customer demands and the economic changes in the global market space. We look forward to continuing our relationship with HCL as we forge ahead to address new and emerging aerospace and defense markets."

"We are extremely proud of the success and longevity of our strategic relationship with Rockwell Collins, which was our very first aerospace engagement," said Ramesh Pillai, vice president of Global Aerospace Engineering Services business, HCL Technologies. "The great collaborative effort on both sides has enabled HCL to build a world-class team that has supported Rockwell Collins' business needs and objectives over the years. We remain focused on delivering great value centrality across the Rockwell Collins organization, and we look forward to working with Rockwell Collins on future projects."

Highlights of the HCL-Rockwell Collins' Relationship:

As one of the first aerospace companies to invest in India as a strategic sourcing destination, Rockwell Collins engaged with HCL in 2000 on a verification and validation program. Demonstrating deep industry acumen and understanding of Rockwell Collins' technical challenges and business objectives, HCL soon positioned itself as an integral technology services subcontractor.

In 2007, Rockwell Collins forged an agreement with HCL to open offshore engineering design and development centers in Chennai and Bangalore, India, to provide high-value software, hardware and mechanical engineering design and verification services. By providing increased efficiency through engineering and domain process investments, HCL's offshore design center team helps Rockwell Collins advance smart communications and aviation electronic solutions for its global customer base.



To ensure maximum value in today's increasingly competitive services market, Rockwell Collins leverages HCL's innovative pricing and joint investment structures, including its Global Risk and Reward Partnership model (GRRP), to help make sustained investments in its operations. The GRRP model, which at its core is based on shared ownership and value creation, offers numerous benefits to Rockwell Collins, such as cost reduction, revenue increase, customer support and risk reduction. The GRRP partnership structure, currently leveraged for the Boeing 787 commercial aircraft program, helps HCL, Rockwell Collins and product companies to more efficiently develop go-to-market plans.

About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employee First' which empowers our 58,129 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 2.6 billion (Rs. 12,048 crores), as on 31st March 2010 (on LTM basis). For more information, please visit www.hcltech.com

About HCL Enterprise

HCL is a \$5 billion leading global Technology and IT Enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups, a pioneer of modern computing, and a global transformational enterprise today. Its range of offerings spans Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products across a wide range of focused industry verticals. The HCL team comprises over 62,000 professionals of diverse nationalities, who operate from 26 countries including over 500 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit www.hcl.in

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.



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