

# Fight Supply Chain Disruption with SAP Ariba Start Sourcing

Test-drive one of the best web-based sourcing tools on the market



SAP has launched a free 90-day SAP Ariba “Start Sourcing” trial to help clients overcome COVID-19-related sourcing and supply chain disruptions. Continuing HCL’s commitment to help our customers benefit from SAP’s free offerings, **we are offering no-cost training to get you started on this tool — so you can take full advantage of the trial period and realize some immediate benefits.**

## What is Start Sourcing?

With access to the largest B2B network of its kind, in the SAP Ariba Network, full online support, and state-of-the-art collaboration and negotiation tools, SAP Ariba Start Sourcing helps you create and publish your sourcing events on the cloud (i.e. RFP, RFQ, RFI, Reverse Auction), communicate with your suppliers, create dashboards, and run reports.

If you have been experiencing supply chain disruption— or feel it is time to mature your strategic sourcing process and optimize your supply base — this is a golden opportunity to trial one of the best web-based sourcing tools available.

## What is SAP’s offer?

Interested customers can install a functional, live version of Ariba Sourcing on a “freeware” basis. The maximum number of users is two who may collectively post up to two sourcing events per month, with a minimum usage requirement of one event per month for your company, or you can upgrade to the licensed solution.

## Where does HCL Fit in?

As a longstanding SAP partner, HCL brings deep expertise in Ariba functionality with the added bonus of category consulting to optimize our clients’ adoption of Ariba Sourcing and maximize benefit capture.

We will train you and get you started using this tool, at no cost, so you can make the most of this free trial period.

Benefits include:

- Cutting sourcing cycle times by 50 percent
- Reducing administrative costs by 15 percent
- Realizing immediate savings of 8 percent to 14 percent.

Should you choose to convert to a full account after the trial period, we will be happy to help you tailor the out-of-the-box process and event templates to suit your business needs and users most closely. We will also help you to integrate Ariba Sourcing into your end-to-end Source-to-Pay process.

This trial complements SAP’s portfolio of COVID-19 offerings — and HCL’s offers of free support — which includes access to SAP Ariba Discovery and SAP Supply Chain Continuity Pulse.

If you want to find out more, please contact us at the following email address: [sapconsulting@hcl.com](mailto:sapconsulting@hcl.com)

## About HCL's SAP Practice

HCL's global SAP practice has been leading benefits-driven business transformation globally for the last 25+ years. Building on our strong legacy of SAP innovation, our 9,000+ SAP consulting strength - combined with HCL's leading in-house Engineering Services, IoT Works and Digital and Analytics practices - mean that HCL is positioned to lead digital transformation across the complete portfolio of new SAP Digital technologies.



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**HCL**