



## **HCL Technologies Showcases Benefits of Business Ready Infrastructures for Healthcare IT at HIMSS**

*Offshore leader's Remote Infrastructure Management model helps providers improve quality of patient care and achieve cost savings, while conforming to government regulations*

### **New Orleans, LA – HIMSS Annual Conference (Booth # 121) – February 27, 2007:**

As IT requirements become more complex, healthcare providers are reaching out to specialist organizations to help manage their technology assets. At the HIMSS Annual Conference in New Orleans this week, HCL Technologies Ltd. ("HCL"), India's leading global IT services company, is demonstrating how its healthcare IT services help independent software vendors (ISVs) and hospitals improve overall patient care and achieve significant cost savings.

A core component of HCL's offering for healthcare providers are its Business Ready Infrastructures (BRIs), which combine certified on-demand application infrastructures with HCL's offshore-based services in a predictable, pay-per-use, multi-year service model. With this cost-effective approach to addressing IT infrastructure investment and upgrade requirements, providers eliminate the need buy their own licenses or infrastructure components for their applications. Instead, HCL purchases the licenses, host the software on its own IT infrastructure, and securely offers the service remotely to providers on a pay-per-use model.

"With BRI, HCL has the unique ability to offer healthcare providers a way to keep technology infrastructure costs down, utilizing our integrated, multi-service offering of infrastructure management services, business process outsourcing (BPO) and applications delivery," stated Pradep Nair, Head, Global Life Sciences and Healthcare Practice, HCL Technologies. "By providing ready, repeatable technology solutions built on a platform of strong security and compliance, customers gain a much needed competitive advantage as they work to achieve profitability in today's challenging healthcare services market."

As a leader in Remote Infrastructure Management, HCL supports, maintains and upgrades more than 60 applications for one of the largest US healthcare organizations, and has worked with some of the leading healthcare software solution providers in the Electronic Medical Record and Electronic Health Record areas. HCL also has extensive experience implementing systems compliant to HIPPA, HL7 and DICOM, as well as successfully abiding



by the guidelines and technologies defined by them. In addition, HCL is experienced in key care delivery application areas, including ADT, medical records management, outpatient appointments and scheduling, lab management, chronic care management, population control registry and coding & dictation.

#### **About HCL's Life Sciences & Healthcare Practice**

The Life Sciences & Healthcare practice at HCL delivers IT centric solutions across the pharmaceutical, medical device and hospital industries. The DNA of the practice lies in extension of this knowledge to provide focused IT services and solutions to the customers. HCL's investments have strong focus on regulatory compliance prescribed by the FDA's CFR, CEC, ISO, HIPAA and meeting technology paradigms surrounding HL7, DICOM, and others. HCL continues to invest in providing tested solutions in arenas such as Pharmacogenomics, medical devices and diagnostics, contract manufacturing, and hospital information systems. The Life Sciences & Healthcare team comprises 1200 people, including regulatory experts, bio technologists and pharmaceutical industry experts. HCL is already working with 9 of the top 15 leading global pharmaceutical companies including Novartis, Aventis etc.

#### **About HCL Technologies**

HCL Technologies is one of India's leading global IT Services companies, providing software-led IT solutions, remote infrastructure management services and BPO. Having made a foray into the global IT landscape in 1999 after its IPO, HCL Technologies focuses on Transformational Outsourcing, working with clients in areas that impact and re-define the core of their business. The company leverages an extensive global offshore infrastructure and its global network of offices in 16 countries to deliver solutions across select verticals including Financial Services, Retail & Consumer, Life Sciences Aerospace, Automotive, Semiconductors, Telecom and MPE (Media Publishing & Entertainment). For the quarter ending 31<sup>st</sup> December 2006, HCL Technologies, along with its subsidiaries had revenue (TTM) of US \$ 1.155 billion (Rs. 5220 crore) and employed 38,317 professionals. For more information, please visit [www.hcltech.com](http://www.hcltech.com)

#### **About HCL Enterprise**

HCL Enterprise is a leading global technology and IT enterprise with annual revenues of US \$3.9 billion (Rs. 17,374 crores). The HCL Enterprise comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old enterprise, founded in 1976, is India's original IT garage start-up. Its range of offerings span Product Engineering, Technology and Application Services, BPO, Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products. The HCL team comprises over 43,000 professionals of diverse nationalities, who operate from 17 countries including 360 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information please visit [www.hcl.in](http://www.hcl.in)

#### **Forward-looking Statements**

*Certain statements in this release are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.*

#### **For details, contact**

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