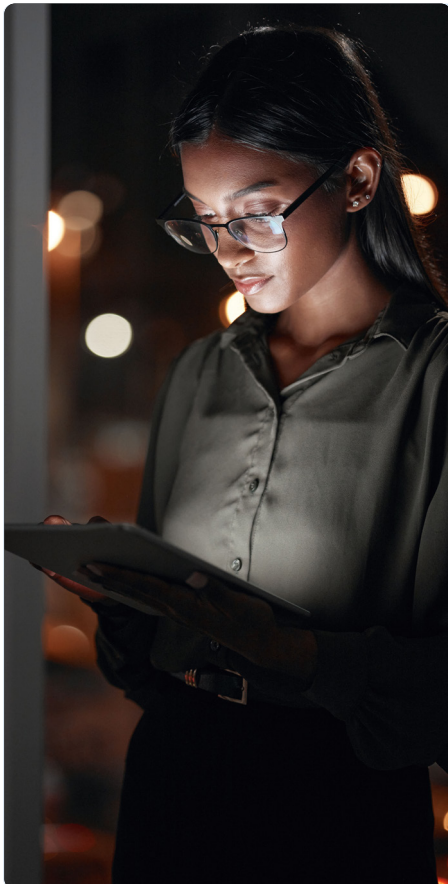


Zero DC

Embrace strategic agility to supercharge business and technology transformation

We live in uncertain times where the CxOs are challenged by macro conditions such as pandemics, skill shortages, supply chain disruptions etc. and increasing expectations of consumers. A revised approach to cloud adoption is needed to tackle the risks and uncertainty, enable flexibility and respond to consumer choices. A mere "move to cloud" motion (Data Center Exit) is not sufficient. It needs to embrace multiple dimensions of business and technology transformation with strategic agility. Agility that allows enterprises to be economical, efficient, assured and sustainable at all times.

The driving force behind this transformation should be the overarching goal of moving towards zero capex, zero-touch operations, zero trust security and zero carbon emissions. In this journey,



- Migration to the cloud should be gradual – leveraging existing investments and modernizing platforms as required.
- IT costs must be optimized to maximize the benefits of cloud transformation.
- Cloud-native services should be leveraged, along with artificial intelligence capabilities, self-service options and other similar approaches that allow businesses to achieve greater flexibility and efficiency.
- The risks involved should be minimized through careful planning and execution.
- Meeting sustainability goals should be a key focus area.

This holistic approach will empower organizations to meet the demands of the rapidly changing market landscape while delivering exceptional value to their customers.

HCLTech Zero DC powered by Google Cloud

Zero DC by HCLTech makes cloud transformation economical, efficient, reliable and sustainable for your enterprise. It ensures that security, compliance, cost and environmental, social and governance (ESG) considerations are prioritized throughout cloud transformation process, helping your enterprise move toward:

Zero capex

- Compare DC, on-premise IT infrastructure and cloud costs
- Optimize application costs
- Enable new business models through disruptive technologies

Zero-touch operations

- AIOps for ~45% incident reduction, ~20% reduction in provisioning time, ~40% reduction in MTTR
- SRE and DevOps for scalability
- FinOps for investment optimization and 95% SLA adherence

Zero-trust security

- Prevent DDoS attacks using least privilege identity-based access, perimeter security and more
- Secure application modernization
- Secure data management with encryption, key management and Google Data Clean Rooms

Zero carbon emissions

- Eliminate unused services, assess carbon emissions and meet sustainability goals
- Migrate workloads to carbon-neutral GCP regions
- Benefit from GCP's 100% renewable energy, 78% waste diversion and 2X efficiency



Benefits

Risk-free transition

Move to cloud by leveraging outcome-based models, catalog-based pricing and migration accelerators — at **zero downtime** and **no financial risk**.

Pragmatic transformation

Promote cultural change and migrate while leveraging existing investments and modernizing platforms for data and applications — achieving **25–30% faster transitions**.

Enhanced agility

Maximize cloud-native services, optimize licenses and enable application agility with a self-service portal — achieving nearly **15% faster time to market**.

Efficient cloud operations

Optimize cloud operations with flexible engagement models, deploy strategic FinOps practices, strengthen SRE/DevOps and ensure comprehensive performance tracking and observability — achieving **15–20% cost savings**.

The Financial Construct

Transformations need funding. The optimization and efficiency plays can create savings, but innovation and modernization plays can create newer opportunities of growth and increase the top-line. To reduce the **total cost of ownership (TCO) by 15–30%**, we offer deal acceleration funds, consumption credits, investment support from Google Cloud and HCLTech to ensure:



Cost neutrality

Experience zero financial penalties for the transition

Eliminate the need for dual-run scenarios

Fund or ensure a net-neutral migration to avoid additional expenses



Positive business case

Establish a clear return on investment (ROI) associated with moving to Zero DC beyond cost neutrality.

Consider the broad context, including real estate, facilities, hardware, software and ops, when assessing the ROI.

Prioritize and focus on decommissioning and reselling within the program.

Separate the ROI from modernization efforts.



Flexible financials

Eliminate upfront commitments for cloud consumption

Align operations with consumption patterns.

Implement FinOps from Day 1. HCLTech will take ownership of financial risk.

Benefit from exit clause modelling.

Establish flexible Google partnership models, including prime and co-execution options.

Our transformation journey is accelerated by 70+ HCL Tech IPs, accelerators and frameworks at each stage of transformation – assessment, foundation, migration, modernization, analytics, governance and operations.

70+ HCLTech IPs and accelerators for Google Cloud

70+ organic and inorganic IP's instrumental in accelerating cloud journey complementary to CSP IP's

Available for consumption via CSP Marketplace as well as in SaaS model

Co-innovating and Co-developing with Google Cloud



Discovery and assessment



OneClick foundation



OneClick migrate



Data, analytics



Security and compliance

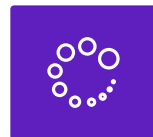


Cloud native labs

Why HCLTech?



18,000
Google Cloud-trained professionals



70+
IPs and accelerators



40+
Industry solutions



100+
Expertise badges

Write to us at: HCLGoogleBU@hcl.com | Visit us at: www.hcltech.com/google-cloud-ecosystem

HCLTech | Supercharging Progress™

HCLTech is a global technology company, home to more than 223,400 people across 60 countries, delivering industry-leading capabilities centered around digital, engineering, cloud and AI, powered by a broad portfolio of technology services and products. We work with clients across all major verticals, providing industry solutions for Financial Services, Manufacturing, Life Sciences and Healthcare, Technology and Services, Telecom and Media, Retail and CPG and Public Services. Consolidated revenues as of 12 months ending June 2023 totaled \$12.8 billion. To learn how we can supercharge progress for you, visit hcltech.com.

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