



HCL TECHNOLOGIES

# **HCL Technologies Ltd.**

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND STAND ALONE RESULTS OF OPERATIONS OF HCL TECHNOLOGIES LIMITED PREPARED UNDER INDIAN GAAP

Investors are cautioned that this discussion contains statements that involve risks and uncertainties. When used in this discussion, 'anticipate', 'believe', 'estimate', 'intend', 'will', and 'expect' and other similar expressions as they relate the Company or its business are intended to identify such forward-looking statements. The Company undertakes no obligations to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. Actual results, performances or achievements could differ materially from those expressed or implied in such statements. Factors that could cause or contribute to such differences include those described under the heading 'Risk Factors' in the Prospectus filed with the Securities and Exchange Board of India (SEBI) as well as factors discussed elsewhere in this report. Readers are cautioned as not to place undue reliance on the forward-looking statements as they speak only as of their dates. The following discussion and analysis should be read in conjunction with the Company's financial statements included herein and the notes thereto.

## **BUSINESS OPERATIONS**

The Company's revenues are generated principally from software services provided on a time-and-materials or on a fixed price, fixed time frame basis. The Company has a rich heritage in technologies like the Internet and E-Commerce, Networking and Internetworking, Internet Telephony, Telecom, Embedded Software, ASIC/VLSI design and testing, Satellite Communication, Wireless Communication and Component based Object Technologies like COM, DCOM and CORBA. Based on these technologies and the experience in product engineering and support, the Company offers a comprehensive range of services for new product development and support of existing products at leading technology and application product companies.

The Company's services include customized software development, maintenance and re-engineering services as well as dedicated offshore software development centers (SDC) for certain clients.

The Company has the capability to work with a wide variety of computing platforms ranging from Open Client Server systems comprising all flavors of UNIX, Microsoft platforms, AS/400 to enterprise servers like IBM Mainframes. The Company has over the years made significant investment in software engineering processes and offshore methodologies. During fiscal 2000, three SDCs of the Company obtained Capability Maturity Model (CMM) Level 4 accreditation of the Software Engineering Institute. Based on these capabilities, the Company offers comprehensive Application development and Networking services to medium and large end-user organizations in the domain of Finance and Banking, Manufacturing, Telecom, Insurance, Transportation and Public Sector among others.

The Company, since its inception has placed a strong emphasis on building a world class sales and marketing infrastrucure that provides confidence to its clients and is sensitive to the culture and needs of the local market. The Company has established local companies in each important country to provide the necessary comfort in its dealings with the decisionmakers and operational personnel in client organizations. The Company believes that its rigorous, research oriented approach to identify, qualify and develop relationship has been a key differentiator in the market place. This has helped the Company to position itself with its clients on the basis of value proposition as against a pure cost advantage that an offshore development facility in India provides.

## **REVENUE PROFILE**

The Company's revenues have grown from Rs.256 million in 1996 to Rs.3,997 million in 2000, reflecting a 15.6 times growth over a short span of just 4 years.

The Company offers a significant portion of its services on a time-and-material basis, in addition to having some services on a fixed-price, fixed-time frame basis.

#### **OTHER INCOME**

Other income includes interest income, dividend income, income from sale of import licenses and profit/ loss on sale of investments.

#### **COST OF REVENUE**

Cost of revenues primarily consists of personnel cost and software development expenses of third party consultants including those charged by subsidiaries.

# ADMINISTRATION AND OTHER EXPENSES

Administration and other expenses consist expenses relating to communications, finance and administration, legal and

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professional charges, advertisements, brand building, rent, traveling and conveyance including those incurred on projects and miscellaneous administrative costs.

# **EMPLOYEE STOCK OPTION PLAN**

The Company had instituted an Employees Stock Offer Plan – 1999 ("Plan") for all eligible employees in pursuance of the special resolution approved by the shareholders in the Annual General Meeting held on September 13, 1999. The Plan provided for the issuance of 20,000,000 options to eligible employees as recommended by the Committee constituted for this purpose.

Each option granted under the Plan, entitles the holder thereof with an option to apply for and be issued one equity share of the Company.

As on June 30, 2000, 416 employees had exercised their options and were allotted 1,083,218 shares. The number of outstanding options as on June 30, 2000 amounted to 17,839,606 that are held by 3,443 employees.

# **INITIAL PUBLIC OFFER (IPO)**

In December 1999, the Company approached the capital market with an Initial Public Offering for 14,200,000 shares at a price of Rs. 580 per share. The issue got an overwhelming response. Subsequently the Company's shares have been listed at three stock exchanges in India.

# SOFTWARE DEVELOPMENT CENTRES

Services of the Company are delivered through a network of 7 Software Development Centers located at Noida, Gurgaon, Chennai and Ambattur, spread over an area aggregating around 2.5 lakh square feet.

### **INFRASTRUCTURE ADDITIONS**

During the fiscal 2000, the Company invested Rs. 448 million in building, leasehold land, equipments, computers etc. as against Rs.152 million for fiscal year 1999.

In order to enhance capacity, the Company plans to add another 3,000 seats during the fiscal 2001 to take the total count of seats as of June 30, 2001 to 5,000.

# **RESULTS OF OPERATIONS (STAND ALONE)**

		Fiscal		s. in million) ed June 30
<ul> <li>Application developments</li> <li>France and Banking, Manuful</li> </ul>	1997	1998	1999	2000
Service Income	541	1,242	2,757	3,997
Other Income texteen one selles addition	43	78	180	521
Total Income and Market The emotion	584	1,320	2,937	4,518
Cost of Software Development	260	436	1,312	1,451
Administration and other expenses	133	228	387	811
Total Expenditure	393	664	1,699	2,262
Operating Profit	191	656	1,238	2,256
Interest	47	51	43	av Markan Den Den T
Depreciation	24	37	164	154
Profit before tax	120	568	1,031	2,102
Provision for tax	16	13	21	103
Profit after tax	104	555	1,010	1,999
[1] F. & P. M. M. M. Stephenstein and M. Stephenstein and A. St				

# FISCAL 1999 COMPARED TO FISCAL 2000

*Service Revenues.* The Company's revenues increased by 45% to Rs. 3,997 million in fiscal 2000 from Rs. 2,757 million in fiscal 1999. In fiscal 2000, the revenues from America were approximately Rs.3,403 million, an increase of approximately Rs.1,387 million as compared to fiscal 1999. Share of America in the total revenue rose to 85% in fiscal 2000 from 73% in fiscal 1999. In an effort to cover more geographical domains, the Company continued to have a focus on Europe, Australasia and Japan markets. These markets contributed approximately Rs.594 million to Company's revenue. These markets had a modest 15% share in the overall revenue in fiscal 2000 and steps are being taken to enhance the same.

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Other income. The Company's other income grew to Rs. 521 million in fiscal 2000 from Rs. 180 million in fiscal 1999. This mainly related to income from investments and also interest income earned by the Company from deposits. Other income included the income from deposit of funds raised by way of public issue, pending deployment.

Cost of Software development. Employee costs of the Company increased to Rs. 686 million in fiscal 2000 from Rs. 438 million in fiscal 1999, an increase of 57%. Employee costs as a percentage of service revenues increased marginally to 17% in fiscal 2000 from 16% in fiscal 1999. The number of billable employees has gone up from 1,343 as on June30, 1999 to 2,268 as on June 30, 2000. The Company subcontracts certain projects to its subsidiaries and third parties. These costs decreased to Rs.765 million in fiscal 2000 from Rs.874 million in fiscal 1999. Of the total subcontract costs, Rs.577 million and Rs.639 million were paid in fiscal 2000 and 1999 respectively to the subsidiaries of the Company for providing software development services.

Administration and other expenses. These costs among others consist of rent, communication costs (including on project), travel costs (including on project), electricity, repair and maintenance, software license fees and legal and professional charges, etc. These costs went up to Rs.811 million in fiscal 2000 from Rs.387 million in fiscal 1999, an increase of 109%. The increase in costs was mainly on account of travel, communication, recruitment and other utilities costs, which arose due to shift in business to offshore from onsite. As a percentage of service revenue, such costs increased to 20% in fiscal 2000 from 13% in fiscal 1999.

Interest expense. There was no interest cost in fiscal 2000 as compared to an expense of Rs.43 million in fiscal 1999.

Depreciation. Depreciation reduced to Rs.154 million in fiscal 2000 from Rs.164 million in fiscal 1999. The Company had revised the estimated full life of assets in 1999, which resulted in higher depreciation for that year and a corresponding reduction in the fiscal year 2000. The gross block in the same period increased to Rs.979 million in fiscal 2000 from Rs.628 million in fiscal 1999.

Taxation. The Company derives majority of its revenues from export of software from its STP units. Hence all its profits are exempt under Section 10A of the Income tax Act, 1961. SDC wise tax exemption details are given below. The Company only provides for taxes payable on interest income earned by deployment of idle funds, capital gains on sale of investments and profit on sale of import licences. As per the current provisions of the Income tax Act, the Company is entitled to a tax holiday of 10 years. As per the current tax laws, the Company may not be required to pay any taxes on its software income as all profits from software exports are deductible under Section 80HHE. The tax expense for fiscal 2000 ONFOLIDATED FINANCIAL RESULTS was Rs.103 million.

SDC wise tax exemption dat SDC Location	es		ax exemption would be available
Chennai (NM Road)		31-March-2006 31-March-2006	ones using the exchange rate as
Gurgaon (Udyog Vihar)		31-March-2009	
Gurgaon (Unit II) Noida		31-March-2006	
Chennai (Ambattur)		31-March-2006 31-March-2006	99.55
Chennai (Greams Road)		31-March-2009	
Chennai (PM Towers)			

Profit after tax. The Company's profit after tax increased to Rs.1,999 million in fiscal 2000 from Rs.1,010 million in fiscal 1999, an increase of 98%. Profit after tax as a percentage of service revenues increased to 50% in fiscal 2000 from 37 % in fiscal 1999.

# FISCAL 1998 COMPARED TO FISCAL 1999

Service Revenues. The Company's revenues increased 122% to Rs.2,757 million in fiscal 1999 from Rs.1,242 million in fiscal 1998. In fiscal 1999, the revenues from America were approximately Rs.2,016 million, an increase of approximately Rs.1,137 million, as compared to fiscal 1998. However, share of America in the total revenue rose to 73% in fiscal 1999 from 71% in fiscal 1998. In an effort to cover more geographical domains, the Company increased its focus on Europe, Australasia and Japan markets. These markets contributed approximately Rs.741 million to Company's revenue, a growth of approximately Rs.474 million, over fiscal 1998. The percentage share of these markets in the overall revenue reduced to 27% in fiscal 1999 from 29% in fiscal 1998.

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Other income. The Company's other income grew to Rs.180 million in fiscal 1999 from Rs.77 million in fiscal 1998. This related to the sale of shares of HCL Technologies America and HCL James Martin Inc. to HCL Technologies Bermuda, a

Cost of Software development. Employee costs of the Company increased to Rs.438 million in fiscal 1999 from Rs.278 million in fiscal 1998, an increase of 58%. Employee costs as a percentage of service revenues fell to 16% in fiscal 1999 from 22% in fiscal 1998. This is mainly on account of higher billing rates per man-month and also higher utilization levels. The Company subcontracts certain projects to third parties and subsidiaries. These costs increased to Rs.874 million in fiscal 1999 from Rs.158 million in fiscal 1998. Of the total subcontract costs in fiscal 1999, Rs.639 million was paid to the subsidiaries of the Company for providing software development services.

Administration and other expenses. These costs mainly consist of rent, communication costs, travel costs, electricity, repair and maintenance, software license fees, legal and professional charges, etc. These costs went up to Rs.386 million in fiscal 1999 from Rs.227 million in fiscal 1998, an increase of 70%. The increase in costs was mainly on account of travel, communication and other utilities costs. As a percentage of revenue, such costs fell to 13% in fiscal 1999 from 17%

Interest expense. Interest expense reduced to Rs. 43 million in fiscal 1999 from Rs. 51 million in fiscal 1998.

Depreciation. Depreciation increased 343% to Rs. 164 million in fiscal 1999 from Rs. 37 million in fiscal 1998. The Company revised the estimated full life of the assets, which resulted in higher depreciation for the year. The gross block in the same period increased to Rs. 627 million in fiscal 1999 from Rs. 479 million in fiscal 1998.

Taxation. The Company derives all its revenues from export of software from its STP units. Hence all its profits are exempt under Section 10A of the Income tax Act, 1961. The Company only provides for taxes payable on interest income earned by deployment of idle funds and profit on sale of import licences. As per the current provisions of the Income tax Act, the Company is entitled to a tax holiday of 10 years. As per the current tax laws, the Company may not be required to pay any taxes on its software income as all profits from software exports are deductible under Section 80HHE. The tax expense for fiscal 1999 was Rs. 21 million.

Profit after tax. The Company's profit after tax increased to Rs. 1,010 million in fiscal 1999 from Rs. 555 million in fiscal 1998, an increase of 82%. Profit after tax as a percentage of service revenues decreased to 37% in fiscal 1999 from 45% in fiscal 1998.

# CONSOLIDATED FINANCIAL RESULTS

Consolidated financial results of the Company and its subsidiaries (Group) are also being prepared under US GAAP which have been audited The audited consolidated financial statements have been drawn in US Dollars.

Given hereunder is the unaudited summary of the consolidated financial results which has been translated into Indian Rupees using the exchange rate as of the respective year end:

				s. in million)
	1997	1998	1999	2000
Revenues				
Less: Stock-based sales incentive	2,611	5,029	7,245	9,256
Net Revenues	-		-	101
Cost of Revenues	2,611	5,029	7,245	9,154
Gross Profit	1,628	3,079	4,370	4,772
Operating Expenses	983	1,950	2,875	4,382
Sales and Marketing	257	540	590	000
General and Administrative Depreciation and Amortization	527	760	1,160	669 1,584
Total Operating Expenses	116	194	306	314
Income from Operations	899	1,494	2,056	2,567
Interest Expense	84	456	819	1,815
Interest and Other Income (Net)	132	137	96	34
	73	85	89	538

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# (Rs. In Million)

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Income before Income Taxes, Share of Income of Equity Investees and Minority Interest Income Tax expense / (benefit)	25 (5) <b>1997</b>	404 11 <b>1998</b>	812 28 <b>1999</b>	2,319 263 <b>2000</b>
Income before share of income of equity investees and	30	393	784	2,056
Minority Interest	(75)	64	169	279
Share of Income /(Loss) of equity investees	15	11	10	(2)
Minority Interest	(30)	468	963	2,332
Net Income /(Loss) Exchange Rate Used (US \$ 1=)	35.63	42.34	43.56	44.75

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# **REPORT OF THE DIRECTORS**

Your Directors have pleasure in presenting the Eighth Annual Report together with the Audited Accounts for the year ended June 30, 2000.

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# FINANCIAL RESULTS

Consolidated financial results of your Company and its subsidiaries prepared under US GAAP:

		Rs. in million
	Year En	ided June 30,
Gross revenue from software services	_2000	1999
Gross profit	9,256	7,245
Operating expenses	4,382	2,875
Income from operations	2,567	2,056
Interest expense	1,815	819
Interest and other income, net	34	96
Income before income tax	538	89
Income tax expense	2,319	812
Share of income of equity investee	263	28
Minority interest	279	169
Net Income	(2)	10
Exchange Rate Used (US \$ 1 =)	2,333	963
	Rs.44.75	Rs.43.56

Financial results of your Company as a stand-alone entity prepared under Indian GAAP:

		Rs. in million
		led June 30,
Revenue from software Services	2000	1999
Other Income	3,997	2,757
Profit before depreciation and taxes	521	180
Depreciation	2,256	1,195
Provision for tax	154	165
Profit after tax	103	21
Balance brought forward from previous year	1,999	1,010
Available for appropriation	1,577	785
Appropriations:	3,576	1,795
Transfers to General Reserve		
Dividend @ 5% proposed	250	200
Tax on Dividend	28	17
Balance carried forward	6	2
Total	3,292	1,577
RESULTS OF OPERATIONS	3,576	1,795

Your Company has continued to register a robust growth. Income from software services at Rs. 3,997 million constitutes an impressive increase of 45% over the previous year software services revenue of Rs. 2,757 million. Increase in revenue is on account of a) increased business from existing customers, b) shift in business from onsite to offshore, c) increased bulling rates and d) addition of new customers.

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Operating profit grew to Rs. 1,735 million (43 % of total revenues) from Rs. 1,015 million (37% of total revenues), a growth rate of 71%. Other income of Rs. 521 million included the income from funds raised through the public issue pending deployment. The above factors together with an increase in utilization have led to an increase in the operating profits. Profits after tax have gone up by 98%, from Rs. 1,010 million to Rs. 1,999 million.

#### DIVIDEND

Your directors are pleased to recommend a dividend of Re. 0.20 per share (5% on par value of Rs. 4) for the financial year ended on 30th June, 2000. The total amount of dividend is Rs. 27.9 million on shares allotted so far as against Rs. 16.6 million for the previous year. The dividend, if approved will be paid to those Members whose names appear in the Register of Members on the date of the ensuing Annual General Meeting. Under the Indian Income Tax Act 1961, the receipt of dividend is tax-free in the hands of the shareholders. The tax on distributed profits, payable by the Company would amount to Rs. 6 million.

# SOFTWARE DEVELOPMENT CENTRES

Services of your Company are delivered through a network of 7 Software Development Centers located at Noida, Gurgaon, Chennai and Ambattur, spread over an area aggregating around 2.5 lakh square feet. The number of billable employees at these centers has gone up from 1,343 as on June 30, 1999 to 2,268 as on June 30, 2000.

#### SUBSIDIARIES

The reports and audited accounts of the subsidiary Companies, along with the statement pursuant to Section 212 of the Companies Act, 1956 are annexed with this report. Given below is a summary of the structural changes and significant events related to these Companies during the year under review:

# a) HCL Comnet Systems and Services Limited

Your Company acquired a 99.88 % stake in HCL Comnet Systems and Services Limited, a Company engaged in networking services business in India.

# b) HCL Technologies Bermuda Limited

HCL Technologies Bermuda Limited (HCL Bermuda) a wholly owned subsidiary of your Company transferred its 100% ownership of HCL Technologies Europe Limited, UK and its subsidiaries to HCL Technologies America Inc. HCL Technologies Europe Limited has subsidiaries in Sweden, Germany, Netherlands, Switzerland, Belgium and Italy.

HCL Bermuda made strategic investments in technology led funds amounting to US \$8.82 million It has also made a strategic investment of US \$2 million directly in Harmony Software Inc., USA.

# c) HCL Technologies America Inc. (HCL America)

HCL America is a wholly owned subsidiary of HCL Bermuda. Consequent to the transfer of ownership of HCL Technologies Europe Limited, the financial results of HCL America Inc. and HCL Technologies Europe Limited were consolidated to reflect the accounts of the transferred business at historical costs. biluted Earnings Per Share

#### d) Intelicent Inc.

Intelicent Inc., a subsidiary of HCL Bermuda, formerly HCL James Martin & Co. Inc. has been merged with HCL America, effective July 1, 2000.

# e) HCL Holdings GmbH, Austria (HCL Austria)

HCL Austria became a subsidiary of HCL Bermuda in the current fiscal year. HCL Austria has a 50% interest in HCL Perot Systems, a joint venture with Perot Systems, a leading IT outsourcing and systems integration Company with major clients in the banking, energy, healthcare, insurance, manufacturing, retail and telecommunications industry in North America and Europe.

f) HCL Technology South Africa (Proprietary) Limited (HCL South Africa)

HCL South Africa was set up as a wholly owned subsidiary of HCL Bermuda to undertake business in South Africa.

## INITIAL PUBLIC OFFER

In December 1999, your Company successfully completed an Initial Public Offering for 14,200,000 shares at a price of Rs. 580 per share, aggregating Rs. 8,236 million.

CHANGES IN CAPITAL STRUCTURE

Prior to the public issue and during the year a stock split of 2.5-for-1 (a subdivision of every equity share from the par value of Rs.10 into 2.5 equity shares of par value of Rs.4 each) was effected. Your Company also issued bonus shares in the ratio of one share for every two held by capitalization of general reserve.

# SHARES UNDER COMPULSORY DEMATERIALIZATION

The Equity Shares of the company have been included in the list of specified scrips where delivery of shares in dematerialized (demat) form is compulsory effective July 24, 2000, if the same are traded on a Stock Exchange which is linked to a Depository.

# **EMPLOYEE STOCK OPTION PLAN**

Your Company had instituted an Employees Stock Offer Plan -1999 ("Plan") for all eligible employees of the Company and its subsidiaries The Plan provided for the issuance of 20,000,000 options to eligible employees and are administered by the Compensation Committee comprising of a majority of independent directors. Under the plan, options have been issued to the employees of the Company and its subsidiaries.

Each option granted under the Plan, entitles the holder thereof with an option to apply for and be issued one equity share of the Company.

The details of the options granted under the 1999 plan are given below:

# Description

- 1. Total number of options granted (gross)
- 2. The pricing formula
- Number of options vested 3.
- 4. Number of options exercised
- 5. Number of options lapsed
- 6. Number of options forfeited
- 7. Variation in terms of options
- 8. Money realized by exercise of options
- 9. Total number of options in force as on June 30, 2000
- Grant to Senior Management 10. Number of Options Vesting Period
- Employees holding 5% or more of the total number of options 11. granted during the year
- Employees granted options equal to or exceeding 1% or more 12. of the issued capital during the year
- 13. **Diluted Earnings Per Share**

Human resources is an important asset for the organization. In order to ensure the continued involvement of employees in Company's growth, the Board has approved the Employees Stock Options Plan 2000 for grant of stock options and issue of equity shares on exercise of options to eligible employees and directors of the Company and its subsidiaries. Total number of 15,000,000 equity shares have been reserved under the Plan.

# YEAR 2000 COMPLIANCE

Steps were taken to ensure that all operating systems are fully Y2K compliant and the resulting roll over to the new millennium took place without any disruption.

### DIRECTORS

In accordance with the Articles of Association of the Company, Mr. Vineet Nayyar and Mr. Richard Burt retire by rotation as Directors at the ensuing Annual General Meeting and are eligible for re-appointment.

# **AUDITORS**

The auditors, M/S BSR & Co. Chartered Accountants, retire at the ensuing Annual General Meeting and have confirmed their eligibility and willingness to accept office of Auditors, if re-appointed.

# CONSERVATION OF ENERGY, RESEARCH AND DEVELOPMENT, TECHNOLOGY ABSORPTION, FOREIGN EX-CHANGE EARNINGS AND OUTGO

Disclosure of particulars as required by Companies (Disclosure of particulars in the report of board of directors) Rules, 1988, are set out in the annexure included in this report.

2,427,141 1,083,218 29,706 1,927,716 None Rs. 275, 086,854 17,848,872

**Details** 

20.889,512

At the fair value as on date of grant

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1,783,396 Between 3 to 7 years

None

None

Rs.14.18

#### PARTICULARS OF EMPLOYEES

As required under the provisions of section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of employees) Rules, 1975, as amended, the names and other particulars of employees are set out in the annexure included in this report.

#### ACKNOWLEDGEMENTS

The Board wishes to place on record its appreciation to the contribution made by employees of the Company and its subsidiaries during the year under review. The Company has achieved impressive growth through the competence, hard work, solidarity, cooperation and support of employees at all levels. Your directors thank the customers, clients, vendors and other business associates for their continued support of your Company's growth. The Directors also wish to thank the Government Authorities, Financial Institutions and Shareholders for their cooperation and assistance extended to the Company.

For and on behalf of the board of directors

#### Mumbai

Date: 10th August, 2000

# SHIV NADAR

Chairman, President & CEO

# ANNEXURE TO THE DIRECTORS' REPORT

Particulars pursuant to companies (disclosure of particulars in the report of the board of directors) Rules, 1988

# a) Conservation of Energy

The operations of your Company are not energy-intensive. Adequate measures have, however, been taken to reduce energy consumption, wherever possible. As energy cost forms a very small part of total cost, the impact on cost is not material.

## b) Research and Development

Since business and technologies are changing constantly, continuous investments in research and development need to be made. Your Company continues to have a strong focus on research and developmental activities in the areas of software engineering, offshore project management, emerging technologies, and new tools and techniques. Your company has, as a result of research, been able to develop processes and methodologies that have resulted in constant improvement in quality and productivity.

Expenditure on R&D for the year ended June 30, 2000

그는 것 같은 것 같은 것 같은 것이 많은 것이 많은 것 같은 것	Rs. in million
- Revenue Expondituro	35.74
Revenue Expenditure	13.38
Capital Expenditure	49.12
Total R&D Expenditure	1.22%
R&D Expenditure as a percentage of software services revenue	1.22 /0

# c) Technology absorption, adaptation and innovation

Your Company's core businesses demand absorption of emerging technologies to stay at the cutting edge of technology. Your Company has developed further methods for absorbing, adapting and effectively deploying new technologies. Your Company has made significant additions to the number of servers used for software development as well as file and print servers. Your Company has made investments in applications and other software tools required for engineering design work in all its Software Development Centers.

# d) Foreign exchange earnings and outgo

	R	s. in million
	2000	1999
European auchange corrings	4,097	2,778
Foreign exchange earnings Foreign exchange outgo	1,261	1,040

For and on behalf of the board of directors

SHIV NADAR Chairman, President & CEO

Mumbai Date: 10th August, 2000 Previous Employment Held since

#### Jul-91 Jul-91 Jul-91 Jul-92 Jul-92 Jul-92 Jul-91 Jul-91 Jul-93 Jul-92 Jul-93 Jul-92 Ju

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	Designation Held in Previous Employment	GPM PROJECT MANAGER SR. TECHNICAL OFFICER	PROJECT MANAGER ASST. GEN. MGR-SYSTEMS ASSISTANT VP DY MANGER-R&D PROJECT MANAGER	GROUP VF-FINANCE GM PRODUCT MANAGER MANAGER SENIOR MANAGER SENIOR MANAGER DEPUTY MANAGER		ASSUDRENCIANI SENIOR ENGINEER PEOLECT LEADER SCIENTIFIC ENGG (E) MAMAGER (DESIGNS) PROLECT MANAGER ASST MANAGER ASST, MANAGER	SENIOR CONSULTANT SENIOR SOFTWARE ENGINEER MEMBER TECHNICAL STAF MANAGER (TECHNICAL STAF) TEAM LEADER PROJECT COORDINATOR CHIEF PERSONNEL OFF GM	SEWOR ENGINEER VICE PRESIDENT - ODC GROUP PROJECT MANAGER CONSULTANT - ODC SOFTWARE DESIGN - GROUP LEADER SPECIALIST PROJECT MANAGER SENIOR SOFTWARE ENGINEER AGM	ASSISTANT CONSULTANT CONSULTANT WING COMMANDER
	Previous Employment	HOL HEWLETT PACKARD LTD. HOL HEWLETT PACKARD LTD. HMTS (P) LTD	TGS JAYPEE REWA CEMENTS HUGHES SOFTWARE SYSTEMS HCL HEWLETT PACKARD LTD. FULLS LTD. JAPAN	HICL HEWLETT PACKARD LTD. HICL HEWLETT PACKARD LTD. BINARY SEMANTCS HICL HEWLETT PACKARD LTD. NUJAN HOTES TATA UNISYS LIMITED HICL HEWLETT PACKARD LTD. HICL HEWLETT PACKARD LTD. DIGITAL INSTERIMENTS & CONTAGL S. CHEMMAN	SAMMAR INDUSTRIAL SYSTEMS LTD., CHENNAI FUTURE SOFTWARE NELCO, BOMBAY HCL HEWLETT PACKARD LTD. HINDUSTAN AERONAUTICS BRITANNIA HCL HEWLETT PACKARD LTD. TEXAS INSTRUMENTS ()) PVT. LTD., NOIDA	HCL HEWLETT PACKARD LTD. FUTURE SOFT.CHENNAI FUTURE SOFT.CHENNAI PINDUSTAN AERONAUTICS HCL HEWLETT PACKARD LTD. HCL HEWLETT PACKARD LTD. CESC LTD CESC LTD	TCS MALO SOFT SYSTEMS HOL HWLETT PACKARD LTD. PRAGATI COMPUTERS HOL AMERICA NORTHERN TELECOM HOL HENUETT PACKARD LTD. HOL HEWLETT PACKARD LTD. HOL HEWLETT PACKARD LTD.	HCL HEWLETT PACKARD LTD. HCL HEWLETT PACKARD LTD. ALLCATEL ALLCATEL PCS DATA GENERAL (I) LTD SILVERLINE NDUSTRIES LT FORESYSTEMS KARTY CONSULTANT, HYDERABAD	TCS, DELHI TRANSPRO CONSULTANCY INDIAN AIR FORCE
	Date of Joining	1-Jul-96 1-Jul-96 1-Sep-94	4-Mar-97 6-Oct-97 18-Jan-99 1-Jul-96 11-Apr-97 1-Apr-97	1-Jul-95 15-Sep-97 5-May-97 17-May-99 4-Mar-99 1-Jul-96	25-Feb-99 24-Feb-97 1-Jun-88 24-Feb-97 1-Jun-96 6-Aug-97 1-Jun-96 27-Oct-97 3-Mug-98 3-Mug-98	1Jul-96 1Sep-97 1Sep-97 22-Apr-98 30-0ct-96 1Jul-96 24-Sep-97 24-Sep-97	8-Dec-97 11-Mar-97 1-Jul-96 3-Feb-97 15-Cct-97 15-Cct-97 1-Jul-96 1-Jul-96	1-Jul-96 1-Jul-96 1-Jul-96 10-Mar-97 14-Dec-98 10-Apr-95 8-Jun-98 8-Jun-99 24-Mar-99	2-Nov-98 19-Nov-97 1-Oct-94
	Experience (Years)	59 2 4	2 1 5 1 6 1 6 1 6 1 6 1 6 1 6 1 6 1 6 1 6 1 6	8 0 9 T 6 4 0	စ္ က က က က စ စ စ ဆ န	9 8 <b>4</b> 4 5 5 5 5	0 1 2 2 0 0 2 4 0 0 4 0 0 0 0 0 0 0 0 0 0 0	20 21 20 21 21 20 21 20 20 20 20 20 20 20 20 20 20 20 20 20	<sup>2, α</sup> <sup>2,</sup>
	Remuneration (Rs.)	1,919,112 735,000 922,960	1,476,084 777,730 1,319,992 1,131,570 881,920 3,196,098	1,389,667 790,431 969,760 969,760 957,158 930,603 962,803 609,238	822.753 822.753 602.030 676.180 777.200 634.804 634.804 75.46.277 782.416 782.416 782.416 782.416 716.140	745,100 755,896 691,276 615,325 615,325 604,740 754,631	1,274,863 799,796 613,515 613,215 636,245 894,488 795,565 1,581,665 674,827 6674,827	7,93,250 2,153,262 7,633,398 783,398 833,286 833,286 973,396 613,247 613,247	795.297 1,048,1854 713,204
	Educational Qualifications	ME ME MSC	M TECH B.E ME(Computer Science) B.E. PH.D. FCA	B.E. M.SC CA.ICWA B.E. B.E. B.E.	PGSCM MTech Bitech ME Bite MT:SA MT:SA MT:SA	M.E. B.B.E. M.E. M.F. M.A.	8 TECH MSc. M Sc. BE BTech, MS MS B TECH. B 3 TECH. B 3 EC	Merch MTach ME BB MS MS MS S0	
VCIAL YEAR 1999-2000	Designation (Nature of Duties)	G.M. (S.W. OPERATIONS) PROGRAM MANAGER G.MTECH.SUPPORT	DY. GENERAL MANAGER PROJECT MANAGER EXE VICE PREJDENT PROGRAM MANAGER GENERAL MANAGER GENERAL MANAGER GROUP VP - F & A	GM. (H-W. OPERATIONS) PROJECT MANAGER GROUP PROJECT MANAGER BUSINESS CONSULTANT GENERAL MANAGER PROGRAMME MANAGER PROGRAMME MANAGER PROJECT MANAGER	PROJACIEN PROJECT MANAGER MANAGER - TECHNICAL PROJECT MANAGER PROJECT LEADER MANAGER - HRD G.M.(HWW OPERATIONS) PROJECT MANAGER PROGRAMME MANAGER SR - PROJECT MANAGER	PROJECT MANAGEN PROJECT MANAGEN MANAGEN - OLTY ASSURANCE PROJECT MANAGEN MANAGEN - OUALITY GROUP PROJECT MANAGER PROJECT MANAGER	DY GENERAL MANAGER PROJECT MANAGER PROJECT MANAGER PROJECT MANAGER PROJECT LEADER PROJECT LEADER PROJECT LEADER VICE PRESIDENT - HRD G.M. (S/W OPERATIONS) G.M. (S/W OPERATIONS)	VICE PRESIDENT VICE PRESIDENT GENERAL MANAGER PROJECT MANAGER SR. PROJECT MANAGER SR. PROJECT MANAGER PROJECT MANAGER PROJECT MANAGER PROJECT MANAGER	PROJECT MANAGER PROJECT MANAGER GENERAL MANAGER RANAGER
L FINAR	Age (Years)	40 37 52	45 40 31 42 42	40 35 37 45 35 35 5 35 35 5 35 5 35 5 35 5 35 5	44 33 33 33 33 33 33 37 37 37 37	31 4 4 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	333 34 43 33 33 33 33 33 33 33 33 33 33		2 4 G
A) EMPLOYED FOR THE FULL FINANCIAL YEAR 1999-2000	Name	A VASUDEVAN A KAATESAN A R RAMASUBRAMANYAM A B RAMASUBRAMANYAM ADIYAPATHAM VEERAVAGHU	K Abillan Alok Khare Amtava Roy Anand Vlay Guntur Annl Khare Anil Kumar Chanana Anil Kumar Chanana	ASHESH RANJAN ASHESH RANJAN ASHISH KUMAR KOLE ASHISH KUMAR KOLE ASHIC HETAN KHERA ASHOK BHAGAT BABU RANAMURTHY BABU RANAMURTHY PALADON RANAMURTHY	BIJUJ JOHN JACOB BIJUJ JOHN JACOB D SHIV SHANKAR D SHIV SHANKAR D SHANKAR BHAMIDPATI G SIKHIVAHAN G RAMI G HANUMANTHA RAO G HANUMANTA JAGDISH MAHESHWARI JAGDISH MAHESHWARI	Jayaraman kannan Jayasubramanian I Jaha N N K M Pugazhendi K R gopnath K R rajashekhar Kalyan Das Kalyan Jas	RAGHAVENDRA RAO M VEDAMODRAHY M J SHANKAR RAMAN M.S. SURESH BABU M.N. SURESH BABU MANDEP JOLLY MANDRAS SEN MURUL JAIN M MANDHAR N AMNOHAR N AMNOHAR	LAN MAR 3 SUBBAMANIAN IRIK N IRIK NANTSA N RANGANATH HANAN AR K	MITRA
A) El	S. No.	← 0 <b>0</b> 4	000 × 000	212554565	255 25 26 26 27 29 29 20 20 20 20 20 20 20 20 20 20 20 20 20	27 28 33 33 33 33 33 33 32 33 32 33 32 33 32 33 32 33 32 33 32 33 32 33 32 33 32 33 32 33 32 33 32 33 32 33 32 33 33	35 36 37 41 40 38 38 38 38 41 40 38 38 38 37 41 40 38 38 37 40 38 38 37 40 38 36 37 40 38 36 37 37 36 37 37 37 38 37 38 37 37 38 37 38 37 38 37 38 37 38 37 38 37 38 37 38 37 38 37 38 37 38 37 38 38 37 38 38 37 38 38 38 38 38 38 38 38 38 38 38 38 38		5 G <b>7</b>

STATEMENT UNDER SECTION 217(2A) OF THE COMPANIES ACT, 1956 FORMING PART OF DIRECTORS' REPORT

	Previous Employment Held since	Jun-91 Jun-91 Jun-91 Jun-91 Jun-91 Jun-91 Jun-93 Jun-95 Jun-96 Jun-96 Jun-96 Jun-92 Ju
	Designation Held in Previous Employment	DIRECTOR MGR-R&D GMM ESHUDE ENGINEER SENIOR ENGINEER ESHUDE EXECUTIVE ENGINEER ESHIDE EXECUTIVE ENGINEER TEAM LEADER MANGER SYSTEMS MANGER SYSTEMS MANGER SYSTEMS AMAGER PROJECT MANGER SYSTEMS AMANGER SYSTEMS AMANGER SYSTEMS AMANGER SYSTEMS AMANGER SYSTEMS SYSTEMS MANGER SYSTEMS SOULTANT SYSTEMS SOULTANT SENIOR ENGINEER MANGER PROJUEAD ASSISTAVI MANGER PROJUEAD ASSISTAVI MANGER PROJUEAD ASSISTAVI PROJUEAD PROJUEAD PROJUEAD PROJUEAD ASSISTAVI PROJUEAD PROJUEAD PROJUCATION
	Previous Employment	APT AUTOMATION HGL HEWLETT PACKARD LTD. HGL HEWLETT PACKARD LTD. HGL HEWLETT PACKARD LTD. HGL HEWLETT PACKARD LTD. HGL INEDSYS LTD DATA MANAGEMERT SERVICES COMMON WEALTH AMTEX LID T C S SO SOFTWARE LTD T C S SO SOFTWARE LTD T C S SO SOFTWARE LTD T C S SO SOFTWARE LTD AMTEX LID T C S SO SOFTWARE LTD T C S SOFTWARE LTD T C S SO SOFTWARE LTD T C S SOFTWARE LTD SOFTWARE LTD T C S SOFTWARE LTD SOFTWARE LTD T C S SOFTWARE LTD SOFTWARE T PACKARD LTD. HCL HEWLETT PACKARD LTD. ONN COSULIANOY ALTTEL INFORMATION SERVICES, CHENNAL MIRD SOSTEMS C C ALTON CONSULTANOY ALTTEL INFORMATION SERVICES, CHENNAL HCL HEWLETT PACKARD LTD. ONN COSULANOY ALTTEL INFORMATION SERVICES, CHENNAL HCL HEWLETT PACKARD LTD. ONN COSULANOY ALTTEL INFORMATION C D HCL ORPORATION LTD T T A STEEL J AMSHEDPUR T T A ST
	Date of Joining	1. Sep-97 1. July-96 1. July-96 5. May-98 5. May-98 5. May-98 5. May-98 5. May-98 5. May-98 8. July-97 7. Alur-97 7. Alur-97 7. July-97 1. July-96 1. July-96 3. Sep-98 30. Sep-89 30. Sep-80 30. Sep-
	Experience (Years)	88888787922885932559992859729992599729995799579559559559559595959
	Remuneration (Rs.)	2,184,663 1,412,326 1,081,794 2,559,501 2,559,501 2,559,501 6,82,756 6,82,756 6,82,756 1,481,101 1,481,101 1,481,101 1,481,101 1,481,101 1,481,101 1,481,101 1,481,101 943,856 642,256 696,887 693,860 701,900 701,900 701,900 773,148 642,256 694,956 696,887 773,180 696,887 773,180 694,956 644,956 777,148 772,148 772,148 772,148 772,148 773,178 773,178 774,178 774,178 775,178 775,178 775,178 775,178 775,178 775,178 775,178 775,178 775,178 775,178 775,178 775,1787,1787,1787,1787,1787,1787,1787,1
	Educational Qualifications	M.S.C (Engg) M.E. (Engg) M.E. M.E. M.B. M.B. M.B. M.S.C M.S.C M.S.C M.S.C M.B.M M.B.M M.B.M M.B.M M.B.M M.B.C M.B.C B.E. B.E. B.E. B.E. B.E. M.TECH B.E. B.S.C B.S.C M.TECH M.TECH B.E. M.TECH B.S.C M.S.C M.TECH B.S.C M.S.C
A) EMPLOYED FOR THE FULL FINANCIAL YEAR 1999-2000	Designation (Nature of Duties)	HEAD - SDC Renormance BRDGRAMME MANAGER RPDGRAMME MANAGER RPDGRAMME MANAGER RPDGRAM MANAGER MANAGER MCCCTTTVE VICE PRESIDENT - MKTG GROUP PROJECT MANAGER MCNCE PRESIDENT - MKTG B B VICE PRESIDENT - MKTG B B NUCE PRESIDENT - MKTG B B NUCE PRESIDENT - MKTG B B NUCE PRESIDENT - MKTG B B SR. SVS MANAGER PROJECT MANAGER P
JULL FINANC	Age (Years)	ARN 33 37 37 37 37 37 37 37 37 37 37 37 37 3
PLOYED FOR THE F	Name	PREM KUMAR ASIJA 50 PREM KUMAR ASIJA 50 R AFUJUN ASIJA 43 R SUNDYANATHAN 42 R SUNGHAT AN 50 R. P. TURAGA 42 RADHA GOVERDHAN 43 RADHA GOVERDHAN 43 RAJIY SODH 44 RAJIY SODH 82, 44 RAJIY SODH 73 RAJIMINPAN R. 44 RAMANORTHY SUNDARESAN 41 RAMANORTHY SUNDARESAN 41 SISHANTAN 33 SANJAY KANT VERMA 33 SANJAY KANT VERMA 33 SANJAY KANT VERMA 33 SANJAY KANT VERMA 33 SISHANANAN SHANKAR 33 SANJAY KANT VERMA 33 SISHANANAN SHANKAR 33 SISHARANAN SHANKAR 33 SISHARANANAN SHANKAR 33 SISHARANANANAN SHANKAR 33 SISHARANANAN SHANKAR 33 SISHARANANAN SHANKAR 33 SISHARANANANAN SHANKAR 33 SISHARANANANANANANANANANANANANANANANANANANA
A) EM	S. No.	1011110 10110 10100 1000000

FINANCIAL YEAR 1999-2000	Age Designation
B) EMPLOYED FOR THE PART FINANCIAL	S. No.Name A

Previous Employment Held since	Jan-96 Jan-96 Apr-97 Apr-97 Apr-97 Aug-98 Mar-95 Aug-98 Mar-95 Jan-97 Jun-99 Jun-99 Jun-99 Mar-98 Ma	Jun-97
Designation Held in Previous Employment	MGR. SECRETARIAL SERVICES & CS CONTRY MGR. SARC MANAGING DIRECTOR VP (H7) PRESIDENT & GR. SARC MANAGING DIRECTOR VP (H7) PRESIDENT & GR. SCREATER MANAGING STRATEGIC ASSISTANT MANAGER MANAGER STRATEGIC PLANNING SS. PROJECT MANAGER MANAGER STRATEGIC PLANNING SR. MGR. MARKETING ASSISTANTYST PROJECT MANAGER RAMLEEPA SYS. TECH GROUP SR. MANAGER ACCOUNTS] SR. MGR. MARKETING ASSISTANTYST PROJECT MANAGER MANAGER RAMLEEPA SYS. TECH GROUP SR. MANAGER RAMLEEPA SYS. TECH GROUP SR. MANAGER ASST. CONSULTANT CONSULTANT PROJECT MANAGER MANAGER MANAGER READ EDUCATION & LEANNING PROJECT MANAGER ASST. CONSULTANT CONC	CONSULTANT
Previous Employment	RANBAXY LABORATORIES LTD BAY NETWORK INT. TEK (NUDIA) TD. GE PLASTIC INDIA HEL CORPORATION LTD GE FLASTIC INDIA HEL CORPORATION LTD GE FLASTIC INDIA HEL CORPORATION SYSTEMS LTD SHELMITED SIFFLMITED SIFFLMITED SIFFLMITED SIFFLMITED SIFFLMITE TECHNOLOGIES SIFFLMITE TECHNOLOGIES SISTEMS ED INCOMENTER RICK (TOTA) AMERICAN EXPRESS INDIA AMERICAN EXPONENT AMERICAN EXPORTANATION AMERICAN EXPORTANTION AMERICAN EXPORTANTION AMERICAN EXPORTANTION AND AMERICAN EXPORTANTION AMERICAN EXPORTED AMERICAN EXPORTANTION AMERICAN EXPORTED AMERICAN EXPORTANTION AMERICAN EXPORTED AMERICAN EXPORTANTION AMERICAN AMERICE AND AMERICAN AMERICAN AMERICAN AMERICAN EXPORTANTION AMERICAN AMERICAN AMERICAN EXPORTANTION AMERICAN AMERICAN AMERICAN AMERICAN AMURICAN AMERICAN AMERICAN AMERICAN AMERICANNA AMURICANATION ANS AMERICAN AMERICAN AMURICANATION ANS AMERICAN AMURICANATION ANS AMERICAN AMURICANATION ANS AMERICAN AMERICAN AMURICANATION AND AMERICAN AMERICAN AMURICANATION AND AMERICAN AMERICAN AMERICAN AMURICANATION AND AMERICAN AMERICANATION AMERICANATION AND AMERICAN AMERICAN AMURICANATION AND AMERICAN AMERICAN AMURICANATION AND AMERICAN AMORTANTINA AMURICANATION AND AMERICAN AMORTANTINA AMURICANATION AMERICAN AMORTANTINA AMURICANATION AND AMERI	BINARY LIMITED
Date of Joining	24-Dec-99 27-Apr-99 6-May-98 8-May-98 1-Apr-98 3-Apr-98 3-Apr-98 3-Apr-98 3-Apr-98 3-Apr-98 5-Jun-90 6-Mar-00 7-Apr-00 1-Mar-00 1-Mar-00 1-Apr-00 22-Jul-99 17-Mar-00 11-Mar-00 22-Jul-99 17-Mar-00 11-Mar-00 22-Jul-99 17-Mar-00 11-Mar-00 22-Jul-99 10-Aur-99 10-Aur-99 10-Aur-99 10-Aur-00 10-Aur-99 10-Aur-90 10-Aur-99 10-Aur-90 10-Aur-99 10-Aur-99 10-Aur-99 10-Aur-99 10-Aur-90 10-Aur-99 10-Aur-90 10-Aur-99 10-Aur-90 10-Aur-90 10-Aur-99 10-Aur-90 10-Aur-90 10-Aur-90 10-Aur-90 10-Aur-90 10-Aur-90 10-Aur-90 10-Aur-90 10-Aur-90 10-Aur-90 10-Aur-90 10-Aur-90 10-Aur-90 10-Aur-90 10-Aur-99 10-Aur-90	27-Mar-98
Experience (Years)	28824259829297979859889999997709992989999999999999999999999	12
Remuneration (Rs.)	ondon 484.161 475.636 475.636 235.636 235.636 235.636 235.636 235.636 235.636 235.636 235.636 235.645 635.992 645.888 91.749 95.72,333 655.705 552.442 91.749 91.749 552.331 91.749 552.331 646.888 552.331 91.779 555.705 555	189,325
Educational Qualifications	BE.COM(H).LL B, FCS, AGIS London B SC PRN DIP COMPSC. AGIS London B TECH M COM MC M COM M COM M COM M COMPSC. AGIS London B TECH, MBA M SC, MBA M TECH, MBA M TECH M SC M SC MBA M SC M SC	B SC
Designation (Nature of Duties)	COMPANY SECRETARY REGIONAL DIRECTOR VICE PRESIDENT - HED EVICE PRESIDENT - HED EVICE PRESIDENT - HED EVICE PRESIDENT - HED ACCOUNT MANAGER PROJECT PROJECT PROJECT PROJECT PROJECT PROJECT PROJECT PROJECT PRO	PROJECT LEAD
Age (Years)	A A A 33 33 33 33 33 33 33 33 35 35 55 55 55	
S. No.Name	ALLWYN NORONHA ALLWYN NORONHA ANAND PILLAI ASHOK BHATTACHARYA ASHOK JAIN CHEMANCHERI NANDAKUMAR ASHOK JAIN CHEMANCHERI NANDRAJU DR. M PRZNIDRA GUS S S SRINIVAS GUJBAN KUMAR ASHOK JAIN CHEMANCHERI NANDRAJU HIRAJICHEMA GUS S S SRINIVAS GUS S S SRINIVAS AMANON VERMA MANISH WADHWA MURLL MURLL DHARAN ALWAR MURLL MURLL DHARAN ALWAR MURLL ANDRAM MURLL ANDRAM MURLL ANDRAM MURLL AGRAWAL PRAMOD NARENDRA SARKAR PRAMOD NARENDRA SARKAR PRAMON SARKAR PRAMOD NARENDRA SARKAR PRAMON SARKA	VIVEK KUMAR SINGH
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Notes : None of the above employees is a relative of any Director of the Company.

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Jun-97

Auditors' Report To the Members of HCL Technologies Limited (formerly HCL Consulting Limited)

We have audited the attached Balance Sheet of HCL Technologies Limited ("the Company"), formerly HCL Consulting Limited, as at 30 June 2000 and the Profit and Loss Account for the year ended on that date, annexed thereto.

- We report as follows:
- 1. As required by the Manufacturing and Other Companies (Auditor's Report) Order, 1988 issued by the Company Law Board in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 2. Further to the comments in the Annexure referred to in paragraph 1 above:
- (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (b) in our opinion, proper books of account as required by law have been kept by the company so far as appears from our examination of the books;
- (c) the Balance Sheet and the Profit and Loss Account dealt with by this report are in agreement with the books of account;
- (d) in our opinion, the Balance Sheet and the Profit and Loss Account comply with the Accounting Standards referred to in sub section (3C) of section 211 of the Companies Act, 1956, to the extent applicable; and
- (e) in our opinion, and to the best of our information and according to the explanations given to us, the accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view :
  - (i) in the case of Balance sheet, of the state of affairs of the company as at 30 June 2000; and
  - (ii) in the case of Profit and Loss Account, of the profit of the company for the year ended on that date.

For BSR & Co.

**Rajesh Jain** 

Partner

Chartered Accountants

lace: Mumbai

Date: 10th August, 2000

#### Annexure to the Auditors' report

(Referred to in paragraph 1 of our report of even date.)

- 1. The company has maintained proper records showing full particulars, including quantitative details and situation of its fixed assets. The company has a regular programme of verification of its fixed assets which, in our opinion is reasonable having regard to the size of the company and the nature of its fixed assets. In accordance with this programme, certain fixed assets were physically verified by management during the year. As informed to us, no material discrepancies were noticed on such verification.
- 2. The fixed assets of the company have not been revalued during the year.
- 3. The company has not taken any loans, secured or unsecured, from companies, firms or other parties listed in the register maintained under section 301 of the Companies Act, 1956. As informed to us, there are no companies under the same management as defined by sub-section (1-B) of section 370 of the Companies Act, 1956.
- 4. The company has not granted any loans, secured or unsecured, to companies, firms or other parties listed in the register maintained under section 301 of the Companies Act, 1956 except for an unsecured, interest free loan amounting to Rs. 170,593,500 and an advance towards share application money amounting to Rs. 703,199,700 to HCL Technologies (Bermuda) Limited, Bermuda, a wholly owned subsidiary. In our opinion, having regard to the involvement with this company and considering the explanations given to us in this regard, the terms and conditions of the above are not prima facie prejudicial to interests of the company. As informed to us, there are no companies under the same management as defined by sub-section (1-B) of section 370 of the Companies Act, 1956.

HCL TECHNOLOGIES HC

- HCL
- 5. The company has not granted any loans or advances in the nature of loans except for a loan to HCL Technologies (Bermuda) Limited, as mentioned in para 4 above, the terms of repayment of which have been stipulated and loans to employees, who are repaying principal and interest due thereon as stipulated.
- 6. In our opinion and according to the information and explanations given to us, having regard to the explanation that certain assets purchased are specific to the company's technical requirements, in respect of which comparable alternative quotations are not considered necessary, there are adequate internal control procedures commensurate with the size of the company and the nature of its business with regard to purchases of equipments and other assets. The activities of the company do not involve sale of goods.
- 7. In our opinion, and having regard to our comments in paragraph 6 above and according to the information and explanations given to us, the transactions of sale of services in pursuance of contracts and arrangements entered in the register maintained under section 301 of the Companies Act, 1956 and aggregating during the year to Rs 50,000 or more in respect of each party have been made in respect of items of special nature and in respect of which alternative quotations are not considered necessary.
- 8. The company has not accepted any deposits from the public.
- 9. The company's operations do not generate any scrap or by-products.
- 10. The company has an internal audit system commensurate with its size and nature of its business.
- 11. As informed to us, the provisions of clause 4A(xvi) regarding maintenance of cost records are not applicable to the company.
- 12. The company has been regular in depositing Provident Fund and generally regular in depositing Employees State Insurance dues with the appropriate authorities during the year.
- 13. According to information and explanations given to us, no undisputed amounts payable in respect of income tax, wealth tax, sales tax, customs duty and excise duty were outstanding, as at 30 June 2000, for a period exceeding six months from the date they became payable.
- 14. According to the information and explanations given to us and the records of the company examined by us, no personal expenses have been charged to the revenue accounts, other than those payable under contractual obligations or in accordance with generally accepted business practice.
- 15. The company is not a sick industrial company within the meaning of clause (o) of sub-section (1) of section 3 of the Sick Industrial Companies (Special Provisions) Act, 1985.
- 16. In our opinion, and according to the information and explanations given to us, in respect of the service activities of the Company, we report as follows:
- 16.1 the service activities of the Company do not involve consumption of any material and stores.
- 16.2 the Company has a reasonable system of allocating man hours utilised to the relative jobs, commensurate with its size and nature of its business.
- 16.3 the Company has a reasonable system of authorisation at proper levels, and an adequate system of internal control commensurate with the size of the Company and the nature of its business, the allocation of labour to jobs.
- 17. As the Company does not maintain any inventories, paragraphs 4(A)(iii) to 4(A)(vi), 4(A)(xii), 4(A)(xiv) and 4(C)(ii) of the Order, are not applicable in relation to its activities.

For BSR & Co.

Chartered Accountants

Place: Mumbai Date: 10th August, 2000

Rajesh Jain Partner

HCL TECHNOLOGIES

## HCL Technologies Limited (formerly HCL Consulting Limited) Balance Sheet as at 30 June 2000 (All amounts in thousands of rupees)

			Schedule No.	As at 30 June 2000	As at 30 June 1999
Sources of fun	ds				
Shareholders'	fundo				
Share capital	Turius		1	559,054	331,948
	on money pending all	otment		19,679	-
Reserves and s			2	11,811,654	1,816,854
Reserves and s	laipias			12,390,387	2,148,802
Application of	funds				
Fixed assets			3		
Fixeu asseis				978,697	627,989
Gross block	/064			(391,246)	(240,985)
	ated depreciation			587,451	387,004
Net block				109,520	18,534
Capital work in	progress			696,971	405,538
			4	8,290,113	449,170
Investments			4	0,230,110	110,110
UK a ta b					
Current assets	s, loans and advanc	es	_	1 001 600	623,580
Sundry debtors	11 같은 영양		5	1,201,620 1,456,133	562,308
Cash and bank	balances		6 7	1,137,597	327,314
Loans and adv			8	9,706	15,186
Other current a	ssets		0	3,805,056	1,528,388
					(234,294)
Less: Current	liabilities and provi	sions	9	(401,753) 3,403,303	1,294,094
Net current as	sets			12,390,387	2,148,802
				12,330,307	2,140,002
Notes to the a	ccounts		14	ants	

#### As per our report attached

For HCL Technologies Limited

For BSR & Co. Chartered Accountants

**Rajesh Jain** Partner Shiv Nadar Chairman, President and CEO

Robin Abrams Director

Dennis Ing Chief Financial Officer

Place: Mumbai Date: 10th August, 2000 Place: Mumbai Date: 10th August, 2000

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Vineet Nayyar Vice Chairman

T S R Subramaniam Director

Allwyn Noronha Company Secretary Richard R Burt Director

HCL TECHNOLOGIES HC

# **HCL Technologies Limited**

# (formerly HCL Consulting Limited)

Profit and Loss Account for the year ended 30 June 2000 (All amounts in thousands of rupees)

	Schedule No.	Year ended 30 June 2000	Year ended 30 June 1999
Income			
Software and related technical services Other income	10	3,996,762 520,639 <b>4,517,401</b>	2,757,316 180,049 <b>2,937,365</b>
Expenditure			
Cost of software development Administration and other expenses Finance charges Depreciation Profit before tax Provision for income tax Provision for income tax for earlier years written back Profit after tax Balance brought forward Profit available for appropriation	11 12 13	1,451,033 810,065 154,380 <b>2,415,478</b> 2,101,923, (108,808) 1,993,115 5,975 1,999,090 1,576,854	1,311,878 386,959 43,530 164,692 <b>1,907,059</b> 1,030,306 (20,626) 1,009,680 
		3,575,944	1,795,111
Appropriations			
Proposed dividend Corporate dividend tax Transfer to general reserve Balance carried forward		27,953 6,150 <b>250,000</b> 3,291.841 <b>3,575,944</b>	16,597 1,660 200,000 1,576,854 1,795,111
Notes to the accounts	14		

14

As per our report attached

For BSR & Co. Chartered Accountants

Rajesh Jain Partner Shiv Nadar Chairman, President and CEO

For HCL Technologies Limited

Robin Abrams Director

Dennis Ing Chief Financial Officer

Place: Mumbai Date: 10th August, 2000 Vineet Nayyar Vice Chairman

T S R Subramaniam Director

Allwyn Noronha Company Secretary

("MON Surviv

Richard R Burt Director

Place: Mumbai Date: 10th August, 2000

 
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 Schedules forming part of the accounts (All amounts in thousands of rupees)

 As at

				30 June 2000	30 June 1999
Schedule 1: Sha	re capital				
Authorised 175,000,000 shar equity shares of F	res of Rs. 4 each (previ Rs.10 each)	ous year - 50,000,000		700,000	500,000
<b>Issued, subscrib</b> 139,763,531 equi (previous year - 3	<b>bed and paid up</b> ity shares of Rs. 4 each 33,194,751 equity share	, fully paid up es of Rs. 10 each, fully	v paid up)	559,054	331,948
V02.876		180,7 6F		559,054	331,948

## Notes:

- 1. The shareholders of the company in the extra-ordinary general meeting held on 13 September 1999 have authorised the splitting up of equity shares, in accordance with the provisions of section 94 of the Companies Act, 1956. Accordingly, each equity share has been split from par value of Rs. 10 each into 2.5 equity shares of par value of Rs. 4 each. The board of directors had fixed 1 November 1999 as the record date for determining the shareholders entitled to the split.
- 2. Paid up share capital includes:
  - 8,000,000 equity shares of Rs. 4 each (previous year and pre-split 3,200,000 equity shares of Rs. 10 each) allotted as fully paid up pursuant to a contract for consideration other than cash.
  - 41,493,436 equity shares of Rs. 4 each (previous year nil, pre-split 16,597,375 equity shares of Rs. 10 each) is sued as bonus shares in the ratio of one share for every two held by capitalisation of general reserve. The board of directors had fixed 25 October 1999 as record date for determining shareholders entitled to the bonus shares.
  - 14,200,000 equity shares of Rs. 4 each (previous year nil) issued during initial public offer of the Company.
  - 1,083,218 equity shares of Rs. 4 each (previous year nil) allotted to employees of the company and its subsidiaries on vesting of stock options issued under the Employees Stock Option Plan of the Company.

	Schedule	2:	Reserves	and	surp	us
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Share Premium account	As at 1 July 1999 -	<b>Additions</b> 8,444,580	<b>Deductions</b> 248,793	As at 30 June 2000 8,195,787
General reserve	240,000 (40,000)	250,000 (200,000)	165,974	324,026 (240,000)
Profit and loss account	1,576,854	1,964,987	250,000	3,291,841
	(785,431)	(991,423)	(200,000)	(1,576,854)
	1,816,854	10,659,567	664,767	11,811,654
Previous year	(825,431)	(1,191,423)	(200,000)	(1,816,854)

#### Notes:

- 1. Additions to the share premium account represents share premium received on allotment of 14,200,000 equity shares issued during the initial public offer and 1,083,218 equity shares to employees on vesting of stock options issued under the Employees Stock Option Plan of the company.
- 2. Deductions from the share premium account represents expenses incurred by the company on initial public offer of 14,200,000 equity shares of Rs. 4 each.
- 3. Deductions from general reserve represents capitalisation of general reserve for the issue of bonus shares in the ratio of one share for every two held.
- 4. Previous year figures are in brackets.

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# Schedule 3: Fixed assets (All amounts in thousands of rupees)

March 10, 2010 (2010) 100 (2010) 2010 (2010)
 March 2010 (2010) 2010 (2010) 2010 (2010)

		As at 1 July 1999	Additions	Disposal/ adjustments	As At 30 June 2000
Gross block					
Freehold land		10,148	-	lehus.	10,148
Leasehold land		15,173	94,720	-	109,893
Lease hold improvem	ients	-	22,649	6	22,649
Building		103,017	57,771		160,788
Office equipment		147,220	46,432	4,859	188,793
Computers		251,488	106,217	598	357,107
Furniture and fixtures		98,834	20,191	915	118,110
Motor vehicles		2,109	9,100		11,209
		627,989	357,080	6,372	978,697
Previous year		479,691	149,616	1,318	627,989
Accumulated depred	ciation				
Leasehold land		380	000		요즘 물란 같은 것 같은 것이 같이 같이 같이 같이 같이 않는 것이 같이
Lease hold improvem	onte	300	388	에이 아이는 것이 같아. 말했다.	768
Building	CIIIO	- 8,141	2,783	CONTRACTOR OF T	5444 E. (2,783
Office equipment		54,886	6,231	0.055	14,372
Computers		140,590	42,866	3,355	94,397
Furniture and fixtures		36,343	73,618	171	214,037
Motor vehicles			27,060	593	62,810
Wotor vehicles		645	1,434	e e als vicensites e	2,079
E State State		240,985	154,380	4,119	391,246
Previous year		76,652	164,692	359	240,985
Net block		387,004	202,700	2,253	587,451
Previous year		403,039			387,004
Capital work-in-progre	SS	18,534			
Previous year		16,056			<b>109,520</b> 18,534

# Notes:

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- 1. The leasehold and freehold land in Noida and Gurgaon respectively, included in opening gross block have not yet been transferred in the name of the Company. Further, the legal documents of leasehold land at Noida have not yet been obtained from the erstwhile owner as they are in possession of their bankers pending the release of a mortgage charge.
- 2. Capital work-in-progress includes Rs. 10,625 thousands in a fixed deposit account with Central Bank of India in pursuance of an agreement for purchase of land and building at Noida.

HCL TECHNOLOGIES HCL

Schedules forming part of the accounts (All amounts in flousands of ruppes)

236,461

503,208

As at As at 30 June 2000 30 June 1999

449,170

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# Schedules forming part of the accounts (All amounts in thousands of rupees)

### Schedule 4: Investments

#### Long term investments

# Equity shares in subsidiaries - Non trade and unquoted

12,793,904 equity shares of Rs. 10 each, fully paid up in HCL Comnet Systems and Services Limited (previous year - nil)

1,531,170 equity shares of USD 1 each, fully paid in HCL Technologies (Bermuda) Limited, Bermuda formerly HCL Technologies Limited, Bermuda (previous year - 1,368,832 equity shares of USD 1 each)

#### **Current investments**

## Investments in mutual funds - Trade and unquoted

	Number of units	Face v per (Rup	unit	Aggregate value	Kutak Matri a k Bond Scher Nko usale Plant Dividend hotak Mathemark Bond Schar	
Kothari Pioneer Income Builder Account Kotak Mahindra K Gilt Investment	22,627,334	181,64	10	305,000		
UnitScheme 98 ( Investment Plan )-Growth	42,502,601		10	509,479	Unversionent Pressent	
Templeton India Government Securities Fund			10	307,988	Kotak Manindra K Gill Um i Sol	
Templeton India Income Fund-Growth Kothari Pioneer Income Builder	49,353,771		10	752,645	Revestment Plan - Growth Forek Manindry, e Gilt Unit Son	
Account Quarterly- Dividend Prudential ICICI GILT Fund- Investment	27,075,124		10	365,243		
Plan-Growth	34,915,439		10	389,499	Katitan Ploneer regmo E side Accourt - Growig	
Kotak Mahindra K Bond Scheme 99 (Wholesale Plan)- Growth Kotak Mahindra K Gilt Investment Unit	46,781,583		10	507,580	Noth IP Ploneer Prima Plus - D Noth IP Ploneer Treasury Mar	
	19,630,038		10	205,428	which and a stand	
Scheme 98 (Investment Plan)-Dividend	144,224,865		10	1,489,843		
Alliance Liquid Income Dividend Fund Jardine Fleming Bond Fund Dividend Plan Sun F&C Money Value Fund, Bond	52,668,878		10	554,077		
Dividend Plan	25,290,656		10	260,747	T , DIGHARD DEA CHARMEN	
Prudential ICICI Income Plan -Growth	11,123,718		10	141,494		
Prudential ICICI Income Plan -Dividend	88,810,504		10	925,405		
Zurich India High Interest Fund- Dividend	10,146,501		10	102,784	-ian (in	
DSP Merrill Lynch Bond Fund- Dividend	9,398,756		10	101,037		
Prudential ICICI Liquid Plan -Dividend	53,423,408		10	632,195	7,550,444 -	
	55,725,700			diverse a	8,290,113 449,170	

Net asset value of investment in mutual funds as on 30 June, 2000 - Rs. 7,559,221 thousands(previous year - nil)

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Schedules forming part of the accounts (All amounts in thousands of rupees)

HCL TECHNOLOGIES HCL

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1. Particulars of units of mutual funds purchased and sold during the year

	Number of Units	Face value	Purchase price
	••••••	(Rupees)	price
Alliance 95 Fund - Dividend	21,044,902	10	1,215,589
Alliance Buy India Fund - Dividend	15,000,000	10	
Alliance Equity Fund - Dividend	8,187,773	10	147,750
Alliance Liquid Income - Dividend	201,586,930	10	294,757
Alliance Liquid Income - Growth	100,258,604	10	2,072,833
DSP Merrill Lynch Bond Fund - Growth	6,910,850		1,485,833
Jardine Fleming Bond Fund - Dividend	55,648,096	10	100,000
Jardine Fleming Bond Fund - Growth	40,092,373	10	600,000
Kotak Mahindra K Bond Scheme 99	40,092,373	10	552,874
(Wholesale Plan) - Dividend	00.075 4.40	A	
Kotak Mahindra K Bond Scheme 99	98,875,142	10	1,006,579
	40 70 4 0 4 0		
(Wholesale Plan) - Growth	46,784,210	10	502,930
Kotak Mahindra K Gilt Unit Scheme 98			
(Investment Plan) - Dividend	75,794,387	10	800,000
Kotak Mahindra K Gilt Unit Scheme 98		-	
(Investment Plan) - Growth	25,470,176	10	305,311
Kotak Mahindra K Gilt Unit Scheme 98			
(Savings Plan) - Dividend	47,732,697	10	500,000
Kothari Pioneer Balanced Fund - Dividend	18,253,505	10	196,043
Kothari Pioneer Income Builder			
Account - Growth	24,914,285	10	359,763
Kothari Pioneer Prima Plus - Dividend	7,301,935	10	195,984
Kothari Pioneer Treasury Management			
Account - Dividend	177,015	1000	200,000
Prudential ICICI Balanced Fund - Dividend	33,818,383	10	447,707
Prudential ICICI Gilt Fund - Investment	07.000.070		
Plan - Dividend	37,263,378	10	400,000
Prudential ICICI Gilt Fund - Treasury Plan - Dividend			
	39,098,773	10	400,000
Prudential ICICI Gilt Fund - Treasury Plan - Growth			
	27,690,189	10	306,323
Prudential ICICI Income Plan - Dividend	83,216,932	10	890,000
Prudential ICICI Income Plan - Growth	72,752,001	10	923,538
Prudential ICICI Liquid Plan - Dividend	51,920,631	10	600,000
Prudential ICICI Liquid Plan - Growth	57,120,150	10	685,389
Sun F&C Money Value Fund - Liquid - Growth	2,500,000	10	25,000
Sun F&C Balanced Fund - Dividend	18,892,434	10	206,494
Sun F&C Balanced Fund - Growth	18,892,434	10	200,260
Sun F&C Money Value Fund - Liquid - Dividend	51,880,000	10	518,800
Sun F&C Money Value Fund, Bond - Dividend	7,346,189	10	80,000
Sun F&C Money Value Fund, Bond - Growth	21,549,311	10	257,730
Sun F&C Value Fund - Dividend	3,424,657	10	101,164
Sun F&C Value Fund - Growth	3,424,658	10	98,518
Templeton India Govt. Securities			
Fund - Dividend	29,063,718	10	300,000

HCL TECHNOLOGIES

# Schedules forming part of the accounts (All amounts in thousands of rupees)

Senedules forming part of the accounts (All amounts in thousands of rubaes)

In eA INPE Landoni		Number of Units	Face value per unit (Rupees)	Purchase price
Templeton India Growth Fund - Di	vidend	11,729,026	10	aat aan 187,150 maan
Templeton India Income Fund - Di	vidend	107,830,742	10	1,141,116
Templeton India Liquid Fund - Gro	wth	9,436,857	anoialvong 10s	eeitiideil trans 112,300 borooc
Templeton India Income Fund - Gi	owth	26,233,811	10	400,066
Zurich India Equity Fund - Dividen		2,586,653	10	50,000
Zurich India High Interest Fund - C		6,973,138	10	102,007
Zurich India Prudence Fund - Divid	dend	5,980,861	10	100,000

2. Investments in mutual funds include unutilised proceeds of the initial public offering and allotment of shares to the employees.

		As at	As at
		30 June 2000	30 June 1999
Schedule 5: Sundry debto	ors and a		
Unsecured - considered goo	bd		
Debts outstanding for more	than six months		35,326
Other debts Unsecured - considered dou	ubtful	1,201,620	588,254
Debts outstanding for more	than six months	-	362
Other debts	30 June 2000	-	169
ess: Provision for doubtful			(531)
		1,201,620	623,580
<b>Note:</b> Sundry debtors inclu- subsidiaries of the company		ous year - Rs. 616,821 thousands) r	ecoverable from the
Schedule 6: Cash and ban	k balances		Reliteron Official (Co. 17
Cash in hand	in balances	349	144
Cheques in hand		214,579	shappen or appoint
Remittances in transit		00,004	24,604
Balances with scheduled ba	nke l	65,504 Silen	soil hogm isios 24,004
- On current accounts in Ir		310,028	71,991
- On current accounts in fo		60,093	3,464
- On fixed deposit accounts	s [pledged with banks as security credit- Rs. 1,306 thousands		
(previous year - Rs. 1,306		174,024	41,305
- On fixed deposit accounts		613,756	420,800
dia ne	1 State Bal	1,456,133	562,308
Schedule 7: Loans and ad	vances	and colutes manufaction from	an head of the atter
	good, unless otherwise stated)		
Loans and advances recover	erable in cash or in kind or for		

value to be received 261,714 107,156 - Considered good (refer note) 692 - Considered doubtful 2,892 873,793 219,912 Advances to subsidiary company Interest receivable 2,090 246 1,140,489 328,006 Less: Provision for doubtful advances (2,892)(692) 327,314 1,137,597

Note: Includes dues from officers of the Company Rs. nil (previous year - Rs. nil). Maximum amount due at any time during the year Rs. nil (previous year - Rs. 141 thousands).

Schedule 8: Other current assets ncome accrued but not due Schedule 9: Current liabilities and provisions Current liabilities Sundry creditors Other liabilities Due to subsidiaries Advances from customers Provisions Provision for income tax [net of advance tax Rs. 51,924 thousands (previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits	As at June 2000 9,706 9,706 210,171 3,885 9,969 - 224,025 100,851 27,953 6,150 42,774 177,728	As at 30 June 1999 15,186 15,186 139,584 6,252 1,686 2,519 150,041 45,308 16,597 1,660 20,688 84,253
30 Schedule 8: Other current assets ncome accrued but not due Schedule 9: Current liabilities and provisions Current liabilities Sundry creditors Other liabilities Due to subsidiaries Advances from customers Provisions Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits 30 Schedule 10: Other income Interest income [TDS on interest Rs. 38,903 thousands (previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	June 2000 9,706 9,706 210,171 3,885 9,969 - 224,025 100,851 27,953 6,150 42,774 177,728	As at 30 June 1999 15,186 15,186 139,584 6,252 1,686 2,519 150,041 45,308 16,597 1,660 20,688
30 - Schedule 8: Other current assets ncome accrued but not due Schedule 9: Current liabilities and provisions Current liabilities Sundry creditors Other liabilities Due to subsidiaries Advances from customers Provision for income tax [net of advance tax Rs. 51,924 thousands (previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits Schedule 10: Other income Interest income [TDS on interest Rs. 38,903 thousands (previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	June 2000 9,706 9,706 210,171 3,885 9,969 - 224,025 100,851 27,953 6,150 42,774 177,728	<b>30 June 1999</b> 15,186 <b>15,186</b> 139,584 6,252 1,686 2,519 <b>150,041</b> 45,308 16,597 1,660 20,688
Schedule 8: Other current assets ncome accrued but not due Schedule 9: Current liabilities and provisions Current liabilities Soundry creditors Other liabilities Due to subsidiaries Advances from customers Provisions Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits Schedule 10: Other income Interest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	9,706 9,706 210,171 3,885 9,969 - 224,025 100,851 27,953 6,150 42,774 177,728	15,186 <b>15,186</b> 139,584 6,252 1,686 2,519 <b>150,041</b> 45,308 16,597 1,660 20,688
Acchedule 9: Current liabilities and provisions Current liabilities Sundry creditors Other liabilities Oue to subsidiaries Advances from customers Provisions Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits 30 Schedule 10: Other income Interest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] On fixed deposits ( refer note )	<b>9,706</b> 210,171 3,885 9,969 - <b>224,025</b> 100,851 27,953 6,150 42,774 <b>177,728</b>	<b>15,186</b> 139,584 6,252 1,686 2,519 <b>150,041</b> 45,308 16,597 1,660 20,688
<ul> <li>Schedule 9: Current liabilities and provisions</li> <li>Sturrent liabilities</li> <li>Soundry creditors</li> <li>Source to subsidiaries</li> <li>Sources from customers</li> <li>Provisions</li> <li>Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)]</li> <li>Provision for dividend</li> <li>Provision for corporate dividend tax</li> <li>Provision for staff benefits</li> <li>Schedule 10: Other income</li> <li>Interest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)]</li> <li>On fixed deposits ( refer note )</li> </ul>	<b>9,706</b> 210,171 3,885 9,969 - <b>224,025</b> 100,851 27,953 6,150 42,774 <b>177,728</b>	<b>15,186</b> 139,584 6,252 1,686 2,519 <b>150,041</b> 45,308 16,597 1,660 20,688
Current liabilities Sundry creditors Other liabilities Due to subsidiaries Advances from customers Provisions Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits Schedule 10: Other income Interest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	210,171 3,885 9,969 - <b>224,025</b> 100,851 27,953 6,150 42,774 <b>177,728</b>	139,584 6,252 1,686 <u>2,519</u> <b>150,041</b> 45,308 16,597 1,660 20,688
Current liabilities Sundry creditors Other liabilities Due to subsidiaries Advances from customers Provisions Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits  Schedule 10: Other income Interest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	3,885 9,969 <b>224,025</b> 100,851 27,953 6,150 42,774 <b>177,728</b>	6,252 1,686 2,519 <b>150,041</b> 45,308 16,597 1,660 20,688
Sundry creditors Other liabilities Oue to subsidiaries Advances from customers Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits Schedule 10: Other income Interest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	3,885 9,969 <b>224,025</b> 100,851 27,953 6,150 42,774 <b>177,728</b>	6,252 1,686 2,519 <b>150,041</b> 45,308 16,597 1,660 20,688
Other liabilities Due to subsidiaries Advances from customers Provisions Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits <b>Schedule 10: Other income</b> Interest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	3,885 9,969 <b>224,025</b> 100,851 27,953 6,150 42,774 <b>177,728</b>	6,252 1,686 2,519 <b>150,041</b> 45,308 16,597 1,660 20,688
Due to subsidiaries Advances from customers Provisions Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits <b>Schedule 10: Other income</b> Interest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	9,969 <b>224,025</b> 100,851 27,953 6,150 42,774 <b>177,728</b>	1,686 2,519 <b>150,041</b> 45,308 16,597 1,660 20,688
Advances from customers Provisions Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits 30 Schedule 10: Other income Interest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	<b>224,025</b> 100,851 27,953 6,150 42,774 <b>177,728</b>	2,519 <b>150,041</b> 45,308 16,597 1,660 20,688
Provisions Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits <b>Schedule 10: Other income</b> Interest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	100,851 27,953 6,150 42,774 <b>177,728</b>	<b>150,041</b> 45,308 16,597 1,660 20,688
Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits <b>Schedule 10: Other income</b> nterest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	100,851 27,953 6,150 42,774 <b>177,728</b>	45,308 16,597 1,660 20,688
Provision for income tax [net of advance tax Rs. 51,924 thousands previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits <b>Schedule 10: Other income</b> nterest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	27,953 6,150 42,774 <b>177,728</b>	45,308 16,597 1,660 20,688
previous year - Rs. 10,373 thousands)] Provision for dividend Provision for corporate dividend tax Provision for staff benefits <b>Schedule 10: Other income</b> Interest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	27,953 6,150 42,774 <b>177,728</b>	16,597 1,660 20,688
Provision for dividend Provision for corporate dividend tax Provision for staff benefits <b>Schedule 10: Other income</b> nterest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	6,150 42,774 <b>177,728</b>	91,660 20,688
Provision for corporate dividend tax Provision for staff benefits 30 Schedule 10: Other income nterest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	6,150 42,774 <b>177,728</b>	1,660 20,688
Schedule 10: Other income nterest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	42,774 <b>177,728</b>	1,660 20,688
<b>Schedule 10: Other income</b> nterest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	177,728	20,688
30 Schedule 10: Other income nterest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )		
30 Schedule 10: Other income nterest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )		04,203
30 Schedule 10: Other income nterest income [TDS on interest Rs. 38,903 thousands (previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	401,753	234,294
30 Schedule 10: Other income nterest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )		and a second
Schedule 10: Other income nterest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	fear ended	Year ended
nterest income [TDS on interest Rs. 38,903 thousands previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )	June 2000	30 June 1999
(previous year - Rs. 2,936 thousand)] - On fixed deposits ( refer note )		
- On fixed deposits ( refer note )		
	140 500	1
	142,583	1,897
- From customers	27,073	
	56,346	22,171
- Intercorporate deposits - Others	13,758	5,167
	1,676	716
Sale of special import licenses	2,640	2,364
Exchange gain (net)	59,366	26,672
Rent received	3,668	
ncome from non trade investments		
Dividend	466,731	AND PARTY STATES
Others	54,593	
Loss)/Profit on sale of investments (net)	(309,480)	118,928
Miscellaneous income	1,685	2,134
Note: Interest on fixed deposits includes interest on fixed deposits made out	520,639	180,049

Personnel expenses				
Salaries, wages, bonus etc.		618,156		397,655
Contribution to provident and c	ther funds	23,508		15,135
Staff welfare expenses	44. (22	43,968		25,396
Software development exper				
[Includes Rs. 577,377 thousan		765,401		873,692
Rs. 638,713 thousand) paid to	subsidiaries of the Company]			
		1,451,033	0.000	1,311,878

HCL TECHNOLOGIES

Schedules forming part of the accounts (All amounts in thousands of rupees)	Schedukes I many part of the
(All amounts in thousands of rupees) Year ended	Year ended
30 June 2000	30 June 1999
Schedule 12: Administration and other expenses	
Rent 35,003	24,463
1011	25,921
Electricity and water 39,526 Insurance 3,117	2,429
Repairs and maintenance	
- Buildings	61 Contraction (1997)
- Others 38,729	28,202
Communication costs 37,089	31,526
Travel and conveyance 456,992	noitsise 193,945
Business promotion and below and an analyzing and a state of the below 13,536	
Legal and professional charges	12,412
Lease charges 15,341	12,546 https://www.ac.ac.
Software license fee and as and a set of the data and a set of the data and a set of the data and 11,360	1.858
Printing and stationery as the set of the se	7,046
Bank charges world us all text 3,630	allohevent to the state of 1,152
Rates and taxes 80,444	11,157
Advertising and publicity 3,274	2,889
Books and periodicals 4,081	1,652
Recruitment, training and development 42,619	2011 10,261
Miscellaneous expenses in the data includes bound are introduced and the 9,620	1.015di (1996) (1997) (1995,547
Loss on sale of fixed assets (net)	e) enswitter and and there is
Provision for doubtful debts	531
Provision for doubtful advances 2,200	-
810,065	386,959
Schedule 13: Finance charges	40.11BV
Interest - term loans	35,453
- others	8,077
	43,530

#### Schedule 14: Notes to the accounts

#### 1. Significant accounting policies

## (i) Basis of preparation

#### And Benerger exchange toursaction

The financial statements are prepared under the historical cost convention, in accordance with the Indian Generally Accepted Accounting Principles, accounting standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956, as adopted consistently by the Company. All income and expenditure having a material bearing on the financial statements are recognised on the accrual basis.

#### (ii) Use of estimates

The preparation of financial statements in conformity with the generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Examples of such estimates include estimates of expected contract costs to be incurred to complete software development, provision for doubtful debts and estimated useful life of fixed assets. Actual results could differ from these estimates.

#### (iii) Revenue recognition

Revenue from software developed on a time and materials basis is recognised as the services are rendered by the Company. Revenue from fixed price contracts is recognised in accordance with the percentage completion method under which the sales value of performance including earnings thereon is recognised on the basis of effort incurred in respect of each contract as a proportion of total effort expected to be incurred. Anticipated losses, if any, upto the completion of contract are recognised immediately. Income accrued but not due represents revenue recognised on contracts to be billed in the subsequent period, in accordance with the terms of contract.

Interest on the deployment of surplus funds is recognised using the time-proportion method, based on interest rates implicit in the transaction. Dividend income, commission and brokerage is recognised when the right to receive the same is established. Revenue from the sale of special import licences is recognised when the licences are actually sold.

## Schedules forming part of the accounts

Schedules forming part in the relation of the second states of the secon

## (iv) Expenditure

Expenses are accounted for on the accrual basis and provisions are made for all known losses and liabilities. Provisions are made for future unforeseeable factors, which may affect the ultimate profit on fixed price software development contracts. The cost of services for software development is charged to revenue in the same year. The leave encashment and gratuity of the Company is provided on the basis of an actuarial valuation.

#### (v) Fixed assets

Fixed assets are stated at the cost of acquisition including incidental costs related to acquisition and installation. Fixed assets under construction, advances paid towards acquisition of fixed assets and cost of assets not put to use before the year-end, are disclosed as capital work in progress.

### (vi) Depreciation

Depreciation on fixed assets except leasehold land and leasehold improvement is provided on the straight-line method based on estimated useful lives, as estimated by the management. Leasehold land is amortised over the period of lease. Leasehold improvements are amortised over a period of 4 years or the remaining period of the lease, whichever is lower. Depreciation is charged on a pro-rata basis for assets purchased/sold during the year. Assets costing less than Rs. 5,000 are fully depreciated in the year of purchase. The management's estimates of the useful life of the various fixed assets is as follows:

	Life
	(in years)
Buildings	20
Plant and machinery (including office equipment, air conditioners and electrical installations) Computers and software (excluding mainframes)	4 3
Mainframe computer system (including software)	6
Furniture and fixtures	4
Vehicles	5
h hvostmonto	

# (vii) Investments

Investments are classified into long term and current investments. Long-term investments are stated at cost and provision is made to recognise any decline, other than temporary, in the value of such investments. Current investments are stated at the lower of cost and the fair value, and provision is made to recognise any decline in the carrying value.

# (viii) Foreign exchange transactions

Foreign exchange transactions are recorded at the exchange rates prevailing at the date of transaction. Realised gains and losses on foreign exchange transactions during the year are recognised in the profit and loss account. Foreign currency assets and liabilities are translated at year end rates and resultant gains/losses on foreign exchange translations other than those relating to fixed assets are recognised in the profit and loss account. Gains/ losses on the translation of foreign exchange liabilities incurred to acquire fixed assets are included in the carrying cost of such fixed assets.

### (ix) Retirements benefits

Contributions to provident fund are deposited with a recognised provident fund. The Company contributes to a scheme administered by the Life Insurance Corporation of India in respect of superannuation. Provision for gratuity and leave encashment is made on the basis of an actuarial valuation.

### (x) Taxation

Provision for tax is made on the basis of taxable income for 9 months ended on 31 March and estimated taxable income for the three months ended 30 June. Taxable income for the three months ended 30 June is dependent upon the estimated results of subsequent nine months ending on 30 June of the following fiscal year.

2. The Company develops software for HCL Technologies Japan Limited, Japan ("HCLT Japan"), a subsidiary of HCL Technologies (Bermuda) Limited, Bermuda. During the year ended 30 June 1999, the tax authorities in Japan raised a demand on HCLT Japan for not withholding tax on payments to the Company during the period February 1998 to September 1998 amounting to Rs. 4,379 thousands. In accordance with the terms of agreement between the company and HCLT Japan, the withholding tax liability, if any, is payable by the Company. During the year ended 30

#### Schedules forming part of the accounts

June 2000, the Company has recovered all amounts due from HCLT Japan, on which, withholding tax was payable on remittance to India. However, the Company does not agree with the stance of the tax authorities in Japan. The Company has deposited Rs 4,379 thousands with the tax authorities in Japan, under protest and has not deducted any tax from the remittance during the year ended 30 June 2000. The Company also invoked the mutual agreement provision under section 25 of the Convention between the Government of India and Government of Japan for the avoidance of double taxation and prevention of fiscal evasion in respect of taxes on income. The matter is now under the consideration of the competent authorities of India and Japan. If the contention of the Company is not upheld by the competent authorities, there could be an additional tax liability amounting to Rs. 6,495 thousands. The management, based on legal advice, does not believe that any liability in this regard will crystallise and therefore, no provision has been made in respect of this amount.

- 3. The shareholders' of the Company in the extra-ordinary general meeting of the Company held on 13 September 1999 established the Employee Stock Options Plan of the Company, which provides for issue of 20,000,000 equity shares to employees of the Company and its subsidiaries. The plan is administered by a compensation committee comprising 3 directors, of which 2 are independent directors. Under the plan, options have been issued to the employees of the Company and its subsidiaries at an exercise price, which is not less than the fair value of the shares. Fair value of the shares means value determined by the management, during the period the Company was unlisted and closing price of the Company's shares in the stock exchange, where the highest trading volume on a given date and in case the shares were not traded on that day, the closing price on the previous trading day. Under the Employee Stock Option Plan, options have also been issued to employees at exercise price that is lower than the fair market value on the basis of approval of the members of the Company. As on 30 June 2000, 17,848,872 options were outstanding with employees of the Company and its subsidiaries.
- 4. The Securities and Exchange Board of India recently issued the Employee Stock Option Scheme and Employee Stock Purchase Guidelines, 1999, which is effective for all stock option schemes of listed companies established after 19 June 2000. In accordance with these guidelines, the excess of the market price of the underlying equity shares as of the date of the grant of the options over the exercise price of the options, is to be recognised and amortised on a straight line basis over the vesting period.

The Employee Stock Options Plan of the Company was established when the Company was unlisted. Consequently, the Employee Stock Option Scheme and Employee Stock Purchase Guidelines, 1999 are not applicable to the Company.

- 5. During the year ended 30 June 2000, the company entered into software consulting and engineering service agreements with certain customers wherein these customers have committed certain revenues. On achievement of the revenues and on fulfilment of the necessary conditions, the Company has agreed to grant stock options. The first such review will take place on 31 December 2000.
- 6. Additions in fixed assets include exchange difference capitalised amounting Rs. nil (previous year Rs. 1,715 thousands).
- 7. The future lease obligations in respect of vehicles on lease are Rs. 11,347 thousands (previous year Rs. 19,184 thousands).
- 8. The estimated value of contracts remaining to be executed on capital account and not provided for is Rs. 130,319 thousands (previous year Rs. 17,719 thousands).
- 9. Licensed capacity and actual production:

Due to nature of its activities, the Company is not subject to industrial licensing and the clause relating to actual production is not applicable.

Schedules forming part of the accounts

HCL TECHNOLOGIES HCL

		8107 .		. set the colu
	Bendra a companya a contra.		Year ended	Year ended
			30 June 2000	30 June 1999
			(Rs. in 000's)	(Rs. in 000's)
10.	Managerial remuneration		그 김 아이는 것 같아요.	- montrest re-
	Salary		1	900e
	Contribution to provident and superannuation fund		$p^2 = T T + t$	8,006
			-15 <sup>+</sup>	456
	Other perquisites		be reading a	1,281
			-	9,743

Note: Managerial remuneration excludes provision for leave encashment and gratuity. Perquisites have been valued in accordance with provisions of the Income tax Act, 1961.

11.	Payment to auditors					
- 5	Statutory audit Tax audit fees		1,300		1,100	
			500		300	
	Other services		2,095		-	
	Out of pocket expenses		-		70	
			3,895		1,470	
12.	CIF value of imports					
	Capital goods		57,793		37,899	
			57,793	- (S. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	37,899	
13.	Expenditure in foreign currency					
	Software development charges		765,401		873,692	
	Travel (on cash basis )		404,902		144,279	
	Rates and taxes		80,444	·	11,157	S
	Interest on foreign currency loan				914	
	Annual maintenance contracts		_		3,958	
	Others		5,599			
			,256,346		4,879	
			,200,040		1,038,879	

The expenditure re-imbursed by the customers in foreign currency has been netted off against the related expenses in the profit and loss account and amounts to Rs. 194,569 thousands (previous year - Rs. 97,852 thousands).

# 14. Earnings in foreign currency

	4,096,836	2,778,483
Royalty	541	264
Exchange gain (net)	59,366	26,672
	70,869	24,568
Income from software and technical services	3,966,060	2,726,979

HCL TECHNOLOGIES HCL Schedules forming part of the accounts Year ended Year ended 30 June 1999 30 June 2000 (Rs. in 000's) (Rs. in 000's) 15. Dividend remitted in foreign currency 3 5 Number of non-resident shareholders 2,224,744 34,780,290 Number of shares held ub beat 1,112 ( (. brisauori) in 239(uni) 160 4,637 Amount remitted (net of tax) 1998 1999 Year to which it relates 16. The Company had no amounts payable to small-scale industrial undertakings as defined under Section 3(j) of the Industries (Development and Regulation) Act, 1951 as on 30 June 2000. 17. The name of the Company has been changed from HCL Consulting Limited to HCL Technologies Limited and a fresh certificate of incorporation has been issued by the Registrar of Companies, National Capital Territory of Delhi and mobility tion and deploy ment of funds all uppees in thousenus Harvana on 6 October 1999. 18. Previous year figures have been re-classified/ re-grouped to conform to current year's classification. For HCL Technologies Limited **Richard R Burt Vineet Nayyar** Shiv Nadar Director Vice Chairman Chairman, President and CEO **T S R Subramaniam Robin Abrams** Director Director **Allwyn Noronha Dennis Ing Company Secretary Chief Financial Officer** Place: Mumbai Date: 10th August, 2000

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	nce Sheet Abstract and Company's General E			
	Registration details			
	Registration No.	55-46369		State Code 55
	Balance Sheet Date	30 June 2000	)	
	Capital raised during the year (Rupees in tho	usands)		
	Public issue <i>8,236,000</i>		Rights issue <i>Nil</i>	
	Bonus issue 165,972		Private placement 269,713	
	Note: Capital raised during the year includes sha	re premium	d	
	Position of mobilisation and deployment of fu		n dhaunan da A	
	Total liabilities	inus (nupees l		
	12,424,490		Total assets 12,424,490	
	Sources of funds			
	Paid-up capital <i>5,78,733</i> *		Reserves and surplus 11,845,757	s Historia venič
	Secured loans <i>Nil</i>		Unsecured loan	
	* Includes Rs. 19,679 thousand in respect of share	re application m	noney pending allotmer	nt nt
	Application of funds			
	Net fixed assets		Investments	
	696,971**		8,290,113	
	Net current assets 3,437.406		Misc. Expenditure	
	Accumulated losses Nil		Nil	
	** Includes Rs 109,520 thousands in respect of ca	and a second state		
			ogress	
	Performance of company (Rupees in thousand	ds)		
	Turnover 4,517,401		Total expenditure 2,415,478	
	Profit before tax 2,101,923		Profit after tax 1,999,090	
1	Earnings per share (in Rs.)		Dividend rate %	

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Richard R Burt

Director

# V. Generic names of Principal Products/Services of Company (as per monetary terms)

Product description: Item code (ITC code):

For HCL Technologies Limited Shiv Nadar Chairman, President and CEO

Robin Abrams Director

Dennis Ing Chief Financial Officer

Place: Mumbai Date: 10th August, 2000 Vineet Nayyar Vice Chairman

T S R Subramaniam Director

Software

852490

Allwyn Noronha Company Secretary

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Piac / Muntuu. Date: 10 - Argin - 20

# Auditors' Certificate

We have examined the attached cash flow of HCL Technologies Limited (formerly known as HCL Consulting Limited) for the year ended 30 June 2000. The statement has been prepared by the company in accordance with the requirements of Clause 32 of the listing agreement with the stock exchanges and is based on and in agreement with the corresponding Profit and Loss Account and Balance Sheet of the company covered by our report of 10 August 2000 to the members of the company.

100 L 8 7 9 .

Place: Mumbai Date: 10th August, 2000

# For BSR & Co.

# **Chartered Accountants**

Rajesh Jain Partner

HCL TECHNOLOGIES HCL

# Cash flow statement for the year ended 30 June 2000 (All amounts in thousands of rupees)

(All amounts in thousands of rupees)		
	Year ende 30 June 200	
	50 Julie 200	50 Julie 1999
Cash flows from operating activities		
Profit before tax	2,101,92	3 1,030,306
Adjusted for:	(005 50)	
Income from investments, interest and rent	(625,530	
Loss (gain) on sale of investments	309,48	
Depreciation	154,38	
Loss on sale of fixed assets	97 97	
Provision for doubtful debts		- 531
Provision for doubtful advances	2,20	
	1,943,42	4 927,491
	(578,040	)) (146,922)
Decrease (increase) in sundry debtors	(578,040	
Decrease (increase) in other current assets	(150,097	
Decrease (increase) in loans and advances	91,34	
Increase (decrease) in current liabilities and provisions	51,04	4,070
Net cash from (used for) operating activities	1,312,11	1 981,466
Net cash from (used for) operating activities	P00.007	TATULE IN THE SECOND STREET
Cash flows from investing activities		
Investment in mutual funds (net)	(7,859,924	4) Contractor a state of the st
Investment in subsidiaries	(290,499	9) (449,170)
Proceeds from sale of investment in subsidiaries		- 1. 383,670
Proceeds from sale of other investments		- 52,500
Advances to subsidiary	(653,88	
Purchase of fixed assets (including capital advances)	(443,340	
Proceeds from sale of fixed assets	1,28	
Income from investments, interest and rent	617,02	
income taxes paid	(47,290	D) (2,583)
ne de la	Mirtual 14	(245.000)
Net cash from (used for) investing activities	(8,676,62	7) (245,066)
Cash flows from financing activities		
Issue of share capital (including share application money		
pending allotment and net of share issue expenses)	8,276,59	18 -
Repayment of loans	0,2,0,00	- (379,524)
Dividends paid (including corporate dividend tax)	(18,25	
Cash flows from (used for) financing	8,258,34	
Cash nows nom (used for) maneny		
Unrealised exchange gain on cash and equivalents		trating 1 - Nexton 5
held in foreign currency	9,01	
Net increase (decrease) in cash and equivalents	884,80	
Cash and equivalents at the beginning of the year	562,30	
Cash and equivalents at the end of the year	1,456,13	33 562,308

### HCL Technologies Ltd.

# Statement regarding Subsidiary Companies pursuant to section 212(3) and 212(5) of the Companies Act, 1956 As on 30th June, 2000

S No	Name of the Subsidiary Company	Financial year to which accounts relate	Holding Company's interest as at close of financial year of the Subsidiary Company of the Subsidiary Company the Subsidiary Company of the Subsidiary Company the Subsidiary Company th		ary Company's		2000		
			Shareholding (No. Of Shares)	Extent of Holding (%)	For the year ended 30th June, 2000	For previous financial years	For the year ended 30th June, 2000	For the year ended 30th June, 1999	financial year of the subsidi- ary company
1	HCL Technologies Bermuda Ltd.	30-Jun-00	1,531,170	100	US\$ (1,670)	US\$ (1,520)	Nil	Nil	N.A.
2	HCL Technologies America Inc., USA*	30-Jun-00	5,500,101	100	US\$ (607)	US\$ (4,472)	Nil	Nil	N.A.
3	HCL Technologies Europe Ltd., U.K.*	30-Jun-00	1,765,000	100	GBP (1,419)	GBP (1,099)	Nil	Nil	N.A.
4	HCL Technologies Sweden AB*	30-Jun-00	1,000	100	SEK (3,322)	SEK (755)	Nil	Nil	N.A.
5	HCL Technologies (Netherlands) BV*	30-Jun-00	400	100	NLG (748)	NLG (431)	Nil	Nil	N.A.
6	HCL Technologies GmbH, Germany*	30-Jun-00	1	100	DM (604)	DM (697)	Nil	Nil	N.A.
7	HCL Technologies Schweiz AG, Switzerland*	30-Jun-00	100,000	100	CHF (15)	CHF (135)	Nil	Nil	N.A.
8	HCL Technologies Italy SLR*	30-Jun-00	20,000,000	100	ITL (13,476)	ITL (18,669)	Nil	Nil	N.A.
9	HCL Technologies Belgium NV*	30-Jun-00	2,750	100	BEF 273	BEF (1,033)	Nil	Nil	N.A.
	HCL Technologies Australia (Pty.) Ltd.*	30-Jūn-00	39,500	100	AUS \$ 305	AUS \$ (149)	Nil	Nil	N.A.
11	HCL Technologies (New Zealand) Ltd*	30-Jun-00	10	100	NZ\$ (261)	NZ\$ 71	Nil	Nil	N.A.
12	HCL Technologies (Hong Kong) Ltd.*	30-Jun-00	193,167	100	HK\$ 22,888	HK \$ (1,398)	Nil	Nil	N.A.
13	HCL Technologies Japan Ltd.*	30-Jun-00	1,000	100	JY (75,459)	JY (84,777)	Nil	Nil	N.A.
14	HCL Technologies South Africa (Proprietary) Ltd.*	30-Jun-00	896,100	100	SAR (971)		Nil	Nit	N.A.
15	HCL Holdings GmbH, Austria*	31-Dec-99	6,500,000	100	ATS (37)	000.00	Nif	Nil	No Change
16	Intelicent Inc., USA*	30-Jun-00	6,000,000	100	US\$ (2,112)	US \$ (2,755)	Nil	Nil	N.A.
17	HCL Capital Pvt. Ltd., Bermuda*	30-Jun-00	12,000	100	US\$ (6)	US \$ (2)	Nil	Nil	N.A.
18	Intelicent India Ltd., India*	30-Jun-00	106,070	100	Rs. 20,999	Rs. 28.319	Nil <sup>au</sup>	Nil	N.A.
19	HCL Comnet Systems and Services Ltd., India	30-Jun-00	12,793,904	99.88	Rs. 133,673	entration <u>) n</u>	Ni	Nil	N.A.

#### Note:

a) Subsidiaries marked with asterisk (\*) are held indirectly through HCL Technologies Bermuda Ltd.

b) The Net agreegate amount of losses of HCL Technologies America Inc., USA as above includes the profits/(losses) of its subsidiaries HCL Technologies Europe Ltd., UK, HCL Technologies Sweden AB, HCL, Technologies (Netherlands) BV, HCL Technologies GmbH, Germany, HCL Technologies Schweiz AG, Switzerland, HCL Technologies Italy SLR and HCL Technologies Belgium NV aggregating to (US\$ 3,267,000) for the year ended 30th June, 2000 and (US\$ 2,567,000) for previous financial years.

#### For HCL Technologies Limited

Shiv Nadar Chairman, President and CEO Robin Abrams Director Dennis Ing Chief Financial Officer

Vineet Nayyar Vice Chairman T S R Subramaniam Director Allwyn Noronha Company Secretary Richard R Burt

Director

Place : Mumbai Date : August 10, 2000

# **HCL Technologies America** Inc.

# INDEPENDENT AUDITORS' REPORT

# To the Board of Directors and Stockholder

We have audited the accompanying consolidated balance sheets of HCL Technologies America Inc and subsidiaries as of June 30, 1999 and 2000 and the related consolidated statements of operations, stockholder's equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audit in accordance with generally accepted auditing standards in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company and subsidiaries as of June 30, 1999 and 2000, and the results of their operations and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States.

**KPMG** New Delhi, India July 25, 2000

## CONSOLIDATED BALANCE SHEETS

(In thousands, except number of shares)

	1999	2000
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,678	\$ 2,805
Accounts receivable, net	23,667	26,866
Short-term loans	actogram 80	5,906
Deferred income taxes	1,569	856
	62	22
Investments	172	663
Employee receivables	170	328
Prepaid expenses	1,115	45
Other dues	197	991 -
Other current assets	A DESTRUCTION OF THE OWNER OF	00.400
Total current assets	28,638	
Property and equipment, net	764	conscience 845
Deferred income taxes	and on the	286
Total assets	\$ 29,402	\$ 39,613
10(8) 83513	THERETAL	CIVSOL DATED S

As of June 30,

# LIABILITIES AND STOCKHOLDER'S EQUITY

Current liabilities:		¢ 04 652
Accounts payable	\$ 14,883	\$ 24,652
Deferred revenue	300	20
Accrued employee costs	7,279	4,301
Short term borrowings	1,357	65
Other liabilities	3,930	8,277
Income taxes payable	93	24
Deferred income taxes		27
Total current liabilities	27,842	37,366
Deferred income taxes, net of current porti	ion -	9
Total Liabilities	27,842	37,375
Minority interest	7	a indiración de la compañía
Stockholder's equity:		
Common stock, no par value - 10,000,000 shares authorized as of		
1999 and 2000; 5,500,101 shares issued and outstanding	5,500	5,500
Additional paid in capital	271	1,565
Accumulated other comprehensive incom		245
Accumulated deficit	(4,472)	(5,079)
	1,553	2,231
Total stockholder's equity	2	200 018233
Total liabilities and stockholder's equity	\$ 29,402	\$ 39,613

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except number of shares and per share data)

	per entario dutul	
	Years ended June 30,	
Povonus	<u>1999</u>	2000
Revenues	\$ 122,497	\$129,615
Less: Stock based sales incentive	-	672
Net Revenue	122,497	128,943
Cost of revenues	101,594	104,903
Gross profit	20,903	
Operating expenses	-0,000	24,040
Sales and marketing	8,994	0 101
General and administrative	12,459	9,181
Depreciation and amortization	342	13,860
Total operating expenses	21,795	385
Income/ (loss) from operations		23,426
Interest expense	(892)	614
Interest and other income, net	1,213	1,318
	609	1,152
Income/ (loss) before income taxes	(1,496)	448
Income tax expense	367	1,055
Net Loss	\$ (1,863)	\$ (607)
Basic and diluted earnings per share	\$ (0.34)	\$ (0.11)
Weighted average number of		\$ (0.11)
common shares	5,500,101	5,500,101
The accompanying nates in the		

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(In i	thou	san	ds)
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1

	Year ended June 30,		
	1999		2000
CASH FLOWS FROM OPERATING ACTI	VITIES		
Net loss	\$ (1,863)		\$ (607)
Adjustments to reconcile net loss to net cash provided by operating activities:			, (,
Depreciation and amortization	342		205
Stock based sales incentive	-		385
Deterred income taxes	99		672
Write down of marketable securities; available for sale	228		463
Changes in assets and liabilities, net	220		40
Accounts receivable	(1,522)	91	10 (2 ( a a a )
Other assets	(1,322)		(3,199)
Accounts payable	3.385		(372)
Accrued employee costs	1,738		9,489
Other liabilities	1,730		(2,977)
Net cash provided by operating activities			4,908
CASH FLOWS FROM INVESTING ACTIVIT	2,900		8,802
Purchase of property and equipment			
Net cash used in investing activities	(681)		(445)
CASH FLOWS FROM FINANCING ACTIVIT	(681)		(445)
Repayment of bank line of credit			
Payments of capital lease obligations	(3,535)		-
ncrease / (decrease) in short term borrowing	-		(6)
let cash used in financing activities			(7,190)
ffect of exchange rate on -	(2,138)		(7,196)
ash and cash equivalents	169		(34)

ma and a	Years e	Years ended June 30,		
Not insure the	1555	2000		
Net increase in cash and c Cash and cash equivalents	ash equivalents \$ 306	\$ 1,127		
Beginning of the year	\$1,372	\$1,678		
End of the year	\$1,678	_\$2,805		
Supplementary disclosure for cash activities				
Cash paid for interest Cash paid for income taxes	ADD THE PROPERTY OF	100		
The accompanying notes are financial statements.	an integral part of these con	620 nsolidated		
# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY

(In thousands, except number of shares)

	Equity No. of shares	shares Amount	Additional paid in Capital	Accumulated	Comprehensive income		Total Stockholder's equity
Balance as of June 30, 1998	5,500,101	\$ 5,500	\$ 271	<b>\$ (2,609)</b> (1,863)	<b>\$</b> - (1,863)	\$ 377	<b>\$ 3,539</b> (1,863)
Net income Other Comprehensive income Translation adjustment Other Comprehensive income Comprehensive income					(123) (123) (1,986)	(123)	(123)
Balance as of June 30, 1999 Net income Tax benefit on account of ESOP de Compensation related to stock bas Other comprehensive income Translation adjustment Other Comprehensive income	5,500,101 eduction red sales incentive	\$ 5,500	<b>\$ 271</b> 622 672	(607)	(607) (9 (9 (616	)	(607) 622 672 (9)
Comprehensive income Balance as of June 30, 2000	5,500,101	\$ 5,500	\$ 1,56	5 \$ (5,079)	in an Cristian Mark	\$ 245	\$ 2,23

The accompanying notes are an integral part of these consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unless otherwise specified, all amounts are stated in United States Dollars)

- ORGANIZATION AND NATURE OF OPERATIONS 1
  - HCL Technologies America Inc. ("HCLA"), formerly HCL America Inc., was incorporated in California on November 7, 1988 as a wholly owned subsidiary of HCL Ltd., a corporation organized under the laws of India. HCLA is primarily engaged in providing a range of information technology services targeted at technology vendors, software product companies and medium to large end user organizations. In January 1995, HCL Ltd. sold 100% of its ownership interest in HCLA to one of its affiliated companies, HCL Technologies Limited ("HCLT"), the ultimate parent company, formerly known as HCL Consulting Limited.

# In February 1999, HCLT sold its entire 100% interest in HCLA to one of its wholly owned subsidiaries, HCL Technologies (Bermuda) Limited, Bermuda ("the Parent").

Reorganization during the year ended June 30, 2000

The transfer by the Parent of its 100% ownership of HCL Europe and its subsidiaries to HCLA without consideration. HCL Europe has the following subsidiaries:

- HCL Technologies Sweden AB, Sweden; a)
- HCL Technologies GmbH, Germany; b)
- HCL Technologies Netherlands BV, The Netherlands; C)
- HCL Technologies Schweiz AG, Switzerland; d)
- HCL Technologies Belgium NV, Belgium and e)
- HCL Technologies SLR, Italy. f)

Since all the businesses acquired in the reorganization were under common control, the accompanying financial statements retroactively reflect the accounts of the transferred businesses at the historical costs.

The accompanying consolidated financial statements have been prepared in conformity with generally accepted accounting principles in the United States to reflect the financial position and results of operations of HCLA along with its subsidiaries, (hereinafter collectively referred to as "the Company").

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES 2.

#### Principles of consolidation (a)

The consolidated financial statements present the accounts of the Company and all of its subsidiaries, which are more than 50% owned and controlled. All significant transactions and balances between the entities included in the consolidated financial statements have been eliminated.

# (b) Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the results of operations during the reporting periods. Although these estimates are based upon management's best knowledge of current events and actions, actual results could differ from those estimates.

#### Exchange rate translation (c)

The consolidated financial statements are reported in United States Dollars ("US Dollars"). The functional currency of each entity in the Company is its respective local currency. The translation of the functional currency into US dollars is performed for balance sheet accounts using the exchange rates in effect at the balance sheet date and for revenue and expense accounts using an appropriate monthly weighted average exchange rate for the respective periods. The gains or losses resulting from such translation are reported as a separate component of stockholder's equity.

Monetary assets and liabilities in foreign currencies of the entities in the Company are translated into the functional currency at the rates of exchange prevailing at the balance sheet date. Transactions in foreign currencies of the entities in the Company are translated into the functional currency at the rates of exchange prevailing at the date of the transaction. The gains or losses resulting from foreign currency transactions are included in other income.

Revenue recognition (d)

Revenues for time and material services are recognized as the services are provided. Revenues from fixed price contracts are recognized using the percentage of completion method of accounting, under which sales value of performance, including earnings

thereon is determined by relating the actual man hours of work performed to date, to the estimated total man hours for each contract. Any anticipated losses upon contract completion are recognized immediately. Deferred revenue represents amounts billed in excess of revenues earned.

Warranty costs on services provided are accrued based on management estimates and historical data.

# (e) Property and equipment

Property, equipment and leasehold improvements including assets under capital lease agreements are stated at cost less accumulated depreciation and amortization. Depreciation is computed using the straight-line method and is charged to income over the estimated useful lives of the respective assets. Assets under capital leases are amortized over their estimated useful life or the lease term, as appropriate. Individual assets costing less than US Dollars 1,000 are depreciated in full, in the year of acquisition.

(f) Impairment of long-lived assets

The Company reviews long-lived assets for impairment, whenever an event or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. The carrying values of long-lived assets are assessed for recoverability by reference to the estimated future undiscounted cash flows associated with them. Where this assessment indicates a deficit, the assets are written down to the market value. For assets that do not have a readily determinable market value, the assets are written down to their fair value, calculated by reference to their estimated future discounted cash flows.

(g) Cash and cash equivalents

Cash equivalents represent highly liquid investments with an original maturity of ninety days or less.

# (h) Income taxes

The current charge for income taxes is calculated in accordance with the relevant tax regulations applicable to each entity. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that includes the enactment date. Deferred tax assets are recognized in full, subject to a valuation allowance that reduces the amount recognized to that, which is more likely than not to be realized.

# i) Earnings per share

In accordance with Statement of Financial Accounting Standards ("SFAS") No. 128, *Earning Per Share*, basic earnings per share is computed using the weighted average number of common shares outstanding during the period. Diluted earnings per share is computed using the weighted average number of common and dilutive common equivalent shares outstanding during the period, using the treasury stock method for options and warrants, except where results would be anti-dilutive.

# (j) Concentrations of credit risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of trade receivables. To manage its credit risk the Company performs ongoing credit evaluations of its customers and maintains reserves for credit losses.

#### (k) Reclassifications

Certain prior period amounts have been reclassified wherever necessary to conform to the current year's presentation.

# 3 ALLOWANCES FOR ACCOUNTS RECEIVABLE

The Company maintains an allowance for uncollectible receivables based on the trade receivables at the end of the year. Factors utilized by management in determining the adequacy of the allowance include the present and prospective financial condition of the debtor and the aging of the trade receivables. Allowance for uncollectible receivables aggregated \$ 1,462,086 and \$ 547,904 as of June 30, 1999 and 2000, respectively.

# 4. PROPERTY AND EQUIPMENT

Property and equipment comprise of the following (in thousands):

	Estimated Useful lives			
	(in years)	٠.	As of J	lune 30,
Equipment			<u>1999</u>	2000
	2-5		\$1272	\$ 1,651
Furniture and fixtures	4		<u>362</u>	428
			1,634	2,079
Less: Accumulated deprecia			<u>(870)</u>	(1,234)
Property and equipment, ne			<u>\$ 764</u>	\$ 845

Depreciation expense was \$ 341,855 and \$ 384,708 for the years ended June 30, 1999 and 2000 respectively.

# 5. MARKETABLE SECURITIES

As of June 30, 1999 and 2000, there has been a decline in the fair value of the securities, which in the opinion of management is an other than temporary decline. Accordingly, the difference between the carrying value and fair value of the securities amounting to \$228,000 and \$40,000 are recorded through the statement of operations for the years ended June 30, 1999 and 2000 respectively.

As of June 30, 1999 and 2000, the Company had an investment in Reach Software ("Reach"). The Company accounts for its investment in Reach on the cost method as its investment represented less than 10% of Reach's outstanding voting stock as of June 30, 1999 and 2000. Reach had incurred significant losses since inception, and accordingly, the Company's investment in Reach of \$1,691,000 was fully written off in prior years.

# 6. LEASES

The Company leases computer equipment, vehicles and office furniture and equipment under capital leases. Future minimum lease payments under capital leases as of June 30, 2000 are as follows (in thousands): Year ending June 30.

2001	
Total minimum payments	\$ 31
Less: Amount representing future interest	<u>31</u>
Present value of minimum payments	-
Less: Current portion	<u>31</u>
Long term capital lease obligation	<u>31</u>
The O	Φ~

The Company leases its facilities under non-cancelable operating lease agreements. Rental expense under those leases is \$ 960,710 and \$ 1,163,763, for the years ended June 30, 1999 and 2000 respectively.

Future minimum lease payments under such non-cancelable operating lease agreements are as follows (in thousands): Year ending June 30,

2001		
2002	\$1,04	3
2003	91	4
2004	94	0
	17	1
2005	1	1
Total minimum payments	\$ 3,07	
STOCK BADER ON TO WAR	ψ 3,073	3

## 7. STOCK BASED SALES INCENTIVE

During the year ended June 30, 2000, the Company along with HCL Technologies Limited ("HCLT"), the ultimate parent company has entered into software consulting and engineering service agreements obligating customers either to commit and / or project revenues over periods ranging from 3 to 5 years. On achievement of the revenues and / or on fulfilment of necessary conditions, the Company has agreed to grant stock options to these customers, with shares for the option plan to be currently provided through the principal shareholder.

The rights to acquire shares are normally exercisable in increments at a price either being agreed in advance or to be determined as a future date, after a specified minimum volume of services has been availed by the customer. These rights vest over a period ranging from 1 to 5 years and are exercisable within 10 years from the date of vesting.

The Company accounts for these options in accordance with the Emerging Issues Task Force Abstract No. 96-18, "Accounting for Equity Instruments That Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services" ('EITF 96-18'). Pursuant to EITF 96-18, the Company has valued the rights using the Black-Scholes option-pricing model. The cost is being amortized ratably over the applicable service period. During the year ended June 30, 2000, the Company has amortized a total of \$672,000 as sales incentive representing the pro-rata cost of stock options over the service period.

#### 8. GROUP COMPANY TRANSACTIONS

The Company has entered into transactions with the following group companies and related parties:

 a) Companies in which HCL Technologies Limited ("HCLT"), being the ultimate parent company, has a significant ownership interest, controlling interest or over which HCLT exercises significant influence ("Group companies");

b) Companies in which Mr. Nadar, a principal shareholder of HCL Technologies Limited, has a significant ownership interest, controlling interest or over which he exercises significant influence ("Related parties").

The related party transactions can be categorized as follows:

#### Revenues

The Company provides software services to Group companies. During the years ended on June 30, 1999 and 2000 the Company had income from software services provided to Group companies of \$ 80,000 and \$ 211,000 respectively.

# Cost of revenues and services

The Company uses the services of HCLT to execute some of its contracts. During the year ended June 30, 1999 and 2000 the total cost of revenues payable to HCLT was \$ 38,678,003 and \$ 48,515,693 respectively.

The Company paid interest to HCLT at 8.5 % and 8 % for the year ended June 30, 1999 and 2000 respectively. During the year ended June 30, 1999 and 2000 the Company paid interest to HCLT amounting to \$ 556,918 and \$ 1,293,074 respectively.

The Company recruits a majority of its software engineers from HCLT. Amounts incurred for recruitment fees and miscellaneous charges during the year ended June 30, 1999 and 2000 were \$2,511,711 and \$3,189,954 respectively.

The Company also recruited engineers from other affiliates and amounts incurred are classified as cost of service revenues in the consolidated statements of operations. The details of transactions during the years ended June 30, 1999 and 2000 are as follows (in thousands):

1999	Consulting charges	Other charges
Group companies	\$ 38,950	\$ 2,512
Related parties	4,043	
Total	\$ 42,993	\$ 2,512
2000	Consulting charges	Other charges
Group companies	\$ 56,284	\$ 319
Related parties	137	-
Total	\$ 56,421	\$ 319

#### Transaction with parent company

During the year ended June 30, 2000, the Parent transferred its investments in HCL Technologies Europe amounting to \$ 271,882 to the Company without consideration. The same has been disclosed as capital contribution in the statement of stockholder's equity.

#### Short Term Loans

The Company has provided a short-term loan to Intelicent Inc (formerly known as HCL James Martin Inc), an affiliated company, during the year 2000. The amount of loan outstanding as at June 30, 2000 is \$750,000 and bears interest at the rate of 8 % per annum. The total interest on the loan during the year ended June 30, 2000 amounted to \$26,650.

#### Employee receivables

The Company has advanced car and settlement loans to certain employees. These loans are non-interest bearing and generally do not exceed six months. The amounts outstanding on June 30, 1999 and 2000 are \$172,230 and \$663,011, respectively.

The balances receivable from and payable to related parties are as follows:

At June 30, 1999 (in thousands):

At build bo, 1000 (in an an	Group Companies	Related Parties	Total
Accounts receivable	\$ 783	\$ 283	\$ 1066
Other receivables	\$ 105	\$9	\$ 114
Accounts payable	\$ 12,422	\$ 871	\$ 13,293
Short term borrowings	\$ 1,357	\$ -	\$ 1,357
At June 30, 2000 (in thousa	nds):		0110

Total Related Group Parties Companies \$ 3,307 \$ 3,290 \$17 Accounts receivable \$ -\$41 \$41 Other receivables \$ 24,219 \$ -\$ 24,219 Accounts payable \$65 \$ -\$65 Short term loans

#### 9. INCOME TAXES

The individual entities within the Group file individual tax returns as per regulations existing in their respective countries of domicile.

The income tax expense comprises the following (in thousands):

	and the second second	
Current tax expense	\$268	\$592
Deferred tax expense -	99	463
Total expense	\$ 367	\$ 1,055

1999

2000

The net deferred tax asset is presented in the balance sheet as follows:

23 10100001	<u>1999</u>	<u>2000</u>
Current deferred tax asset	\$1,569	\$ 856
Non-current deferred tax asset	798	2,437
Non our off a second	2,367	3,293
Less: Valuation allowance	798	2,151
Total deferred tax assets	1,569	1,142
Current deferred tax liability	a 1410 (20	27
Non-Current deferred tax liability	p	9
Net deferred tax asset	\$ 1,569	\$ 1,106

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not, that some portion, or all, of the deferred tax assets will not be realized. The ultimate realization of deferred tax asset is dependent upon the generation of future taxable income during the periods in which the temporary differences become deductible. Management considers the projected future taxable income and tax planning strategies in making this assessment. Based on the level of historical taxable income and projections for future taxable incomes over the periods in which the deferred tax assets are deductible, management believes that it is more likely than not, the Company will realize the benefits of those deductible differences, net of existing valuation allowances. The amount of the deferred tax assets considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carry forward period are reduced.

Management has considered the tax losses of the European subsidiary for the post acquisition period i.e. April 1, 2000 to June 30, 2000 for the purpose of tax provision.

At June 30, 1999 the Company had a valuation allowance of approximately \$700,000 with respect to the investment in Reach which was written off for book purposes, but would be deductible for tax purposes only when it is sold or disposed of, and if the Company has offsetting capital gains. Given these uncertainties, the Company has fully reserved the tax benefit due to writing-off the investment in Reach. In 1999 and 2000, the Company has created an additional valuation allowance of \$98,000 and \$31,000 respectively, for certain other investments that have been written down for book purposes.

# 10. OTHER CURRENT LIABILITIES

Other current liabilities comprise of the following:

		-	
	· ·	<u>As or</u>	June 30,
		1999	2000
	Provision for Consulting charges	\$ 1,512	\$ 5,505
	Provision for legal and professional costs	508	891
	Others	1,910	1,881
25.86 1	and only the D	\$ 3,930	\$ 8,277

#### 11. BORROWINGS

The Company has a line of credit agreement with a bank in the US, which allows for a borrowing of 60% of the eligible account receivables subject to a ceiling of \$5,000,000, as of June 30, 1999 and 2000. The line of credit bears interest at the bank's prime lending rate plus 0.75% per annum and is secured by certain assets of the Company. There were no borrowings outstanding as of June 30, 1999 and 2000.

# 12. CONTINGENCIES

In December 1998, a customer had filed a claim against a subsidiary alleging breach of contractual obligations between the parties under a software development agreement. The customer has claimed all losses, expenses, costs, damages and indemnification from the subsidiary for its alleged breach of the agreement in an amount not less than \$10,000,000 as well as restitution for amounts paid to the subsidiary in an amount not less than \$308,000.

In management's opinion, the resolution of this issue will not have an adverse effect on the Company's financial position or results of operations. However, final outcome of this litigation cannot be predicted with certainty and, accordingly, no assurance can be given that the ultimate resolution of the matter will not have a material impact on the Company's financial position or result of operations.

## 13. EMPLOYEE BENEFIT PLANS

The Company has a Savings and Investment Plan under Section 401(k) of the Internal Revenue Code. This is a defined contribution plan where employees above the age of 21 years, having completed one year of service may choose to contribute up to 15% of their compensation or \$7,000, whichever is lower. The Company makes a contribution equal to 50% of the employee's contribution, up to a maximum of 5% of the employee's annual compensation. For the years ended June 30, 1999 and 2000 the Company contributed \$815,000 and \$704,342 respectively to the plan.

# 14. SEGMENT REPORTING

The Company provides software services to customers in various geographies. The Company views the geographic divisions of its business as operating segments. The following is the information about the Company's revenue by reportable segments (in thousands):

Revenues	<u>1999</u>	<u>2000</u>
United States	\$ 107,992	<b>\$116</b> ,119
Europe	14,517	13,527
Less: Inter-segment transfers	(12)	(31)
Total revenues	\$ 122,497	\$ 129,615

Revenues are attributed to individual geographies based on where the contract for providing services is entered into. No single customer accounted for more than 10 % of the revenues of the Group during the years ended June 30, 1999 and 2000.

### 15. YEAR 2000

R

To date, the Company has not encountered any material Year 2000 issues concerning its respective computer programs. The Company's plan for the Year 2000 included replacing or updating existing systems (which were not year 2000 compliant), assessing the Year 2000 preparedness of customers and counter-parties and formulating a contingency plan to ensure business continuity in the event of unforeseen circumstances. All costs associated with carrying out the Company's plan for Year 2000 problem have been expensed as incurred.

### 16. SIGNIFICANT EVENTS

During June 2000, the Company has entered into an agreement and plan of merger with Intelicent Inc (formerly known as HCL James Martin Inc, "Intelicent") to take effect from July 1, 2000.

Intelicent, a wholly owned subsidiary of the Parent, is primarily engaged in the business of providing information technology consulting services.

In accordance with the plan of merger, the Company will succeed to all of the assets and liabilities of Intelicent, without consideration as contribution from the shareholder, including the cancellation of all shares of capital stock of Intelicent.

The unaudited proforma combined results of the Company and Intelicent as if the acquisition had occurred on the date of the financial statement is presented below:

Current (	In th	ousands)	
Current assets		\$ 41,519	-
Goodwill, net		7,135	
Other assets		1.383	
Total Assets		\$ 50,037	-
Liabilities			-
The unaudited proforma consolidated statement of ope year ended June 30, 2000	ratio	\$ 39,620 ns for the	

	(In thousands, except per share data)
Net Revenue	\$ 141,620
Net Loss	\$ (2,541)
Earnings per share- Basic and	Diluted \$ (0.46)

# **HCL Technologies Europe Limited**

2008.26 c 13

#### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the year ended 30 June 2000.

#### **Principal activities**

The principal activity of the company is that of software consultancy. The company operates in the UK, and through its branch, in France.

#### **Results for the year**

The results for the year are set out below.

#### Year 2000

The directors have considered the risks and uncertainties associated with the Year 2000 problem. The company has implemented a plan to address these issues and its relationships with customers, suppliers and other relevant parties. The costs incurred to date have been written off to the profit and loss account and these and future costs are not expected to be significant.

The company has not experienced any problems as a result of year 2000 issues on computer systems, applications or products and do not believe results and operations have been adversely affected. The directors do not know of any inability of third parties to manage their Year 2000 problems which may adversely affect the company nor of any potential liability to third parties as a result of Year 2000 failures.

#### Directors and directors' interests

The directors who held office during the year were as follows:

#### A Chanana

S Bhattacharya

A Jain

None of the directors who held office at the end of the financial year had any disclosable interest in the shares of the company.

#### **Dividends**

The directors do not recommend the payment of a dividend.

#### **Auditors**

In accordance with Section 384 of the Companies Act 1985, a resolution for the reappointment of KPMG as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

 By order of the board
 City Gate House

 A Chanana
 City Gate House

 Director
 39-45 Finsbury Square

London EC2A IUU

#### Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

select suitable accounting policies and then apply them consistently;

make judgements and estimates that are reasonable and prudent;

• prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

# Report of the auditors to the members of HCL Technologies Europe Limited

We have audited the financial statements.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and, as described on page 3, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the group is not disclosed.

#### **Basis of opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 June 2000 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

#### Chartered Accountants Registered Auditors

#### - -

Profit and loss account

for the year ended 30 June 2000	Notes	<b>2000</b> £ 4,541,619	<b>1999</b> £ 3,012,389
Cost of sales Gross profit Distribution costs Administrative expenses		(3,932,688) 608,931 (80,086) (1,921,208)	636,306 (226,336)
Operating loss Interest receivable Interest payable and similar charges	5 6	(1,392,363) 4,056 (30,746)	(934,377) 4,686 (1,513)
Loss on ordinary activities before tax Tax on loss on ordinary activities	kation 2-4	(1,419,053)	(931,204)
Loss for the financial year		(1,419,053)	(931,204)

The profit and loss account contains the only gains and losses of the company for the current and prior year. All amounts relate to continuing activities.

## Balance sheet

at 30 June 2000	190	list	53			- 4	
	Note			2000	19	99	
Circle of a set of the			<b>£</b>	£	£	£	
Fixed assets							
Tangible assets	7			240,315	1	58,469	
Investments	8			1,075,708	1.15	87.637	1
				1,316,023		46,106	
Comment a sector							
Current assets Debtors							
	9		5,402		853,5	84	
Cash at bank and in hand			),92(		_40,2		
104.		1,186	5,321	3	893,7	98	
Creditors: amounts falling							
due within one year	10	(2.027	500	) (0	0-0 4-	te tim a	
ado mum ono year	10	(3,237,	530	) (2	,052,47	(8)	
Net current liabilities				(2,051,202)	(1,1	58,680)	
Total assets less current li	abiliti	es		(731,179)	(01	2,574)	-
11.11 (11.11)				(701,173)	(91	2,374)	
Creditors : amounts falling	due						
after more than one year	11			(17,399)	(2	0,951)	
				(11,000)	( -	0,001)	-
Net liabilities				(752,578)	(93	3,525)	
				( )/	(00	0,020)	
Capital and reserves							
Called up share capital	12			1,765,000	16	65,000	
Profit and loss account	13			(2,517,578)		98,525)	
16 6t.085					<u>, , , , , , , , , , , , , , , , , , , </u>	,,	
Equity shareholders' defic	it 14			(752,578)	(93	3,525)	
						0.000	

These financial statements were approved by the board of directors on and date were signed on its behalf by:

#### A Chanana

Director

#### Notes

(forming part of the financial statements)

#### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

#### Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards, and under the historical cost accounting rules. The financial statements have been prepared on the going concern basis despite the company having net current liabilities and net liabilities, since the company's ultimate parent HCL Technologies Limited has confirmed that it will provide any necessary financial support for a minimum of one year from the date of approval of these financial statements.

The company is exempt by virtue of s248 of the Companies Act 1985 from the requirement to prepare group accounts. These financial statements present information about the company as an individual undertaking and not about its group.

Under Financial Reporting Standard 1 the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements.

As the company is a wholly owned subsidiary of HCL Technologies Limited, the company has taken advantage of the exemption contained in FRS 8 and has not disclosed transactions or balances with entities which form part of the group. The US GAAP consolidated financial statements of HCL Technologies Limited, within which this company is included, can be contained from the address given in note 18.

# Fixed assets and depreciation

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Motor vehicles Office fixtures and fittings Computer software Computer equipment

3-5 years 4 years 2 years 3 years

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

### Leases

Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors. Operating lease rentals are charged to the profit and loss account on a straight line basis over the period of the lease.

#### Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision is made for deferred tax only to the extent that it is probable that an actual liability will crystallise.

#### Post-retirement benefits

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an dependently administered fund. The amount charged against profits represents the contributions payable to the scheme in respect of the accounting period. *Turnover* 

Turnover, which excludes value added tax, represents the chargeable value of services and goods installed or accepted. The amount included in respect of long term contracts is ascertained in a manner appropriate to the risk and stage of completion of each contract.

#### 2 Loss on ordinary activities before taxation

	2000 £	1999 £
Loss on ordinary activities before taxation is stated after charging/(crediting):		
Auditors' remuneration - audit work	12,250	12,700
Depreciation - owned assets - assets held under	3,500 64,975	49,863
finance leases Exchange (gains)/losses Loss on disposal of tangible fixed assets	9 <b>,938</b> (30,404) 341	4,141 (7,853) 3,666

#### 3 Remuneration of directors

Directors' emoluments One director exercised share options in a group company in the year (1999 : none)

#### 4 Staff numbers and costs

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows:

63.100

	Number	of employees
Technical	12	13
Sales and marketing	8	5
Administration and general	5	5
	25	23
The aggregate payroll costs of these	persons were as fo	llows:
Wages and salaries	1,390,488	978,349
Social security costs	162,039	52,313
Pension costs	17,442	-
	1,569,969	1,030,662
Interest receivable		
Bank interest receivable	4,056	4,686

5

#### 6 Interest payable and similar charges

	2000	1999
	2	3
Interest payable on bank loans and overdrafts Finance charges payable in respect of	28,401	na Na Churchean
finance leases and hire purchase contracts	2,345	1,513
	30,746	1,513
		14

#### 7 Tangible fixed assets

/ idingibile inter a					
		Computer equipment	Fixtures and fittings	Computer software	Total
	£	£	£	£	£
Cost					
At beginning of year	60,312	37,343	85,882	20,900	204,437
Additions	-	44,899	5,736	106,466	157,101
Disposals	antoi a	-	-	(910)	(910)
Disposalo					
At end		c			
of year	60,312	82,242	91,618	126,456	360,628
or year					
Depreciation					
At beginning of year	14,763	14,668	14,384	2,154	45,969
Charge for year	9,937	21,061	23,313	20,602	
Disposals	0,007			(569)	
Disposais				()	(/
At and of your	24,700	35,729	37,697	22 187	120,313
At end of year	24,700	00,720	07,007	Like, (O)	
Mathematic value					
Net book value	05 610	46,513	53,921	104 269	240,315
At 30 June 2000	35,612				158,469
At 30 June 1999	45,549	22,675	71,498	10,140	100,409

Included within motor vehicles is an asset held under a finance lease with a cost of £49.690 (1999: £49,690) and accumulated depreciation of £14,079 (1999: £4,141). Depreciation of £9,938 (1999: £4,141) has been charged in respect of this asset in the year.

#### 8 Fixed asset investments

	Shares in group ertakings	Loans to group undertakings	Total
	£	3	£
Cost			107 007
At beginning and end of year	127,097	60,000	187,097
Additions	240,941	747,130	988,071
	368,038	807,130	1,175,168
Provisions			
At beginning of year	39,460	60,000	99,460
Additions	-	-	-
	39,460	60,000	99,460
Net book value			
At 30 June 2000	328,578	747,130	1,075,708
At 30 June 1999	87.637	-	87,637
Pit 00 00110 1000	,		

The principal undertakings in which the company's interest at the year end is more than 20% are as follows:

	Country of	Class	% of shares
	incorporation	of shares	heid
Subsidiary undertakings HCL Technologies Belgium NV HCL Technologies Sweden AB HCL Technologies Schweiz AG HCL Technologies EDV	Belgium Sweden Switzerland	Ordinary Ordinary Ordinary	100 100 100
Vertreibs-und Service GmbH	Germany	Ordinary	100
HCL Technologies (Netherlands) E	3V Netherlands	Ordinary	100
HCL Technologies Italy SRL	Itally	Ordinary	100

All of the above companies are engaged in the business of providing software consultancy services.

9 Debtors		in Common
	2000	1999
	3	£
Trade debtors	639,119	675,434
Amounts owed by group undertakings	130,225	143,435
Other debtors	166,586	32,029
Prepayments and accrued income	9,472	2,686
Topaymente and decrees meeting	945,402	853,584
10 Creditors: amounts falling due with	in one year	
	2000	1999
	£	3
Trade creditors	169,018	457,773
Obligations under finance leases and		
hire purchase contracts (note11)	3,198	2,844
Amounts owed to group under		
takings	2,599,057	1,390,302
Taxation and social security	80,549	108,801
Other creditors	40,634	
Accruals and deferred income	345,074	91,100
	3,237,530	2,052,478
11 Creditors: amounts falling due after	r more than one year	
A DAMANDA BALL IN TANANT -	2000	1999
	200 2	3
Obligations under finance leases		
and hire purchase contracts	17,399	20,951
The maturity of obligations under finance	ce leases and	
hire purchase contracts is as follows:		
	2000	1999
DED THE TOTAL AND CO.	2 Income	£
Within one year	5,144	
In the second to fifth years	18,858	
-9	24,002	
Less future finance charges	(3,405)	
	20,597	23,795
12 Called up share capital		
Sold all other others and the	2000	1999
	2000	1999

	£	£
<i>Authorised</i> Equity: Ordinary shares of £1 each	5,000,000	1,000,000
Allotted, called up and fully paid Equity: Ordinary shares of £1 each	1,765,000	165,000

The authorised share capital was increased on 1 April 2000 from 1,000,000 Ordinary £1 shares to 5,000,000 Ordinary £1 shares. 1,600,000 Ordinary £1 shares were issued at par on 1 April 2000.

#### 13 Profit and loss account

	2000	1999
	£	£
At beginning of year	(1,098,525) (167	,321)
Retained loss for the year	(1,419,053) (931	,204)
At end of year	(2,517,578) (1,098	,525)
	and the second se	

# 14 Reconciliation of movements in shareholders' funds

	2000 £	1999 £
Loss for the year	(1,419,053)	(931,204)
Issue of share capital	1,600,000	
Net increase/(reduction) in		
shareholders' funds in the year	180,947	(931,204)
Deficit at the beginning of year	(933,525)	(2,321)
Deficit at end of year	(752,578)	(933,525)

#### **15 Commitments**

Annual commitments under non-cancellable operating leases are as follows:

		2000		1999	
	Land and buildings	Other	Land and buildings		Other
	3	£	f		9
Operating leases which	expire	-			~
Within one year In the second to fifth	1	1.000	all's to one		1.17
years inclusive	75,000	-	75,000		_
Over five years	-	-	-		-
	75,000	-	75000	-	-

#### **16 Related party transactions**

The company carried out the following transactions with companies of which Mr. Shiv Nadar, the company's ultimate controlling party (see note 18), has significant ownership interest, controlling interest or exercises significant influence.

#### 30 June 2000

ou vuite 20	00				
		Income	Expenditure	Amount wing to the	Amount owing by
				company	company
		£	3	3	3
NIIT Benelu HCL Infosys	x Limited stems Limited	10,877	-	10877	
NIIT Europe		60,895	82,781	4,358	
30 June 19	99 000				
				Amount wing to the he company	Amount owing by company
	30 June 19	99 £	<b>£</b>	£	3
NIIT Benelu		35,625	-	35,625	10 IS \$ 100-
HPS Europe	E Limited	-	32,665	-	24,759
HCL Infosys	tems Limited	-	39,190	4,358	39,190
NIIT Europe	Limited	-	173,544	and the second	302,386
1507 1					002,000
					der v
				1 10001-181	
5661					
20					

#### **17 Pension scheme**

The company operates a defined contribution pension scheme. The pension cost charge for the period represents contributions payable by the company to the fund and amounted to  $\pounds$  17,442 (1999:£nil).

# 18 Ultimate parent company and parent undertaking of larger group of which the company is a member

The company is a subsidiary undertaking of HCL Technologies America Inc., a company incorporated in United States of America. The company's ultimate parent is HCL Technologies Limited, a company incorporated in India. HCL Technologies Limited is controlled by Mr. Shiv Nadar who owns the majority of its ordinary shares.

The smallest group in which the results of the company are consolidated is that headed by HCL Technologies America Inc., incorporated in United States of America. The consolidated accounts of the group are available to the public and may be obtained from 330 Potrero Avenue, Sunnyvale, California 94086, United States of America. The largest group in which the results of the company are consolidated is that headed by HCL Technologies Limited, incorporated in India. The US GAAP consolidated accounts of this group are available to the public and may be obtained from HCL Technologies Limited, A-10, Sector 3, Noida, Uttar Pradesh, India.



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# **HCL Technologies Sweden AB**

The Board of Directors and the Managing Director of HCL Technologies Sweden AB submit the following Annual report for the financial year July 1, 1999 - June 30, 2000.

#### **Administration Report**

#### Operations

HCL Technologies Sweden AB (HCLT) is a part of HCL Technologies Group. HCLT have been active in the Swedish market since 1998. The company offers a wide range of IT-related services. The customer base includes wellknown large Swedish and Icelandic companies with a need for qualified Software Engineering expertise.

# Proposed profit appropriation

The Board of Directors and the Managing Director propose that the unap-

propriated earnings:	3 300 771
shareholders' unconditional contribution	-3 277 790
accumulated loss	22 981
Total <b>be distributed as follows:</b> carry forward Total	22 981 22 981

For further information on the company's results of operations and financial position of 2000-06-30 and 1999-06-30, refer to the following income statement and balance sheet.

#### Income Statement (in SEK)

Income Statement (In SEK)			
		1999-07-01	1998-01-12
		2000-06-30	1999-06-30
Net sales	Note 1	5 487 056	6 325 136
Net Sales		5 487 056	6 325 136
Operating expenses		0 475 456	-4 290 329
Other external costs	Note 4 Note 2	-6 475 456 -2 230 983	-2 767 998
Personnel costs	Note 2 Note 3	-13 773	-13 505
Depreciation of tangible assets	11010 0	-3 233 156	-746 696
Operating Loss		-3 200 100	
Result from financial investments		15 525	3102
Interest income and similar income		-92 397	-24 168
Interest expense and similar loss item	ns		
Loss After Financial Items		-3 322 451	755 339
Income taxes			
Loss For The Year		-3 322 451	-755 339
Balance Sheet (in SEK)			
Assets		2000-06-30	1999-06-30
Fixed assets			
Tangible fixed assets		00.046	32 624
Equipment	Note 3	<u>22 946</u> 22 946	32 624
		22 040	
Financial fixed assets		43 800	
Deposits		43 800	
Total fixed assets		66 746	76 424
Current assets			
Current receivables			005 400
Trade debtors		1 134 010 800 000	
Receivables from group companies		20 375	
Other receivables	me	62 297	
Prepaid expenses and accrued inco	1110	2 651 682	

Cash and bank	<u>540 217</u> 3 191 899	<u>468 855</u> 2 215 427
Total current assets		5150
Total Assets	3 258 645	2 291 851
Equity and Liabilities (in SEK)		
Shareholders' equity Note 5	2000-06-30	1999-06-30
Restricted equity: Share capital (1000 share, par value SEK 100)	100 000	100 000
Nonrestricted equity Retained earnings Loss for the year	100 000 3 345 432 - <u>3 322 451</u> 22 981	800 000 -755 339 44661
Total shareholders' equity	122 981	144 661
Current liabilities Trade creditors Liabilities to group companies Other liabilities	34 261 2 930 605 27 339	427 473 1 394 348 84 551
Accrued expenses and deferred income Total current liabilities	<u>143 459</u> 3 135 664	240 818 2 147 190
Total Equity And Liabilities Assets pledged Contingent liabilities	<u>3 258 645</u> None None	2 291 851 None None
	A	

Notes to the Annual Accounts (SEK unless otherwise stated)

#### Accounting principles

The company adheres to the Annual Accounts Act and to the recommendations of the Swedish Financial Accounting Standards Council.

Assets and liabilities are stated at acquisition value unless otherwise stated below.

Assets and liabilities denominated in foreign currency are stated at yearend exchange rates.

#### **Receivables:**

Receivables are stated at the amount expected to be collected.

Depreciation of fixed assets:

Depreciation is based on the asset's acquisition value and the estimated useful economic life.

The following depreciation periods are applied:

3-5 years Equipment

#### **Group affiliation**

HCL Technologies Sweden AB is a wholly owned subsidiary of HCL Technologies Europe, Ltd. located in England. HCL Technologies Europe, Ltd is a member of a group of companies recognising as its ultimate parent company HCL Technologies Ltd, located in India, preparing consolidated annual accounts for the entire group.

Out of the company's total purchases and sales measured in SEK, 97% (59%) of the purchases (costs of services supplied) and 0% of sales concern other group companies.

#### Net sales 1.

		1999-07-01 2000-06-30	1998-01-12 <u>1999-06-30</u>
	Net sales by geographic market: Sweden Iceland	976 784 <u>4 510 272</u> 5 487 056	3 014 800 3 310 336 6 325 136
2.	Personnel		

Average number of employees:		-
Female Men	2.0	1.5
Total	2.0	1.5
11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	- allent engigement	nas also

Employees (temporarily) for fulfilling client assignment has also occurred.

8A	1999-07-01 2000-06-30	1998-01-12 1999-06-30	4.
Salaries and other remunerations:			100
Board and Managing Director	1 329 200	1 322 320	
Other employees	225 324	749 935	
	1 554 524	2 072 255	5.
Social security cost: Board and Managing Director	459 569	trian -001	
Other employees	40.004	402 306	
Pension costs:	43 261	236 275	
Board and Managing Director Other employees	142 800	- 24 898	-47
10-101 000 cov	645 630	663 479	
Total salaries and remunerations, p costs and social security costs	pension 2 200 154		
3. Tangible fixed assets		2 735 734	
	2000-06-30	1999-06-30	
Equipment:			
From previous owner transferred		aller an ann	
acquisition cost Purchases	67 905	52 210	
	4 095	15 695	
Acquisition cost at end of year From previous owner transferred	72 000	67 905	- 61
accumulated depreciation	service dor	s sulland	11
Depreciation for year	-35 281	-21 776	
Accumulated depreciation at end of	<u>-13 773</u>	-13 505	
Residual value at end of year		-35 281	
is a stand of the only of year		32 624	
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4. Fees	to auditor	r L Te(	MC	1999-07-01 2000-06-30	1998-01-12
KPMG, audit				67 140	1999-06-30 48 000
5. Share The ye	holders' e ear's chai	equity nge in Shareh	olders equ		in maa siin s 61 nebe v3
Balan		Share capital	Statutory reserve		Loss for the year
July 1 Share	, 1999 holders	100 000		800 000	-755 339
uncon contrib	ditional oution			3 300 771	HCLU IN MOVE D
Approj Loss fe	priation of or the yea -	profit	alendic 501 se	-755 339	755 339 -3 322 451
Balanc June 3	ce at 10, 2000	100 000	n, tuski art	3 345 432	-3 322 451
Stockh	olm July	7, 2000		a monomenal e Lie	
Manag	s Olsson ing Direct				10.07 (C. W.
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# **HCL Technologies Netherlands BV, Netherlands**

stand har staff.

DIR	FCT	ORS	REP	ORT
- 210				

The Directors of your Company have pleasure in presenting the Annual Report of the Company together with the Audited Accounts for the year ended 30th June 2000.

#### FINANCIAL HIGHLIGHTS:

(NLG in thousands) Years Ended June 30 1999 1999 1999 2000 10,697 4.831 Software Services 26 353 Other Income (426)(705) Profit /(Loss) before depreciation and tax 40 42 Depreciation (747) (466) Profit /(Loss) after depreciation and tax PERFORMANCE:

The revenue from software and related technical services reduced from NLG 10.69 millions in fiscal 1999 to NLG 4.83 millions in fiscal 2000. Losses before depreciation and tax increased from NLG 0.43 millions in fiscal 1999 to NLG 0.71 millions in fiscal 2000. Loss after depreciation and tax increased from NLG 0.47 millions in fiscal 1999 to NLG 0.75 millions in fiscal 2000.

#### DIVIDEND AND TRANSFER TO RESERVES:

Your directors are not declaring any dividend for the fiscal 2000. There has been no transfer to reserves during the year 2000.

AUDITORS: Comof soltware development

M/s BSR & Co., Chartered Accountants continue to remain in office as Auditors of the Company and have confirmed their eligibility and willingness to accept office, if reappointed.

#### ACKNOWLEDGMENTS:

The Directors wish to thank the government authorities, customers, vendors and employees for their cooperation and assistance extended to the Company.

Place: New Delhi	For and on behalf of the Board	
Jate: July 31, 2000	Director	

### Auditors' Report

To the Members of HCL Technologies Netherlands BV, Netherlands

We have audited the attached Balance Sheet of HCL Technologies Netherlands BV, Netherlands as at 30 June 2000 and the Profit and Loss Account for the year ended on that date, annexed thereto.

- We report as follows:
- (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (b) in our opinion, proper books of account as required by law have been kept by the company so far as appears from our examination of the books;
- (c) the Balance Sheet and the Profit and Loss Account dealt with by this report are in agreement with the books of account;
- (d) in our opinion, the Balance Sheet and the Profit and Loss Account comply with the Accounting Standards referred to in sub section (3C) of section 211 of the Companies Act, 1956, to the extent applicable; and
- (e) in our opinion, and to the best of our information and according to the explanations given to us, the accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view:

- (i) in the case of Balance sheet, of the state of affairs of the company as at 30 June 2000; and
- (ii) in the case of Profit and Loss Account, of the loss of the company for the year ended on that date.

	on that date.		For BSR & Co.
<ul> <li>Id or amusme bit</li> </ul>		Ch	artered Accountants
Place: New Delhi Date: August 2, 2000			Rajesh Jain Partner
Dator, tag,		To Do we	Schepule II Shine I
Balance Sheet as at	20. June 2000	nandra	Authorised
Balance Sneet as at	30 June 2000	Contra Contra (	All amounts in NLG )
	oo oos Schedu	le As at	As at
	No.	30 June 2000	30 June 1999
Sources of funds			In national and the second sec
Shareholders' fund Share capital	<b>S</b> 0.04 o1o	40,000	ontost JOH 40,000
Loan funds			United Kingdom The
Unsecured loans	2	<u>1,104,105</u> 1,144,105	40,000
Application of fund	ls	11001 017	meaning 7: Culture
	S 104 PC		From HCL Technolog
Gross block		161,846	
Less: Accumulated	depreciation	(74,960)	(40,221)
Net block		86,886	en bex 3 106,300
Current assets, loa	ins date monthat	AS #1	
and advances	sev a		891,398
Sundry debtors			518,185
Cash and bank bala Loans and advance		245,945	
Other current assets	•	37,256	A PARTY IN A PARTY PROPERTY.
Other current asset	, 1396 1	1,108,041	
Current liabilities		150.041	
and provisions	8	(1,230,257)	(3,532,588)
Net current liabiliti	ies into	(122,216)	(497,786)
Profit and loss acc	ount	1,179,435	431,486
T TONE and 1000 and		1,144,105	40,000
Notes to the accou	ints 12	Lar 24ML	
As per our report a	attached		
For BSR & Co. Chartered Accounta	Fo	r HCL Technolog	ies Netherlands BV
Rajesh Jain Partner	Di	rector	Director
Place: New Delhi Date: August 2, 200		ace: Leidschendan ite: July 31, 2000	n, Netherlands
Profit and Loss Ac	count for the y	/ear ended 30 Ju	ne 2000
25.228	121		I amounts in NLG )
	Schedule No.		Year ended 30 June 1999
Income		Sectore Barmeters	beat work

	NO.	30 June 2000	30 oune 1333
Income Software services Other income	9	4,831,164 352,607 5,183,771	10,697,643 26,454 10,724,097
Expenditure		·	40.045.040
Cost of software dev	elopment 10	4,603,562	10,315,046
Administration and expenses Finance Cost Depreciation	other 11	1,255,207 30,250 42,701	834,791 - 40,686
1.675,219		5,931,720	<u>11,190,523</u>
Loss for the year		(747,949)	(466,426)
Balance brought fo	rward	(431,486)	34,940
Balance carried for the Balance Sheet		(1,179,435)	(431,486)

#### Notes to the accounts As per our report attached

# For BSR & Co.<br/>Chartered AccountantsFor HCL Technologies Netherlands BVRajesh Jain<br/>PartnerDirectorDirectorPlace: New Delhi<br/>Date: August 2, 2000Place: Leidschendam, Netherlands<br/>Date: July 31, 2000

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# Schedules forming part of the accounts

		amounts in NLG )
	As at	As at
	30 June 2000	30 June 1999
Schedule 1: Share capital Authorised 2,000 (previous year 2,000) equity		
shares of NLG 100 each	200,000	200,000
<b>Issued, subscribed and paid up</b> 400 (previous year 400) equity shares of NLG 100 each fully paid up, held by HCL Technologies Europe Limit United Kingdom. The ultimate holding company is HCL Technologies	40.000	40,000
Limited, India.	40,000	40,000
Schedule 2: Unsecured loan		10 - 10 - 10 - 10 - 10 - 10 - 10 - 10 -
From HCL Technologies Europe Limited	, 1,104,105	
United Kingdom - the holding company	1,104,105	-

#### Schedule 3: Fixed assets

Schedule 3: Fixed	assets			
	As at 1 July 1999	Additions during the year	Disposal	As at 30 June 2000
Gross block		during the year		30 June 2000
Computers	84,879	27,050	14 601	07.000
Furniture, fixtures	and	27,000	14,621	97,308
other equipment	61,642	0.000		
outor oquipment	146,521	2,896		64,538
Previous year	140,521	29,946	14,621	<u>161,846</u>
Accumulated De	-	148,911	2,390	146,521
Computers				
	24,943	32,771	7,962	49,752
Furniture, fixtures				
other equipment	15,278	9,930	-	25,208
	40.221	42,701	7,962	74,960
Previous year	-	40,686	465	40,221
Net block	106,300			86,886
Previous year	-		-	106,300
			As at	As at
		30 June	2000	30 June 1999
Schedule 4: Sund	ry debtors (un			
Outstanding for I	ess than six	months		
- Considered good			.385	001.000
- Considered doub	- htful			891,398
Less: Provision for			2,434	25,228
	doubtin debi		434)	(25,228)
20			,385	891,398
Schedule 5: Cash	and bank bala	inces		
Cash in hand			18	1,574
Balances with non		nk		.,
- In current accour				
ABN Amro Bank, N	Vetherlands			
ABN Amro Bank, N (maximum balanc	Vetherlands	100	437	516 611
(maximum balanc	Netherlands e outstanding	100	,437	516,611
( maximum balanc during the year NL	Netherlands e outstanding .G 1,019,030,			
( maximum balanc during the year NL previous year NLG	Netherlands e outstanding .G 1,019,030, a 3,892,532)	100	,455	518,185
( maximum balanc during the year NL previous year NLG Schedule 6: Loans	Netherlands e outstanding .G 1,019,030, i 3,892,532) and advance	100 s (unsecured and	,455	518,185
( maximum balanc during the year NL previous year NLG Schedule 6: Loans Advances receivab	Netherlands ie outstanding .G 1,019,030, i 3,892,532) is and advance ole in cash or i	100 s (unsecured and n kind or for	455 d consider	<u>518,185</u> ed good)
( maximum balanc during the year NL previous year NLG Schedule 6: Loans	Netherlands ie outstanding .G 1,019,030, i 3,892,532) is and advance ole in cash or i	100 <b>s (unsecured and</b> n kind or for 245	,455	518,185

### Note:

(All amounts in NLG)

Loans and advances include loans to HCL Technologies Europe Limited, United Kingdom - nil

(previous year NLG 1,276,488) [maximum balance outstanding during the year NLG -1,104,105 (previous year -1,276,488) and HCL Technologies Schweiz AG, Switzerland nil (previous year NLG 33,023) [maximum balance outstanding during the year NLG-33,023 (previous year NLG - 33,023)], the corporates under the same management under section 370(1B) of the Companies Act, 1956.

oro(1D) of the Companies Act, 1956.		
Schedule 7: Other current assets		
income accrued but not due	07.050	
declared bar hot day	37,256	•
	37,256	-
Only shall be a series of the	( All	amounts in NLG)
Schedule 8: Current liabilities and pro	ovisions	· · · · · · · · · · · · · · · · · · ·
	As at	As at
	30 June 2000	30 June 1999
Current liabilities		00 0une 1999
Sundry creditors	1,150,336	2,380,413
Advances from customers		2,000,413
	515,763	
Other liabilities	79,921	617,598
	1,230,257	3,513,774
Provisions	,,	0,010,774
For income tax	_	18,814
	1,230,257	3,532,588
Schedule 9: Other income		0,002,000
Exchange gain	62,871	15,780
Interest income	12,833	-
Excess provision for doubtful debts		
written back	53,208	
Miscellaneous income	223,695	10,674
	352,607	26,454
Schedule 10: Cost of software develo	oment	
Salaries, wages, allowances and bonu		1 700 070
(includes remuneration to directors	5 2,291,105	4,736,652
NLG-Nil, previous year NLG-430,147		
Software development charges		5 570 00 1
- think of development charges	2,312,457	5,578,394
	4,603,562	10,315,046
Schedule 11: Administration and oth	er expenses	
	Year ended	Year ended
	30 June 2000	30 June 1999
Rent	94,266	74,132
Electricity	5,358	7,507
Insurance charges	3,470	2,362
Repairs and maintenance		2,002
- Plant & Machinery	16,435	20,687
- Buildings	9,993	13,848
- Others		1,501
Communication	96,544	120,126
Travel and conveyance	412,216	362,071
Entertainment and business promotion	7,251	16,703
Audit fees	12,500	12,293
Legal and professional charges	432,524	75,370
Printing and stationery	22,030	18,952
Bank charges		12,653
Advertising and publicity	6,268	5,204
Loss on sale of assets	3,831	0,207
Provision for doubtful debts	112,434	25,228
Miscellaneous expenses	20,087	66,154
	1,255,207	834,791
		<u> </u>

#### Adjustments in Opening Balance of Retained Earnings Entity : HCLT Netherlands

(For entry passed as on 30th June, 1999 at the time of final consolidation) figures in NLG

Account	Dr.	Amount Cr.
Retained Earnings	12,293	
Sundry Creditors (Audit Fee 1999)	0.40	12,293
	943	943
*Audit fees	12,500	
Legal and professional charges	17.004	12,500
	45,384	45.384
	Retained Earnings Sundry Creditors (Audit Fee 1999) Retained Earnings Admn and other Expenses *Audit fees	Dr.Retained Earnings12,293Sundry Creditors (Audit Fee 1999)Retained Earnings943Admn and other Expenses*Audit fees12,500Legal and professional charges**Advances from customers45,384

#### Remarks

- \* Rectification of Audit fee wrongly recorded in Legal & Prof.
- \*\* Reversal of income in respect of OAB/Omega wrongly credited to Advances from customers now rectified

# Schedules forming part of the accounts

#### Schedule 12: Notes to the accounts

#### 1. Significant accounting policies

#### (i) Basis of preparation

The financial statements are prepared under the historical cost convention, in accordance with the Indian Generally Accepted Accounting Principles, accounting standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956 as adopted consistently by the company. All income and expenditure having a material bearing on the financial statements are recognised on the accrual basis.

The financial statements have been prepared for the purpose of compliance with the provisions of section 212 of the Companies Act, 1956.

#### (ii) Use of estimates

The preparation of financial statements in conformity with the generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Examples of such estimates include estimates of expected contract costs to be incurred to complete software development, provision for doubtful debts and estimated useful life of fixed assets. Actual results could differ from these estimates.

## (iii) Fixed assets

Fixed assets are stated at the cost of acquisition including incidental costs related to acquisition and installation.

#### (iv) Depreciation

Depreciation on fixed assets is provided on the straight-line method based on estimated useful lives as estimated by the management. Depreciation is charged on a pro-rata basis for assets purchased/ sold during the year. The management's estimates estimate of the useful life of the various fixed assets is as follows:

	Lile
	(in years)
Computers and software	3
Furniture and fixtures	4

#### (v) Revenue recognition

Revenue from software developed on time and material basis is recognised as the services are rendered. Revenue from fixed price contracts is recognised on the basis of percentage completion method under which the sales value of performance including earnings thereon are recognised on the basis of effort incurred in respect of each contract as a proportion of total effort expected to be incurred. Anticipated losses, if any, upon completion of contract are recognised immediately.

# (vi) Expenditure and bind about outsits you

Expenses are accounted for on the accrual basis and provisions are made for all known losses and liabilities. Provisions are made for future unforeseeable factors, which may affect the ultimate profit on fixed price software development contracts. The cost of services for software development is charged to revenue in the same year.

#### (vii) Foreign exchange transactions

Foreign exchange transactions are recorded at the exchange rates prevailing at the date of transaction. Foreign currency assets and liabilities are translated at year end rates and resultant gains/losses on foreign exchange translations other than those relating to fixed assets are recognised in the profit and loss account.

### (viii) Retirements benefits (armst visionor

The company and employees contribute to the social security scheme in accordance with the local statutory requirements.

- The company has incurred significant losses in the post operation period resulting in complete erosion of net worth. The company has
- continuing financial support from the holding company hence, these financial statements have been prepared on the going concern basis.
- No provision for tax has been made as the company has not earned any taxable income during the year.
- 4. Previous year figures have been regrouped / reclassified to conform to current year's classification.

# For HCL Technologies Netherlands BV Director Director

Place: Leidschendam, Netherlands Date: July 31, 2000

## Balance Sheet Abstract and Company's General Business Profile

#### I. Registration details

I. Hegiotration dotaile			
Registration No. State Code	Not applicable Not applicable		
Balance Sheet Date	30 June 2000		
II. Capital raised during the year (Netherlands Guilders in thousands)			
Public issue	Rights issue		
Not applicable	Not applicable		
Bonus issue	Private placement		
Not applicable	Not applicable		

# III. Position of mobilisation and deployment of funds (Netherlands Guilders in thousands)

	Total liabilities	Total assets
	1,144	1,144
Sources of f	unds	
	Paid	
	-up capital	Reserves and surplus
	40	Nil
	Secured loans	Unsecured loans
	Nil	1,104
	Application of funds Investments	Net fixed assets
	87	Nil
	Net current assets	Misc. expenditure
	(122)	Nil
	Accumulated losses	
	1,179	

# IV. Performance of company (Netherlands Guilders in thousands)

	Turnover	Total expenditure	
	5,184	5,931	
	Loss before tax	Loss after tax	
	747	747	
Earnings	per share		
(Netherla	nds Guilders)	Dividend rate %	
Nil		Not applicable	

# V. Generic names of Principal Products/Services of Company (as per monetary terms)

Product description:	Software	
item code (ITC code):	852490	

	For HCL Te	echnologies Netherlands BV
	Director	Director
Place: Leidschendam, Netherla	nds	

Date: July 31, 2000

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at the second second

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# **HCL Technologies GmbH, Germany**

## DIRECTORS REPORT

The Directors of your Company have pleasure in presenting the Annual Report of the Company together with the Audited Accounts for the year ended 30th June 2000.

#### FINANCIAL HIGHLIGHTS:

	(Deutsche Mark in thousands) Years Ended June 30	
	<u>2000</u>	1999
Software Services	4,554	4,222
Other Income	139	6
Profit /(Loss) before Depreciation & Taxes	(586)	(621)
	17	8
Depreciation Profit /(Loss) after Tax	(604)	(629)
PERFORMANCE:		

The revenue from software and related technical services increased by 8% from DEM 4.22 millions in fiscal 1999 to DEM 4.55 millions in fiscal 2000. Losses before Depreciation and Tax reduced by 6 % from DEM 0.62 millions in fiscal 1999 to DEM 0.58 millions in fiscal 2000. Loss after depreciation and tax reduced from DEM 0.63 millions in fiscal 1999 to DEM 0.60 millions in fiscal 2000.

#### DIVIDEND AND TRANSFER TO RESERVES

Your directors have not recommended any dividend for the fiscal 2000. There has been no transfer to reserves during the year 2000.

#### **AUDITORS:**

M/s BSR & Co., Chartered Accountants continue to remain in office as Auditors of the Company and have confirmed their eligibility and willingness to accept office, if reappointed.

#### ACKNOWLEDGMENTS:

The Directors wish to thank the government authorities, customers, vendors, and employees for their cooperation and assistance extended to the Company.

# For and on behalf of the Board

Place: Frankfurt, Germany	Director
Date: July 31, 2000	

## AUDITORS' REPORT

#### To the Members of

## HCL Technologies GmbH, Germany

We have audited the attached Balance Sheet of HCL Technologies GmbH as at 30 June 2000 and the Profit and Loss Account for the year ended on that date, annexed thereto.

#### We report as follows:

- we have obtained all the information and explanations which to the (a) best of our knowledge and belief were necessary for the purposes of our audit;
- in our opinion, proper books of account as required by law have (b) been kept by the company so far as appears from our examination of the books:
- the Balance Sheet and the Profit and Loss Account dealt with by this report are in agreement with the books of account;
- in our opinion, the Balance Sheet and the Profit and Loss Account (d) comply with the Accounting Standards referred to in sub section (3C) of section 211 of the Companies Act, 1956, to the extent applicable; and
- in our opinion, and to the best of our information and according to the (e) explanations given to us, the accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view:

- (i) in the case of Balance sheet, of the state of affairs of the company as at 30 June 2000; and
- (ii) in the case of Profit and Loss Account, of the loss of the company for the year ended on that date.

For BSR & Co. **Chartered Accountants** 

Place: New Delhi Date: August 2, 2000	Rajesh Jain Partner

#### + 00 June 2000 В

<b>Balance Sheet as a</b>	at 30 June 2000	till the De	utacho mork )
to oit (COT enul, OF	Schedule No.	All amounts in De As at 30 June 2000 3	As at
Sources of funds Shareholders' funds			beahadhun
Share capital	ap de la	50,000	50,000
Unsecured loans	2	1,076,029	38,857
0		1,126,029	88,857
Application of funds		etimo gies Euro	had by know
Fixed assets	3		
Gross block		45,861	33,821
Less: Accumulated d	epreciation	(25,385)	(8,167)
Net block		20,476	25,654
Current assets, loans	and advances		
Sundry debtors	4	1,759,887	2,248,184
Cash and bank balan	ces 5	49,891	161,959
Loans and advances		125,976	44,253
Lound and here		1,935,754	2,454,396
<b>Current liabilities</b>	7	(2,130,555)	(3,087,921)
Net current liabilitie	Sust enclude 1999 For	(194,801)	(633,525)
Profit and loss acco		1,300,354	696,728
PIONE and 1033 dood	0 22-C -	1,126,029	88,857
Notes to the accourt As per our report atta	ched	OF MERCE	and part to
For BSR & Co. Chartered Accountan		echnologies Gm	bH , Germany
<b>Rajesh Jain</b> Partner	Director		Director

Place: Frankfurt, Germany Place: New Delhi Date: July 31, 2000 Date: August 2, 2000

# Profit and Loss Account for the year ended 30 June 2000

	Schedule No.	( All amounts in I Year ended 30 June 2000	Year ended 30 June 1999
Income			
Software services		4,553,884	4,221,907
Other income	8	139,344	5,778
Other Income		4,693,228	4,227,685
Expenditure		4,551,788	4,281,988
Cost of software developm	ient 9	· · ·	
Administration and other e	xpenses 10	724,269	567,177
Finance Cost		3,579	-
Depreciation		17,218	8,167
Depreciation	.75	5,296,854	4,857,332

(603,626) (696,728) e balance sheet (1,300,354)	(629,647) (67,081) (696,728)
11	()
For HCL Technologies Gmb	H , Germany
Director	Director
Place: Frankfurt, Germany Date: July 31, 2000	
	e balance sheet (1,300,354) 11 For HCL Technologies Gmb Director Place: Frankfurt, Germany

# Schedules forming part of the accounts

5 P			Deutsche Mark)
Schedule 1: Share capital		As at 30 June 2000	As at 30 June 1999
Authorised			
1 (previous year 1) equity share of DM 50,000 Issued, subscribed and p 1 (previous year 1) equity	share	50,000	50,000
of DM 50,000, fully paid up held by HCL Technologies	),	<b>50,000</b>	50,000
United Kingdom. The ultim is HCL Technologies Limite	ate holding co	mpany	
Schedule 2: Unsecured loa	ans	50,000	50,000
From bank - overdraft			
From HCL Technologies Et United Kingdom - the holdi	urope Limited,	1,076,029 1,076,029	38,857
Schedule 3: Fixed assets	ng company.	1,070,029	38,857
Gross block	As at 1 July 1999	Additions during the year	As at 30 June 2000
Computers Furniture, fixtures and	2,744	2,400	5,144
other equipment	31,077	9,640	40,717

onier equipment	31,077	9,	640	40,717
Countries Hours Countries	33,821	12,	040	45,861
Previous year	-	33.	821	33,821
Accumulated depreciation				00,021
Computers	584		720	1,304
Furniture, fixtures and				1,004
other equipment	7,583	16.	498	24,081
	8,167	17,		25,385
Previous year			167	8,167
Net block	25,654	0,		20,476
Previous year				25,654
COST WITCH SUBMIT		As at		
	30	June 2000	00	As at
Cubulation of the second	00	June 2000	30	June 1999
Schedule 4: Sundry debtors				
Unsecured - considered good				
Debts outstanding for a period e	xceeding			
six months	Recounty	172,249		0.040.404
Other Debts				2,248,184
Unsecured - considered doubt	Hut	1,587,638		-
Debts outstanding for a period	uui -			
exceeding six months				
and a series out into the 19		-		10 150

	1,759,887	2,248,184
Less: Provision for doubtful debts		(96,289)
	-	86,139
Other debts	-	10,150

#### (All amounts in Deutsche Mark) hnologies Year ended Year ended 30 June 2000 30 June 1999 Schedule 5: Cash and bank balances Cash in hand T 87 87 880T 1,325 Balances with non-scheduled banks - In current accounts 7,947 160,634 - In deposit accounts 41,857 Dresdner bank AG, Germany (maximum balance outstanding during the year DM 1,048,755, previous year DM 589,826) 49,891 161,959 Schedule 6: Loans and advances (unsecured and considered good) Advances receivable in cash or in kind or for value to be received (refer note) 125,976 44,253

**Note:** Loans and advances include DM-nil (previous year-nil) recoverable from HCL Technologies Europe Limited, United Kingdom, [maximum balance outstanding during the year 1,076,029 (previous year-nil)], a corporate under the same management within the meaning of Sec. 370(1B) of the Companies Act, 1956.

125,976

44,253

# Schedule 7: Current liabilities

Sundry creditors	1,918,088	2,754,176
Other liabilities	212,467	333,745
	2,130,555	3,087,921
-0-114/00	AT A CONTRACT OF	
Schedule 8: Other income		
Gain on foreign exchange fluctuation		3,000
Interest income	1,937	3,000
Excess provision for doubtful	1,001	
debts written back	96,289	
Miscellaneous income	41,118	2,778
	139,344	5,778
Schedule 9: Cost of software developme	ent	
Salaries, wages, allowances and bonus	1,022,310	631,119
(includes remuneration to		031,119
director-DM 392,734 , previous year-DM	241,715)	
Software development charges	3,529,478	3,650,869
	4,551,788	4,281,988
Schedule 10: Administration and other e	XDenses	
Rent		
Repairs and maintenance	68,647	71,653
- Plant and machinery	7,887	E 070
- Buildings	100	5,970
- Others	100	3,065
Communication	53,957	1,002 48,500
Insurance	5.344	40,500
Electricity	269	
Travel and conveyance	141.523	103,786
Business promotion	13,055	8,925
Legal and professional charges	320,830	42,902
Audit fees	18,000	10,872
Printing and stationery	3,660	6,957
Bank charges	866	2,503
Advertising and publicity	7,940	00000
Recruitment expenses	10,831	103,808
Bad debts	25,034	
Provision for doubtful debts	in come a mine	96,289
Miscellaneous expenses	46,326	60,945
	724,269	567,177
	Land the second s	

Schedule 11: Notes to the accounts

# 1. Significant accounting policies

(i) Basis of preparation

The financial statements are prepared under the historical cost convention, in accordance with the Indian Generally Accepted Accounting Principles, accounting standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956, as

adopted consistently by the company. All income and expenditure having a material bearing on the financial statements are recognised on the accrual basis.

The financial statements have been prepared for the purpose of compliance with the provisions of section 212 of the Companies Act, 1956.

#### (ii) Use of estimates

The preparation of financial statements in conformity with the generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Examples of such estimates include estimates of expected contract costs to be incurred to complete software development, provision for doubtful debts and estimated useful life of fixed assets. Actual results could differ from these estimates.

#### (iii) Fixed assets

Fixed assets are stated at the cost of acquisition including incidental costs related to acquisition and installation.

#### (iv) Depreciation

Depreciation on fixed assets is provided on the straight-line method based on estimated useful lives as estimated by the management. Depreciation is charged on a pro-rata basis for assets purchased/sold during the year. The management's estimate of the useful life of the various fixed assets is as follows:

		Life
Computers and	software	(in years) 3
Furniture and fix	ktures	4

#### (v) Revenue recognition

Revenue from software developed on time and material basis is recognised as the services are rendered. Revenue from fixed price contracts is recognised on the basis of percentage completion method under which the sales value of performance including earnings thereon are recognised on the basis of effort incurred in respect of each contract as a proportion of total effort expected to be incurred. Anticipated losses, if any, upon completion of contract are recognised immediately.

#### (vi) Expenditure

Expenses are accounted for on the accrual basis and provisions are made for all known losses and liabilities. Provisions are made for future unforeseeable factors, which may affect the ultimate profit on fixed price software development contracts. The cost of services for software development is charged to revenue in the same year.

#### (vii) Foreign exchange transactions

Foreign exchange transactions are recorded at the exchange rates prevailing at the date of transaction. Foreign currency assets and liabilities are translated at year end rates and resultant gains/losses on foreign exchange translations other than those relating to fixed assets are recognised in the profit and loss account.

#### (viii) Retirements benefits

The company and employees contribute to the social security scheme in accordance with the local statutory requirements.

- The company has incurred significant losses in the post operation 2 period resulting in complete erosion of net worth. The company has continuing financial support from the holding company hence, these financial statements have been prepared on the going concern basis.
- No provision for tax has been made as the company has not earned 3 any taxable income during the year.
- Previous year figures have been regrouped / reclassified to conform 4. to current year's classification.

Director

For HCL Technologies GmbH, Germany

**Director** 

Place: Frankfurt, Germany Date: July 31, 2000

#### **Balance Sheet Abstract and Company's General Business** Profile

	Sille	22 C 22 2 2 2 2 2 2	ALC: NO. 100	
1.	<b>Registration det</b>		1 Contraction	
	Registration No.	Not applicable	State Code	Not applicable
	Balance Sheet			
	Date	30 June 2000		00999 28010380
П.	Capital raised du	uring the year (De	utsche Mark i	in thousands)

 oupital raised during the year (b	ausone mark in thousands)
Public issue much a notice A	Rights issue
Not applicable	Not applicable
Bonus issue	Private placement
Not applicable	Not applicable

# Position of mobilisation and deployment of funds

	(Deutsche Mark in thousands)	
	Total liabilities	Total assets
	1,126	1,126
	Sources of funds	
	Paid-up capital	Reserves and surplus
	50 50 CT R	Nil
	Secured loans Nil	
	Application of funds	
	Net fixed assets 20	Investments <i>Nil</i>
	Net current assets (195)	Misc. expenditure Nil
	Accumulated losses (1,301)	
IV.	Performance of company (Deutsche Mai	k in thousands)
	Turnover 4,693	Total expenditure 5,297
	Loss before tax (604)	Loss after tax <i>(604)</i>
	Earnings per share (Deutsche Mark) <i>Nil</i>	Dividend rate % Not applicable
V.	Generic names of Principal Products/Se per monetary terms)	rvices of Company (as
	Product description: Item code (ITC code):	Software 852490

For HCL	Technologies	GmbH,	Germany
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Director	Director

Place: Frankfurt, Germany Date: July 31, 2000

# **HCL Technologies Schweiz AG, Switzerland**

#### DIRECTORS REPORT

The Directors of your Company have pleasure in presenting the Annual Report of the Company together with the Audited Accounts for the year ended 30th June 2000.

#### FINANCIAL HIGHLIGHTS:

	(Swiss Francs in	thousands)
	Years End	led June 30,
7	2000	<u>1999</u>
Profit /(Loss) after Tax	(15)	(115)

#### **DIVIDEND AND TRANSFER TO RESERVES**

Your directors have not recommended any dividend for the fiscal 2000. There has been no transfer to reserves during the year 2000.

#### AUDITORS:

M/s BSR & Co., Chartered Accountants continue to remain in office as Auditors of the Company and have confirmed their eligibility and willingness to accept office, if reappointed.

#### **ACKNOWLEDGMENTS:**

The Directors wish to thank the government authorities, customers, vendors and employees for their cooperation and assistance extended to the Company.

Place: Zurich, Switzerland Date: July 31, 2000

For and on behalf of the Board Director

#### **Auditors' Report**

To the Members of HCL Techonologies Schweiz AG, Switzerland

We have audited the attached Balance Sheet of HCL Technologies Schweiz AG, Switzerland as at 30 June 2000 and the Profit and Loss Account for the year ended on that date, annexed thereto.

We report as follows:

- we have obtained all the information and explanations which to the (a) best of our knowledge and belief were necessary for the purposes of our audit:
- in our opinion, proper books of account as required by law have been (b) kept by the company so far as appears from our examination of the books;
- the Balance Sheet and the Profit and Loss Account dealt with by this (C) report are in agreement with the books of account;
- (d) in our opinion, the Balance Sheet and the Profit and Loss Account comply with the Accounting Standards referred to in sub section (3C) of section 211 of the Companies Act, 1956, to the extent applicable; and
- in our opinion, and to the best of our information and according to the (e) explanations given to us, the accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view:
- in the case of Balance sheet, of the state of affairs of the company as (i) at 30 June 2000; and

in the case of Profit and Loss Account, of the loss of the company for (ii) the year ended on that date.

	For BSR & Co. Chartered Accountants
Place: New Delhi	Rajesh Jain
Date: August 2, 2000	Partner

#### Balance Sheet as at 30 June 2000

		( All amo	ounts in Swiss franc)
Schedu	le No.	As at 30 June 2000	As at 30 June 1999
Sources of funds			
Shareholders' funds			A DATE OF A
Share capital Loan funds	1	100,000	100,000
Unsecured loan	2	_25,000	
		125,000	100,000
Application of funds Current assets, loans and ad	dvances		and success
Bank balances	3	8,183	15,955
Loans and advances	4	56	117
		8,239	16,072
Current liabilities	5	(32,846)	(51,095)
Net current liabilities		(24,607)	(35,023)
Profit and loss account		<u>149,607</u> 125,000	<u>135,023</u> 100,000
Notes to the accounts	8		costantes na
As per our report attached			
For BSR & Co. Chartered Accountants		For HCL Techn	ologies Schweiz AG
<b>Rajesh Jain</b> Partner		Director	Director
Discor New Dolbi		Discou Zurish C	the state of the second

Place: New Delhi Date: August 2, 2000 Place: Zurich. Switzerland Date: July 31, 2000

#### Profit and Loss Account for the year ended 30 June 2000

Schedule No.	(All am Year ended 30 June 2000	ounts in Swiss franc) Year ended 30 June 1999
Income		
Miscellaneous income	13	
Expenditure	13	
Personnel expenses 6 Administration and other		58,471
expenses 7	<u>14,597</u> 14,597	<u>56,887</u> 115,358
Loss for the year	(14,584)	(115,358)

Balance brought forward	(135,023)	(19,665)
Balance carried forward to the balance sheet	(149,607)	(135,023)
Notes to the accounts 8		
As per our report attached		
For BSR & Co. Chartered Accountants	For HCL Technolog	gies Schweiz AG
Rajesh Jain Partner	Director	Director
Place: New Delhi Date: August 2, 2000	Place: Zurich, Switz Date: July 31, 2000	
Schedules forming part of the	accounts	
	As at 30 June 2000	As at 30 June 1999
Schedule 1: Share capital		
Authorised		
100,000 (Previous year 100,000) equity shares of Swiss franc 1 each	i) <u>100,000</u>	100,000
Issued, subscribed and paid up 100,000 (Previous year 100,000) er shares of Swiss franc 1 each fully p	quity aid up 1 <u>00,000</u>	100,000
(Held by HCL Technologies Europe United Kingdom, the holding compa company is HCL Technologies Limi India).	any. The ultimate hold	ing
Schedule 2: Unsecured loan		
From HCL Technologies Europe Lit United Kingdom - the holding comp	mited, <u>25,000</u> pany.	
Schedule 3: Bank balances		
Balances with non-scheduled bank	S	
<ul> <li>In current accounts</li> <li>Credit Suisse, Switzerland (maximu balance outstanding during the year Swiss franc 15,955</li> </ul>	8,183	15,955
previous year Swiss franc 79,881)	8,183	15,955
	(unaccured and cone	idered good)
Schedule 4: Loans and advances Advances recoverable in cash or in or for the value to be received	n kind 7	117
Advance tax	49	
	56	117
Schedule 5: Current liabilities	54 10	F1 005
Sundry creditors	32,846	51,095
	32,846	51,095
	Year ended	Year ended
	30 June 2000	30 June 1999
Schedule 6: Personnel expenses Salaries, wages, allowances and b		58,471
Schedule 7: Administration and o	ther expenses	
Rent	2,000	19,456
Communication	837	7,720
Travel and conveyance	-	5,834
Entertainment and business prom	notion -	9,613
Legal and professional charges	1,195	11,106
Audit fees	1,637	1,782
Printing and stationery	-	420
Bank charges	37	263

Rates and taxes	691	. ion .
viscellaneous expenses	8,200	693
	14,597	56,887
Schedule 8: Notes to the account. Significant accounting policies		
<ul> <li>Basis of preparation The financial statements are convention, in accordance v</li> </ul>	e prepared under the histo	rical cost

(7)	The financial state	ments are prepar	ed under the h	istorical cost
	convention, in according Accounting Princip	ordance with the I ples, accounting st untants of India at	ndian General tandards issue nd the provisio	ly Accepted d by the Institute ns of the Compa-
	nies Act 1956 as a	adopted consister	tly by the com	pany. All income
	and expenditure ha	aving a material b	earing on the	financial state-
	The financial state	ments have been	prepared for t	he purpose of
	compliance with th	e provisions of se	ection 212 of th	e Companies Act,
(ii)	Expenditure			
bas	Expenses are acc	ounted for on the n losses and liabil	accrual basis i	and provisions are
(iii)	and the state of t			
(,	Foreign exchange	transactions are	recorded at the	e exchange rates
	prevailing at the d liabilities are trans on foreign exchan assets are recogn	ate of transaction lated at year end ge translations of	<ul> <li>Foreign current rates and resume her than those</li> </ul>	ency assets and Itant gains/losses relating to fixed
(iv)	Retirements bene	fits		
	The company and	l employees contr	ibute to the so	cial security
	scheme in accord The company has	ance with the loca	al statutory req	uirements. e post incorpora-
2.	tion neriod resultir	na in complete era	osion of net wo	rth. The company
	has continuing fin	ancial support fro	m the holding	company hence,
	these financial sta basis.	itements have be	en prepared of	the going concern
з.	No provision for ta	ax has been made	as the compa	any has not earned
0.	any taxable incom	ne during the year		
4.	Previous period fi conform to curren	gures have been It year's classifica	tion.	classified to
		Fo	r HCL Techno	logies Schweiz AG
		Dit	ector	Director
	ce: Zurich, Switzerl te: July 31, 2000	and		
	lance Sheet Abstra	at and Company's	General Bus	ness Profile
ва	lance Sneet Abstrat	ti and company s	General Bao	
L.	Registration det Registration No.	ails Not applicable	State Code	Not applicable
	Balance Sheet			
	Date	30 June 2000		
п.	Capital raised d	uring the year (S	wiss Franc in	thousands)
	Public issue		Rights issu	e
	Not applicable		Not applica	
	Bonus issue <i>Not applicable</i>		Private place Not application	
<b>III</b> .	Position of mob	ilisation and dep	ployment of fu	Inds (Swiss Franc
	in thousands)			
	<b>in thousands)</b> Total liabilities		Total asset	
	<b>in thousands)</b> Total liabilities <i>125</i>		Total asset	
	in thousands) Total liabilities 125 Sources of funds	1	Total asset 125	S
	<b>in thousands)</b> Total liabilities <i>125</i>	1	Total asset 125 Reserves a Nil	s and surplus
	in thousands) Total liabilities 125 Sources of funds Paid-up capital		Total asset 125 Reserves a	s and surplus

	Application of funds					
CINA TAA	Net fixed assets DOC 8	Investments Nil	(135.023)			
	Net current assets (25)	Misc. expenditure Nil				e
	Accumulated losses 5	Schedule 8 Notes to the account				
	150	: Significant accounting a climite	DA simuta?	Per MUL Tre mologies		
IV.	Performance of company (Swis	ss Franc in thousands)				
	Turnover	Total expenditure			anti destrib	
	Loss before tax	<i>15</i> Loss after tax				
	14 Earnings per share (Swiss Franc)	14				
	Nil	Not applicable		ethun sur se	Schedules forming part of th	
V.	Generic names of Principal Pro per monetary terms)	ducts/Services of Company (as				
	Product description:	Software			Schedule 1: Share	
	Item code (ITC code):	852490				
		nologies Schweiz AG, Switzerland	5.000			
	Director Place: Zurich, Switzerland	Director				5
	Date: July 31, 2000					
		1 - intervents benefits				
		• R_ 1 1 4			Sectored Loans and advance	
					State of the second	
		8 - 50 500 - 3F				
					Frequity 6: Personn 1 - Quite International Control of Control	
		58				
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# **HCL Technologies Italy SLR, Italy**

#### **DIRECTORS REPORT**

The Directors of your Company have pleasure in presenting the Annual Report of the Company together with the Audited Accounts for the year ended 30th June 2000.

#### FINANCIAL HIGHLIGHTS:

	(Italian Lira in thousands)	
	Years Ended June	
	2000	<u>1999</u>
Other Income	170	210
Profit /(Loss) Before Depreciation & Taxes	(13,476)	(18,668)
Profit /(Loss) after Tax	(13,476)	(18,668)
DEDEODMANCE.		

#### **PERFORMANCE:**

Other income reduced from ITL 0.21 millions in fiscal 1999 to ITL 0.17 millions in fiscal 2000. Loss after Depreciation and Tax reduced from ITL 18.67 millions in fiscal 1999 and to ITL 13.48 millions in fiscal 2000. **DIVIDEND AND TRANSFER TO RESERVES:** 

#### Your directors have not recommended any dividend for the fiscal 2000. There has been no transfer to reserves during the year 2000.

#### AUDITORS:

M/s BSR & Co., Chartered Accountants continue to remain in office as Auditors of the Company and have confirmed their eligibility and willingness to accept office, if reappointed.

#### ACKNOWLEDGMENTS:

The Directors wish to thank the government authorities, customers, vendors and employees for their cooperation and assistance extended to the Company.

Place: Milan, Italy	For and on behalf of the Board
Date: July 31, 2000	Director

#### **AUDITORS' REPORT**

To the Members of HCL Technologies Italy SLR, Italy

We have audited the attached Balance Sheet of HCL Technologies Italy SLR, Italy as at 30 June 2000 and the Profit and Loss Account for the year ended on that date, annexed thereto.

We report as follows:

- (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- (b) in our opinion, proper books of account as required by law have been kept by the company so far as appears from our examination of the books;
- the Balance Sheet and the Profit and Loss Account dealt with by this report are in agreement with the books of account;
- (d) in our opinion, the Balance Sheet and the Profit and Loss Account comply with the Accounting Standards referred to in sub section (3C) of section 211 of the Companies Act, 1956, to the extent applicable; and
- (e) in our opinion, and to the best of our information and according to the explanations given to us, the accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view:
- (i) in the case of Balance sheet, of the state of affairs of the company as at 30 June 2000; and
- (ii) in the case of Profit and Loss Account, of the Loss of the company for the year ended on that date.

For BSR & Co. Chartered Accountants

Place: New Delhi Date: August 2, 2000 Rajesh Jain Partner

Balance	Sheet	as	at	30	June	2000

No.       30 June 2000       30 June 1998         Sources of funds       1       20,000,000       20,000,000         Jarse Capital       1       20,0028,458       20,000,000         Jarsecured loans       2       28,458       20,000,000         Application of funds       2       28,458       20,000,000         Application of funds       2       28,458       20,000,000         Current assets, loans and advances       3       13,141,291       14,050,730         Loans and advances       3       3,699,174       645,533         Loans and advances       3       13,141,291       14,050,730         Loans and advances       3       13,141,291       14,050,730         Loans and advances       3       13,141,291       14,050,730         Current liabilities/assets       (12,116,519)       1,331,33         Profit and loss account       32,144,977       18,668,666         20,028,458       20,000,000         Notes to the accountants       7       As per our report attached         For BSR & Co.       For HCL Technologies Italy SL         Chartered Accountants       Place: Milan, Italy         Date: August 2, 2000       Date: July 31, 2000         Profit and Loss Acc			(All alloc	unts in Italian lira
Sources of funds         Shareholders' funds           Share Capital         1         20,000,000         20,000,000           Loan funds         Jnsecured loans         2         28,458         20,000,000           Application of funds         2         28,458         20,000,000           Current assets, loans and advances         3         13,141,291         14,050,730           Loans and advances         3         3,699,174         645,533           Loans and advances         3         13,141,291         14,050,730           Loans and advances         2         (28,956,984)         (13,364,935           Current liabilities/assets         5         (28,956,984)         (13,364,935           Notes to the accounts         7         As per our report attached         7           For BSR & Co.         For HCL Technologies Italy SL         20,000,000           Chartered Accountants         Rapesh Jain				As at
Shareholders' funds         1         20,000,000         20,000,000           Jase Capital         1         20,000,000         20,000,000           Jase Capital         2         28,458         20,000,000           Jase Capital         2         28,458         20,000,000           Application of funds         2         28,458         20,000,000           Current assets, loans and advances         3         13,141,291         14,050,733           Loans and advances         3         3,699,174         645,533           Loans and advances         3         16,840,465         14,696,277           Current liabilities         7         32,144,977         18,668,666           20,028,458         20,000,000         20,000,000           Notes to the accounts         7         7         48 per our report attached           For BSR & Co.         For HCL Technologies Italy SL         20,000,000           Chartered Accountants         Place: Milan, Italy         2000           Pate: August 2, 2000         Director         Director           Profit and Loss Account for the year ended No. 30 June 2000         2 July 1998 to 30 June 1999           Income         169,994         210,492           Interest income         169,99	16-3 QC (0)	<b>NO.</b>	30 June 2000	30 June 1998
Share Capital         1         20,000,000         20,000,000           Loan funds         Jnsecured loans         2         28,458         20,000,000           Application of funds         20,028,456         20,000,000         20,000,000           Current assets, loans and advances         3         13,141,291         14,050,731           Loans and advances         3         3,699,174         645,533           Loans and advances         4         3,699,174         645,533           Loans and advances         5         (28,956,984)         (13,364,935           Net current (liabilities)/assets         (12,116,519)         1,331,33           Profit and loss account         32,144,977         18,668,66           20,028,458         20,000,00         20,000,00           Notes to the accounts         7         As per our report attached         20,000,00           For BSR & Co.         For HCL Technologies Italy SL         20,000,00           Chartered Accountants         Profit and Loss Account for the year ended 30 June 2000         (All amounts in Italian line           Schedule         Year ended         For the period         2 July 1998 to 30 June 1999           Income         169,994         210,492         2 July 1998,193         30 June 1999				
Loan funds         Jnsecured loans         2         28,458         20,000,000           Application of funds         20,028,458         20,000,000         20,000         20,000,000		1	20 000 000	20 000.000
Jnsecured loans         2         28,458         20,002,458         20,000,000           Application of funds         20,028,458         20,000,000         20,000,000           Current assets, loans and advances         3         13,141,291         14,050,733           Loans and advances         3         13,141,291         14,050,733           Loans and advances         4         3,699,174         645,533           Loans and advances         5         (28,956,984)         (13,364,935           Current liabilities)/assets         (12,116,519)         1,331,33           Profit and loss account         32,144,977         18,668,66           20,028,458         20,000,000           Notes to the accounts         7           As per our report attached         7           For BSR & Co.         For HCL Technologies italy SL           Chartered Accountants         7           Rajesh Jain         Director         Director           Place: New Delhi         Place: Milan, Italy           Date: July 31, 2000         CAI amounts in Italian line           Schedule         Year ended         Joure 1999           Income         169,994         210,492           Interest income         169,994         210,492 <td>101 C</td> <td></td> <td>20,000,000</td> <td>540 CO 100</td>	101 C		20,000,000	540 CO 100
20,028,458         20,000,000           Application of funds         20,028,458         20,000,000           Current assets, loans and advances         3         13,141,291         14,050,733           Loans and advances         4         3,699,174         645,533           Loans and advances         5         (28,956,984)         (13,364,9355)           Current liabilities         5         (28,956,984)         (13,364,9355)           Net current (liabilities)/assets         7         18,668,666         20,028,458         20,000,000           Notes to the accounts         7         7         18,668,666         20,028,458         20,000,000           Notes to the accounts         7         7         20,000,000         7           As per our report attached         7         7         20,000,000         7           For BSR & Co.         For HCL Technologies Italy SL         7           Chartered Accountants         7         7         7           Painer         Director         Director         10           Place: New Delhi         Place: Milan, Italy         7         7           Profit and Loss Account for the year ended 30 June 2000 (All amounts in Italian lira 30 June 1996         30 June 1996         30 June 1996		0	29.459	
Application of funds         Current assets, loans and advances         Cash and bank balances       3       13,141,291       14,050,733         Loans and advances       4       3,699,174       645,533         Loans and advances       5       (28,956,984)       (13,364,935         Current liabilities       5       (28,956,984)       (13,364,935         Net current (liabilities)/assets       (12,116,519)       1,331,33         Profit and loss account       32,144,977       18,668,666         20,028,458       20,000,00         Notes to the accounts       7         As per our report attached       7         For BSR & Co.       For HCL Technologies Italy SL         Chartered Accountants       7         Rajesh Jain       Director         Partner       Director         Place: New Delhi       Place: Milan, Italy         Date: July 31, 2000       (All amounts in Italian line         Schedule       Year ended       So June 1996         Income       169,994       210,493         Interest income       169,994       210,493         Interest income       169,994       210,493         Interest income       13,646,306       18,879,157	Unsecured loans	2	the set of the set of the second s	20,000,000
Current assets, loans and advances         Cash and bank balances       3       13,141,291       14,050,733         Loans and advances       4       3,699,174       645,53         Current liabilities       5       (28,956,984)       (13,364,935         Net current (liabilities)/assets       (12,116,519)       1,331,33         Profit and loss account       32,144,977       18,668,666         20,028,458       20,000,00         Notes to the accounts       7         As per our report attached       For HCL Technologies Italy SL         Chartered Accountants       Rajesh Jain       Director         Place: New Delhi       Place: Millan, Italy       Date: July 31, 2000         Profit and Loss Account for the year ended No. 30 June 2000       (All amounts in Italian line         Schedule       Year ended No. 30 June 2000       For the period 2 July 1998 to 3 0 June 1998         Income       169,994       210,492       210,492         Interest	territe ettern of freedo		20,020,400	20,000,000
Cash and bank balances         3         13,141,291         14,050,733           Loans and advances         4         3,699,174         645,53           Loans and advances         4         3,699,174         645,53           Current liabilities         5         (28,956,984)         (13,364,935           Net current (liabilities)/assets         (12,116,519)         1,331,33         13,31,33           Profit and loss account         32,144,977         18,668,663         20,028,458         20,000,00           Notes to the accounts         7         As per our report attached         7         As per our report attached           For HCL Technologies Italy SL           Chartered Accountants           Rajesh Jain           Place: New Delhi         Place: Milan, Italy         Director           Date: July 31, 2000         Profit and Loss Account for the year ended 30 June 2000         (All amounts in Italian line           Schedule         Year ended         For the period         210,492           No. 30 June 2000         (All amounts in Italian line         30 June 1998         210,492           Income         169,994         210,492         210,492         210,492           Income         169,994         210,492 <td< td=""><td></td><td></td><td></td><td></td></td<>				
Loans and advances4 $3,699,174$ 16,840,465 $645,53$ 14,696,274Current liabilities5 $(28,956,984)$ $(12,116,519)$ $(13,364,935)$ $1,331,333Profit and loss account32,144,97720,028,45818,668,66820,028,45820,000,000Notes to the accounts7As per our report attached7For BSR & Co.For HCL Technologies Italy SLCharlened AccountantsRajesh JainDirectorDirectorPlace: New DelhiPlace: Milan, ItalyDate: July 31, 2000Profit and Loss Account for the year ended 30 June 2000(All amounts in Italian line2 July 1998 to30 June 1998IncomeIncome169,994109,994210,492Income169,994109,994210,492Loss for the year / period(13,476,312)(18,668,665)Balance brought forwardto the balance sheet(32,144,977)(18,668,665)$	GCD.017.05 30		100 110 100	14.050.700
Louis Line data lossImage: Constant of the data lossCurrent liabilities5 $(28,956,984)$ $(13,364,935)$ Net current (liabilities)/assets $(12,116,519)$ $1,331,333$ Profit and loss account $32,144,977$ $18,668,666$ $20,028,458$ $20,000,00$ Notes to the accounts7As per our report attached7For BSR & Co.For HCL Technologies italy SLChartered AccountantsProfit and Loss Account for the year ended 30 June 2000Place: New DelhiPlace: Milan, ItalyDate: August 2, 2000Date: July 31, 2000Profit and Loss Account for the year ended 30 June 2000(All amounts in Italian lineScheduleYear endedFor the periodNo. 30 June 20002 July 1998 to 30 June 1998Income169,994 $210,492$ Interest income $169,994$ $210,492$ Interest income $163,646,306$ $18,879,155$ Iss for the year / period $(13,476,312)$ $(18,668,665)$ Loss for the year / period $(13,476,312)$ $(18,668,665)$ Balance brought forward $(32,144,977)$ $(18,668,665)$ Loss for the period carried forward $(32,144,977)$ $(18,668,665)$			2160100100	SEAL CHURCH
Current liabilities       5       (28,956,984)       (13,364,935         Net current (liabilities)/assets       (12,116,519)       1,331,333         Profit and loss account       32,144,977       18,668,666         20,028,458       20,000,00         Notes to the accounts       7         As per our report attached       7         For BSR & Co.       For HCL Technologies Italy SL         Chartered Accountants       Place: Milan, Italy         Pate: New Delhi       Place: Milan, Italy         Date: August 2, 2000       Date: July 31, 2000         Profit and Loss Account for the year ended 30 June 2000 (All amounts in Italian line         Schedule       Year ended         No. 30 June 2000       2 July 1998 to 30 June 1998         Income       169,994       210,492         Interest income       169,994       210,492         Interest income       169,994       210,492         Interest income       169,994       210,492         Icoss for the year / period       (13,476,312)       (18,668,665)         Loss for the year / period       (13,476,312)       (18,668,665)         Balance brought forward       (18,668,665)       18,668,665         Loss for the period carried forward       (32,144,977)	oans and advances	4		The second
Net current (liabilities)/assets       (12,116,519)       1,331,33         Profit and loss account       32,144,977       18,668,667         20,028,458       20,000,00         Notes to the accounts       7         As per our report attached       7         For BSR & Co.       For HCL Technologies Italy SL         Chartered Accountants       Place: Milan, Italy         Pate: New Delhi       Place: Milan, Italy         Date: August 2, 2000       Date: July 31, 2000         Profit and Loss Account for the year ended 30 June 2000       (All amounts in Italian Ilira         Schedule       Year ended       For the period         No. 30 June 2000       2 July 1998 to       30 June 1999         Income       169,994       210,492         Interest income       169,994       210,492         Interest income       13,646,306       18,879,157         13,646,306       18,879,157       13,646,306       18,879,157         13,646,306       18,879,157       13,646,306       18,879,157         13,646,306       18,879,157       13,646,306       18,879,157         13,646,306       18,879,157       13,646,306       18,879,157         13,646,306       18,879,157       13,646,306       18,879,1				
Profit and loss account       32,144,977 20,028,458       18,668,66 20,000,00         Notes to the accounts       7         As per our report attached       7         For BSR & Co. Chartered Accountants       For HCL Technologies Italy SL Chartered Accountants         Rajesh Jain Partner       Director       Director         Place: New Delhi Date: August 2, 2000       Place: Milan, Italy Date: July 31, 2000       Director         Profit and Loss Account for the year ended 30 June 2000 (All amounts in Italian lira Schedule Year ended No. 30 June 2000       For the period 2 July 1998 to 30 June 1999         Income       169,994 169,994       210,492 210,492         Interest income       169,994 169,994       210,492 210,492         Loss for the year / period       13,646,306 18,879,157       18,668,665         Loss for the year / period       (13,476,312)       (18,668,665         Balance brought forward to the balance sheet       (32,144,977)       (18,668,665	Current liabilities	5		
20,028,458       20,000,00         Notes to the accounts       7         As per our report attached       For BSR & Co.         For BSR & Co.       For HCL Technologies Italy SL         Chartered Accountants       Place: Milan, Italy         Patter       Place: Milan, Italy         Date: August 2, 2000       Date: July 31, 2000         Profit and Loss Account for the year ended 30 June 2000 (All amounts in Italian line         Schedule       Year ended No. 30 June 2000         Income       169,994       210,492         Interest income       169,994       210,492         Interest income       169,994       210,492         Loss for the year / period       (13,476,312)       (18,668,665)         Loss for the year / period       (13,476,312)       (18,668,665)         Loss for the period carried forward to the balance sheet       (32,144,977)       (18,668,665)	Net current (liabilities)/as	ssets	(12,116,519)	
Notes to the accounts       7         As per our report attached       For BSR & Co.         For BSR & Co.       For HCL Technologies Italy SL.         Chartered Accountants       Director         Rajesh Jain       Director         Place: New Delhi       Place: Milan, Italy         Date: August 2, 2000       Date: July 31, 2000         Profit and Loss Account for the year ended 30 June 2000 (All amounts in Italian line         Schedule       Year ended No. 30 June 2000         Income       169,994       210,492         Interest income       169,994       210,492         Interest income       169,994       210,492         Loss for the year / period       (13,476,312)       (18,668,665)         Loss for the year / period       (13,476,312)       (18,668,665)         Loss for the period carried forward to the balance sheet       (32,144,977)       (18,668,665)	Profit and loss account		32,144,977	18,668,665
As per our report attached For BSR & Co. Chartered Accountants Rajesh Jain Director Director Partner Place: New Delhi Place: Milan, Italy Date: August 2, 2000 Date: July 31, 2000 Profit and Loss Account for the year ended 30 June 2000 (All amounts in Italian line Schedule Year ended No. 30 June 2000 Income Interest income 169,994 210,492 Expenditure Administration and other expenses 6 13,646,306 18,879,155 I 3,646,306 18,879,155 Loss for the year / period (13,476,312) (18,668,665) Loss for the period carried forward to the balance sheet <u>(32,144,977)</u> (18,668,665)			20,028,458	20,000,000
For BSR & Co. Chartered AccountantsFor HCL Technologies Italy SLRajesh JainDirectorDirectorPartnerPlace: Milan, Italy Date: August 2, 2000Place: Milan, Italy Date: July 31, 2000Profit and Loss Account for the year ended 30 June 2000 (All amounts in Italian line Schedule Year ended No. 30 June 2000For the period 2 July 1998 to 30 June 1999Income Interest income169,994 169,994210,492 210,492Administration and other expenses613,646,306 18,879,15718,879,157 13,646,306Loss for the year / period Balance brought forward to the balance sheet(32,144,977)(18,668,665)	Notes to the accounts	7	- All	Georg Services Int.
Chartered Accountants       Director       Director         Partner       Place: Milan, Italy       Date: July 31, 2000         Profit and Loss Account for the year ended 30 June 2000 (All amounts in Italian line       Schedule       Year ended         Schedule       Year ended       For the period         No. 30 June 2000       2 July 1998 to         Income       169,994       210,492         Interest income       169,994       210,492         Expenditure       13,646,306       18,879,157         Administration and other expenses       6       13,646,306       18,879,157         Loss for the year / period       (13,476,312)       (18,668,665)       18,668,665         Loss for the period carried forward to the balance sheet       (32,144,977)       (18,668,665)	As per our report attache	ed		
Date: August 2, 2000       Date: July 31, 2000         Profit and Loss Account for the year ended 30 June 2000 (All amounts in Italian lira         Schedule       Year ended No. 30 June 2000         Schedule       Year ended No. 30 June 2000         Income       169,994         Interest income       169,994         Expenditure       169,994         Administration and other expenses       6         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,879,157         13,646,306       18,868,665         Loss for the period carried forward to the balance sheet       (32,144,977)       (18,668,665	Rajesh Jain			Director
(All amounts in Italian liraScheduleYear ended No. 30 June 2000For the period 2 July 1998 to 30 June 1999Income169,994210,492Interest income169,994210,492Expenditure169,994210,492Administration and other expenses613,646,30613,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,879,15713,646,30618,668,66510,55 for the year / period(13,476,312)10,55 for the period carried forward to the balance sheet(32,144,977)(18,668,665)(18,668,665)	Rajesh Jain <sup>D</sup> artner		Director	Director
No. 30 June 2000         2 July 1998 to 30 June 1995           Income         169,994         210,492           Interest income         169,994         210,492           Expenditure         169,994         210,492           Administration and other expenses         6         13,646,306         18,879,157           13,646,306         18,879,157         13,646,306         18,879,157           Loss for the year / period         (13,476,312)         (18,668,665)           Loss for the period carried forward to the balance sheet         (32,144,977)         (18,668,665)	Partner Place: New Delhi		Director Piace: Milan, Ital	Director
Income         30 June 1999           Interest income         169,994         210,492           Interest income         169,994         210,492           Expenditure         169,994         210,492           Administration and other expenses         6         13,646,306         18,879,155           Iss for the year / period         (13,476,312)         (18,668,665)         18,668,665           Loss for the period carried forward to the balance sheet         (32,144,977)         (18,668,665)	Partner Place: New Delhi Date: August 2, 2000	bra chrubaen.	Director Place: Milan, Italy Date: July 31, 20 year ended 30 .	Director y 00 June 2000
Income         169,994         210,492           Interest income         169,994         210,492           Interest income         169,994         210,492           Expenditure         169,994         210,492           Administration and other expenses         6         13,646,306         18,879,157           Iss for the year / period         (13,476,312)         (18,668,665)         18,668,665           Loss for the period carried forward to the balance sheet         (32,144,977)         (18,668,665)	Partner Place: New Delhi Date: August 2, 2000	ount for the y	Director Place: Milan, Italy Date: July 31, 20 year ended 30 ( ( All amo	Director 00 June 2000 unts in Italian lira For the period
Interest income         169,994         210,492           Interest income         169,994         210,492           Expenditure         169,994         210,492           Administration and other expenses         6         13,646,306         18,879,157           Isster expenses         6         13,646,306         18,879,157           Loss for the year / period         (13,476,312)         (18,668,665)           Balance brought forward         (18,668,665)         18,668,665           Loss for the period carried forward to the balance sheet         (32,144,977)         (18,668,665)	Partner Place: New Delhi Date: August 2, 2000 Profit and Loss Acc	ount for the y Schedule	Director Place: Milan, Ital Date: July 31, 20 year ended 30 ( (All amo Year ended	Director 00 June 2000 unts in Italian lira For the period 2 July 1998 to
Expenditure         169,994         210,492           Administration and other expenses         6         13,646,306         18,879,157           13,646,306         18,879,157         13,646,306         18,879,157           Loss for the year / period         (13,476,312)         (18,668,665)           Balance brought forward         (18,668,665)         18,668,665           Loss for the period carried forward to the balance sheet         (32,144,977)         (18,668,665)	Partner Place: New Delhi Date: August 2, 2000 Profit and Loss Acc	ount for the y Schedule No. 3	Director Place: Milan, Ital Date: July 31, 20 year ended 30 ( (All amo Year ended	Director 00 June 2000 unts in Italian lira For the period 2 July 1998 to
Expenditure         Image: Constraint of the second se	Partner Place: New Delhi Date: August 2, 2000 Profit and Loss Acco	ount for the y Schedule No. 3	Director Place: Milan, Italy Date: July 31, 20 year ended 30 . (All amo Year ended 30 June 2000	Director 00 June 2000 unts in Italian lira For the period 2 July 1998 to 30 June 1999
Administration and other expenses       6       13,646,306       18,879,157         13,646,306       18,879,157       13,646,306       18,879,157         Loss for the year / period       (13,476,312)       (18,668,665)         Balance brought forward       (18,668,665)       18,668,665         Loss for the period carried forward       (32,144,977)       (18,668,665)	Partner Place: New Delhi Date: August 2, 2000 Profit and Loss Acco	ount for the y Schedule No. 3	Director Place: Milan, Italy Date: July 31, 20 year ended 30 (All amo Year ended 30 June 2000	Director 00 June 2000 unts in Italian Iira For the period 2 July 1998 to 30 June 1999
other expenses         6         13,646,306         18,879,157           13,646,306         18,879,157         13,646,306         18,879,157           Loss for the year / period         (13,476,312)         (18,668,665)           Balance brought forward         (18,668,665)         18,668,665           Loss for the period carried forward         (32,144,977)         (18,668,665)	Partner Place: New Delhi Date: August 2, 2000 Profit and Loss Acco Income Interest income	ount for the y Schedule No. 3	Director Place: Milan, Italy Date: July 31, 20 year ended 30 (All amo Year ended 30 June 2000	Director 9 00 June 2000 unts in Italian Iira For the period 2 July 1998 to 30 June 1999 210,492 210,492
13,646,306 $16,679,103$ Loss for the year / period $(13,476,312)$ $(18,668,665)$ Balance brought forward $(18,668,665)$ Loss for the period carried forward $(32,144,977)$ $(18,668,665)$	Partner Place: New Delhi Date: August 2, 2000 Profit and Loss Acco Income Interest income Expenditure	ount for the y Schedule No. 3	Director Place: Milan, Italy Date: July 31, 20 year ended 30 (All amo Year ended 30 June 2000	Director 00 June 2000 unts in Italian lira For the perioc 2 July 1998 to 30 June 1999 210,492 210,492
Balance brought forward       (18,668,665)         Loss for the period carried forward       (32,144,977)         (18,668,665)       (18,668,665)	Partner Place: New Delhi Date: August 2, 2000 Profit and Loss Acco Income Interest income Expenditure Administration and other expenses	ount for the y Schedule No. :	Director Place: Milan, Italy Date: July 31, 20 year ended 30 (All amo Year ended 30 June 2000	Director 00 June 2000 unts in Italian Iira For the period 2 July 1998 to 30 June 1999 210,492 210,492
Balance brought forward       (18,668,665)         Loss for the period carried forward       (32,144,977)         to the balance sheet       (32,144,977)	Partner Place: New Delhi Date: August 2, 2000 Profit and Loss Acco Income Interest income Expenditure Administration and other expenses	ount for the y Schedule No. :	Director Place: Milan, Italy Date: July 31, 20 year ended 30 (All amo Year ended 30 June 2000 169,994 169,994 13,646,306	Director 9 00 June 2000 unts in Italian Iira For the period 30 June 1999 210,492 210,492 18,879,157
to the balance sheet (32,144,977) (18,668,665	Partner Place: New Delhi Date: August 2, 2000 Profit and Loss Acco Income Interest income Expenditure Administration and other expenses	ount for the y Schedule No. (	Director Place: Milan, Italy Date: July 31, 20 year ended 30 . (All amo Year ended 30 June 2000 169,994 169,994 13,646,306 13,646,306	Director 00 June 2000 unts in Italian lira For the perioc 2 July 1998 to 30 June 1999 210,492 210,492 210,492 18,879,157 18,879,157
	Partner Place: New Delhi Date: August 2, 2000 Profit and Loss Acce Income Interest income Expenditure Administration and other expenses Loss for the year / perio	ount for the y Schedule No. 3	Director Place: Milan, Italy Date: July 31, 20 year ended 30 ( (All amo Year ended 30 June 2000 169,994 169,994 13,646,306 13,646,306 (13,476,312)	Director 00 June 2000 unts in Italian lira For the period 2 July 1998 to 30 June 1999 210,492 210,492 210,492 210,492 18,879,157 18,879,157 (18,668,665
As per our report attached house and provide and a standard and and a standard attached house and a standard attached at	Partner Place: New Delhi Date: August 2, 2000 Profit and Loss Acco Income Interest income Expenditure Administration and other expenses Loss for the year / perio Balance brought forward Loss for the period carri	ount for the y Schedule No. :	Director Place: Milan, Italy Date: July 31, 20 year ended 30 . (All amo Year ended 30 June 2000 169,994 169,994 13,646,306 13,646,306 (13,476,312) (18,668,665)	Director 00 June 2000 unts in Italian Iira For the period 2 July 1998 to 30 June 1999 210,492 210,492 210,492 210,492 (18,879,157 (18,668,665)

For BSR & Co. Chartered Accountants	
Rajesh Jain Partner	
Place: New Delhi	
Date: August 2, 2000	

For HCL Technologi	es Italy SLR
Director	Director
Piace: Milan, Italy	
Date: July 31, 2000	ner a l

Schedules forming part of the	(All amou	nts in Italian lira )	<ol> <li>The company has incurred significant losses in the post inco- ing period resulting i complete erosion of net worth. The com- has continuing financial support from the holding company h</li> </ol>	npany
	As at 30 June 2000	As at 30 June 1999	these financial statements have been prepared on the going basis.	; concern
Schedule 1: Share capital	0807 June 2080	- 11 - 12 - 14 - 16 <b>- 1</b> -	<ol> <li>No provision for tax has been made as the company has not</li> </ol>	t earned
Authorised 20,000,000 (Previous period 20,00 equity shares of Italian Iira 1 each	00,000) <b>20,000,000</b>	20,000,000	<ul><li>any taxable income during the year.</li><li>Previous period figures have been regrouped/reclassified in conform to current year's classification.</li></ul>	order to
Issued, subscribed and paid up			Balance of the second state of the second stat	
20,000,000 (Previous period 20,00 equity shares of Italian Lira 1 each	0,000)		For HCL Technologies I	Italy SLR
fully paid up.	, 20,000,000	20,000,000	A 44 Test Test Test Test Test Test Test Test	Director
(Of the above, 19,800,000 shares	of	_0,000,000	Place: Milan, Italy	
Italian lira 1 each, fully paid up, are	e		Date: July 31, 2000	
held by HCL Technologies Europe Limited, United Kingdom, the hold	ina	and the second second	Balance Sheet Abstract and Company's General Business Pr	rofile
company. The ultimate holding cor	npany	214 - 14 - 14 - 14 - 14 - 14 - 14 - 14 -	I. Registrations details	onie
is HCL Technologies Limited, India	a) <b>20,000,000</b>	20,000,000	Registration No. Not applicable State Code Not applica	able
Schedule 2: Unsecured loans			Balance Sheet	1010
From bank - overdraft	00.455		Date 30 June 2000	
overdian	28,458		II. Capital raised during the year (Italian Lira in thousands)	
Schedule 3: Cash and bank balan	<u>28,458</u> ces	· · · · ·	Public issue Rights iss Not applicable Not appli	
Cash in hand	51,140	1,011,391	Bonus issue Private pl	ATT AND STR.
Balances with non-scheduled bank	KS	.,,	Not applicable Not appli	
<ul> <li>In current account Banca Popolare di Sondrio, Ital</li> </ul>	v		III. Position of mobilisation and deployment of funds (Italian Lira in thousands)	
(maximum balance outstanding	,		Total liabilities Total asse	ote
during the year Italian lira 13,090,151,	13,090,151	13,039,345	20,028 20,028	a des CA
previous period Italian		13,039,345	Sources of funds	
lira 20,000,000)	13,141,291	14,050,736	Paid-up capital Reserves	and
Schedule 4: Loans and advances Advances receivable in cash or in	(unsecured and cons	idered good)	surplus	
kind or for value to be received	-	645,534	20,000 Nil	
VAT recoverable	3,699,174	-	Secured loans Unsecure	d loans
	3,699,174	645,534	Nil 28	
			Application of funds	
Schedule 5: Current liabilities			Net fixed assets Investmer	nts
Sundry creditors	28,956,984	13,364,935	Nii Nii	
	28,956,984	13,364,935	Net current assets Misc. exp	enditure
Schedule 6: Administration and ot	her expenses		(12,117) Nil Accumulated losses	
Legal and professional charges	11,443,410	13,990,477	32.145	
Audit fees	2,035,000	2,152,479	6	
Miscellaneous expenses	167,896	2,736,201	Turseurs	124
	13,646,306	18,879,157	170	anaiture
Schedule 7: Notes to the accounts			10,040	tou
1. Significant accounting policie	25		10 470	lax
(i) Basis of preparation			13,47613,476Earnings per share (Italian Lira)Dividend r	rato %
The financial statements are p	repared under the bis	torical cost	Nil Not applic	
convention, in accordance with	the Indian Generally	Accepted	V. Generic names of Principal Products/Services of Compar	

convention, in accordance with the Indian Generally Accepted Accounting Principles, accounting standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956 as adopted consistently by the company. All income and expenditure having a material bearing on the financial statements are recognised on the accrual basis.

The financial statements have been prepared for the purpose of compliance with the provisions of section 212 of the Companies Act, 1956.

(ii) Expenditure

Expenses are accounted for on the accrual basis and provisions are made for all known losses and liabilities.

V. Generic names of Principal Products/Services of Company (as per monetary terms)

Product description: Item code (ITC code) :

# *Software* 852490

For HCL Technologies Italy SLR, Italy
Director
Place: Milan, Italy
Date: July 31, 2000

# **HCL Technologies Belgium NV, Belgium**

#### DIRECTORS REPORT

The Directors of your Company have pleasure in presenting the Annual Report of the Company together with the Audited Accounts for the year ended 30th June 2000.

#### **FINANCIAL HIGHLIGHTS:**

	(Belgium Francs in thousands)		
	Years Ended June 30		
6.426 - 0 17,784,27	2000	<u>1999</u>	
Software Services	46,211	45,800	
Profit /(Loss) before Depreciation & Taxes	375	(641)	
Depreciation	78	519-2018 / 91	
Provision for Tax	23	ano na <mark>m</mark> isan <del>y</del>	
Profit /(Loss) after Tax	273	(732)	
DEDEODINANOE.			

#### PERFORMANCE:

The revenue from software and related technical services increased by 8% from BEF 45.8 million in fiscal 1999 to BEF 46.2 million in fiscal 2000. Profit before Depreciation and Tax increased by BEF 1.02 million, from a loss of BEF 0.64 million in fiscal 1999 to a profit of BEF 0.38 million in fiscal 2000. Profit after tax provision increased by BEF 1.01 million, from a loss of BEF 0.73 million in fiscal 1999 to BEF 0.27 million in fiscal 2000.

#### **DIVIDEND AND TRANSFER TO RESERVES**

Your directors have not recommended any dividend for the fiscal 2000. AUDITORS:

M/s BSR & Co., Chartered Accountants continue to remain in office as Auditors of the Company and have confirmed their eligibility and willingness to accept office, if reappointed. ACKNOWLEDGMENTS:

The Directors wish to thank the government authorities, customers, employees and vendors for their cooperation and assistance extended to the Company.

#### For and on behalf of the Board

and provisions	Schedule 7: Current llabilities
Place: Zaventem, Belgium	Director
Date: July 31, 2000	

#### **AUDITORS' REPORT**

To the Members of

#### HCL Technologies Belgium NV, Belgium

We have audited the attached Balance Sheet of HCL Technologies Belgium NV, Belgium as at 30 June 2000 and the Profit and Loss Account for the year ended on that date, annexed thereto.

We report as follows:

(a)we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit:

(b)in our opinion, proper books of account as required by law have been kept by the company so far as appears from our examination of the books:

(c)the Balance Sheet and the Profit and Loss Account dealt with by this report are in agreement with the books of account;

(d) in our opinion, the Balance Sheet and the Profit and Loss Account comply with the Accounting Standards referred to in sub section (3C) of section 211 of the Companies Act, 1956, to the extent applicable; and

(e) in our opinion, and to the best of our information and according to the explanations given to us, the accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view: (i) in the case of Balance sheet, of the state of affairs of the company

	une 2000; a		le state of allans	or the company
A DALE OF A DESCRIPTION OF	e of Profit a for the year		count, of the profinat date.	t of the
	28,361		XEL	
(732 S				For BSR & Co.
(300 500)	(620, 529),1			red Accountants
Place: New Delhi	(760,004)			Rajesh Jain
Date: August 2, 20	000		counts	os orbic Partner
Balance Sheet	as at 30 J	une 2000		
Alles Seldinu MA	L. Technols	314 107	(All amounts in	Belgium francs)
Danotor		Schedule No.	As at 30 June 2000	As at 30 June 1999
Sources of funds	Zaventent			(*1806 *** V
Shareholders' fui		Diate		
Share capital		Iccounts	2,750,000	2,750,000
Loan funds	i Juoma li/			

Loan tunds			
Unsecured loans	2	-	1,091,065
80 June 2000 30 June 1999		2,750,000	3,841,065
Application of funds		istigen mi	Theory It SI
Fixed assets	3		Autorised
Gross block		234,667	219,378
Less: Accumulated depreciation	000.	(169,634)	(91,410)
Net block		65,033	127,968
Current assets, loans and advance	es		
Sundry debtors	4	8,426,731	17,784,206
Bank balances	5	7,711,070	7,578,215
Loans and advances	6	8,826,070	3,149,930
		24,963,871	28,512,351
Current liabilities and provisions	7	(23,038,908)	(25,832,283)
Net current assets		1,924,963	2,680,068
Profit and loss account		760,004	1,033,029
		and in such as the local de-	

Notes to the accounts 10

#### July 1999 during the year

3,841,065

As per our repo	ort attached		Abuld Les T	
For BSR & Co	085	For HCL Techn	ologies Belgium NV	
Chartered Acco	ountants		netro upe orden.	
234,667		219,378		
Rajesh Jain Partner		Director	Director	
Place: New Delhi		Place: Zaventem, Belgium		
Date: August 2	, 2000	Date: July 31, 2	000	
169,634	78,224	91.410		

2,750,000

#### Profit and Loss Account for the year ended 30 June 2000

Profit and Loss Account for the yea	ir en	aea 30 June 2000	)
and the second s		( All amounts i	n Belgium francs )
Sched	<b>ule</b> lo.	Year ended 30 June 2000	Year ended 30 June 1999
Income			
Software services		46,211,154 46,211,154	45,800,242 45,800,242
Expenditure			
Cost of software development	8	28,847,023	38,790,229
Administration and other expenses	9	16,878,420	7,651,132
Finance cost		111,101	-
Depreciation		78,224	91,410
		45,914,768	46,532,771
Profit/(loss) before tax		296,386	(732,529)
Less: Provision for income tax		23,361	-
Profit/(loss) after tax		273,025	(732,529)
Balance brought forward		(1,033,029)	(300,500)
Balance carried forward to the bala	nce	sheet (760,004)	(1,033,029)
Notes to the accounts	10	1-0	
As per our report attached For BSR & Co. Chartered Accountants	Fo	or HCL Technolo	gies Belgium NV

Partner	Rajesh Jain	Director	Director
	Partner		
Place: New Delhi Place: Zaventem, Belgium	Place: New Delhi	Place: Zaventem, Belgium	
Date: August 2, 2000 Date: July 31, 2000	Date: August 2, 2000	Date: July 31, 2000	

#### Schedules forming part of the accounts

	(All amounts in	Belgium francs)
	As at	As at
	30 June 2000	30 June 1999
Schedule 1: Share capital		
Authorised		
2,750 (Previous period 2,750)		
equity shares of Belgium franc 1,000 e	ach <b>2,750,000</b>	2,750,000
Issued, subscribed and paid up		
2,750 (Previous period 2,750) equity s		2,750,000
of Belgium franc 1,000 each fully paid held by HCL Technologies Europe Limi	1 C C C C C C C C C C C C C C C C C C C	
United Kingdom, the holding company.	· · · · · · · · · · · · · · · · · · ·	
The ultimate holding company is		
HCL Technologies Limited, India.	2,750,000	2,750,000
Schedule 2: Unsecured loans From bank		
- Overdraft	-0	1,091,065
	1947 - 1947 - 1947 - 1947 - 1947 - 1947 - 1947 - 1947 - 1947 - 1947 - 1947 - 1947 - 1947 - 1947 - 1947 - 1947 -	1,091,065

Schedule 3: Fixed assets

	As at 1 July 1999	Additions during the year	As at 30 June 2000
Gross block			
Computers Furniture, fixtures and	170,709	15,289	185,998
other equipment	48,669	-	48,669
	219,378	15,289	234,667
Previous year	10101010-	219,378	219,378
Accumulated depreciati	ion		
Computers Furniture, fixtures and	71,130	62,000	133,130
other equipment	20,280	16,224	36,504
	91,410	78,224	169,634

Previous year -	91,410	91,410
Net Block 127,968	6 . 34	65,033
Previous year -		127,968
Schedules forming part of the account	its	
	( All amounts in	Belgium francs )
	As at 30 June 2000	As at 30 June 1999
Schedule 4: Sundry debtors (unsecured	d)	
Outstanding for less than six months		
-Considered good	8,426,731	17,784,206
-Considered doubtful Less: Provision for doubtful debts	-	455,017 (455,017)

17,784,206

7,578,215

7,578,215

3,149,930

3,149,930

8,426,731

7,711,070

7,711,070

8,826,070

8,826,070

# Advances receivable in cash or in kind or for value to be received

(maximum balance outstanding during the year Belgium franc 16,055,073, previous

year Belgium franc 10,053,776)

#### Loans and advances include:

Schedule 5: Bank balances Balances with non-scheduled banks in current accounts Bank Brussels Lambert, Belgium

 Belgium franc 2,444,161 (previous year - nil) recoverable from HCL Technologies GmbH, Germany [maximum balance outstanding during the year Belgium franc 2,444,161 (previous year-nil)], Belgium franc 1,094,400 (previous year-nil) from HCL Technologies Europe [maximum balance outstanding during the year Belgium franc 2,444,161 (previous year-nil)], and Belgium franc 5,014,196 (previous year-nil) recoverable from HCL Technologies America Inc., [maximum balance outstanding during the year Belgium franc 2,444,161 (previous yearnil)], corporates under the same management within the meaning of Sec. 370(1B) of the Companies Act, 1956.

Schedule 6: Loans and advances (Unsecured and considered good)

 Due from Managing director - nil (previous year - nil). Maximum balance outstanding during the year from Managing director Belgium franc 700,000 (previous year-nil).

# Schedule 7: Current liabilities and provisions

Current Liabilities		Strender
Sundry creditors	22,069,644	24,025,639
Other liabilities	945,903	1,806,644
	23,015,547	25,832,283
Provisions		
Provision for income tax	23,361	41 APROPEST AC
	23,361	doubt with
	23,038,908	25,832,283

		3	Year ended 0 June 2000	Year ended 30 June 1999
Schedule 8	B: Cost of software de	velopme	ent	
Salaries, wa	ages, allowances and I	onus	22,456,121	22,163,090
Belgium fra	muneration to director nc 6,495,004, ar Belgium franc 545,3			
Software de	evelopment charges		6,390,902 28,847,023	16,627,139 <b>38,790,229</b>

	Year ended 30 June 2000	Year ended 30 June 1999
Schedule 9: Administration and other e	xpenses	
Rent	448,000	267,180
Repairs and maintenance -others	1,634	8,105
Communication	628,557	724,195
Travel and conveyance	2,023,397	1,085,025
Entertainment and business promotion	-	5,520
Legal and professional charges	3,220,314	609,389
Audit fees	364,800	224,231
Printing and stationery	170,260	26,437
Bank charges	-	58,928
Management fees	10,000,000	4,103,301
Provision for doubtful debts	-	455,017
Miscellaneous expenses	21,458	83,804
·	16,878,420	7,651,132

#### Schedules forming part of the accounts Schedule 10: Notes to the accounts

#### 1. Significant accounting policies

#### (i) Basis of preparation

The financial statements are prepared under the historical cost convention, in accordance with the Indian Generally Accepted Accounting Principles, accounting standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956 as adopted consistently by the company. All income and expenditure having a material bearing on the financial statements are recognised on the accrual basis.

The financial statements have been prepared for the purpose of compliance with the provisions of section 212 of the Companies Act, 1956.

#### (ii) Use of estimates

The preparation of financial statements in conformity with the generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Examples of such estimates include estimates of expected contract costs to be incurred to complete software development, provision for doubtful debts and estimated useful life of fixed assets. Actual results could differ from these estimates.

#### (iii) Fixed assets

Fixed assets are stated at the cost of acquisition including incidental costs related to acquisition and installation.

#### (iv) Depreciation

Depreciation on fixed assets is provided on the straight-line method based on estimated useful lives as estimated by the management. Depreciation is charged on a pro-rata basis for assets purchased/sold during the year. The management's estimate of the useful life of the various fixed assets is as follows:

	Life (in years)
Computers and software	3
Furniture and fixtures	4

#### (v) Revenue recognition

Revenue from software developed on time and material basis is recognised as the services are rendered. Revenue from fixed price contracts is recognised on the basis of percentage completion method under which the sales value of performance including earnings thereon are recognised on the basis of effort incurred in respect of each contract as a proportion of total effort expected to be incurred. Anticipated losses, if any, upon completion of contract are recognised immediately.

#### (vi) Expenditure

Expenses are accounted for on the accrual basis and provisions are made for all known losses and liabilities. Provisions are made for future unforeseeable factors, which may affect the ultimate profit on fixed price software development contracts. The cost of services for software development is charged to revenue in the same year. (vii) Foreign exchange transactions Foreign exchange transactions are recorded at the exchange rates prevailing at the date of transaction. Foreign currency assets and liabilities are translated at year end rates and resultant gains/losses on foreign exchange translations other than those relating to fixed assets are recognised in the profit and loss account. Belg. (viii) Retirements benefits The company and employees contribute to the social security scheme in accordance with the local statutory requirements. The company has incurred significant losses in the post operation pe-

- The company has incurred significant losses in the post operation period. The company has continuing financial support from the holding company hence, these financial statements have been prepared on the going concern basis.
- No provision for tax has been made, as the company has not earned any taxable income during the year.
- Previous year figures have been regrouped / reclassified to conform to current year's classification.

#### For HCL Technologies Belgium NV,

#### Director Director

Place: Zaventem, Belgium Date: July 31, 2000

# Balance Sheet Abstract and Company's General Business Profile

# I. Registration details

Registration No.	Not applicable	State Code Not application	able
Balance Sheet Date	30 June 2000		

# II. Capital raised during the year (Belgium Francs in thousands) Public issue Not applicable Not applicable

Not applicable	Not applicable
Bonus issue Not applicable	Private placement Not applicable

#### III. Position of mobilisation and deployment of funds (Belgium Francs in thousands)

Total liabilities 2,750	Total assets 2,750
Sources of funds Paid-up capital	Reserves and surplus Nil
2,750 Secured loans Nil	Unsecured loans Nil
Application of funds Net fixed assets 65	Investments Nil
Net current assets . 1,925	Misc. expenditure <i>Nil</i>
Accumulated losses 760	

IV.	Performance of company (Belgium Francs in	thousands)
	Turnover 46,211	Total expenditure 45,915
	Profit before tax 296	Profit after tax 273
	Earnings per share (Belgium Franc) <i>99.28</i>	Dividend rate % Not applicable
V.	Generic names of Principal Products/Service (as per monetary terms)	s of Company
	Product description:	Software
	Item code (ITC code):	852490

#### For HCL Technologies Belgium NV

Director	Director
Place: Zaventem, Belgium Date: July 31, 2000	

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# **HCL Technologies Australia Pty Limited**

#### **Directors' report**

The directors present their report together with the financial report of HCL Technologies Australia Pty Limited ("the Company") for the year ended 30 June 2000 and the auditor's report thereon.

#### Directors

The directors of the Company at any time during or since the financial year, are:

Anil Kumar Chanana Glenn Thomas Merchant Director since 4 November 1998 Director since 22 April 1999

#### **Principal activity**

The principal activity of the Company during the course of the year was to provide value added software services to clients. There were no significant changes in the nature of the activities of the Company during the year.

#### **Review and result of operations**

The operating profit after income tax amounted to \$305,292 (1999: loss, \$8,691). The Company generated operating revenue of \$17,602,072 in the current year. This was largely the result of an increase in offshore software development work. In addition, a new office was established in Canberra during the year.

#### **Dividends**

No dividend has been paid or declared since the commencement of the year and the directors do not recommend the declaration of a dividend.

#### **Environmental regulation**

The Company's operations are not subject to significant environmental regulations under either Commonwealth or State legislation. However, the Board believes that the Company has adequate systems in place for the management of its environmental requirements and is not aware of any breach of these environmental requirements as they apply to the Company.

#### Events subsequent to balance date

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely in the opinion of the directors of the Company, to affect significantly the operations of the Company, the results of those operations, or the state of affairs of the Company, in future financial years.

#### Likely developments

The Company will continue to pursue its policy of increasing profitability and market share during the next financial year. The Company will continue to focus on emerging technology areas such as e-commerce, Internet services and enterprise wide software development.

Further information about likely developments in the operations of the Company and the expected results of those operations in future financial years has not been included in this report because disclosure of the information would be likely to result in unreasonable prejudice to the Company.

#### State of affairs

In the opinion of the directors there were no significant changes in the state of affairs of the Company during the financial year under review.

#### **Risk management**

#### Millennium issue

The Company is not reliant on complex computer systems and has not been affected by the impact of the Year 2000 on its business processes. All software is purchased off-the-shelf and is not modified by the Company in its use. All software has been checked with the respective supplier to be Year 2000 compliant and no matters have arisen to date that would appear to contradict these assurances. The Company's hardware has also not manifested any adverse conditions with regards to

#### the Year 2000 issue.

Indemnification and insurance of officers and auditors

The Company has not, since the end of the previous financial year, in respect of any person who is or has been an officer or auditor of the Company:

- indemnified or made a relevant agreement for indemnifying against a liability incurred as an officer, including costs and expenses in successfully defending legal proceedings; or
- paid or agreed to pay a premium in respect of a contract insuring against a liability incurred as an officer for the costs or expenses to defend legal proceedings.

Signed in accordance with a resolution of the directors:

#### Anil Kumar Chanana

Director

Dated at New Delhi this 19th day of July 2000. The boost the Pawee new 2

#### Profit and loss statement

For the year ended 30 June 2000			
8. 11 P	Note	2000 \$	1999 \$
Revenue	2	<u>17,660,143</u>	<u>8,969,471</u>
Operating profit/(loss) before income tax		498,108	(12,594)
Income tax (expense)/benefit attributable to operating profit	5	<u>(192,816)</u>	<u>3,903</u>
Operating profit/(loss) after incor Retained profits/(losses) at the	ne tax	305,292	(8,691)
beginning of the financial year		(149,479)	(140,788)
Total available for appropriation		155,813	(149,479)
Dividends provided for or paid			101-1
Retained profits/(losses) at the end of the financial year		<u>155,813</u>	<u>(149,479)</u>
		and the second terms are should	h the notes to

The profit and loss account is to be read in conjunction with the notes to and forming part of the financial statements set out below.

Balance sheet		, a 1701 to hile	6 may
As at 30 June 2000			
	Note	2000	1999
		\$	\$
Current assets			
Cash	6	1,258,175	524,840
Receivables	7	3,124,643	1,850,770
Other	8	45,755	<u>29,765</u>
Total current assets		4,428,573	<u>2,405,375</u>
Non-current assets			
Plant and equipment	9	142,013	205,503
Other	8	225,012	130,006
Total non-current assets		367,025	<u>335,509</u>
Total assets		4,795,598	2,740,884
Current liabilities			
Accounts payable	10	3,965,408	2,531,327
Borrowings	13	32,031	52,448
Provisions	12	<u>523,375</u>	<u>156,412</u>
Total current liabilities		4,520,814	2,740,187

2000 1999 \$ Non-current liabilities Borrowings 13 63.885 110,647 Provisions 12 15,557 **Total non-current liabilities** 79,442 110,647 **Total liabilities** 4,600,256 2,850,834 Net assets (liabilities) 195,342 (109,950)Shareholders' equity Share capital 14 39.529 39,529 Accumulated profits (losses) 155,813 (149,479) Total shareholders' equity (deficiency) 195.342

The balance sheet is to be read in conjunction with the notes to and forming part of the financial statements set out below.

#### Statement of cash flows

#### For the year ended 30 June 2000

	Note	2000 \$	1999 \$
Cash flows from operating activ	ities		
Cash receipts in the course of ope	rations	16,239,516	7,950,364
Cash payments in the course of op	perations	(15,444,229)	(7,412,365)
Interest received		33,171	8,093
Interest paid		(10,729)	(17,235)
Net cash provided by operating activities	17(ii)	817,272	528,857
Cash flows from investing activi	ities	160	The second
Proceeds from sale of plant and ed		58,071	14,985
Payments to term deposit		(1,259)	(31,983)
Payments for plant and equipment		(73,571)	(8,054)
Net cash (used in) investing acti	vities	(16,759)	(25,052)
Cash flows from financing activi	ities	71	
Lease payments		(67,178)	(64,316)
Net cash used in financing activ	ities	(67,178)	(64,316)
Net increase in cash held Cash at beginning of the		733,335	439,489
financial year	17(i)	<u>524,840</u>	85,351
Cash at end of financial period	17(i)	1,258,175	<u>524,840</u>
The statement of each floor is a state			

The statement of cash flows is to be read in conjunction with the notes to and forming part of the financial statements set out below.

## Notes to the financial statements

For the year ended 30 June 2000

#### 1 Statement of significant accounting policies

The significant policies which have been adopted in the preparation of this financial report are:

#### (a) Basis of preparation

The financial report is a general purpose financial report which has been prepared in accordance with Accounting Standards, Urgent Issues Group Consensus Views, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Law.

It has been prepared on the basis of historical costs and except where stated, does not take into account changing money values or current valuations of non-current assets.

The accounting policies have been consistently applied and, except where there is a change in accounting policy, are consistent with those of the previous year.

#### (b) Revenue recognition

#### Sales revenue

Sales revenue represents revenue earned from the provision of software services to clients.

Income from software contracts, where revenue is linked to time and/or material is recognised on a periodic basis as the services are provided according to the terms of the contract. Income from fixed price contracts is recognised on the basis of the percentage of labour units incurred and their relationship to the total estimated units of labour for the contract. Adjustments to estimates of labour units required are made in the period in which such revisions become known. When the cost estimates for the total labour units indicate a loss, such loss is recognised in its entirety.

#### Interest

(109.950)

Interest revenue is recognised as it accrues.

### Asset sales

The gross proceeds of asset sales are included as revenue, and profit or loss on sale recognised, when an unconditional contract of sale is signed.

#### (c) Foreign currency

#### Transactions

Foreign currency transactions are translated to Australian currency at the rates of exchange ruling at the dates of the transactions. Amounts receivable and payable in foreign currencies are translated at the rates of exchange ruling on that date.

Exchange differences relating to amounts payable and receivable in foreign currencies are brought to account in the profit and loss account in the financial year in which the exchange rates change.

#### (d) Income tax

The Company adopts the liability method of tax effect accounting.

Income tax expense is calculated on operating profit adjusted for permanent differences between taxable and accounting income. The tax effect of timing differences which arise from items being brought to account in different periods for income tax and accounting purposes, is carried forward in the balance sheet as a future income tax benefit or a provision for deferred income tax.

Future income tax benefits are not brought to account unless realisation of the asset is assured beyond reasonable doubt. Future income tax benefits relating to tax losses are only brought to account when their realisation is virtually certain.

#### (e) Non current assets

The carrying amounts of all non-current assets are reviewed to determine whether they are in excess of their recoverable amount at balance date. If the carrying amount of a non-current asset exceeds the recoverable amount, the asset is written down to the lower amount. In assessing recoverable amounts the relevant cash flows have not been discounted to their present value.

#### (f) Cash and short term deposits

Cash and short term deposits are carried at face value of the amounts deposited or drawn. The carrying amounts of cash and short term deposits approximate net fair value. Interest revenue is accrued at the market or contracted rates and is receivable quarterly.

#### (g) Receivables

#### **Trade debtors**

Trade debtors are generally settled within 60 days and are carried at amounts due. The collectability of debts is assessed at year end and specific provision is made for any doubtful accounts. In addition, a general provision of trade debtors outstanding is maintained. The carrying amount of trade debtors approximates net fair value.

#### (h) Plant and equipment

#### Acquisition

Items of plant and equipment are initially recorded at cost and depreciated as outlined below

#### Subsequent additional costs

Costs incurred on property, plant and equipment subsequent to initial acquisition are capitalised when it is probable that future economic benefits, in excess of the originally assessed performance of the asset will flow to the Company in future years. Where these costs represent separate components of a complex asset, they are accounted for as separate assets and are separately depreciated over their useful lives.

Costs incurred on property, plant and equipment which do not meet the criteria for capitalisation are expensed as incurred.

#### **Depreciation**

Items of plant and equipment are depreciated over their estimated useful lives. The depreciation rates and methods used for fixed assets, for the current and previous years, are as follows:

Depreciation rate		Depreciation method
Property, plant and equipment	25-33%	Straight line

Assets are depreciated from the date of acquisition.

#### Leased plant and equipment

Leases of plant and equipment under which the Company assumes substantially all the risks and benefits of ownership are classified as finance leases.

Finance leases are capitalised. A lease asset and a lease liability equal to the present value of the minimum lease payments are recorded at the inception of the lease. Contingent rentals are written off as an expense of the accounting period in which they are incurred. Capitalised lease assets are amortised on a straight line basis over the term of the relevant lease, or where it is likely that the Company will obtain ownership of the asset, over the life of the asset. Lease liabilities are reduced by repayments of principal. The interest components of the lease payments are charged to the profit and loss statement.

Payments made under operating leases are charged against profits in equal instalments over the accounting periods covered by the lease term.

#### (i) Accounts payable

Liabilities are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company. Trade accounts payable are normally settled within 60 days. The carrying amount of accounts payable approximates net fair value.

#### (j) Employee entitlements

#### Wages, salaries and annual leave

The provision of employee entitlements to wages, salaries and annual leave represents the amount that the Company has a present obligation to pay resulting from employees' services provided up to balance date. The provision has been calculated at undiscounted amounts based on current wage and salary rates and includes related oncosts. The carrying amount of the provisions approximate net fair value.

#### Superannuation fund

Contributions to employee superannuation funds are charged against income as they are made.

	2000	1999
	\$	\$
? Revenue		
Revenue from operating activities		
Sales revenue	17,568,901	8,946,393
Interest income	33,171	8,093
Revenue from outside operating acti	vities	
Gross proceeds from the sale of plant		
and equipment	58,071	<u>14,985</u>
	7,660,143	8,969,471
3 Operating profit / (loss)		
Operating profit / (loss) before income ta charging (crediting) the following items:	ax has been <mark>arrived</mark> :	at after

Interest paid or due and payable to:

······································		
- Other persons	10,729	17,235
Depreciation of plant and equipment	81,806	87,490
Amounts set aside to provision for:		
Doubtful debts	206,993	95,057
Employee entitlements	95,954	85,042
Operating lease payments	112,209	111,581
Foreign exchange gain / (loss)	123,010	(18,372)

		2000	1999
		\$	\$
4 Auditors' re	emuneration		
Auditing service	ces	22,000	18,000
		22,000	<u>18,000</u>
5 Income tax Income tax be	enefit		10 Announts p Curvent
Prima facie ind	come tax expense (benefit) ca	lculated at	
36% on the op	erating loss	179,319	(4,534)
Increase in inc	come tax expense due to non	deductible item	s:
Entertainment		3,132	2,299
Add: income ta	ax under (over) provided in pr	ior year -	(1,668)
Restatement c change in com	of deferred tax balances due to apany tax rate	o <u>10,365</u>	
Income tax exp	pense (benefit) on operating le	oss <u>192,816</u>	<u>(3,903)</u>
Total income ta	ax expense is made up of:		
Current income	e tax provision	271,009	18,068
Future income	tax benefit	(93,750)	(20,303)
Deferred incon	ne tax liability	15,557	-
Under (over) p	rovision from previous year		<u>(1,668</u> )
		<u>192,816</u>	<u>(3,903)</u>
	tax benefit comprises the est in the following items:	imated future be	enefit, at 34%
Provision for de	oubtful trade debtors	108,739	34,221
Other		6,973	14,332
	epreciation for accounting		- Transformer and
and income tax		2,992	(334)
	employee entitlements	84,347	49,804
Effect of chang	e in tax rate	<u>(11,281)</u>	Adden Hagen
Deside terre for a d	formed to a second s	<u>191,770</u>	<u>98.023</u>
	eferred income tax comprises %), on the following items:	the estimated e	xpense at
Prepayments		16,472	SO LI K DOULT
Effect of chang	e in tax rate	<u>(916)</u>	1 1 1 - Q -
6 Cash		<u>15,557</u>	in the second
Cash at bánk		1,257,175	524,840
Petty cash		1.000	
		1,258,175	524,840
7 Receivables			
Current			
Trade debtors		2,868,067	1,538,682
Less: Provision	n for doubtful debts	302,050	95,057
		2,566,017	1,443,625
Employee adva			104,590
Amounts owing	by related entities	<u>499.078</u>	302,555
0.01		<u>3,124,643</u>	1,850,770
8 Other assets			
Current		AE TEE	00 705
Prepayments		45,755	<u>29,765</u>
Non current		33.040	21 000
Term deposit	tox bonofit	33,242	31,983
Future income t		<u>191,770</u>	<u>98,023</u>
Q Plant and co	uinment	<u>225,012</u>	<u>130,006</u>
9 Plant and equip		295,632	312,014

	2000	1999
	\$	\$
Accumulated depreciation	153,619	106,511
Total plant and equipment	142,013	205,503
10 Accounts payable		
Current		
Accruais	419,288	297,191
Amounts owing to related entities	3,546,124	<u>2,234,136</u>
	3,965,408	<u>2,531,<b>32</b>7</u>
11 Foreign currencies		
The Australian dollar equivalents of un receivable in foreign currencies, calcul are as follows:		
United States Dollars		
Amounts payable		
Current	1,789,953	463,427
Amounts receivable		
Current	1,199,437	561,552
12 Provisions		
Current		
Income tax	289,077	18,068
Employee entitlements	234,298	<u>138,344</u>
	523,375	156,412
Non-current		
Deferred income tax	<u>15,557</u>	
13 Borrowings		
Current		
Lease liabilities	32,031	52,448
Non-current		
Lease liabilities	63,885	<u>110,647</u>
14 Share capital Issued and paid up capital		
39,529 ordinary shares, fully paid	<u>39,529</u>	<u>39,529</u>
Movements during the year	00,020	00,020
Balance at beginning of year	39,529	39,529
Shares issued during the year		
Balance at end of year	<u>39,529</u>	<u>39,529</u>
15 Segment information		
Industry segments		
The Company operates predominantl software industry.	y in one industry which	n is the
Geographical segment		
The Company operates predominant	y in Australia.	
16 Commitments		
Finance lease commitments		
Finance lease rentals are payable as		
Not later than one year	40,457	64,811
Later than one year but not later than		
Lease Future Lease Real	74,275	117,355
Less: Future lease finance charges	<u>18,816</u>	<u>19,071</u>
Loopo liphilitics provided for in the fire	95,916	163,095
Lease liabilities provided for in the fin Current	ancial statements: 32,031	52,448
Non-current	<u>63,885</u>	110,647

2000 <b>1999</b> \$ \$
Operating lease commitments
Future operating lease rentals not provided for in the financial statements and payable:

17 Commitments		
	<u>99,413</u>	<u>186,097</u>
Later that one year but not later than five years	<u>23,000</u>	<u>92,005</u>
Not later than one year	76,413	94,092
anu payable.		

# **Reconciliation of cash**

or the purposes of the Statement of cash flows, cash includes cash on and and at bank and short term deposits at call, net of outstanding bank verdrafts. Cash as at the end of the financial year as shown in the tatement of cash flows is reconciled to the related items in the balance heet as follows:

Cash	1,258,175	<u>524,840</u>	
(ii) Reconciliation of operating profit after in net cash provided by operating activities	come tax to		
Operating profit (loss) after income tax	305,292	(8,691)	
Add (less) items classified as investing/financin	g activities:		
(Profit) on sale of non-current assets	(2,821)	(3,305)	-
Add (less) non-cash items:			
Depreciation	81,806	87,490	
Amounts set aside to provisions	302,947	180,099	
Transfer of assets from related entity	-	-	
Increase in income tax payable	271,009	18,068	
(Increase) in deferred tax	(78,190)	<u>(21,970)</u>	
Net cash provided by/(used in) operating activities before change in assets and liabilities	880,043	251,691	
Change in assets and liabilities during the financial year:			
(Increase) in trade debtors (1	,329,385)	(996,029)	
(Increase) in employee advances	45,042	(104,590)	
Increase in accruals	122,097	273,462	
Increase in loans from related entities	1,311,988	1,389,630	
(Increase) in loans to related entities	(196,523)	(302,555)	
(Increase)/decrease in prepayments	(15,990)	17,248	
Net cash provided by operating activities	<u>817,272</u>	528,857	0
18 Directors remuneration			
Directore' income			

#### Directors' income

The number of directors whose income from the Company or related oodies corporate falls within the following bands:

	2000	1999
\$0 - \$9,999	2	1
\$40,000 - \$49,999	-	-
\$130,000 - \$139,999	-	1
	\$	\$
Total income paid or payable, or otherwise made available, to all directors from the Company or any related party		
	Nil	133,264
19 Related parties		
Directors		

The names of each person holding the position of Director of the Company during the financial year are Messrs Anil Kumar Chanana and Glen Thomas Merchant.

Details of Directors' remuneration is set out in note 18.

163,095

<u>95,916</u>

Þ.,

#### Transactions with related entities

During the year the Company purchased consulting services at a cost of \$8,830,994 (1999: \$3,161,600) from various related entities within the HCL Technologies group of companies. Additionally the Company paid aggregate recruitment fees to the amount of \$439,740 (1999: \$1,058,121) to related entities. These purchases were on normal commercial terms and conditions.

#### Ultimate parent entity

The ultimate parent entity is HCL Technologies Limited, a Company incorporated in India.

#### **Directors' declaration**

In the opinion of the directors of HCL Technologies Australia Pty Limited:

(a) the financial statements and notes, set out above, are in accordance with the Corporations Law, including:

- (i) giving a true and fair view of the financial position of the Company as at 30 June 2000 and of its performance, as represented by the results of its operations and its cash flows, for the year ended on that date; and
- (ii) complying with Accounting Standards and the Corporations Regulations; and

(b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the directors:

Anil Kumar Chanana Director

Dated at New Delhi this 19th day of July 2000.

Independent auditors' report to the members of

### HCL Technologies Australia Pty Limited

#### Scope

We have audited the financial report of HCL Technologies Australia Pty Limited for the year ended 30 June 2000 consisting of the profit and loss account, balance sheet, statement of cash flows, accompanying notes, and the directors' declaration set out above. The Company's directors are responsible for the financial report. We have conducted an independent audit of this financial report in order to express an opinion on it to the members of the Company.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance whether the financial report is free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of accounting policies and significant accounting estimates. These procedures have been under-taken to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with Accounting Standards and other mandatory professional reporting requirements and statutory requirements in Australia so as to present a view which is consistent with our understanding of the Company's financial position and performance as represented by the results of its operations and its cash flows.

The audit opinion expressed in this report has been formed on the above basis.

#### **Audit opinion**

In our opinion, the financial report of HCL Technologies Australia Pty Limited is in accordance with:

(a) the Corporations Law, including:

- giving a true and fair view of the Company's financial position as at 30 June 2000 and of its performance for the year ended on that date; and
- (ii) complying with Accounting Standards and the Corporations Regulations; and

(b) other mandatory professional reporting requirements.

KPMG

**Chartered Accountants** 

R Amos Partner

Dated at Sydney this 19th day of July 2000.

10 - 10 to 1 - 01

**HCL Technologies (New Zealand) Limited** 

# Financial Statements

As at June 30, 2000

31.3 \$50,699

Statement of financial performance ded 20th

#### Statutory Information

Your Directors have pleasure in presenting the Annual Report for the year ended 30th June 2000.

Due to an agreement by the shareholders, the Company has elected to apply all disclosure exemptions available to it per section 211(3) of the Companies Act 1993.

R Mahajan Director

A K Chanana Director

#### Audit Report

#### To the Shareholders of HCL Technologies (New Zealand) Limited

We have audited the financial statements, set out below. The financial statements provide information about the past financial performance of the company and its financial position as at 30 June 2000. This information is stated in accordance with the accounting policies.

#### **Directors' responsibilities**

The Directors are responsible for the preparation of financial statements which give a true and fair view of the financial position of the company as at 30 June 2000 and the results of its operations for the year ended on that date

#### Auditors' responsibilities

It is our responsibility to express an independent opinion on the financial statements presented by the Directors and report our opinion to you.

#### Basis of opinion

An audit includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. It also includes assessing:

- the significant estimates and judgements made by the Directors in the preparation of the financial statements;
- whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We conducted our audit in accordance with New Zealand Auditing Standards. We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to obtain reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Other than in our capacity as auditors we have no relationship with or interests in the company.

#### Ungualified opinion

We have obtained all the information and explanations we have required. In our opinion:

- proper accounting records have been kept by the company as far as appears from our examination of those records;
- the financial statements
  - comply with New Zealand generally accepted accounting practice;

- give a true and fair view of the financial position of the company as at 30 June 2000 and the results of its operations for the year ended on that date

Our audit was completed on 2 August 2000 and our unqualified opinion is expressed as at that date.

#### **KPMG**

Wellington

	ended 30th June 2000	
2,532,745	SALES	1,611,989
881,963	Direct Wages	743,558
1,650,782	GROSS PROFIT	868,431
9,576	Interest Received	4,564
<u>1,584</u> 1,661,942	Exchange Gain	872,995
4,835	Less EXPENSES Accident Compensation	3,505
26,035	Accountancy Fees	30,291
2,736	Advertising	589
7,000	Audit Fees	10,902
10,722	Bad Debts	10,502
652	Bank Fees & Charges	798
1,762	Cleaning	820
681,624	Consultancy Fee (Offshore)	255,810
90	Computer Support Services	315
4,900	Depreciation	7,336
3,872	Entertaining Expenses	5,784
-	Exchange Loss	36,450
3,496	Equipment Rental	3,717
5,594	Fringe Benefit Tax	4,717
1,184	General Expenses	3.298
1,245	GST on Fringe Benefit & Entertaining	3
5,377	Insurance	1,681
5,394	Interest	3,914
1,745	Internet Costs	5,417
7,632	Legal Fees - Deductible	
12,275	Loss on Sale of Fixed Assets	-
273	Motor Vehicle Expenses	698
9,270	Medical Insurance	11,413
-	Office Services	455
4,396	Postage & Stationery	6,060
542	Power & Light	-
7,000	Professional Fees	-
49	Reference Materials & Publications	162
1,587	Removal Expenses	-
218,667	Recruitment Costs	318,791
47,389	Rent & Rates	33,674
1,879	Repairs & Maintenance	1,700
124,226	Salaries	195,169
2,500	Settlement-Employment Dispute	-
228,361	Share of HQ Expenses	
47,389	Rent & Rates	33,674
1,879	Repairs & Maintenance	1.700
124,226	Salaries	195,169
2,500	Settlement-Employment Dispute	-
228,361	Share of HQ Expenses	-
1,372	Subscriptions	1,945
6,853	Taxis & Local Transport	15,929
24,380	Telephone & Tolls	27,825
78,719	Travelling Expenses	101,127
34,244	Visa & Settlement Costs	43,889
<u>1,579,877</u> 82,065	Not Profit/(Loop) Poters Tayatis	1,134,214
	Net Profit/(Loss) Before Taxation	(261,219)
31,366	Provision for Taxation	

This report is to be read in conjunction with the 'notes to the Financial Staf ments

(\$261,219

Profit (loss) for the year

Statement of ended 30th Ju	Movements in Equity for the year ine 2000	X neoi
<b>1999</b> 66,850 50,699	Equity at start of year Net surplus (deficit) for the year	<b>2000</b> 117,549 (261,219)
\$117, 549	Equity (Deficiency) at the end of the year	ear (\$143,670)
Statement of	financial position	(4) <sup>2</sup> k <sup>2</sup>
As at 30th Jur		
Last year	the second se	
	Share capital and reserves	
46,414	10 Ordinary Shares Reserves -	46,414
71 105	Retained Earnings (Accumulated	(190,084)
<u>71,135</u> \$117,549	Losses)	(\$143,670)
<u>\$117,040</u>		(0110,010)
	Represented by -	
	CURRENT ASSETS	
907	ANZ Bank Account	96,029
1,615	Wellington Imprest Account	1,615
11,549	Auckland Imprest Account	-
	Auckland Imprest Account	19,166
-	ANZ Imprest - Biswajit Rath Taxation refund due	4,993 7,784
-	Business Call Account	44,689
203,920 19,589	Advances to Overseas Employees	33,558
2,348	Advance - N Venkatesh	A CONTRACTOR OF A
285,123	Accounts Receivable	391,990
10,722	Less Provision for Doubtful Debts	10,722
274,401		381,268
110,758	ANZ Bank - US Account	50,685
40,518	HCL Technologies Pty (Australia) Ltd.	
665,605	Fired Access	639,787
<u>10,406</u> 676,011	Fixed Assets Total Assets	<u>13,111</u> 652,898
070,011	Less -	002,000
	Current Liabilities	
15,254	Accounts Payable	51,824
1,642	N Venkaesh Imprest	•
57,582	NIIT Asia Pacific Ltd	
19,382	Provision for Taxation	5-5 5-00
152,613		177,209
222,199	J ( J J)	258,506
- 32	HCL Technologies Pty (Australia) Ltd. HCL Infosystems Ltd	-
-32 +1,912	Other Accrued Liabilities	78,186
36,821	GST	28,936
10,825	Finance Lease Commitments	1,179
558,462	Total Liabilities	796,568
\$117,549	Net Assets (Deficiency)	(\$143,670)

R Mahajan, Director

A K Chanana, Director This report is to be read in conjunction with the Notes to the Financial Statements.

# Notes to and forming part of the financial statements for the year ended 30th June 2000

#### 1. Statement of Accounting Policies

HCL Technologies (NZ) Limited is registered under the Companies Act 1993. The Company is a reporting entity for the purposes of the Financial Reporting Act 1993. These Financial Statements have been prepared according to ne Financial Reporting Act 1993.

he Company qualifies for certain exemptions from financial reporting standrds under the framework of differential reporting because it is not publicly countable and it's owners and governing body are the same. The Cominy has taken advantage of all differential accounting exemptions availle to it.

e measurement base adopted is that of historical cost. Accrual accountis used to recognise expenses and revenue when they occur. The company operates as a Computer Consultancy. It commenced activity on 1 April 1998.

#### **Particular Accounting Policies**

**Accounts Receivable** - Accounts Receivable are valued at expected realisable value. No additional provision has been made for doubtful debts this year.

*Fixed Assets* - Fixed assets are stated at cost less aggregate depreciation, calculated on a straight line basis. Depreciation has been provided at the following rates:

Office Furniture & Equipment - Wellington	25.00%
Office Equipment - Auckland	25.00%
Leased Assets	33.33%

**Goods & Services Tax** - The Financial Statements have been prepared exclusive of Goods & Services Tax, with the exception of accounts payable and accounts receivable.

Leases - Finance leases, which effectively transfer to the company substantially all of the risks and benefits incident to ownership of the leased item, are capitalised at the lower of the fair value of the leased property, and the present value of the minimum lease payments. The leased assets and corresponding liabilities are amortised over the period the entity is expected to benefit from their use.

Operating Lease payments, where the lessors effectively retain substantially all the risks and benefits of ownership of the leased items, are included in the determination of the operating surplus in equal instalments over the lease term.

**Going Concern** - The accounts are prepared on a going concern basis, given group support that intercompany advances will not be required to be repaid until such time as the company can meet third party obligations as and when they fall due.

# Notes to and forming part of the financial statements for the year ended 30th June 2000

**Foreign Currency Transactions** - The company converts foreign exchange transactions at the rate applying on the date of the transaction. Where an exchange gain or loss arises, this is shown separately in the Statement of Financial Performance.

Foreign currency denominated balances at balance date are converted at the exchange rates applicable at that date.

*Income Tax* - Income Tax is accounted for on the basis of actual results for the year.

#### **Changes in Accounting Policies**

There have been no changes in accounting policies. All policies have been applied on bases consistent with those used in previous years.

#### 2. Retained Profits

The profit for the year after taxation is Accumulated Losses brought forward are	(261,219) 71,135
Giving Retained Profits carried forward of	(\$190,084)

#### 3. Related Parties

The Company is a subsidiary of HCL Technologies Private Limited, and a sister company to HCL Technology Limited, HCL Technologies (Australia) Pty Limited, HCL Perot Systems Limited, and HCL Technologies (Hong Kong) Limited and a related company to HCL Infosystems Limited, all of which are related parties within the meaning of SSAP 22. The nature of related party transactions that have occurred during the accounting period are as follows:

Recruitment and Consultancy Fees were paid to related party companies. Travel and other expenses were paid on the Company's behalf by it's sister companies, and subsequently reimbursed. Funds were remitted to related companies in reduction of advances received in the prior year.

#### 4. Fixed & Leased Assets

Last Year		Cost	Accum Depn
462	Office Equipment - Wellington Office Equipment -	5,484	1,219 4,265
6,499	Auckland	15,156	7,786 7,370
3,445	Leased Assets	5,905	4,429 1,476
10,406		26,545	13,434 13,111

# HCL Technologies (Hong Kong) Limited

#### Report of the Directors

The directors have pleasure in submitting their annual report together with the audited accounts for the year ended 30 June 2000.

#### **Principal activity**

The principal activity of the company is the provision of computer consulting services.

#### Accounts

The profit and cash flows of the company for the year ended 30 June 2000 and the state of the company's affairs at that date are set out in the accounts below.

#### **Fixed assets**

Details of movements in fixed assets during the year are set out in note 7 on the accounts.

#### Directors

The directors during the financial were:

Raj Kumar Mahajan

Anil Kumar Chanana

In accordance with article 106 of the company's articles of association, both existing directors retire and, being eligible, offer themselves for re-election.

No contract of significance to which the company, its holding company or any of its fellow subsidiaries was a party, in which a director of the company had a material interest, subsisted at the end of the year or at any time during the year.

At no time during the year was the company, any of its holding companies or any of their subsidiaries a party to any arrangement to enable the directors of the company to acquire benefits by means of the acquisition of shares in, or debentures of, the company or any other body corporate.

#### Auditors

KPMG retire and, being eligible, offer themselves for reappointment. A resolution for the reappointment of KPMG as auditors of the company is to be proposed at the forthcoming annual general meeting.

By order of the board

A. Chanana

Hong Kong, 15 July 2000

R. K. Mahajan

# Auditors' report to the shareholders of HCL Technologies (Hong Kong) Limited

(Incorporated in Hong Kong with limited liability)

We have audited the accounts which have been prepared in accordance with accounting principles generally accepted in Hong Kong.

#### Respective responsibilities of directors and auditors

The Hong Kong Companies Ordinance requires the directors to prepare accounts which give a true and fair view. In preparing accounts which give a true and fair view it is fundamental that appropriate accounting policies are selected and applied consistently, that judgements and estimates are made which are prudent and reasonable and that the reasons for any significant departure from applicable accounting standards are stated.

It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

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#### **Basis of opinion**

We conducted our audit in accordance with Statements of Auditing Standards issued by the Hong Kong Society of Accountants. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the accounts are free from material misstatement. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts. We believe that our audit provides a reasonable basis for our opinion.

#### Opinion

In our opinion, the accounts give a true and fair view of the state of the company's affairs as at 30 June 2000 and of its profit and cash flows for the year then ended and have been properly prepared in accordance with the Hong Kong Companies Ordinance.

#### KPMG

Certified Public Accountants Hong Kong, 15 July 2000

# Profit and loss account for the year ended 30 June 2000

(Expressed in Hong Kong dollars)

	Note	2000	1999	
Turnover	2	\$31,350,827	\$ 8,860,094	
Other revenue	3	78,025	40,467	
Other net income	3	753,895	-	
Consulting fees		(4,518,703)	(2,129.189)	
Staff costs		(3,548,089)	6,281,625)	
Depreciation		(20,961)	(17,014)	
Other operating expenses		(1,207,173)	(1,990,804)	
Profit/(loss) before taxation	4	\$22,887,821	\$ (1,518,071)	
Taxation	6 (a)		4,631	
Profit/(loss) after taxation		\$22,887,821	\$(1.513,440)	
(Accumulated losses)/retained pro	fits			
brought forward		(1,397,780)	115, 660	
Retained profits/(accumulated loss	ses)	11 21 1 66		
carried forward		\$21,490,041	\$(1,397,780)	

No separate statement of recognised gains and losses has been prepared as the profit/(loss) after taxation would be the only component of this statement.

The notes attached herewith form part of the accounts."

Balance Sheet at 30 June 2000

(Expressed	in	Hong	Kona	dollars)	
L-AD103360		inung	NUNG	uonaisi	

	Note	2000	1999
Non-current assets Fixed assets	7	<b># 00 10</b> 5	A 40.057
FIXED assels	7	\$ 28,495	\$ 43,857
Current assets			
Trade debtors		\$ 2,521,214	\$ 1,298,692
Other debtors, deposits and prepayment	S	1,385,321	182,430
Amounts due from fellow subsidiaries	9	1,071,369	922,745
Amount due from a related company	10	938,075	240,601
holding company	9	19,450,000	
Cash and cash equivalents	9		500.000
Cash and Cash equivalents	- S	758,467	532,380
	-63	\$26,124,446	\$ 3,176,848
Current liabilities			1.1
Creditors, accrued charges			
and provisions		\$ 141,949	\$ 1,234,42!
Amount payable to a director		01 - Zi -	304,19
Amounts due to fellow subsidiaries	9	2,493,247	686,32
Amounts due to related companies	10	425,656	634,45

	\$21,683,208 \$ (1,204,613)
Profit and loss account	21, 490,041 (1,397,780)
Share capital	12 \$ 193,167 \$ 193,167
Net assets	\$ 21,683,208 <u>\$ (1,204,613)</u>
Net current assets/(liabilities)	\$ 21,654,713 \$ (1,248,470)
mp internation and an an and an an and an an and an and	\$ 4,469,733 \$ 4,425,318
Taxation payable	6(b) 17,909

100.004

1 540 000

Approved by the board of directors on 15 Jul 2000

The notes attached herewith form part of the accounts.

Cash flow statement for the ye	ear ended		
(Expressed in Hong Kong dollars)	2000		1999
Net cash inflow/(outflow) from operating activities (note)	\$ 171,570	ela vilut bria	\$ (889,154)
Returns on investmentsand servicing of financeInterest received\$ 78,025		\$ 40,467	
Net cash inflow from returns on invo and servicing of finance Taxation	estments 78,025	n, soft states an activ	40,467
Hong Kong profits tax paid \$ (17,909)		\$ -	
Taxation paid Investment activities	(17,909)		en, en -
Purchase of fixed assets \$ (5,599)		\$ (28,408)	
Net cash outflow from investing activities	(5,599)	v_ intyri	(28,408)
Increase/(decrease) in cash and cash equivalents	\$ 226,087		\$ (877,095)
Cash and cash equivalents at beginning of year	532,380		<u>1,409,475</u>
Cash and cash equivalents at end of year	\$ 758,467		\$ 532,380

Note to cash flow statement for the year ended 30 June 2000 (Expressed in Hong Kong dollars)

#### Reconciliation of profit/(loss) before taxation to net cash inflow/(out-\*low) from operating activities

,	2000	1999
Profit/(loss) before taxation	\$ 22,887,821	\$ (1,518,071)
Depreciation	20,961	17,014
Interest income	(78,025)	(40,467)
(Increase)/decrease in trade debtors Increase in other debtors, deposits	(1,222,522)	1,317,010
and prepayments Increase in amounts due from fellow	(1,202,891)	(182,430)
subsidiaries Increase in amount due from	(148,624)	(922,745)
immediate holding company Increase in amounts due from a	(19,450,000)	-
related company (Decrease)/increase in creditors,	(697,474)	(240,601)
accrued charges and provision (Decrease)/increase in amount	(1,092,476)	755,162
payable to a director Increase in amounts due to	(304,198)	(304,198)
fellow subsidiaries Decrease in amount due to	1,806,918	530,414
related company (Decrease)/increase in loan from	(208,801)	(2,456,638)
a fellow subsidiary	(139,119)	1,548,000
Net cash inflow/(outflow) from		
operating activities	\$ 171,570	\$ (889,154)

#### Notes on the accounts

(Expressed in Hong Kong dollars)

1 Significant accounting policies

#### (a) Statement of compliance

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These accounts have been prepared in accordance with all applicable Statements of Standard Accounting Practice and Interpretations issued by the Hong Kong Society of Accountants, accounting principles generally accepted in Hong Kong and the requirements of the Hong Kong Companies Ordinance. A summary of the significant accounting policies adopted by the company is set out below.

#### (b) Basis of preparation of the accounts

The measurement basis used in the preparation of the accounts is historical cost.

#### (c) Fixed assets and depreciation

Fixed assets are stated at cost less accumulated depreciation. The cost of an asset comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged to the profit and loss account in the period in which they are incurred. In situations where it can be clearly demonstrated that an expenditure has resulted in an increase in the future economic benefit expected to be obtained from the use of the fixed asset, the expenditure is capitalised as an additional cost of the fixed asset.

Depreciation is calculated on the straight-line basis at annual rates estimated to write off the cost of each asset over its expected useful life. The annual rates are as follows:

Computer equipment33%Office equipment25%

When assets are sold or retired, their cost and accumulated depreciation are eliminated from the accounts and any gain or loss resulting from their disposal is included in the profit and loss account.

#### (d) Revenue recognition

Provided it is probable that the economic benefit will flow to the company and the revenue and cost, if applicable, can be measured reliably, revenue from the provision of consulting services is recognised when the related services are rendered.

#### (e) Deferred taxation in the second s

Deferred taxation is provided using the liability method in respect of the taxation effect arising from all timing differences between the accounting and tax treatment of income and expenditure, which are expected with reasonable probability to crystallise in the foreseeable future.

Future deferred tax benefits are not recognised unless their realisation is assured beyond reasonable doubt.

#### (f) Foreign currencies

Foreign currency transactions during the year are translated into Hong Kong dollars at the exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated into Hong Kong dollars at the exchange rates ruling at the balance sheet date. Exchange gains and losses are dealt with in the profit and loss account.

#### (g) Operating leases

Rental payable under operating leases are accounted for in the profit and loss account on a straight-line basis over the period of the relevant leases.

#### (h) Related parties

For the purposes of these accounts, parties are considered to be related to the company if the company has the ability, directly or indirectly, to control the party or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the company and the party are subject to common control or common significant influence. Related parties may be individuals or other entities.

The company has taken advantage of the exemption from the disclosure requirements of Statement of Standard Accounting Practice 2.120 "Related party disclosures" ("SSAP 20") as it is a wholly-owned subsidiary and the consolidated accounts in which the company is included contain related party disclosures comparable to those required by SSAP 20.

#### 2 Turnover

The principal activity of the company is the provision of computer consulting services. Turnover represents the invoiced value of consulting services rendered, net of discounts,

#### 3 Income

	2000	1999
Other revenue		
Interest income	\$ 78,025	\$ 40,467
Other net income		
Net exchange gain	\$ 56,421	\$-
Recovery of bad debt written off	697,474	
	\$753,895	\$

### 4 Profit/(loss) before taxation

Profit/(loss) before taxation is arrived at after charging/(crediting):

	2000	1999
Operating lease rental of office premises \$ Auditors remuneration	240,000	\$294,449
- Provision for the year	62,240	30,000
- Under/(over) provision for previous year	23,932	(60,000)

#### 5 Directors' remuneration

Directors/ remuneration disclosed pursuant to section 161 of the Hong Kong Companies Ordinance is as follows:

	2000	1999
Fees	\$ -	\$ -
Other emoluments	695,400	1,819,890
	\$ 695,400	\$1,819,890

#### 6 Taxation

#### (a) Taxation in the profit and loss account represents:

	2000	1999
Underprovision in respect of prior year	\$-	\$ (69)
Deferred Taxation	-	4,700
	\$ -	\$ 4,631

No provision for Hong Kong Profits Tax has been made as the estimated assessable profits of the company for the year are fully offset by tax losses brought forward from prior years.

# (b) Taxation in the balance sheet represents:

	2000	1999
Balance of Hong Kong Profits Tax pr	rovision	
relating to prior year	\$ -	\$ 17,909

(c) No provision for deferred taxation has been made as the company has a net deferred taxation asset, which comprises principally the future benefit of the accumulated tax losses carried forward which amounted to \$ 201,000 (1999: \$243,000), the future realisation of which is uncertain.

#### 7 Fixed assets

8

	Office equipment	Computer equipment	Total
Cost:	¢ 14.005		<b>A AA A A A</b>
At 1 July 1999 Additions	\$ 14,295 5,599	\$ 49,300 -	\$ 63,595 5,599
At 30 June 2000	\$ 19,894	\$ 49,300	\$ 69,194
<b>Aggregate depreciation:</b> At 1 July 1999 Charge for the year	\$3,220 4,530	\$ 16,518 16,431	\$ 19,738 20,961
At 30 June 2000	\$ 7,750	\$ 32,949	\$ 40,699
Net book value: At 30 June 2000	\$ 12,144	\$ 16,351	\$ 28,495
At 30 June 1999	\$ 11,075	\$ 32,782	\$ 43,857

#### Current assets and current liabilities

Included under current assets and current liabilities are amounts which are expected to be recovered/settled after more than one year as follows:

	2000	1999
Other debtors, deposits and prepayments	\$ 38,000	\$ 38,000

All of the other current assets and liabilities are expected to be recovered/settled within one year.

#### 9 Amounts due to/from fellow subsidiaries and immediate holding company

The amounts due to/from fellow subsidiaries and immediate holding company are unsecured, interest free and repayable within one year.

### 10 Amounts due to/from related companies

The amounts due to/from related companies are unsecured, interest free and repayable within one year.

#### 11 Loan from a fellow subsidiary

Loan from a fellow subsidiary is unsecured, interest free and repayable within one year.

....

#### 12 Share capital

Authorised: 3,000,000 ordinary shares	2000	1999
of \$1 each	\$ 3,000, <mark>000</mark>	\$ 3,000,0000
<b>Issued and fully paid:</b> 193,167 ordinary shares		i Switze
of \$1 each	\$ 193,167	\$ 193,167

#### 13 Comparative figures

The presentation and classification of items in the accounts have been changed due to the adoption of the requirements of SSAP 1 (revised) "Presentation of financial statements". As a result, additional line items have been included on the face of the profit and loss account as required by SSAP 1 (revised), such as other revenue and analysis of expenses. Comparative figures have been reclassified to conform with the current year's presentation.

#### 14 Ultimate holding company

The directors consider the ultimate holding company at 30 June 2000 to be HCL Technologies Limited, which is incorporated in India.
# **HCL Technologies Japan Limited**

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#### **DIRECTORS REPORT**

The Directors of your Company have pleasure in presenting the Annual Report of the Company together with the Audited Accounts for the year ended 30th June 2000.

#### **FINANCIAL HIGHLIGHTS:**

	(Yen i	(Yen in thousands)		
	Years Er	nded June 30		
	2000	1999		
Software Services	498,856	739,720		
Other Income	8,718	2,681		
Profit /(Loss) before Depreciation & Taxes	(72,248)	(85,775)		
Depreciation	3,211	1,877		
Provision for Tax		(1,125)		
.²rofit /(Loss) after Tax	(75,459)	(88,777)		
DEDEODMANCE				

#### PERFORMANCE:

The revenue from software and related technical services reduced from JPY 740 million in fiscal 1999 to JPY 499 million in fiscal 2000. Losses before Depreciation and Tax reduced by 16 % from JPY 86 million in fiscal 1999 to JPY 72 million in fiscal 2000. The charge for depreciation was higher by JPY 1.33 million in fiscal 2000. Loss after tax provision reduced from JPY 89 million in fiscal 1999 to JPY 75 million in fiscal 2000.

During the current fiscal, net receivables reduced significantly from JPY 160.38 million in fiscal 1999 to JPY 78.09 million in fiscal 2000. DSO reduced from 79 days in 1999 to 57 days in fiscal 2000

#### **DIVIDEND AND TRANSFER TO RESERVES:**

Your directors have not declared any dividend for the fiscal 2000. There has been no transfer to reserves during the year 2000.

#### **AUDITORS:**

M/s BSR & Co., Chartered Accountants continue to remain in office as Auditors of the Company and have confirmed their eligibility and willingness to accept office, if reappointed.

#### **ACKNOWLEDGMENTS:**

The Directors wish to thank the government authorities, customers, endors and employees for their cooperation and assistance extended to the Company.

Place: New Delhi Date: July 31, 2000 For and on behalf of the Board Director

#### **Auditors' Report**

To the Members of **HCL Technologies Japan Limited, Japan** 

We have audited the attached Balance Sheet of HCL Technologies Japan Limited as at 30 June 2000 and the Profit and Loss Account for the year ended on that date, annexed thereto.

We report as follows:

- we have obtained all the information and explanations which to the (a) best of our knowledge and belief were necessary for the purposes of our audit:
- in our opinion, proper books of account as required by law have (b) been kept by the company so far as appears from our examination of the books:
- the Balance Sheet and the Profit and Loss Account dealt with by this (c) report are in agreement with the books of account;
- in our opinion, the Balance Sheet and the Profit and Loss Account (d) comply with the Accounting Standards referred to in sub section (3C) of section 211 of the Companies Act, 1956, to the extent applicable; and

in our opinion, and to the best of our information and according to the (e) explanations given to us, the accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view:

(i) in the case of Balance Sheet, of the state of affairs of the company as at 30 June 2000; and

(ii) in the case of Profit and Loss Account, of the loss of the company

for the year ended on that o	date.		
			For BSR & Co.
		Chart	ered Accountants
Place: New Delhi			Rajesh Jain
Date: August 2, 2000			Partner
B. 5.			- stanting of a
Balance sheet as at 30 June 20	000		
A REAL PLAN AND A REAL PLAN AND A		(Al	amounts in Yen)
	Schedu	ule As at	As at
Contracting the second s	No.	30 June 2000	30 June 1999
Sources of funds			
Share holders' funds			
Share capital	1	50,000,000	50,000,000
Loan Funds			
Unsecured loans	2	53,250,000	1921
		103,250,000	50,000,000
Application of funds	Dist	- 000	Distri scattario d
Fixed assets	3		
Gross block	(m)Hops.	11,554,027	11,554,027
Less: Accumulated depreciation		(5,087,568)	(1,876,767)
Net block		6,466,459	9,677,260
Current assets, loans and advan	ces		
Sundry debtors	4	78,094,778	160,375,669
Cash and bank balances	5	55,335,197	64,233,673

sh and bank balances	5 55,335,197 64,233,	0/3
ans and advances	6 6,240,193 28,450,	152
	139,670,168 253,059,	494
rrent liabilities	7 (203,122,127) (297,513,3	(17)
t current liabilities	(63,451,959) (44,453,8	23)
ofit and loss account	160,235,500 84,776,	563
	103,250,000 50,000,	000

11

Notes to the accounts As per our report attached

For BSR & Co. Chartered Accountants

**Raiesh Jain** Partner

Place: New Delhi Date: August 2, 2000



For HCL Technologies Japan Limited

#### HCL Technologies South Africa (Proprietary) Limited

#### The carrying value of fixed assets can be reconciled as follows:

Balance sheet at 30 June 2000

	Note	2000 R
Capital employed		
Share capital Accumulated loss	1	896 100 (971 284) <b>(75 184)</b>
Employment of capital		
Fixed assets	2	43 218
Net current liabilities		(118 402)
Current assets Accounts receivable Bank balances		242 838 158 509 84 329
Current liability Accounts payable	3	<u>361 240</u> (75 184)

#### **Income statement**

for the period 4 June 1999 (date of incorporation) to 30 June 2000

		For the period ended 30 June
	Note	2000 B
Revenue		86 400
Cost of sales		77 760
Gross profit		8 640
Selling and administration expenses		980 914
Operating loss	4	(972 274)
Interest received		990
Accumulated loss at end of period	5	(971 284)
Cash flow statement		

#### Cash flow statement

for the period 4 June 1999 (date of incorporation) to 30 June 2000

	Note	For the period ended 30 June 2000 R
Cash absorbed by operations	9.1	(766 307)
Interest received		990
Net cash outflow from operating activities	202	(765 317)
Net cash outflow from investing activities		
Investment to expand operations Additions to fixed assets		(46 454)
Net cash inflow from financing activities		
Proceeds from issue of shares		896 100
Cash and cash equivalents at the end of p	period	84 329

#### Notes to the financial statements

for the period 4 June 1999 (date of incorporation) to 30 .	June 2000
	2000
	n de la competencia 🖪
1. Share capital	
Authorised and another and an another and	
1 000 000 ordinary shares of R1 each	1 000 000
Issued	0.000
896 100 ordinary shares of R1 each	896 100

2.1	=:.	10	А.	~~	~	ato.
<b>Z</b> . I	-17	(e	u	43	5	ະເວ

	Depreciation rate	Cost	2000 Accumulated depreciation	Carrying value
	%	R	R	R
Computer equipment	33	43 340	3 001	40 339
Computer software	50	3 114	235	2 879
		46 454	3 236	43 218

	onn	Depreciation	Carrying value at end of period
	R	R	R
Computer equipment	43 340	(3 001)	40 339
Computer software	3 114		2 879
	46 454	(3 236)	43 218
			2000
3. Accounts payable and the second		USD	R
Included in accounts payable an amounts owing to related parties		ng	217
HCL Technologies Limited Berm		4 088	27 899
HCL Technologies Limited		5 000	215 341
	-		243 240
4. Operating loss is arrived at after taking into acc	ount		56
Auditors' remuneration			63 505
Audit fee			20 000
Other services		30° - 12	43 505
Depreciation of fixed assets		+ 30, 21	3 236
Foreign exchange losses			227 118.5 1
- realised			67 973
Operating lease charges		- T1	68 875
- property rentals		manaka	67 890
<ul> <li>office equipment</li> </ul>			985
Share issue expenses			7 220
5. Taxation Provision for taxation has not b lated tax loss of R964 064 whi taxable income.			
			2000
6. Lease commitments			B
Future operating lease charges	for premises	90°	65 600
7. Financial instruments			
<ul> <li>7.1. Currency risk The company incurs currency by related parties which are</li> <li>7.2. Credit risk</li> </ul>	denominated	l in US Dollars.	
Reputable financial institutio dling purposes.	ns are used	for investing ar	id cash han-

#### 80

7.3. Fair values

8.

**Related parties** 

8.2. Types of related party transactions

8.1 Parent company

advances and has been charged for costs borne by related parties on its behalf. 8.3. Material related party transactions Advances from related parties - refer note 3 For the period ended 30 June 2000 R 9. Note to the cash flow statement 9.1. Cash absorbed by operations

The fair values of all financial instruments are substantially identical to

The holding company of HCL Technologies South Africa (Proprietary) Limited is HCL Technologies Limited Bermuda, incorporated in Ber-

HCL Technologies South Africa (Proprietary) Limited has received

muda, which holds 100% of the company's ordinary shares.

carrying values reflected in the balance sheet.

Cash absorbed by operations	
Operating loss before interest	(972 274)
Adjustment for -	
Depreciation	3 236
Operating loss before working capital changes	(969 038)
Increase in accounts receivable	(158 509)
Increase in accounts payable	361 240
	(766 307)

# **HCL Holdings GmbH, Vienna**

#### **Financial Statements**

As of December 31, 1999

#### Balance Sheet as of December 31, 1999

Translation

(compared to prior year)

Dec. 31,1999 ATS	Dec. 31, 1998	Equity and Liabilities		Dec. 31, 1999	Dec., 31, 1998
				ATS	TATS
		A. Shareholders' Equity	/		
		1. Share Capital		6,500,000	6,500
28,114,288	22,419	II. Capital reserve		25,029,568	nsaman ant <b>19,33</b> 8
				(3,450,369) TATS 2.929)	3,174
140,500	1. 100				I unenclassic
13,667	n dheorano 13 <sup>.8</sup>	B. Accruais 1. Other accruais		50,000	271 271 Active Contraction
83,458	585				
237,625	598	C. Liabilities		222,714	82
		1. Other liabilities			
28 351 913	23.017	Total Liabilities and For	uity	28,351,913	23,017
20,001,010		Total Elabilities and Eq	nash lot		incation :
		1			
		Signed by the manageme § 194 of the Austrian Cor			The Management
	ATS 28,114,288 140,500 13,667 83,458	ATS         TATS           28,114,288         22,419           140,500         -           13,667         13           83,458         585           237,625         598	ATSTATSEquity and Liabilities28,114,28822,419I. Share Capital28,114,28822,419II. Capital reserveII. Accumulated loss thereof loss carried for ATS 3, 173.658 (Prev140,500-13,6671313,66713237,625598C. Liabilities 1. Other liabilities28,351,91323,017	ATSTATSEquity and Liabilities28,114,28822,419I. Share Capital28,114,28822,419II. Capital reserve11. Accumulated loss thereof loss carried forward ATS 3, 173.658 (Previous year:140,500-13,6671313,6671313,6671323,7,625598C. Liabilities 1. Other liabilities1. Other accruals28,351,91323,017Total Liabilities and Equity	ATSTATSEquity and LiabilitiesDec. 31, 1999 ATS28,114,28822,4191. Share Capital6,500,00028,114,28822,419II. Capital reserve25,029,568III. Accumulated loss(3,450,369) thereof loss carried forward ATS 3, 173.658 (Previous year: TATS 2.929)140,500-13,6671383,458585237,625598C. Liabilities222,7141. Other liabilities

PROFIT AND LOSS ACCOUNT FOR THE PERIOD FROM JANUARY 1, 1999 TO DECEMBER 31, 1999

	Tran	slation		
	(compared	to prior year)		
1999 ATS	1998 TATS		1999 ATS	1998 TATS
1. Other operating income		5. Subtotal of item 4 (Financi	al result) 52,154	Composition
a) Income from reversal of accruals 130,000				
b) Other 52,360	131	6. Result from ordinary operation	ations (251,711)	(220)
			Lant Laznaci har	(10
2. Other operating expenses		7. Taxes on income	(25,000)	(25)
a) Taxes, other than income taxes (410,527)	(6)			
b) Others (75,698)	(345)	8. Loss of the year	(276,711)	(245)
2.54	ETA			
3. Subtotal 1 to 2 (Operating profit) (303,865)	(220)	9. Loss carried forward	(3,173.658)	(2,929)
4. Income from interest and similar items 52,154	10	10. Accumulated loss	(3,450,369)	(3,174)

#### NOTES TO THE FINANCIAL STATEMENTS AS OF DECEMBER 31, 1999

(Translation)

#### 1. General Comments

The financial statements as of December 31, 1999 are in compliance with the Regulations of the Austrian Commercial Code. The financial statements were prepared in accordance with (Austrian) generally accepted accounting principles underlying the general rule to give a true and fair view.

Especially, the principle of going-concern, the principle of prudence and the principle of individual valuation of assets and liabilities were considered. The principle of caution was considered by taking into account all risks recognizable and impending losses. Only profits realised at the balance sheet date have been recorded.

In order to achieve a comprehensive statement some items of the balance sheet and of the income statement were summarised. The income statement has been prepared by the cost-summary method.

#### 2. Group Relationship

The Company is a 100% owned subsidiary of HCL Technologies Ltd., Bermudas and is therefore with its shareholder as well as the affiliated companies in group relationship.

HCL Technologies Limited, India prepares the widest consolidated financial statement concerning the group.

3. Accounting Policies and Valuation Methods

#### 3.1 Financial assets

The "participations" refers to an investment in HCL Perot Systems N.V., Amsterdam (NL). The participations are valued at cost.

HCL Holding GmbH, Austria holds 50% of the issued share capital of

NLG 8.015.000. The result of the above mentioned company of the year ended at June 30, 1999 shows a profit.

#### 3.2 Capital reserve

The shareholder, Vama Sundari Investment Private Limited, has waived receivables against HCL Holdings GmbH. This transaction has to be shown as capital reserve.

#### 3.3 Other accruals

Other accruals were calculated according to the legal requirements to provide for all foreseeable risks and all liabilities uncertain in the amount.

#### 3.4 Liabilities

Liabilities are valued at their repayment amount.

#### 4. Additional Information

During the financial year no persons were employed by the company.

in the business year the Company was represented by the following managing directors:

- Mr. Sivaprasad Sivasubramaniam Nadar, New Delhi, India
- Mr. Subroto Bhattacharya, Noida, India (until November 30, 1999)

- Mr. Anil Kumar Chanana, New Delhi, India (from December 1, 1999)

#### 5. Composition of and comments on the Balance Sheet

#### 5.1 Balance sheet

#### 5.1.1.Classification and development of fixed assets

	Acquisition cost								
									Depreciation in
	Balance				Balance	Accumulated	Net book value	Netbook value	the reporting
	01/01/1999	Additions	Disposals	Reclassification	31/12/1999	Depreciation	31/12/1999	31/12/1999	period
	ATS	ATS	ATS	ATS	ATS	ATS	ATS	ATS	ATS
1. Financial assets			1						
1. Participations	22.418.662	5.695.626			28.114.288	-	28.114.288	22.418.662	

The investment in the HCL Perot Systems N.V., Amsterdam increased to 50% shareholding

#### 5.2. Liabilities

#### 5.2.1.Other liabilities

Liabilities are valued at the amount repayable.

- 6. Composition of and comments on profit and loss account
- 6.1 Other operating income, others

The other operating income refers to differences in exchange rates.

#### 6.2. Other operating expenses, others

Composition:

	1999 ATS	1998 ATS
Legal and tax advice rates	71.032	328
Bank charges	4.666	17
Total	75.698	345

### Intelicent Inc.

#### Intelicent Inc.

#### (FORMERLY HCL JAMES MARTIN & CO. INC.)

Independent auditors' report

To the Board of Directors and Stockholder and the store of the second store of the sec

We have audited the accompanying consolidated balance sheets of Intelicent Inc. and its subsidiary as of June 30, 1999 and 2000 and the related statements of operations, stockholder's equity and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and the isclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects the financial position of the Intelicent Inc. and its subsidiary as of June 30, 1999 and 2000, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States.

#### **KPMG**

New Delhi, India July 25, 2000

#### CONSOLIDATED BALANCE SHEETS

		As <u>1999</u>	of June	30 <u>2000</u>
ASSETS				
urrent assets:				
Cash and cash equivalents		\$ 981		\$ 24
Accounts receivable				
-Group companies		531		507
-Others, net		3,913		982
Deferred income taxes		-		1,214
Employee receivables		143		83
Other current assets		515		227
Total current assets		6,083		3,037
Property and equipment, net		353		163
Intangible assets, net		88	F	-
Deferred income taxes, net of	current portion	354		77
Other assets		13	F	. 12
Total assets		\$ 6,891		\$ 3,289

The accompanying notes are an integral part of these consolidated financial statements.

#### LIABILITIES AND STOCKHOLDER'S EQUITY

LIABILITIES AND STOCKHOLDER'S EQUIT	Ŷ		
(In thousands,	except numb	er of shares)	
PEG:	As of June		
	<u>1999</u>	2000	
Current liabilities:			
Accounts payable			
-Group Companies	\$ 973	\$ 329	
-Others	67	388	
Deferred income taxes	43	60	
Accrued employee costs	790	344	
Current portion of capital lease obligations	32	13	
Short term borrowings from group companies	500	750	
Other amounts due to group companies	14. J. 14.	96	
Other current liabilities	861	265	
Total current liabilities	3,266	2,245	
Capital lease obligations	27		
Total liabilities	3,293	2,245	
Stockholder's equity:			
Common stock, \$1 par value- 10,000,000 share	es authorized;	Nat cash pro-	
6,100,614 and 6,000,000 shares issued and o	utstanding as (	of	
June 30, 1999 and 2000, respectively	6,101	6,000	
Additional paid-in-capital	252	108	
Accumulated deficit	(2,755)	(5,064)	
Total stockholder's equity	3,598	1,044	
Total liabilities and stockholder's equity	\$ 6,891	\$ 3,289	

The accompanying notes are an integral part of these consolidated financial statements.

#### CONSOLIDATED STATEMENTS OF OPERATIONS

(Ir	thousands, except	per share data)
	Years <u>1999</u>	ended June 30 2000
Revenues	\$ 18,527	\$ 13,296
Less: Stock based sales incentive Net Revenue	18.527	108 <u>13,188</u>
Cost of revenues	<u>9,971</u>	7,487
Gross profit	8,556	5,701
Operating expenses		
Sales and marketing	1,746	1,760
General and administrative	4,990	6,376
Depreciation and amortization	1,431	339
Total operating expenses	8,167	8,475
Income / (loss) from operations	389	(2,774)
Interest expense	39	92
Interest and other income, (net)	122	94
Income / (loss) before taxes	472	(2,772)
Income tax (expense) benefit	(415)	838
Net income (loss)	\$ 57	\$ (1,934)
Basic and diluted net loss per share		0.32
Weighted average number of common shares	6,016,769	6,051,042
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	a a Balada al

The accompanying notes are an integral part of these consolidated financial statements.

(In thousands)

#### CONSOLIDATED STATEMENT OF CASH FLOWS

	(In th Years ende	ousands) d June 30
	<u>1999</u>	<u>2000</u>
Cash flows from operating activities		
Net income (loss)	\$ 57	\$ (1,934)
Adjustments to reconcile net income (loss) to net	t cash provided	
by operating activities:		
Depreciation and amortization	1,431	339
Deferred income taxes	395	(920)
Stock based sales incentive		108
Stock compensation arising out of		
re-purchase of shares and options	-	421
Changes in assets and liabilities, net		
Accounts receivable	166	2,084
Other assets	(882)	1,219
Accounts payable	151	(323)
<ul> <li>Accrued employee costs</li> </ul>	385	(446)
Other liabilities	137	(222)
Net cash provided by operating activities	1,840	326
Cash flows from investing activities		
Purchase of property and equipment	(238)	(61)
Net cash used in investing activities	(238)	(61)

DMI COLOR MARKS		n thousands) nded June 30 2000
Cash flows from financing activities		manuscul
Payments of capital lease obligations	(27)	(27)
Net proceeds from bank line of credit	(375)	- eo <u>-</u>
Repayment of long term debt	(600)	L. Leving and
Proceeds from issuance of common stock	353	and the solitar
Re-purchase of stock options	2	(651)
Repurchase of private placement of shares	· · · · · · · · · · · · · · · · · · ·	(544)
Net cash used in financing activities	(649)	(1,222)
Net increase (decrease) in cash and cash equivalents	\$ 953	\$ (957)
Cash and cash equivalents		
Beginning of the year	\$ 28	\$ 981
End of the year	<u>\$ 981</u>	\$ 24
Supplementary cash flow information		
Cash paid for interest	\$ 36	\$ 44
Cash paid for income taxes	\$ 38	\$ 82

The accompanying notes are an integral part of these consolidated financial statements.

#### CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY

			(In thousands	s, except numbe	r of shares)
	Com	imon stock	Additional	Accumulated	Total
	No. of shares	Amount	paid-in-capital	deficit S	hareholders Equity
Balance as of June 30, 1998	6,000,000	6,000	-	(2,812)	3,188
Common stock issued	100,614	101	252		353
Net income			-	57	57
Balance as of June 30, 1999	6,100,614	\$ 6,101	\$ 252	\$ (2,755)	\$3,598
Repurchase of privately placed stock	(100,614)	(101)	(252)	(76)	(429)
Repurchase of stock options	-	-	(/	(346)	(346)
Compensation related to stock					(340)
based sales incentive			108		100
Tax benefit on employee stock option			108		108
Net income		-	-	47	47
		-	-	(1,934)	(1,934)
Balance as of June 30, 2000	6,000,000	\$ 6,000	\$ 108	\$ (5,064)	\$ 1,044

The accompanying notes are an integral part of these consolidated financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### (Unless otherwise stated, all amounts are stated in United States Dollars)

#### 1. ORGANIZATION AND NATURE OF OPERATIONS

Intelicent, Inc. (the "Company") (formerly known as HCL James Martin & Co. Inc.) was incorporated in Virginia on March 27, 1996, and commenced operations on July 1, 1996. The Company was incorporated as a 60:40 joint venture between the HCL Group ("HCL"), and James Martin & Co. Inc. ("JM & Co"). In February 1999, the interest of JM & Co was purchased by HCL. The Company's primary business is to provide information technology consulting services.

#### 2. SIGNIFICANT EVENTS

In June 2000, the Company and HCL Technologies America Inc. ("a company under common control") have entered into an agreement whereby the Company shall be merged into HCL Technologies America Inc. with effect from July 1, 2000. Thereafter, HCL Technologies America Inc. will continue to carry on the existing business of Intelicent.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (a) Principles of consolidation

The accompanying consolidated financial statements have been prepared in conformity with generally accepted accounting principles in the United States to reflect the financial position and results of operations of the Company along with its subsidiary in Mexico.

#### (b) Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the results of operations during the reporting periods. Although, these estimates are based upon management's best knowledge of current events and actions, actual results could differ from those estimates.

#### c) Exchange rate translation

The consolidated financial statements are reported in United States dollars ("US dollars"). The functional currency of the Company's foreign subsidiary is its local currency. The translation of the functional currency into US dollars is performed for balance sheet accounts using the exchange rates in effect at the balance sheet date and for revenue and expense accounts using a monthly weighted average exchange rate for the respective periods. The gains or losses resulting from such translation are reported as a separate component of stockholder's equity.

Monetary assets and liabilities in foreign currencies are translated into the functional currency at the rates of exchange prevailing at the balance sheet date. Transactions in foreign currencies are translated into the functional currency at the rates of exchange prevailing at the date of the transaction. The gains or losses resulting from such foreign currency transactions are included in other income.

#### (d) Revenue recognition

Revenues for time and material services are recognized as and when the services are provided. Fixed price contract revenue is recognized using the percentage of completion method of accounting, under which sales value of performance, including earnings thereon is determined by relating the actual man-hours of work performed to date to the estimated total man hours for each contract. Any anticipated losses upon contract completion are recognized immediately. Warranty costs on sale services provided are accrued based on management estimates and historical data.

#### (e) Cash and cash equivalents

Cash equivalents represent highly liquid investments with an original maturity of ninety days or less.

#### (f) Property and equipment

Property and equipment including assets under capital lease agreements are stated at cost less accumulated depreciation and amortization. Depreciation is computed using the straight-line method and is charged to income over the estimated useful lives of the respective assets. Assets under capital leases are amortized over the shorter of their useful life or the lease tenure.

#### (g) Intangible assets

Intangible assets represent identified intangible assets such as customer relationships, existing contracts, an assembled work force and product trademarks. Values have been assigned to the identified intangible assets based on an evaluation by management. The intangible assets are amortized on a straight-line basis over the periods estimated to be benefited.

#### (h) Income taxes

The current charge for income taxes is calculated in accordance with the relevant tax regulations applicable. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that includes the enactment date. Deferred tax assets are recognized in full, subject to a valuation allowance that reduces the amount recognized to that which is more likely than not to be realized.

#### (i) Impairment of long-lived assets

The Company reviews long-lived assets for impairment, whenever an event or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. The carrying values of long-lived assets are assessed for recoverability by reference to the estimated future undiscounted cash flows associated with them. Where this assessment indicates a deficit, the assets are written down to the market value. For assets that do not have a readily determinable market value, the assets are written down to their fair value, calculated by reference to their estimated future discounted cash flows.

#### (j) Software

Software product development costs are expensed as incurred until technological feasibility is achieved. Costs of enhancements to software products do not represent significant modifications to the underlying software, and are accordingly recorded as a period expense.

Software acquired or internally developed for meeting the needs of the Company is capitalized or expensed in accordance with Statement of Position 98-1. The capitalized costs of such software are amortized over the estimated useful life of the software.

(k) Earnings per share

In accordance with Statement of Financial Standards ("SFAS") No. 128, Earning Per Share, basic earnings per share are computed using the weighted average number of common and dilutive common equivalent shares outstanding during the period, using the treasury stock method for options and warrants, except where results would be anti-dilutive.

#### (I) Accounting for stock options

The Company uses the intrinsic value based method of Accounting Principles Board ('APB') Opinion No.25 to account for its employee stock-based compensation plan. The Company has therefore adopted the pro forma disclosure provisions of SFAS No.123, 'Accounting for Stock-Based Compensation'.

#### (m) Financial instruments and concentration risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of trade receivables. Trade receivables are not collateralized. To manage its credit risk, the Company performs ongoing credit evaluations of its customers and maintains reserves for credit losses.

(n) Reclassifications

Certain prior period amounts have been reclassified to conform to the current year's presentation.

#### 4. STOCKHOLDER'S EQUITY

At initial capitalization of the Company, HCL contributed a \$3,600,000 non-interest bearing note receivable for a 60% interest in the Company, and JM & Co. contributed its systems redevelopment business division, including the System Redevelopment Methodology ("TSRM") contained in software format, existing contracts, trademark: and certain employees, for a 40% interest in the Company and a \$1,100,000 liability to JM & Co. The liability was to be paid by the Company as cash flow permitted, based on an agreed schedule during the two-year period ended June 30, 1998. The payment schedule was subsequently revised to be repaid by June 30, 1999. Accordingly, the entire liability of \$1,100,000 was paid during the year ended on June 30, 1999. The Company assigned a fair value of \$3,500,000 to the non-cash assets contributed, with \$3,150,000 allocated to the TSRM software and the remainder allocated to other intangible assets.

Cash capital contributions of approximately \$2,975,000 and \$625,000 were received against the \$3,600,000 note receivable from HCL during the years ended June 30, 1997 and 1998, respectively.

#### 5. PROPERTY AND EQUIPMENT

As of June 30, 1999 and 2000 property and equipment comprise the following (in thousands):

Computer equipment Software Furniture and fixtures	Estimated useful lives (in years) 3 to 3.5 4	<u>1999</u> \$ 388 3,223 146	2000 \$ 395 3,277 146
Accumulated depreciation Property and equipment,	and amortization net	3,757 (3,404) \$353	3,818 (3,655) \$ 163

Computer equipment includes equipment under capital leases aggregating to \$372,700 as of June 30, 1999 and 2000. Accumulated depreciation and amortization includes accumulated amortization for software of approximately \$3,058,000 and \$3,205,905 as of June 30 1999 and 2000 respectively.

Depreciation expense for the year ended June 30, 1999 and 2000 is \$1,431,000 and \$338,508 including \$1,244,000 and \$146,029 respectively, for amortization of software and \$75,400 and \$44,653 respectively, on assets under capital leases.

In 1999, the Company had written down the value of the TSRM software by \$550,000 on account of impairment. The impairment, which has been measured by considering future cash flows, was adjusted through the statement of operations. The impairment cost was included in the depreciation expense for the year ended June 30, 1999.

#### 6. ALLOWANCE FOR ACCOUNTS RECEIVABLES

The Company maintains an allowance for uncollectible receivables based on the trade receivables at the end of the year. Factors utilized by management in determining the adequacy of the allowance include the present and prospective financial condition of the debtor and the aging of the trade receivables. Allowance for uncollectible receivables aggregated \$25,249 and \$97,439 as of June 30, 1999 and 2000, respectively. The charge to the statement of income with respect to uncollectible receivables was \$60,100 and \$72,190 for the years ended June 30, 1999 and 2000, respectively.

#### 7. LEASES

The Company acquired \$92,200 of equipment under capital lease obligations during the year ended June 30, 1999. Interest paid for capital lease obligations during the years ended June 30, 1999 and 2000, was approximately \$10,100 and \$3,851, respectively.

Future lease commitments as of June 30, 2000 are as follows (in thousands):

2001	\$ 13
Total minimum payments	13
Less: Amount representing future interest	Succession and
Present value of minimum payments	13
Less: Current portion	13
Long term capital lease obligations	\$ -
The Company has taken operating leases on	certain office space,

computer equipment, and furniture from JM & Co. For the years ended June 30, 1999 and 2000, total rent expense under the operating leases was \$313,200 and \$362,357, respectively.

Future lease rentals as of June 30, 2000 are as follows (in thousands):

2001			\$ 254
2002			12
			\$ 266

#### 8. INTANGIBLE ASSETS

Intangible assets consist of customers relationships, existing contracts, an assembled work force and product trademarks associated with the TSRM business division contributed to the Company. The intangibles are being amortized over a period of 4 years. For each of the years ended June 30, 1999 and 2000, amortization expense was \$87,500 and \$88,984 respectively. At June 30, 1999 and 2000, accumulated amortization for intangible assets was approximately \$262,000 and \$350,000 respectively.

#### 9. SIGNIFICANT CUSTOMERS

Historically, the Company has derived a significant portion of its revenues from a relatively limited number of clients. In the years ended June 30, 1999 and June 30, 2000 the Company has derived almost 56% and 62 % of its revenues respectively from its four largest customers.

#### 10. LINE OF CREDIT

The Company had a working line of credit agreement with Silicon Valley Bank. Under the agreement, the Company could borrow the lesser of \$2,500,000 (\$2,000,000 till October 26, 1999) or 80% (75% until October 27, 1999) of eligible billed domestic trade accounts receivable. The agreement required repayment in 36 equal monthly installments and the borrowings bore interest at the rate of prime plus 1.5 percent and were collateralized by a first position lien and security interest on all business assets and guaranteed by HCL. The line of credit arrangement has ceased to exist with effect from June 2, 2000 and the Company has repaid all dues including the unpaid interest dues by June 9, 2000. The effective interest rate was 8.5% per annum.

#### 11. INCOME TAXES

The income tax benefit for the years ended June 30, 1999 and 2000, consists of the following (in thousands):

	<u>1999</u>	<u>2000</u>
Current tax expense	\$ 20	\$ 82
Deferred tax expense	395	(920)
Total income tax expense (benefit)	\$ 415	\$ (838)
The income tax benefit for the years ender 2000, varied from the amount computed I U.S. Federal income tax rate of 34 percent before income taxes as follows (in thousa	by applying the the income	ne
	<u>1999</u>	2000
Income tax benefit (expense) at federal statutory rate	\$ 160	\$ (942)
State income tax benefit (expense), net	19	(181)
Non deductible amortization expense	467	55
Change in valuation allowance Other Income tax expense (benefit) The components of the Company's net de		
June 30, 1999 and 2000, consist of the fo	llowing (in th	ousands):
June 30, 1999 and 2000, consist of the fo	ollowing (in th <u>1999</u>	ousands): <u>2000</u>
June 30, 1999 and 2000, consist of the for Net operating loss carry forwards Allowance for doubtful debts Accrued employee costs Stock based sales incentive Amortization of Intangible assets Less: Valuation allowance Net deferred tax asset The Company's current deferred tax liabil as of June 30, 1999 and 2000 are as follo	<u>1999</u> \$354 - - - - - - - - - - - - - - - - - - -	2000 \$1,067 40 107 44 149 (116) \$1,291
Net operating loss carry forwards Allowance for doubtful debts Accrued employee costs Stock based sales incentive Amortization of Intangible assets Less: Valuation allowance Net deferred tax asset The Company's current deferred tax liabil	<u>1999</u> \$354 - - <u>\$354</u> iity ows (in thouse <u>1999</u>	2000 \$1,067 40 107 44 149 (116) \$1,291 ands): 2000
Net operating loss carry forwards Allowance for doubtful debts Accrued employee costs Stock based sales incentive Amortization of Intangible assets Less: Valuation allowance Net deferred tax asset The Company's current deferred tax liabil	<u>1999</u> \$354 - - <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u> <u>-</u>	2000 \$1,067 40 107 44 149 (116) \$1,291 ands):
Net operating loss carry forwards Allowance for doubtful debts Accrued employee costs Stock based sales incentive Amortization of Intangible assets Less: Valuation allowance Net deferred tax asset The Company's current deferred tax liabil as of June 30, 1999 and 2000 are as follow	<u>1999</u> \$354 - - - <u>\$354</u> ity pws (in thous: <u>1999</u> \$ (43)	$\begin{array}{r} 2000\\ \$1,067\\ 40\\ 107\\ 44\\ 149\\ \underline{(116)}\\ \$1,291\\ \end{array}$ ands): $\begin{array}{r} 2000\\ \$(60)\\ \end{array}$

Net deferred tax assets

Pursuant to the scheme of proposed merger of Intelicent Inc. into HCL Technologies America Inc., the operating losses of Intelicent

\$ 311

\$ 1,231

will be absorbed/ adjusted against the operating profits of HCL Technologies America Inc. in future. Management believes it is more likely than not that the entire net deferred tax asset will be realized in future by HCL Technologies America Inc.. Accordingly, the Company has not recorded a valuation allowance against the remaining deferred tax asset.

#### 12. GROUP COMPANY TRANSACTIONS

#### System Redevelopment Services

During the normal course of business, the Company performs system redevelopment services directly for and subcontracts systems redevelopment services from the group companies. In addition, the Company subcontracts certain system redevelopment work to group companies. During the years ended June 30, 1999 and 2000, revenues from services performed for group companies were approximately \$3,096,000 and \$511,320, respectively. Costs of services received from group companies were approximately \$503,000 and \$936,897 during the years ended June 30, 1999 and 2000, respectively.

#### Leases

The Company subleases certain office space, computer equipment, and furniture from JM & Co. (a related party until February 1999). The details of these expenses are given in note 7. *Loans* 

The Company has borrowed short-term loans from HCL Technologies America Inc. (a company under common control) during the years ended June 30, 1999 and June 30, 2000. The details are hereunder (in thousands):

	Yea	ars ended
	1999	2000
Borrowings outstanding at the		
beginning of the year	0.0619(4)	\$500
Short term borrowings during the year	\$500	\$750
Repayments during the year	n na việt	(500) <b>(</b> 100)
Borrowings outstanding at year end	\$500	\$750
Rate of interest	8%	8%

#### 13. EMPLOYEE BENEFIT PLANS

In July 1996, the Company adopted a Savings and Investment Plan under Section 401(k) of the Internal Revenue Code. The plan covers substantially all full-time employees who are at least 21 years of age. Participants may contribute up to 15% of pretax compensation, subject to certain limitations. For participants with at least one year of service, with Intelicent, or an affiliated company, the Company will match 50 percent of the participants' annual contribution up to a maximum of \$5,000. For the years ended June 30, 1999 and 2000, the Company contributed \$66,700 and \$127,349, respectively, to the plan.

#### 14. STOCK OPTION PLAN

The Company had adopted a stock option plan in August 1997. Under the plan, the Company may grant options to its employees and directors. Options granted will be exercisable at the fair market value of the Company's common stock at the date of the grant and expire ten years after the date of the grant. The vesting period of these options is 3 years. The Company has followed APB Opinion No.25 in accounting for the options issued under the plan. Details of options issued and outstanding under the plan are as follows:

As of June 30		1999	20	00
	Shares arising out of options	Weighted average exercise price	Shares arising out of options	Wêighted average exercise price
Outstanding at the beginning of the year	237,500	\$ 1.00	642,500	\$ 1.63
Granted during the year	616,500	\$ 1.82	78,500	\$ 5.81
Forfeited during the year	(206,500)	\$ 1.52	(258,962)	\$ 2.53
Exercised during the year	-	\$ -		\$ -
Re-purchased during the year	(5,000)	\$ 1.00	(145,039)	\$ 1.99
Cancelled		\$ -	(316,999)	\$ 1.06
Outstanding at the end of the year	642,500	\$ 1.63		
Exercisable at the end of the year	124,333	\$ 1.24		
Weighted average fair value				
of the grants during the year	-	\$ 1.82	-	\$ 5.81

During the year ended June 30, 2000, the Company re-purchased 145,039 options for cash consideration. The Company has followed "FASB Interpretation No. 44–Accounting For Certain Transactions Involving Stock Compensation" in accounting for the re-purchase of options. Accordingly, the consideration paid to the employees for the re-purchase of options within six months from the dates of their vesting aggregating to \$346,249 has been accounted for as stock compensation and the consideration paid for the re-purchase of options after six months from the dates of their vesting aggregating to \$305,124 has been added to the accumulated deficit.

During the year ended June 30, 2000, the HCL Group adopted a scheme whereby options granted in Intelicent Inc. were surrendered by the employees and such surrendered options were immediately cancelled. Simultaneously, fresh options were granted to purchase shares in HCL Technologies Limited.

Since the options granted in Intelicent Inc. have either been repurchased or cancelled, the proforma disclosure provisions of SFAS No. 123 have not been adopted.

#### 15. PRIVATE PLACEMENT OF SHARES TO THE EMPLOYEES

In May 1999, the Company had privately issued 100,614 equity shares to its employees at a price of \$3.70 per share and raised \$ 372,272 in cash. The offering price was established on the basis of an independent fair market valuation of the Company's shares and accordingly no compensation cost was recognized at the time of issue of these shares. During the year ended June 30, 2000, the Company has re-purchased the entire lot of 100,614 shares issued to the employees at various prices.

The Company has followed "FASB Interpretation No. 44– Accounting For Certain Transactions Involving Stock Compensation" in accounting for the re-purchase of shares. Accordingly, the difference between the issue price and the re-purchase reconsideration aggregating to \$ 116,377 has been accounted as stock compensation in cases where shares have been re-purchased within six months from the date of issue and the difference aggregating to \$ 75,600 has been added to accumulated deficits wherever the shares have been re-purchased after six months from the date of issue.

#### 16. STOCK BASED SALES INCENTIVE

During the year ended June 30, 2000, the Company along with its ultimate parent Company has entered into a software consulting and engineering service agreements obligating the customers either to commit and/or project revenues over a period of 5 years. On achievement of the revenues and/or on fulfillment of necessary conditions, the ultimate holding Company has agreed to grant stock options to these customers, with shares for the option plan to be currently provided through its principal shareholder.

The rights to acquire shares are normally exercisable in increments at a price either being agreed in advance or to be determined as a future date, after a specified minimum volume of services has been availed by the customer. These rights vest over a period ranging from 1 to 5 years and are exercisable within 10 years from the date of vesting.

The Company accounts for these options in accordance with the Emerging Issues Task Force Abstract No. 96-18, "Accounting for Equity Instruments That Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services" ('E 96-18'). Pursuant to EITF 96-18, the Company has valued the rights using the Black-Scholes option-pricing model. The cost is being amortized ratably over the applicable service period. During the year ended June 30, 2000, the Company has amortized a total of \$108,000 as sales incentive representing the pro-rata cost of stock options over the service period.

#### 17. YEAR 2000

To date, the Company has not encountered any material Year 2000 issues concerning its respective computer programs. The Company's plan for the Year 2000 included replacing or updating existing systems (which were not year 2000 compliant), assessing the Year 2000 preparedness of computers and counter-parties and formulating a contingency plan to ensure business continuity in the event of unforeseen circumstances. All costs associated with carrying out the Company's plan for Year 2000 problem have been expensed as incurred.

## **HCL Comnet Systems & Services Limited**

#### **DIRECTORS' REPORT**

#### To the Members,

The Directors of your company have pleasure in presenting the Seventh Annual Report of the Company together with the Audited Accounts for the year ended June 30th, 2000.

#### **Financial Highlights**

The Financial performance of your company for the year ended 30th June 2000 is summarised as follows :

			<b>Rupees in Lacs</b>
		Year ended June, 2000	Period ended 30th June 1999 (Six months)
Turnover		11639.07	5075.88
P-fit before Depreciation, Interest &	Тах	2814.78	661.79
Front before Depreciation & Taxes		2544.05	484.14
Profit before Tax		1940.47	401.78
Profit after Tax		1470.17	391.55

#### **Operations Review**

The year under review was an eventful year for COMNET as your Company attained new heights and the diversification steps taken by the company into different areas / technologies of networking solutions during 1998 & 1999 paid rich dividends. The Profit before Interest Depreciation & Tax (PBIDT) grew by 113%, the Profit Before Depreciation and Taxes (PBDT) increased by 163%. Profit Before Tax (PBT) grew by 141% and inspite of a large incidence of Income Tax this year, the Profit After Tax (PAT) grew by 88%. Such a large scale growth in bottom line has been made possible through (A) An improvement in revenue mix with service and software going up from 42% to 56% and; (B) A rigid control on "Administration and other expenses" which have been contained at the previous year level. The philosophy of the company has always been the stress on the bottom line and this has been truly reflected in the results of the current year.

#### Future Outlook

4.

To survive a new-age battlefield, the Indian business enterprise needs to even use an e-strategy. The road map to e-enablement entails evolving of f. step approach:

- 1. Create a reliable and flexible network
- 2. Ensure that the network is secure
- 3. Monitor and manage the network round the clock; and
  - Add e-commerce application to the network.

Your company has been following the same road map in diversifying its service offerings. Having achieved considerable progress in the area of Enterprise Networking and e-secure, your company has already taken initiatives in the area of monitoring and management of Information Technology Networks and has also undertaken development of networking related softwares. We are pleased to inform you that your company has received encouraging response in both these areas and visions itself to grow these businesses by leaps and bounds as it has done in the case of Enterprise Networking and e-secure. Having proven its presence in all four layers as stated above your company is seen by the customers as a One-stop-shop in e-enablement.

As a subsidiary of global enterprise i.e. HCL Technologies Ltd. your company has gained larger access into the global market and has already started making inroads in the global e-business. You will be pleased to know that your company has established units in the Software Technology Parks in the five cities in India.

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#### Finance

We are pleased to inform that your company has been successful in making itself a "Zero Debt Company" through its internal accruals. This has been achieved despite pressing need to maintain higher working capital level to cater to increased business volume. Company's present business requires extensive usage of Non-fund based banking facilities like Letter of Credit and Bank Guarantees. Our bankers have always supported us in extending these increased requirements at very competitive rates.

#### Directors

Shri Vineet Nayyar retires by rotation at the forthcoming Annual General Meeting and being eligible offers himself for reappointment. Board recommends his reappointment.

Shri Ajai Chowdhry resigned from the Board during the year.

Board wishes to place on record its appreciation for the valuable services provided by Shri Ajai Chowdhry to the growth of the Company.

#### Auditors

M/s BSR & Co., Chartered Accountants, New Delhi retires at the conclusion of the forthcoming Annual General Meeting and, being eligible offers themselves for reappointment.

#### Personnel

The Board wishes to place on record their appreciation of the contribution made by all the employees to the operations and achievements of the Company during the year under review. Information required Under Section 217(2A) of the Companies Act, 1956 as amended by the Companies Act, 1988 read with the Companies (Particulars of Employees) Rules, 1975 is appended hereto and forms part of this report.

#### Conservation of Energy, Technology Absorption and Foreign Exchange Earnings/Outgo

The information required Under Section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosures of Particulars in the Report of the Board of Directors) Rules, 1988 with respect to this matter is appended hereto and forms part of this Report.

#### Acknowledgement

The Directors wish to thank the Government Authorities, Financial Institutions, Bankers and Shareholders for their co-operation and assistance extended to the Company.

nint ine ninH	For and on behalf of the Board
Place : Noida	Chairman

Date : 17th July, 2000

Information relating to conservation of Energy, Technology Absorption and Foreign Exchange earning / outgo, forming part of the Directors' Report in terms of section 217 (1) (e) of the Companies Act. 1956.

- A. Conservation of Energy
  - The Company's operations do not involve energy consumption.
- B. Technology Absorption
  - The companies operations are not based on any outside technology.
- C. Total Foreign Exchange (Rs. In lacs)

	Year Ended 30, June 2000	Period ended June 30, 1999 (Six Months)
Earned :	257.22	18.45

Used : 124.00 98.86

Comparison of States and States

#### **AUDITORS' REPORT**

#### To the Members of

#### **HCL Comnet Systems and Services Limited**

We have audited the attached Balance Sheet of HCL Comnet Systems and Services Limited as at 30 June 2000 and the Profit and Loss Account of the Company for the year ended on that date, annexed thereto.

We report as follows:

- 1. As required by the Manufacturing and Other Companies (Auditor's Report) Order, 1988, issued by the Company Law Board in terms of Section 227 (4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 2. Further to the comments in the Annexure referred to in paragraph 1 above:
  - (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - (b) in our opinion, proper books of account as required by the law have been kept by the Company so far as appears from our examination of the books;
  - the Balance Sheet and the Profit and Loss Account dealt with by this report are in agreement with the books of account;
  - (d) in our opinion, the Balance Sheet and the Profit and Loss Account comply with the Accounting Standards referred to in sub section (3C) of section 211 of the Companies Act, 1956, to the extent applicable; and
  - (e) in our opinion and to the best of our information and according to the explanations given to us, the accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view:
    - (i) in the case of Balance Sheet, of the state of affairs of the Company as at 30 June 2000; and
    - (ii) in the case of Profit and Loss Account, of the profit of the Company for the year ended on that date.

 For BSR & Co.

 Chartered Accountant

 Place: San Diego
 Rajesh Jain

 Date: July 7, 2000
 Partner

#### Annexure to the Auditors' Report

(Referred to in paragraph 1 of our report of even date)

- 1. The Company has maintained proper records showing full particulars, including quantitative details and situation of its fixed assets. According to the information and explanations given to us, the fixed assets have been physically verified by the management during the year which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. The discrepancies noticed on verification were material and have been properly dealt with in the books of account.
- 2. The fixed assets of the Company have not been revalued during the year.
- 3. The stocks of finished goods have been physically verified by the management during the year. In respect of stock lying with third parties, these have substantially been confirmed by them. In our opinion, the frequency of such verification is reasonable.
- In our opinion, the procedures of physical verification of stocks followed by the management are reasonable and adequate in relation to the size of the Company and nature of its business.
- 5. The discrepancies noticed on physical verification of stocks as compared to book records were not material and have been properly dealt with in the books of account.

- 6. On the basis of our examination of stock records, we are of the opinion that, the valuation of stocks is fair and proper in accordance with the normally accepted accounting principles, and is on the same basis as in the preceding year.
- The Company has not taken or granted any loans, secured or unsecured, from companies, firms or other parties listed in the register maintained under section 301 of the Companies Act, 1956, or from the companies under the same management as defined by sub-section (1B) of section 370 of the Companies Act, 1956.
- The Company has not granted any loans or advances in the nature of loans except loans to employees, who are repaying principal and interest thereon, wherever applicable, as stipulated. In one of the cases, where principal amount is not being paid as stipulated, reasonable steps have been taken by the Company for recovering the principal.
- 9. In our opinion, and according to the information and explanations given to us, having regard to the explanations that certain items finished goods, plant and machinery, equipment and other assets purchased are specific to the Company's technical requirements, in respect of which comparable alternative quotations are not considered necessary, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business for the purchase of finished goods, plant and machinery and other assets and for the sale of goods.
- 10. In our opinion and according to the information and explanations given to us, the transactions for sale of goods and services made in pursuance of contracts and arrangements entered in the register maintained under section 301 of the Companies Act, 1956 and aggregating during the year to Rs. 50,000 or more in respect of each party, have been made at prices which are reasonable having regard to prevailing market prices for such goods or services. The Company has no transactions for purchase of goods made in pursuance of contracts and arrangements entered in the register maintained under section 301 of the Companies Act, 1956.
- 11. As explained to us, the Company has a regular procedure for the determination of unserviceable or damaged stocks. Adequate provision has been made in these accounts for the loss on the items so determined.
- 12. The Company has not accepted any deposits from the public.
- The Company's operations do not generate any scraps or byproducts.
- 14. The Company has an internal audit system. In our opinion, the scope of work needs to be strengthened to be commensurate with its size and nature of its business.
- 15. As informed to us, the provisions of clause 4A(xvi) regarding maintenance of cost records are not applicable to the Company.
- 16. The Company regularly deposited Provident Fund and Employees State Insurance dues with the appropriate authorities during the year.
- 17. As informed to us, no undisputed amounts payable in respect of income-tax, wealth tax, sales tax and customs duty were outstanding, as at 30 June 2000, for a period more than six months from the date they became payable.
- 18. According to information and explanations given to us and the records of the Company examined by us, no personal expenses have been charged to the revenue accounts, other than those payable under contractual obligations or in accordance with generally accepted business practice.
- The Company is not a sick industrial company within the meaning of clause (o) of sub-section (1) of section 3 of the Sick Industrial Companies (Special Provisions) Act, 1985.
- 20. In respect of Company's service activities, we further report as follows:

- 20.1 in our opinion, the Company has a reasonable system of recording receipts, issues and consumption of material and stores commensurate with its size and nature of its business. The Company does not have a system of allocation of materials consumed to the relative jobs.
- as the services rendered are billed to customers at pre-determined 20.2 rates, the allocation of man-hours utilised to the relative jobs has not been considered necessary by the Company.
- in our opinion, there is a reasonable system of authorisation at 20.3 proper levels, and an adequate system of internal control commensurate with the size of the Company and nature of its business, for issue of stores to jobs.
- In respect of Company's trading activities, damaged goods have 21. been determined and adequate provision has been made in the accounts for the loss arising on items so determined.

~			R & Co ed Acco	ountants
Place : San Diego		Rajesh	Jain	
Date : July 7, 2000		Partner		
Balance Sheet as at 30 Ju	une 2000			
		(All amo	ounts in	Indian rupees)
So	hedule No.	As 30 June 20	s at 000 - 3	As at 30 June 1999
Sources of funds				
Shareholders' funds Share capital Reserves and surplus	1 2	128,093,6 <u>195,500,0</u> 323,593,6	000	127,630,890 195,500,000 323,130,890
Loan funds			1.76	8-17-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1
Secured loans Unsecured loans	3 4	177,7		153,202,368 5,177,733
Application of funds		323,771,4	123	481,510,991
Fixed assets	5			
	5	245,302,8	280	219,402,618
Gross block Less: Accumulated				
epreciation		(79,005,5)		(34,532,127) 184,870,491
Capital work in progress		773,0		93,500
Capital goods in transit		8,164,5	593	Ben State
		175,234,9	924	184,963,991
Current assets, loans and		115,253,8	011	66,176,222
Inventories Sundry debtors	6 7	382,785,4		212,029,179
Cash and bank balances	8	99,900,7		89,410,848
Loans and advances	9	55,515,5		48,336,217
		653,455,4	197	415,952,466
Less: Current liabilities and provisions	10	(549,847,0	48)	(311,349,969)
Net current assets		103,608,4	449	104,602,497
Profit and loss account		44,928,0 <b>323,771,</b> 4		191,944,503 481,510,991
Notes to the accounts As per our report attached	17			
For BSR & Co. Chartered Accountants	For HCL C Services L	omnet Syste imited	ems and	d
<b>Rajesh Jain</b> Partner	Vineet Nay Director	vyar		Nayar time Director
	Verinder K Company S		Associ	<b>o Gupta</b> ate Vice ent (Finance)
Place: San Diego Date: July 7, 2000	Place: Noic Date: July			

Profit and Loss /	Account for the yea	ar ended 30 June 2000	
		(All amounts in Ir	idian rupees)

		(All allounds in Indian rupoco)			
	Schedule No.	Year ended 30 June 2000	For the period 1 January 1999 to 30 June 1999		
Income					
Sales and services	11	1,144,375,138	471,081,038		
Other income	12	19,531,366	34,220,313		
		1,163,906,504	505,301,351		
Expenditure					
Cost of sales	13	494,519,958	260,634,228		
Personnel expenses	14	96,561,941	39,319,365		
Administration and					
other expenses	15	291,346,349	139,168,669		
Finance charges	16	27,073,240	17,764,482		
Depreciation		60,357,693	8,236,906		
		969,859,181	465,123,650		
Profit before tax		194,047,323	40,177,701		
Provision for income tax	c	(47,000,000)			
Provision for wealth tax		(30,870)	(44,599)		
		147,016,453	40,133,102		
Earlier years income tax	( paid		(977,61 <u>5)</u>		
Profit after tax		147,016,453	39,155,487		
Balance brought forward Balance carried forward		(191,944,503)	(231,099,990)		
to the balance sheet		(44,928,050)	(191,944,503)		
Notes to the accounts	17				
As per our report attach	ed				
For BSR & Co. Chartered Accountants	For HCL Co	mnet Systems a	nd Services Limited		
<b>Rajesh Jain</b> Partner	Vineet Nayy Director		<b>neet Nayar</b> holetime Director		
	Verinder Kh Company Se		andip Gupta ssociate Vice		

Company Secretary

ciale President (Finance)

Place: San Diego

Place: Noida Date: July 4, 2000

#### Schedules forming part of the accounts

Date: July 7, 2000

Schedules forming part of the accounts	
	(All amounts in Indian rupees)
	As at As at
	30 June 2000 30 June 1999
Schedule 1: Share capital	
Authorised	
20,000,000 (Previous period 20,000,000) equity shares of Rs.10 each	200,000,000 200,000,000
Issued, subscribed and paid up	
12,809,369 (Previous period 12,763,089) equity shares of Rs 10 each, fully paid up	128,093,690 127,630,890
[Out of the above, 12,793,904 equity shares, (previous period nil ) are held by HCL Technologies	
Limited, the holding company]	

127,630,890 128,093,690

Schedule 2	: Reserves and s	surplus		
1 J	As at uly 1999	Additions	Deductions	As at 30 June 2000
Share prem	ium			
account	195,500,000	-	-	195,500,000
	(195,500,000)			(195,500,000)
Note				

Previous period figures are in brackets.

	As at 30 June 2000	As at 30 June 1999
Schedule 3: Secured loans		
From financial institutions		
Term Ioan	-	76,000,000
From banks		
Term loan	-	8,965,498
Foreign currency loan	-	67,857,817
Others	-	323,336
Interest accrued and due	-	55,717
Neter	-	153,202,368
Notes		

#### Notes

- 1 Term loans from a financial institutions and a bank are secured by equitable mortgage of the Company's property at Mumbai and all movable properties except book debts subject to prior charge by hypothecation of tangible current assets in favour of Company's working capital for fund and non fund facilities. The term loans are also secured by personal guarantee of two directors.
- 2 Short term loans, cash credit and non fund based facilities for working capital from the banks are secured by hypothecation and/ or pledge of entire tangible current assets of the Company, book debts and other receivables in respectof six banks and in addition, second charge on movable properties including plant and machinery in favour of two banks. Both fund and non fund base facilities are guaranteed by two directors in favour of one bank and by one director in favour of an another bank.
- The charge ranks pari passu respectively amongst the lenders stated 3 in 1 & 2 above.

#### Schedule 4: Unsecured loans

	1	177,733	5,177,733
Interest accrued and due		177,733	177,733
Inter corporate deposit		-	5,000,000

#### Schedule 5: Fixed assets

	As at 1 July 1999	Additions during the year	Disposal/ adjustments	As at 30 June 2000	
Gross bl	ock				
Building Plant and	62,211,530	-	-	62,211,530	
machiner Office	y 89,837,997	63,285,040	45,683,684	107,439,353	
equipmer Furniture	nt 50,570,445	17,129,945	11,591,220	56,109,170	
and fixtur Motor	es 9,717,522	2,506,465	1,229,132	10,994,855	
vehicles	7,065,122	2,360,317	877,467	8,547,972	
	219,402,616	85,281,767	59,381,503	245,302,880	
Previous period	213,719,937	22,771,348	17,088,666	219,402,619	
Accumul	ated deprecia	ition			
Building Plant and	3,509,887	3,559,402	-	7,069,289	
machiner Office	y 13,867,222	24,234,859	9,704,616	28,397,465	
equipmer Furniture	nt 12,522,669	25,527,838	5,106,287	32,944,220	
and fixtur	es 3,359,689	4,321,312	859,603	6,821,398	92

Motor				
vehicles	1,272,661	2,714,282	213,762	3,773,181
	34,532,128	60,357,693	15,884,268	79,005,553
Previous period	27,432,768	8,236,906	1,137,546	34,532,128
Net block	184,870,488			166,297,327
Previous period	186,287,169	٨	s at	184,870,491 <b>As at</b>
		30 June 2		30 June 1999
Schedule 6:	Inventorias	oo ouno E		
	inventories			
Project items		70,222,		54,283,836
Work in progr		103,		934,681
Goods in tran	sit	44,927		10,957,705
		115,253	811	66,176,222
Schedule 7:	Sundry debtors	(Unsecured)		
Considered g Outstand	ood ing for more			_
than six n	0	55,069.	344	19,029,294
Other det	ots (refer note)	327,716		192,999,885
Considered d	oubtful			,,
	ing for more			
than six n		6,464,		35,005,619
Other det		3,938,	754	1,917,000
Less: Provisio		(10,100)		
doubtful debts	5	(10,403,6		(36,922,619)
Note		382,785,	466 =	212,029,179
(previous per	20,011,015 recov iod Rs Nil), a cor	npany under the	e same manag	ement within
me meaning (	of section 370(1-	b) of the Compa	arnes Act, 195	ο.

#### Schedule 8: Cash and bank balances

Note	99,900,714	<u>89,410,848</u>
(refer note)	15,877,701	46,460,970
<ul> <li>On fixed deposit accounts</li> </ul>		
- On current accounts	63,750,162	41,149,156
Balances with scheduled banks		1,000,000
Cheques in hand	20,019,946	1,556,609
Cash in hand	252,905	244,113

#### Note

Includes Rs. 15,877,701 (previous period Rs 39,960,970) pledged with banks in respect of guarantees issued by them.

#### Schedule 9: Loans and advances

(unsecured and considered good unless otherwise stated)

Advances receivable in cash or in kind

or value to be received		
- Considered good (refer note)	55,192,967	36,344,105
<ul> <li>Considered doubtful</li> </ul>	2,261,635	2,261,635
Interest accrued but not due Advance income tax	322,539	1,406,908
(net of provision for income-tax)	-	10,585,204
	57,777,141	50,597,852
Less: Provision for doubtful		
advances	(2,261,635)	(2,261,635)
	55,515,506	48,336,217
Note		

Includes due from officers of the company Rs. 428,725

(Previous period Rs 595,381).

Maximum amount due at any time during the year Rs. 1,149,496 (Previous period Rs 1,480,547).

	As at 30 June 2000	As at 30 June 1999
Schedule 10: Current liabilitie	s and provisions	
Current liabilities		
Sundry creditors		
- Due to small scale industrial		
undertakings (refer note)	2,353,353	608,995
- Others	242,434,936	136,523,957
Other liabilities	5,251,242	2,966,948
Interest accrued but not due	1,106,011	5,952,930
Unaccrued income	155,973,687	134,610,957
Advances from customers	119,215,145	14,562,457
Unclaimed dividend	106,653	106,653
	526,441,027	295,332,897
Provisions		
Income tax (net of		
advance tax)	18,102,523	
Wealth tax	30,870	81,895
Warranty	2,790,000	13,578,661
Retirement benefits	2,482,628	2,356,516
	23,406,021	16,017,072
	549,847,048	311,349,969
Mada		

#### Note

Includes Rs.182,866 in respect of interest on delayed payments to small scale industrial undertakings.

#### Schedule 11: Sales and services

	Year ended 30 June 2000	For the Period 1 January 1999 to
Network-project items	581,311,639	30 June 1999 270,777,962
Network-installation,	301,311,003	210,111,002
usage and other services	473,683,916	200,303,076
Software and related technical services	89,379,583	-
	1,144,375,138	471,081,038
Schedule 12: Other income		
Interest [Tax deducted at		4 505 070
source Rs. 105,607 (Previous period Rs.28,123)]	1,733,067	1,505,870
Insurance claim received	427,617	798,234
lent	-	114,118
Liabilities/provisions/credit balances written back	15,172,738	27,712,719
Miscellaneous income	2,197,944	4,089,372
	19,531,366	34,220,313
Schedule 13: Cost of sales		
Opening stock	54,283,836	96,114,970
Add: Purchases	510,459,110	218,803,094
Less: Closing stock	(70,222,988) <b>494,519,958</b>	(54,283,836) <b>260,634,228</b>
Schedule 14: Personnel expen		
Salaries, wages and bonus	87,063,395	35,727,402
Contribution to provident	.,,	
and other funds	4,627,792	2,014,424
Staff welfare	4,870,754	1,577,539
	96,561,941	39,319,365
Schedule 15: Administration a	nd other expenses	
Rent	17,623,310	6,905,420
Electricity and water	2,849,426	984,559 13,578,661
Warranty	5,823,883	1,658,053
Insurance Repairs and maintenance	0,020,000	1,000,000
- Plant and machinery	275,625	280,000
- Others	29,035,207	9,662,368
Communication	15,123,059	5,649,120

Travel and conveyance	34,975,681	13,189,846
Business promotion	823,167	853,694
Legal and professional	,	alt
charges	20,610,571	4,982,473
Lease rent	2,234,496	1,819,760
Printing and stationery	3,133,749	1,442,292
Rates and taxes	3,418,502	502,385
Advertising and publicity	3,221,165	414,596
Books and periodicals	189,903	98,211
Recruitment, training and	,	
development	12,063,602	3,152,306
Miscellaneous expenses	4,606,714	3,213,742
Fixed assets scrapped/		
written off	42,542,617	15,785,066
Bad debts	2,311,291	1,199,346
Provision for doubtful debts	18,944,560	19,830,316
License and transponder fees	61,638,454	24,465,218
Loss on sale of assets	270,486	
Exchange loss (net)	1,773,120	5,170,332
Freight and cartage	6,169,590	-
Commission on sales	1,688,171	4,330,905
	291,346,349	139,168,669

#### Schedule 16: Finance charges

Interest - term loans	6,975,861	7,758,578
- others	11,120,864	6,113,189
Bank charges	8,976,515	3,892,715
	27,073,240	17,764,482

#### Schedule 17: Notes to the accounts

#### 1. Significant accounting policies

#### (i) Basis of preparation

The financial statements are prepared under the historical cost convention, in accordance with the Indian Generally Accepted Accounting Principles, accounting standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956, as adopted consistently by the Company. All income and expenditure having a material bearing on the financial statements are recognised on accrual basis.

#### (ii) Use of estimates

The preparation of financial statements in conformity with the generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Examples of such estimates include provision for doubtful debts and estimated useful life of fixed assets. Actual results could differ from these estimates.

#### (iii) Fixed assets

Fixed assets are stated at the cost of acquisition including incidental costs related to acquisition and installation. Fixed assets under construction, advances paid towards acquisition of fixed assets and cost of assets not put to use before the year-end, are disclosed as capital work in progress.

#### (iv) Depreciation

Depreciation on fixed assets is provided on the straight-line method based on estimated useful lives, as estimated by the management. Depreciation is charged on a pro-rata basis for assets purchased/sold during the year. Assets costing less than Rs. 5,000 are fully depreciated in the year of purchase. The management's estimates of the useful life of the various fixed assets is as follows:

Life Buildings Plant and machinery (including office equipment, air conditioners and electrical installations)	(in years) 20 4
Computers and software	3
Furniture and fixtures	4
Hard furnishing to employees	3
Vehicles	5
VSAT equipment on hire	5

#### (v) Inventories

Inventories is valued at lower of cost and net realisable value, the cost being calculated on the basis of weighted average price method.

#### (vi) Revenue recognition

Sales are recorded on despatch of goods to customer and exclude sales tax. Income from services is recognised as follows:

- Revenue from installation services is recognised on the completion of installation activity in accordance with the terms of the customer agreement.
- Revenue from network access charges like bandwidth charges, DOT/ WPC charges are recognised based on the activation of satellite equipment on a pro-rata basis over the period of contract.
- Revenue from maintenance services are recognised on a prorata basis over the period of contract.

Anticipated losses, if any, upto the completion of contract are recognised immediately. Interest on the deployment of surplus funds is recognised using the time-proportion method, based on interest rates implicit in the transaction.

#### (vii) Expenditure

Expenses are accounted for on the accrual basis and provisions are made for all known losses and liabilities. The leave encashment and gratuity of the company is provided on the basis of an actuarial valuation.

#### (viii) Foreign exchange transactions

Foreign exchange transactions are recorded at the exchange rates prevailing at the date of transaction. Foreign currency assets and liabilities are translated at year-end rates and resultant gains/ losses on foreign exchange translations other than those relating to fixed assets are recognised in the profit and loss account. Gains/ losses on the translation of foreign exchange liabilities incurred to acquire fixed assets are adjusted in carrying cost of such fixed assets. The cost of forward exchange contract is amortised over the period of the contract.

#### (ix) Retirements benefits

Contributions to provident fund are deposited with a recognised provident fund. Provision for gratuity and leave encashment is made on the basis of an actuarial valuation.

#### (x) Warranty

Provision for warranty is calculated on the basis of unexpired warranty period of VSAT's installed during the year, which is calculated on the basis of annual maintenance cost of VSAT's.

#### (xi) Taxation

- Provision for tax is made on the basis of taxable income for the previous year ended on 31 March and estimated taxable income for the three months ended 30 June. Taxable income for the three months ended 30 June is dependent upon the estimated results of subsequent nine months ending on 31 March of the following fiscal year.
- During the year ended 30 June 2000, the Company revised the estimated useful life of the fixed assets. Accordingly, depreciation

on fixed assets has been provided on the straight-line method, based on useful lives as estimated by the management, which have been disclosed in note 1(iv) of schedule 17 forming part of accounts. In the earlier years depreciation was calculated on the straight-line method at the rates prescribed in schedule XIV to the Companies Act, 1956 except for hard furnishing (31.6% and 33.33%) and leased out VSAT equipment (19 & 23%). As a result of the change in estimated useful lives, depreciation for the year is higher and the net block and profit for the year is lower by Rs. 41,285,517.

- Additions to fixed assets include exchange difference capitalised amounting to Rs. 356,362 (Previous period: deletions to fixed assets amounting to Rs. 33,705).
- 4. During the year ended 30 June 2000, plant and machinery amounting to Rs. 34,247,884 (net block) have been written off in the books of account, as in opinion of the management, these assets do not have any further economic useful life. (Previous period Rs. 15,785,066).
- The discrepancies noticed on physical verification of fixed assets amounting to Rs. 8,293,635 (net block), have been written off in the books of account. (Previous period Nil).
- The future lease obligations in respect of assets taken on lease are Rs. 674,578. (Previous period Rs. 6,694,192).
- The estimated value of contracts remaining to be executed on capital account and not provided for (net of advances) is Rs. 26,396,121 (Previous period Rs. 20,900,000).
  - Claims against the company not acknowledged as debts Rs 704,115 (previous year – nil).

		Year ended 30 June 2000	For the period 1 January 1999 to 30 June 1999
9.	Managerial remuneration Salary Contribution to provident	2,538,000	1,656,500
	and other funds	86,400	60,508
	Other perquisites	875,954	178,531
		3,500,354	1,895,539
	and the second sec		

Note: Managerial remuneration excludes provision for leave encashment and gratuity.

	chousinnent and gratuity.		-
10.	Payment to auditors		
	Statutory audit	400,000	350,000
	Tax audit	200,000	150,000
	Other services	1,350,000	
	Out of pocket expenses		
	(excluding service tax)	36,900	-
		1,986,900	500,000*
	* paid to previous auditors.		
11.	CIF value of imports		
	Trading goods	228,492,548	116,757,504
	Capital goods	48,537,429	1,188,649
		277,029,977	117,946,153
12.	Expenditure in foreign currency	(on cash basis)	
	Travel	1,112,260	2,772,928
	Annual maintenance contracts	10,776,513	7,113,721
	Others	511,369	
		12,400,142	9,886,649
13.	Earnings in foreign currency		
	Income from software and		
	technical services	22,861,583	-
	Sale of material	1,986,886	-
	Commission	873,948	1,845,782
		25,722,417	1,845,782

8.

14. Particulars of purchases, sales and closing stock of goods dealt in by the company:

(as certified	by the man	agement)					all into a	
	Оре	ening Stock	P	urchases	$(1,1,\dots,1,\dots)$	Sales	Closi	ng Stock
	Qty	Value	Qty	Value	Qty	Value	Qty	Value
	(Nos.)	(Rs.)	(Nos.)	(Rs.)	(Nos.)	(Rs.)	(Nos.)	(Rs.)
Satellite Cor	mmunicati	on Equipment						
Basic VSAT								
Equipment	23	14,028,041	499	196,725,083	402		120	+35,985,273
	(52)	(35,779,453)	(83)	(97,134,608)	(112)		(23)	(14,028,041
					second multiple reader	246,611,606	MUST DO DARRENDO DA	L usauurt
					Starsa Arren	(141,783,183)		
Antenna	25	1,542,655	684	32,256,807	631		78	3,358,580
	(66)	(4,336,335)	(59)	(8,263,892)	(100)		(25)	(1,542,655)
Data Comm	unication I	Equipment			net - netaza			
					100			
Hub	107	2,908,913	59	2,118,837	148		18	596,521
	(106)	(2,954,203)	(132)	(2,108,825)	(131)		(107)	(2,908,913
Router	13	454,344	135	1,879,651	141 🔪	186,089,514	7	333,776
	(17)	(2,625,023)	(22)	(3,775,755)	(26)	(76,539,675)	(13)	(454,344)
Others		409,894		142,847,110				4,588,169
		(6,289,377)		(59,863,344)				(409,894)
Radio Comn	nunication	Equipment			e provens			Menuo (en
Radio								
Equipment	111	3,455,400	638	15,110,227	626		123	2,773,067
	(354)	(2,063,860)	(370)	(22,732.154)	(613)		(111)	(3,455,400
					(a m	17,864,993	e of conjuncy (	Performanc
0.1		400.000		0.001.015	sustantice in an	(25,833,805)		Vomu T
Others		469,086		2,261,615	uer ea			(469,086)
Customer ca	are organis	(292,745) sation		(839,996)	1			(409,000)
Eicon	are ergenne							
Cards	-		685	32,270,357	672	42,472,139	13	1,383,375
	(6)	(406,025)	(132)	(9,069,230)	(138)	(11,525,567)	-	71.46
Others		30,121,017		5, <b>925,</b> 055		-		19,082,960
		(41,367,949)		(5,628,306)		(5,785,247)		(30,121,017
Others		894,486		70,985,119		88,273,387	(etary (crimis)	2,121,267
		-		(9,386,984)		(10,145,257)		(894,486)
					1:05	9	at	N THE A HE
		54,283,836		510,459,110		581,311,639		
		(96,114,970)		(218,803,094)		(270,777,962)		(54,283,836

Previous period figures are given in brackets. Quantities have been shown wherever determinable.

Previous period figures have been reclassified / re-grouped to conform to current year's classification. 15.

16. Current year figure	s are not comparable with that of the previous	s period as the previous period was for less than twelve	months.
For HCL Comnet System	s and Services Limited		
Maria A Mariana	Vincet Never	Sandly Gaptin	unesta repanel
Vineet Nayyar	Vineet Nayar		
Director	Wholetime director		

Director

Sandip Gupta

Associate Vice President (Finance)

Verinder Khashu Company Secretary Place: Noida Date: July 4, 2000

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	Registration details		
	Registration No. 5	5-56665	State Code 55
		30 June 2000	
I.	Capital raised during the	/ear (Rupees	in thousands)
	Public issue		Rights issue
	Not applicable		Not Applicable
	Bonus issue		Private placement
	Not Applicable		463
H.	Position of mobilisation a thousands)	nd deployme	ent of funds (Rupees in
	Total Liabilities		Total Assets
	323,772		323,772
	Sources of Funds		
	Paid-Up capital		Reserves & Surplus
	128,094		195,500
	Secured loans		Unsecured loans
	Nil		178
	Application of Funds		
	Net Fixed Assets 175,235		Investments Nil
	Net Current Assets		Misc. Expenditure
	103,609		Nil
	Accumulated Losses		
	44,928		
V.	Performance of company	(Rupees in t	housands)
	Turnover		Total expenditure
	1,163,906		969,859
	Profit before tax		Profit after tax
	194,047		147,016
	Earnings per share (Rs)		Dividend rate %
	11.48		Nil
V.	Generic names of Princip (as per monetary terms)	al Products/S	Services of Company
	Product description:		VSAT terminals
	item code (ITC code):		8525201110
	Product description:		Satellite communication equipment
	Item code (ITC code):		851750

vineet ivayyai
Director
Verinder Khashu
Company Secretary

Vineet Nayar Whole time Director Sandip Gupta Associate Vice President (Finance)

Vace: Noida July 4, 2000

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#### **DIRECTORS' REPORT**

#### **To the Members**

Your Directors have pleasure in presenting the Fifth Annual Report of the Company together with the Audited Accounts of the Company for the year ended June 30, 2000.

FINANCIAL HIGH	LIGHTS		(Rs. in millions )
	<u>9</u>	For the year ended)	(For the period ended)
		30/6/2000	30/6/1999
Turnover		68	36
Profit before Taxat	tion	22	28
Provision for Taxa	tion	01	0
Profit after Tax		21	28
Profit brought from	n earlier years	28	10. Sec. 20. 20
Profit transfered to	Balance She	et 49	28
Operations Revie	14/4		

#### **Operations Review**

During the year under review the turnover of the company rose to Rs. 68 millions as against Rs. 36 millions in the previous financial period registering a growth of 87%. The Profit for the year ended 30th June, 2000 is Rs. 21 millions as against Rs. 28 millions in the previous period. In order to further strengthen financial & liquidity position of the company, your directors wish to plough back the entire profits in to the business operations and hence do not recommend dividend for the year under review.

#### Directors

During the year under review M/s. Ajai Chowdhry, Rita Gupta and Neelesh Agarwal, Directors resigned from the Board of Directors of the Company effective May 24,2000 Your Directors place on record their appreciation for the valuable services rendered by them during their tenure as Directors of the Company.

During the year under review M/s. Anil Chanana, Sujit Baksi and Rajiv Sodhi were co-opted as Additional Directors of the Company on March

,2000 and they hold office upto the ensuing Annual General Meeting. ne Company has received notices under Section 257 of the Companies Act 1956, proposing their candidature for being appointed as Directors of the Company.

#### **Fixed Deposit**

Company has not invited / repaid any fixed deposit during the year under review.

#### Auditors

M/S BSR & Co., Chartered Accountants, retire as Auditor of the Company at the conclusion of the ensuing Annual General Meeting and have confirmed their eligibility and willingness to accept the office of Auditors, if reappointed.

#### **Particulars of Employees**

There are no employees of the Company drawing remuneration as per the limits prescribed by Section 217(2A) of the Companies Act, 1956.

#### **Conservation of Energy, Technology Absorption And Foreign** Exchange Earnings/Outgo

As the Company has no manufacturing operations, there are no particulars to be furnished with regard to conservation of Energy / Technology and absorption. Foreign exchange earnings aggregated to Rs. 66 million (previous year Rs. 36 million) and expenditure in foreign currency aggregated to Rs. 41 million (previous year Rs. 6 million).

#### Acknowledgment

The Directors wish to record their appreciation for the services rendered by various employees and agencies in connection with the working of the Company.

	For Inteli	cent Ind	ia Limited
New Delhi	Director		Director
Date : July 31, 2000			

#### **Auditors' Report**

To the Members of Intelicent India Limited

#### [formerly HCL James Martin (India) Limited]

We have audited the attached Balance Sheet of Intelicent India Limited [formerly HCL James Martin (India) Limited] as at 30 June 2000 and the Profit and Loss Account for the year ended on that date, annexed thereto.

#### We report as follows:

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- 1. As required by the Manufacturing and Other Companies (Auditor's Report) Order, 1988 issued by the Company Law Board in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
  - Further to the comments in the Annexure referred to in paragraph 1 above:
    - (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
    - (b) in our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of the books;
    - (c) the Balance Sheet and the Profit and Loss Account dealt with by this report are in agreement with the books of account;
    - in our opinion, the Balance Sheet and the Profit and Loss Account comply with the Accounting Standards referred to in sub section (3C) of section 211 of the Companies Act, 1956, to the extent applicable; and
    - in our opinion and to the best of our information and accord-(e) ing to the explanations given to us, the accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view :
      - in the case of Balance sheet, of the state of affairs of the (i) Company as at 30 June 2000; and
      - (ii) in the case of Profit and Loss Account, of the profit of the Company for the year ended on that date.

For BSR & Co. Chartered Accountants

#### Place: New Delhi Date: August 2, 2000

**Rajesh Jain** Partner

#### Annexure to the Auditors' report

(Referred to in paragraph 1 of our report of even date.)

- 1. The Company has maintained proper records showing full particulars, including quantitative details and situation of its fixed assets. As informed to us, the fixed assets were physically verified by the management during the year and no material discrepancies were noticed on such verification.
- The fixed assets of the Company have not been revalued during 2. the year.

- 3. The Company has not taken or granted any loans, secured or unsecured, from companies, firms or other parties listed in the register maintained under section 301 of the Companies Act, 1956 or from companies under the same management as defined by sub-section (1-B) of section 370 of the Companies Act, 1956.
- 4. The Company has not granted any loans or advances in the nature of loans.
- 5. In our opinion, and according to the information and explanations given to us, the Company has adequate internal control procedures commensurate with the size of the Company and the nature of its business, for purchase of equipment and other assets. There are no sale of goods.
- There are no transactions of purchase of goods and materials or sale of goods, materials and services, made in pursuance of contracts or arrangements entered in the register maintained under section 301 of the Companies Act, 1956.
- 7. The Company has not accepted any deposits from the public.
- 8. The Company's operations do not generate any scrap or byproducts.
- As the paid up capital and average annual turnover did not exceed the stipulated minimum at the commencement of the financial year, the internal audit requirements are not yet applicable to the Company.
- The Company being a service company, the provisions of clause 4A(xvi) regarding maintenance of cost records are not applicable.
- 11. As informed to us, the provisions relating to Provident Fund and Employees State Insurance are not yet applicable to the Company.
- 12. According to information and explanations given to us, there are no undisputed amounts payable in respect of income-tax, wealth tax, sales tax and customs duty outstanding, as at 30 June 2000, for a period exceeding six months from the date they became payable.
- 13. According to the information and explanations given to us and the records of the Company examined by us, no personal expenses have been charged to the revenue accounts, other than those payable under contractual obligations or in accordance with generally accepted business practice.
- The Company is not a sick industrial company within the meaning of clause (o) of sub-section (1) of section 3 of the Sick Industrial Companies (Special Provisions) Act, 1985.
- In respect of Company's service activities, we further report as follows:
- 15.1 as informed to us, the service activities of the Company do not involve consumption of any materials or stores.
- 15.2 since the services rendered are billed to customers at predetermined rates, the allocation of man-hours utilised to the relative jobs has not been considered necessary by the Company.
- 16. As is apparent, the other clauses of the Order are not applicable to the Company.

For **BSR & Co.** Chartered Accountants

Place: New Delhi Date: August 2, 2000

Rajesh Jain Partner

#### Balance Sheet as at 30 June 2000

		(All amounts	in Indian Rupees)
	hedule No.	As at 30 June 2000	As at 30 June 1999
Sources of funds Shareholders' funds			
Share capital Share application money	1	1,060,700	1,060,700
pending allotment	2	8.323	8,323
Reserves and surplus	3	49,317,380	28,318,879
	Ŭ	50,386,403	29,387,902
Application of funds			
Fixed assets			
Gross block	4	572,963	407,491
Less : Accumulated depre	ciation	(369,535)	(321,823)
Net block		203,428	85,668
Current assets, loans and	d advanc	es	
Sundry debtors	5	45,939,477	36,274,800
Cash and bank balances	6	15,630,916	1,058,082
Loans and advances	7	13,125	-
		61,583,518	37,332,882
Less: Current liabilities			
and provisions	8	(11,463,330)	(8,104,355)
Net current assets		50,120,188	29,228,527
Miscellaneous expenditu	<b>re</b> 9	62,787	73,707
( to the extent not written or adjusted)	ff		
1.1.1.1.1.1.2.1.1.1.1.1.1.1.1.1.1.1.1.1		50,386,403	29,387,902
Notes to the accounts As per our report attached	13		

For BSR & Co. Chartered Accountants

#### For Intelicent India Limited

<b>Rajesh Jain</b> Partner	Anil Chanana Rajiv Sodhi Director Director	
Place: New Delhi	Place: New Delhi	
Date: August 2, 2000	Date: July 31, 2000	

Profit and Loss Account for the year ended 30 June 2000

Schedule No.		Indian Rupees) For the period 1 April 1998 to 30 June 1999
Income		
Software services	65,759,044	36,274,800
Other income 10	1,957,333	1
	67,716,377	36,274,800
Expenditure	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Cost of software development 11	42,756,748	7,012,398
Administrative and other expenses 12	3,102,496	743,041
Depreciation	47,712	75,863
Miscellaneous expenditure written off	10,920	13,650
	45,917,876	7,844,952
Profit before taxation	21,798,501	28,429,848
Less: Provision for income tax	(800,000)	26
Profit after tax	20,998,501	28,429,848
Balance bought forward	28,318,879	(110,969)
Balance carried forward	10- 533	att of
to balance sheet	49,317,380	28,318,879

Notes to the accounts As per our report attached	13		1000		Indian Rupees
For BSR & Co.	For intelice	nt India Limited		As at 30 June 2000	As at 30 June 1999
Chartered Accountants	i or intender	in mula Linnieu	Schedule 5: Sundry debtors		
Rajesh Jain	Anil Chanana	Rajiv Sodhi	Unsecured, considered good		
Partner	Director	Director	Outstanding for less		
Place: New Delhi	Place: New Delh	i	than six months	45,939,477	36,274,800
Date:	Date:		[Due from body corporate under the same management -		
			Intelicent Inc.		
Schedules forming part of the acc	ounts		Rs. 20,821,452 (Previous		
	<ul> <li>The second s</li></ul>	Indian Rupees)	period Rs. 36,274,800)]		
	As at	As at		45,939,477	36,274,800
Schedule 1: Share capital	30 June 2000	30 June 1999		11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Authorised			Schedule 6: Cash and bank balance	s	
1,000,000 (previous period			Balance with scheduled		
900,000) equity shares of			banks		
s. 10 each	10,000,000	10,000,000	- in current accounts	1,780,916	1,058,082
looved, extremite disection to set			- in deposit accounts	13,850,000	CONSCUENCES (or
Issued, subscribed and paid-up 106,070 (previous period				15,630,916	1,058,082
106,070) equity shares of			Schedule 7: Loans and advances	med Supervision of	
Rs 10 each, fully paid up	1,060,700	1,060,700	Unsecured, considered good		
[Includes 106,000 held by		Portina E	Advances recoverable in		
HCL Capital Private Limited,	and the second second		cash or in kind or for value	13,125	
Bermuda, formerly HJM Holdings Pri Bermuda, the holding company.	vate Limited,		to be received	Paris is a start of the	
The ultimate holding company				13,125	-
is HCL Technologies Limited.]	1,060,700	1,060,700		are a hold market	
·	209336.5	200 - 19 - 19 - 19 - 19 - 19 - 19 - 19 -	Schedule 8: Current liabilities and p	rovisions	
Schedule 2 : Share application mo	ney pending allotme	nt	Current liabilities		
Received from HCL Capital			Sundry creditors	10,744,372	7,713,305
Private Limited, Bermuda,	0.000	SEV BLOC 2	Other liabilities	Section and sectors.	391,050
formerly HJM Holdings Private Limited,	8,323	8,323	Provision Income tax (net of advance		
Bermuda, the holding company			tax Rs. 81,042, previous		
	8,323	8,323	period - nil)	718,958	-
Schedule 3: Reserves and surplus	0,020	0,020	ed the state of the state	11,463,330	8,104,355
Profit and loss account	49,317,380	28,318,879		L. Mas - ligmost	I bernik ni
Any montane in the second second	49,317,380	28,318,879	Schedule 9 : Miscellaneous expendi	ture	
			(to the extent not written off or adjusted	retogeillion) (	палемен (т)
			Opening balance	73,707	87,357
			Less : written off during the year/ period	(10,920)	(12 650)
			the year period	62,787	(13,650) <b>73,707</b>
			Schedule 10 : Other income		
			Interest on fixed deposits	504,967	4 35 STA
			(Tax deducted at source on above Rs. 81,042, previous year - nil)		
			Exchange gain	1,401,366	_
			Excess provision written back	51,000	1. III II - II
- Marina Curve				1,957,333	- 042
Schedule 4: Fixed Assets				10 00 mm	
Solicidule 4. Lived ASSELS				(All amounts in Ir	dian Runaca)
	OC STATE	5000-0 T	Contract of the second second second	(An amounts in it	iulali nupees)

			DC that are a		to a set of the set of	in the second second	(All allounts il	mulan nupees
12. 25	Sume Co	Gross Block	ini aan	1.1	Depreciation	Discourse and	Net	block
	As at 1 July 1999	Additions	As at 30 June 2000	As at 1 July 1999	Depreciation for the year	As at 30 June 2000	As at 30 June 2000	As at 30 June 1999
Computers	392,377	165,472	557,849	320,878	45,147	366,025	191,824	71,499
Furniture	15,114	-	15,114	945	2,565	3,510	11,604	14,169
	407,491	165,472	572,963	321,823	47,712	369,535	203,428	85,668
Previous period	392,377	15,114	407,491	245,960	75,863	321,823	85,668	146,417
				99				

#### Schedule 11 : Cost of software development

Personnel expenses		
Salaries, wages and other allowances	2,191,024	562,398
Staff welfare	7,615	-
Software development		
charges	40,558,109	6,450,000
	42,756,748	7,012,398

Schedule 12 : Administration and other	expenses	
Travelling and conveyance	1,634,038	251,868
Printing and stationery	30,159	30,513
Auditors' remuneration	200,000	51,500
Rent	737,947	273,000
Communication	196,118	82,560
Entertainment and business promotion	126,350	-
Bank charges	14,049	-
Repairs and maintenance - others	48,960	-
Miscellaneous expenses	114,875	53,600
	3,102,496	743,041

#### Schedules forming part of the accounts

#### Schedule 13: Notes to accounts

#### Significant accounting policies 1.

#### **Basis of preparation** (i)

The financial statements are prepared under the historical cost convention in accordance with the Indian Generally Accepted Accounting Principles, accounting standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956, as adopted consistently by the Company. All income and expenditure having a material bearing on the financial statements are recognised on an accrual basis.

#### (ii) Use of estimates

The preparation of financial statements in conformity with the generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Examples of such estimates include estimates of expected contract costs to be incurred to complete software development, and estimated useful life of fixed assets. Actual results could differ from these estimates.

#### (iii) Revenue recognition

Revenue from software developed on time and material basis is recognised in accordance with the terms of agreement. Revenue from fixed price contracts is recognised in accordance with the percentage completion method under which the sales value of performance including earnings thereon are recognised on the basis of effort incurred in respect of each contract as a proportion of total effort expected to be incurred. Anticipated losses, if any, upon completion of contract are recognised immediately.

Interest on the deployment of surplus funds is recognised using the time proportion method, based on interest rates implicit in the transaction.

#### (iv) Expenditure

Expenses are accounted for on the accrual basis and provisions are made for all known losses and liabilities. Provisions are made for future unforeseeable factors, which may affect the ultimate profit on fixed price software development contracts. The cost of services for software development is charged to revenue in the same year.

#### (v) Fixed assets

Fixed assets are stated at the cost of acquisition including incidental costs related to acquisition and installation.

#### (vi) Depreciation

Depreciation on fixed assets has been provided on written down value basis at the rates prescribed in Schedule XIV to the Companies Act, 1956.

#### (vii) Foreign exchange transactions

Foreign exchange transactions are recorded at the exchange rates prevailing at the date of transaction. Realised gains and losses on foreign exchange transactions during the year are recognised in the profit and loss account. Foreign currency assets and liabilities are translated at year end rates and resultant gains/losses on foreign exchange translations other than those relating to fixed assets are recognised in the profit and loss account. Exchange gain/loss relating to fixed assets are adjusted in the cost of concerned fixed assets

#### (viii) Miscellaneous expenditure

Preliminary expenses are being written off over a period of 10 years from the year of incorporation.

#### Auditors' remuneration 2.

		Year ended 30 June 2000	For the period 1 April 1998 to 30 June 199
	Statutory audit (*includes Rs. 1,500 paid to	150,000	51,500*
	erstwhile auditors)		
	Tax audit	50,000	-
		200,000	51,500
3.	Earnings in foreign currency		
	Software development	65,759,044	36,274,800
	Interest	302,359	-
		66,061,403	36,274,800
4.	Expenditure in foreign currency		
	Consultancy charges	40,558,109	6,450,000
		40,558,109	6,450,000
5.	C.I.F. Value of imports		
	Capital goods	165,472	
		165,472	

Previous period figures have been regrouped/ rearranged wherever necessary to conform with current year's classification.

Previous period figures are not comparable with that of current ye 7. as previous period was for more than twelve months.

#### For Intelicent India Limited **Rajiv Sodhi** Director Place: New Delhi

#### **Balance Sheet Abstract and Company's General Business Profile**

Anil Chanana

Date: July 31, 2000

Director

I.	<b>Registration Details</b> Registration No: Balance Sheet date:	69891 30 June 2000	State Code: 55
П.	Capital raised during the	year (Rs. in the	usands)
	Public Issue	R	ights issue
	Not applicable	٨	lot applicable
	Bonus Issue	P	rivate placement
	Not applicable		lot applicable

HI.	Position of mobilisation ar (Rs. in thousands)	nd developi	ment of funds
	Total Liabilities		Total Assets 50,386
	Sources of funds Paid up Capital* 1,069		Reserves & Surplus 49,317
	Secured Loans		Unsecured loans
	* includes Rs. 8,323 on acco pending allotment	unt of share	application money
	Application of funds		
	Net fixed Assets 203		Investments Not applicable
	Net current Assets 50,120		Misc. Expenditure 63
-	Accumulated Losses Not applicable		
IV.	Performance of company (	Rs. in thou	sands)
	Turnover (includes other inco		· · · · · · · · · · · · · · · · · · ·
	67,716	<i>.</i>	45,918
	Profit Before Tax		Profit After Tax
	21.798		20.998

Intelicent India Limited [formerly HCL James Martin (India) Limited)] Balance Sheet Abstract and Company's General Business Profile

V. Generic names of Principal Products/Services of Company (as per monetary terms)

Product description: Item code (ITC code):

Earnings per share

197.96

Software 852490

Dividend Rate %

For Intelicent India Limited il Chanana .ector

Place: New Delhi Date: July 31, 2000 Rajiv Sodhi Director

# **HCL Capital Private Limited, Bermuda**

#### DIRECTORS REPORT

The Directors of your Company have pleasure in presenting the Annual Report of the Company together with the Audited Accounts for the year ended 30th June 2000.

FINANCIAL HIGHLIGHTS:		
	(US Do	lars in thousands)
	Years E	nded June 30,
	<u>2000</u>	<u>1999</u>
Profit /(Loss) after Tax	(6)	(2)

#### **CHANGE OF NAME:**

During the year, your Company changed its name from HJM Holdings Pvt. Ltd. to HCL Capital Pvt. Ltd.

#### **DIVIDEND AND TRANSFER TO RESERVES:**

Your directors have not recommended any dividend for the fiscal 2000. There has been no transfer to reserves during the year 2000. AUDITORS:

M/s BSR & Co., Chartered Accountants continue to remain in office as Auditors of the Company and have confirmed their eligibility and willingness to accept office, if re-appointed.

#### ACKNOWLEDGMENTS:

The Directors wish to thank the government authorities, customers, vendors, and employees for their cooperation and assistance extended to the Company.

	For and on behalf of the Board
Place: New Delhi Date: July 31, 2000	Director

#### AUDITORS' REPORT To the Members of

#### HCL Capital Private Limited, Bermuda (formerly HJM Holdings Private Limited, Bermuda)

We have audited the attached Balance Sheet of HCL Capital Private Limited, Bermuda (formerly HJM Holdings Private Limited, Bermuda) as at 30 June 2000 and the Profit and Loss Account for the year ended on that date, annexed thereto.

We report as follows:

- (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit:
- in our opinion, proper books of account as required by law have (b)been kept by the company so far as appears from our examination of the books;
- the Balance Sheet and the Profit and Loss Account dealt with by this (c) report are in agreement with the books of account;
- in our opinion, the Balance Sheet and the Profit and Loss Account (d) comply with the Accounting Standards referred to in sub section (3C) of section 211 of the Companies Act, 1956, to the extent applicable; and
- in our opinion and to the best of our information and according to the (e) explanations given to us, the accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view :
  - (i) in the case of Balance sheet, of the state of affairs of the company as at 30 June 2000; and
  - in the case of Profit and Loss Account, of the loss of the (ii) company for the year ended on that date.

Place: New Delhi Date: August 2, 2000 **Chartered Accountants** 

**Rajesh Jain** Partner

For BSR & Co.

#### Balance Sheet as at 30 June 2000

	(All amounts in USD)		
	Schedule	As at	As at
	No.	30 June 2000	30 June 1999
Sources of funds			
Shareholders' funds			
Share capital	1	12,000	
Share application			
money pending			
allotment	2	-	12,000
Loan funds			
Unsecured loan	3	39,000	38.000
		51,000	50,000
Application of funds			
Investments	4	25,000	25,000
Current assets, loans	and advanc	es	
Cash at bank	5	18,264	23,579
		18,264	23,570
Less: Current liabilitie	<b>es</b> 6	1,000	1,0
Net current assets		17,264	22,579
Profit and loss accou	nt	8,736	2,421
		51,000	50,000
Notes to the accounts	<b>;</b> 8		
A subscription of the state of			

As per our report attached

For BSR & Co. Chartered Accountants	For HCL Capital Private Limited, Bermuda		
<b>Rajesh Jain</b> Partner	Director	Director	
Place: New Delhi Date: August 2, 2000	Place: New Delhi Date: July 31, 2000		

#### Profit and Loss Account for the year ended 30 June 2000

		(All amounts in USD)		
	Schedule	Year ended	For the period	
	No.	30 June 2000	17 February 1999	
			to 30 June1999	
Income				
Interest income		618	-	
		618		
Expenditure		and the second s		
Administration				
and other				
expenses	7	6,933	2,421	
,		6,933	2,421	
Loss for the year/pe	riod	(6,315)	(2,421)	
Balance brought for	ward	(2,421)	-	
Balance carried form		(, /		
to the balance sheet		(8,736)	(2,421)	
		(0,100)	(2,421)	
Notes to the accou				
As per our report att	tached			

For BSR & Co. **Chartered Accountants** 

For HCL Capital Private Limited, Bermuda

<b>Rajesh Jain</b> Partner	Director	Director
Place: New Delhi	Place: New Delhi	
Date: August 2, 2000	Date: July 31, 2000	

#### Schedules forming part of the accounts

Schedules forming part of the accourt		mounts in USD)
	As at	As at
	30 June 2000	30 June 1999
Schedule 1: Share Capital		
Authorised		
12,000 (previous period 12,000) equity shares		
of USD 1 each	12,000	12,000
Issued, subscribed and paid up		
12,000 (previous period nil)		
equity shares of USD 1 each, fully	12,000	
paid up, held by HCL Technologies (Bermuda) Limited, Bermuda, formerly		
HCL Technologies Limited, Bermuda, Ionneny		
the holding company. The ultimate holding	ng	
company is HCL Technologies Limited, I	ndia.	
	12,000	-
Schedule 2 : Share application money	pending allotme	ent
Received from HCL Technologies	ponding another	
(Bermuda) Limited, Bermuda,		
Ammerly HCL Technologies Limited,		
prmuda, the holding company		1 <u>2,000</u> <b>12,000</b>
		12,000
Schedule 3 : Unsecured loans		
HCL Technologies (Bermuda)		
Limited, Bermuda, formerly	39,000	38,000
HCL Technologies Limited, Bermuda		
- holding company	39,000	38,000
Schedule 4 : Investments		
Long term investment - in shares		
Trade and unquoted		
106,070 (previous period 106,070)		
equity shares of Rs 10 each, fully paid up, in Intelicent India Limited,		
formerly known as HCL James Martin		
(India) Limited.	25,000	25,000
	25,000	25,000
Schedule 5: Bank balance		
Balance with a non - scheduled bank		
- on current account		
Bank of Bermuda (maximum)		
oalance outstanding during the year	,000) 18,264	23,579
USD 25,022, previous period USD 50		
	18,264	23,579
Schedule 6: Current liabilities Sundry creditors	1,000	1,000
Sundry creators	1,000	
Schedule 7: Administration and othe	r expenses	
Legal and professional charges	5,933	1,421
Auditor's remuneration - statutory		
audit fees		
	<u>_6,933</u>	2,421

#### Schedule 8: Notes to the accounts

1. Significant accounting policies

#### (i) Basis of preparation

The financial statements are prepared under the historical cost convention on an accrual basis, in accordance with the Indian Generally Accepted Accounting principles, accounting standards issued by the Institute of Chartered Accountants of India and the provisions of the Companies Act, 1956, as adopted consistently by the Company. All income and expenditure having a material bearing in the financial statements are recognised on the accrual basis.

The financial statements have been prepared for the purpose of compliance with the provisions of section 212 of the Companies Act, 1956.

#### (ii) Expenditure

Expenses are accounted for on an accrual basis and provision is made for all known losses and liabilities.

#### (iii) Investments

Investments are classified into long term and current investments. Long-term investments are stated at cost and provision is made to recognise any decline other than temporary in the value of such investments. Current investments are stated at the lower of cost and the fair value, and provision is made to recognise any decline in the carrying value.

#### (iv) Foreign exchange transactions

Foreign exchange transactions are recorded at the exchange rates prevailing at the date of transaction. Foreign currency assets and liabilities are translated at year end rates and resultant gains/losses on foreign exchange translations other than those relating to fixed assets are recognised in the profit and loss account. Gains/losses on the translation of foreign exchange liabilities incurred to acquire fixed assets are included in the carrying cost of such fixed assets.

- No provision for tax has been made as the Company has not earned any taxable income during the period.
- 3. Previous period figures have been regrouped / reclassified to conform to current year classifications.

	For HCL Capital Private Limited, Bermuda			a .,
Director		Director		
Place: New Delhi				
Date: July 31, 2000				
Balance Sheet Abstract ar	nd Company	y's General B	usiness Profile	
I. Registration details				
Registration No. Not	applicable	State Code	Not applicable	
Balance Sheet				

Date 30 June 2000

00 00no 2000

#### II. Capital raised during the year (USD in thousands)

Public issue	Rights issue
Not applicable	Not applicable
Bonus issue	Private placement
Not applicable	12

III. Position of mobilisation and deployment of funds (USD in thousands)

Total liabilities			
51			ł
Sources of funds			
Paid-up capital			F
			9
12			1
Secured loans	•		l
			ŝ
Application of funds			
Net fixed assets			ł
Nil			2
Net current assets			Ν
17			1
Accumulated losses 9			
Performance of Company (USD in the	nousan	ds	)

Turnover 1	Total expenditure 7
Loss before tax 6	Loss after tax 6
Earnings per share (in USD)	Dividend rate %
Nil	Not applicable

V. Generic names of Principal Products/Services of Company (as per monetary terms)

Product description: Item code (ITC code):

Investment Not applicable

Total assets 51

Reserves and surplus Nil

Unsecured loan

Misc expenditure

Investments

39

25

Nil

For HCL Capital Private Limited, Bermuda Director Director

Place: New Delhi Date: July 31, 2000

IV.

# HCL Technologies (Bermuda) Limited

Pla

S S

9

5

(c) the Balance Sheet and the Profit and Loss Account dealt with by this report are in agreement with the books of account;

- in our opinion, the Balance Sheet and the Profit and Loss Account comply with the Accounting State of section 211 of the Companies Act, 1050 to 10 of section 211 of the Companies Act, 1956, to the extent applicable; (d)
- in our opinion and to the best of our information and according to the explanations given to us, the accounts give the information required
- by the Companies Act, 1956 in the manner so required and give a (e) in the case of Balance sheet, of the state of affairs of the company true and fair view :
- in the case of Profit and Loss Account, of the loss of the company for (i)
- the year ended on that date. For BSR & Co. (ii) Chartered Accountants

	Rajesh Jain Partner
ce: New Delhi	
to: ALIGUSL 4, 2001	

Balance Sheet as a	t 30 June 2000	(All	amounts in USD )
Balance Sheet up		As at 30 June 2000	30 June 1999

	30 1		
Sources of funds Shareholders' funds Share capital Share application money pending allotment Reserves and surplus	1 2 3	1,531,170 15,870,000 8,918,836 26,320,006	1,368,832 1,250,000 7,831,174 10,450,006
Loan funds Unsecured loans	4	11,595,905 37,915,911	4,212,000 14,662,006
Application of funds Investments Current assets, loans and adva Cash and bank balances Loans and advances Current liabilities Net current assets/( liabilities ) Profit and loss account	5 6 7 8	34,180,242 221,578 824,640 1,046,218 (500,288) 545,930 3,189,739 37,915,911	19,788,988 70,948 1,811,498 1,882,446 (8,529,373) (6,646,927) 1,519,945 14,662,006
Notes to the accounts	11 For HC	L Technologies	(Bermuda) Limited Director

**Rajesh Jain** Partner

Place: New Delhi Date: August 2, 2000 Place: New Delhi Date: July 31, 2000

Director

The Directors of your Company have pleasure in presenting the Annual Report of the Company together with the Audited Accounts for the year (US Dollars in thousands) ended 30th June 2000. Year Ended June 30 FINANCIAL HIGHLIGHTS: 1999 171 ~~^^

	2000	471
	99	1,347
	1,769	(876)
Other Income		
Operating Experies		
C L LINK (LOSS)		whip Of

During the year, your Company transferred its 100% ownership Profit/ (Loss) HCL Technologies Europe Limited, UK and its subsidiaries to HCL

Technologies America Inc. HCL Technologies Europe Limited has subsidiaries in Sweden, Germany, Netherlands, Switzerland,

HCL Austria became a subsidiary of your Company in the current fiscal year. HCL Austria has a 50% interest in HCL Perot Systems, a

- joint venture with Perot Systems, a leading IT outsourcing and systems integration Company with major clients in the banking, b) energy, healthcare, insurance, manufacturing, retail and telecommunications industry in North America and Europe. During the current fiscal, HCL South Africa was set up as a wholly owned subsidiary of your Company to undertake business in South

C)

INVESTMENT IN TECHNOLOGY LED FUNDS: During the year, the Company took limited partnership interest in technology led funds and invested \$8.83 million during the fiscal 2000. The Company has also made a strategic investment of \$2 million in Harmony Software Inc., a start up venture in the IT sector

DIVIDEND AND TRANSFER TO RESERVES: Your directors have not recommended any dividend for the fiscal 2000. There has been no transfer to reserves during the year 2000.

M/s BSR & Co., Chartered Accountants continue to remain in office as Auditors of the Company and have confirmed their eligibility and willingness to ept office, if reappointed.

The Directors wish to thank the government authorities, customers, employees and vendors for their cooperation and assistance extended to For and on behalf of the Board the Company. Director

ece. New Delhi 3: July 31, 2000

#### TORS' REPORT

HCL Technologies (Bermuda) Limited, Bermuda

(formerly HCL Technologies Limited) We have audited the attached Balance Sheet of HCL Technologies (Bermuda) Limited, (formerly HCL Technologies Limited) as at 30 June 2000 and the Profit and Loss Account of the company for the year ended on that date, annexed thereto.

We report as follows:

- we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of (a)
- in our opinion, proper books of account as required by law have been kept by the company so far as appears from our examination of (b)

  - the books;

# Profit and Loss Account for the year ended 30 June 2000

				Santo EUU(	}	
	Sche	dula	N.	(All am	ounts in l	10.0
Income			Year	ended	ouno III 1	1201
Interest		No.	30 Jun	0000	Year el	nd. I
and ASI			- 411	c 2000	20 1	Debui
Fxcoo					JU Juna	100.
-ncess provision					30 June	1990
Excess provision writte	en back			,000		
Expenditure				3,400	4/1	,498
Personnel expenses Administration			9	9,400	174	-
Administration and other	r i	9	207	,873	471,	498
Interest		10	-07	,073	400,6	50
		10	847	183		
Loss for the year			714	130	947,06	66
			1,769	101	100	-
Balance carried forward to the balance short			(1,669,7)	94)	1,347,71	9
	)		(1,519,9	45)	(876,221 (643,724	) [
Notes to the			(3,189,73	01		
As per our report attached	11			ション (1)	,519,945)	- N
					/	= sl in
For BSR & Co.	_					
Chartered Accountants	For HC	L Tec	hnologia			39
			longle	s (Bermuda)	Limited	sha
Rajesh Jain						HC
ranner	Directo	r				Pty.
Place: New Delhi				D	irector	193
Date: August 2, 2000	Place: N	lew D	elhi			equi
			2000			in Ho
Schedules forming part of th	0.000					Limit
	e accou	nts				10 (p
			(4	II amounts in	1100	each,
Schedulad	3	0 .lun	As at international As		Ac of	(New
Schedule 1: Share capital		oun	le 2000	30 June	1999	1,000
THUIDIS64						of JPY
3,000,000 (previous year 3,000, equity shares of USD 1 apple	0001					HCL T
equity shares of USD 1 each	000)	• •				12,000
1,531,170 (provise	p :	3,00	0,000	3,000,	000	shares HCL Ca
equity shares of User 1,368,8	32)				-	JM Ho
paid up held by the reach, fully	v					,500,0
Limited, India, the holding compar					S	hares c
	ıy	1,531	,170	1 200 0	L	CL Hol
Schedule 2: Share application	==	1,531	,170	<u>1,368,8</u> 1,368,8	32	96,100
Schedule 2: Share application	on mone	∍y pe	nding al	lotmont	= of	Rand
From HCL Technologies Limited, Ir the holding company	ndia,		3 41	Junent	HO	CL Tech
,	15	,870,	000		(P	roprieta
Schedule 3. Poss	15	,870,	000	1,250,00	0 <b>In</b>	others
Schedule 3: Reserves and su	rplus			1,250,00	<b>)</b> 1,5	38,462
Opening Balance					- 01. Sof	30 eac tware I
Add: Received during the year	7 9	834 -	74		Unit	ted Sta
the year	1.0	831,1 087,6	74 62			
Schedule 4. Un	8,9	18,8	36	7,831,174	Can	g term ital fur
Schedule 4: Unsecured loans		-,00		7,831,174	Inve	stment
From the holding company From subsidiaries	0.0	F.C. 5			L.P.,	United
From others	3,8 7 7	50,00 45,90	0	3,850,000	as a	Limited
			-	12,000	Inves	tment i
Note 5	11,59	5,90	5	350,000	Europ	eLP
Interviewe for repayment within one				4,212,000	as a L	imited
Note: Due for repayment within one ye (previous year - USD 347,000)	ear USD 2	2,500,	,000		Invest	ment ir
					Partne	ISL P
					as a Li	
					Investr	nent in
1					Fund L Limited	.P., Un
						rartne
					UUV00tm	- 1 - 1

)			
ounts in USD)			1.1.
Year ended			11
30 June de			
30 June 1999			(All an
471,498 Long tors	Its	30 June 2000	
4/1,498 Long term investments Trade and unquoted In subsidiaries 5,500,101 (see	- in shares		As £ 30 June 199
400.653 equity share	5.500 101		TER . REF
400,653 947,066 947,06	ich, fully	interestinger	in the state
		6,399,939	20
(643,724) paid up, in Intelicent Inc., United States of America	ing rully	0,099,939	6,399,939
shares of ODE 165,000)	equity	12,600,067	12,600,067
shares of GBP 1 each, fully p in HCL Technologies Europe I United Kingdom	aid up, Limited		-,000,067
39,500 (provid			Mileau
Pty. Limited, Australia	ia up, in		2/1,882
equity shares a first year 193,167	7)	25,000	j,000
equity shares of HKD 1 each, fu in HCL Technologies (Hong Kon Limited, Hong Kong	) Illy paid up, g)		,,000
10 (previous		25,000	25.005
A Limited No	ologies		25,000
of JPY 50,000 each, fully paid up HCL Technologies, Japan Li, and up	' shares in	25,000	25,000
shares of LISD 1 year 12,000) equ	Liity	0,100	430,100
HCL Capital Private Limited, (forme	Þ, in Þrly		
shares of ATS 1	12, /	,000	12,000
32 896,100 (provinue		000	
of Rand 1 each full equity st	hares		
(Proprietary) Limited.			
0 In others 1,538,462 Series C Preferred Stock o \$1.30 each, fully paid up in the	126,9	12	-
Software Inc. Software Inc.	of	~	
United States of America		<u>^</u>	
Long term investments in Venture Capital funds Trade and unquoted Investment in Diamond Here	2,000,000	U	
L.P., United States at a			
Investment in Contrat	750,000		~
as a Limited Partner			
Investment in Carlyle Asia Ventures Partners L.P., United States of America, as a Limited Partner	664,389		-
Investment in Arena Capital Investment Fund L.P., United States of America, as a Limited Partner	629,507		-
Investment in Vivonture	5,833,705		-
as a Limited Partner	948,623		
3	34,180,242	19,788,9	88
_		,-00,30	

1						
Schedules forming part of the accounts				preign exchange transaction		the second sector
30	( All a As at June 2000	amounts in USD) As at 30 June 1999	• pre	vailing at the date of transactions a vailing at the date of transaction pilities are translated at year er	on. Foreign current of rates and resu	ency assets and Itant gains/losses
Schedule 6: Cash and bank balanc	es		on	foreign exchange translations sets are recognised in the profi	t and loss accou	int.
Balances with non scheduled banks - on current accounts		1991 - 2 39	2. N	p provision for tax has been may taxable income during the ye	ade as the compa	
Bank of Bermuda, Bermuda ( maximum balance outstanding during th year USD 21,299, previous	ie		3. Pi	evious year figures have been nform to current year's classific	regrouped/recla	ssified in order to
vear USD 101,297)	6,665	21,309				(Bermuda) Limi
Silicon Valley Bank, United States of Ame (maximum balance outstanding during the	erica e			Directo		Directe
year USD 5,255,919,	•		Place:	New Delhi	Second Constants	Recorder to generate
previous year USD 5,100,000)	214,913	49,639		uly 31, 2000		
	221,578	70,948	Date. J	uly 51, 2000		1 ar
Schedule 7: Loans and advances			Balanc	e Sheet Abstract and Compa	any's General B	usiness Profile
Unsecured, considered good					iny 5 General D	USINC33 Fromo
Advances receivable in cash or in kind	005 640	571,498		egistration details		de Matemaliashi
or for value to be received	285,640 539,000	1,240,000		egistration No. Not applic		de Not applicabl
Lo. Subsidiary companies	824,640	1,811,498		alance Sheet Date 30 June 20		The second second
Schedule 8: Current liabilities		and a second	II. C	apital raised during the year		
Sundry creditors	500,288	8,529,373		Public issue	Ri	ights issue
Sundry creditors	500,288	8,529,373		Not applicable	No	ot applicable
Schedule 9: Personnel expenses		- WER		Bonus issue	Pr	rivate placement
Salaries, wages, allowances and bonus	201,798	393,378		Not applicable	16	62,338
Staff welfare	6,075 207,873	7,275 400,653		sition of mobilisation and de SD in thousands)	ployment of fu	nds
Schedule 10: Administration and c	other expense	9		Total liabilities	То	otal assets
Insurance		33,620		37.916	37	7,916
Recruitment costs	90,773	54,277		Sources of funds		
Communication	20,413	13,117		Paid-up capital	Re	eserves and surpl
Travel and conveyance Audit fee	134,548 7,500	126,736 4,000		17,401*		919
Legal and professional charges	163,545	675,523		Secured loans	Ur	nsecured loans
Bank charges	448	345		Nil		,596
Miscellaneous expenses Loss on sale of investment to a subsidian		39,448		*includes 15,870 on a pending allotment.	ccount of share	application mone
	847,183	947,066		Application of funds		
Schedule 11: Notes to the account	IS			Net fixed assets	In	vestments
1. Jnificant accounting policies				Nil	34	1,181
(i) Basis of preparation				Net current assets	Mi	isc. expenditure
The financial statements are prepare	ed under the his	torical cost		546	Ni	11
convention, in accordance with the In Accounting Principles, accounting sta	ndian Generally	Accepted		Accumulated losses		
Chartered Accountants of India and t	he provisions o	f the Companies		3,189		
Act, 1956. All income and expenditu the financial statements are recognis	re having a mat	erial bearing in	IV. P	erformance of company (USI		
The financial statements have been	prepared for the	e purpose of		Turnover		tal expenditure
compliance with the provisions of sec	ction 212 of the	Companies Act,		99		
1956.				Loss before tax		oss after tax
(ii) Expenditure				1,670	· · · · · · · · · · · · · · · · · · ·	670
Expenses are accounted for on an a		d provision is		Earnings per share (U		vidend rate %
made for all known losses and liabilit	les.			Nil	Ni	
(iii) Investments			V. Ge	eneric names of Principal Pro	ducts/Services	of Company (as

Investments are classified into long term and current investments. Long-term investments are stated at cost and provision is made to recognise any decline other than temporary in the value of such investments. Current investments are stated at the lower of cost and the fair value.

exchange rates cy assets and int gains/losses ating to fixed has not earned fied in order to ermuda) Limited Director iness Profile Not applicable s) is issue applicable te placement 338 s assets 6 rves and surplus cured loans 6 plication money

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Generic names of Principal Products/Services of Company (as V,

per monetary terms) Product description: Item code (ITC code):

Investment Not applicable

For HCL Technologies (Bermuda) Limited Director Director

Place: New Delhi Date: July 31, 2000

# **Our Offices Worldwide**

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HCL TECHNOLOGIES