

HCLTech 360° Vested Partnership for Telco Revenue Growth

Forward-looking Telcos are repositioning themselves in the business market and pursuing new revenue in services that combine network and IT solutions. Many have turned to a HCLTech 360° Partnership—a proven, all-round approach that delivers multi-faceted ROI.

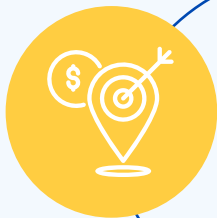
Network Transformation

- Building credibility to lead GenAI and AI-driven network transformation for enterprise clients
- Global scale and automation in network capabilities
- Vertical solutions with integrated 5G, wireless and edge computing
- Cloud, network and security innovation



Co-innovating IT Services

- Strong joint value messaging in legacy and new accounts
- Establish presence in IT outsourcing space
- Network-adjacent opportunities in enterprise network accounts



Joint Sales Go-to-Market (GTM)

- Increased reach and service penetration
- New markets to supercharge enterprise IT revenue
- Reduced/shared risk of investment loss
- Scaled delivery and capabilities to accelerate GTM
- Telco portfolio enriched with IT offerings



Building value and driving business together

Where will your Telco transformation lead? Partner with HCLTech to find sustainable new markets, products and revenue.

[Learn more](#)