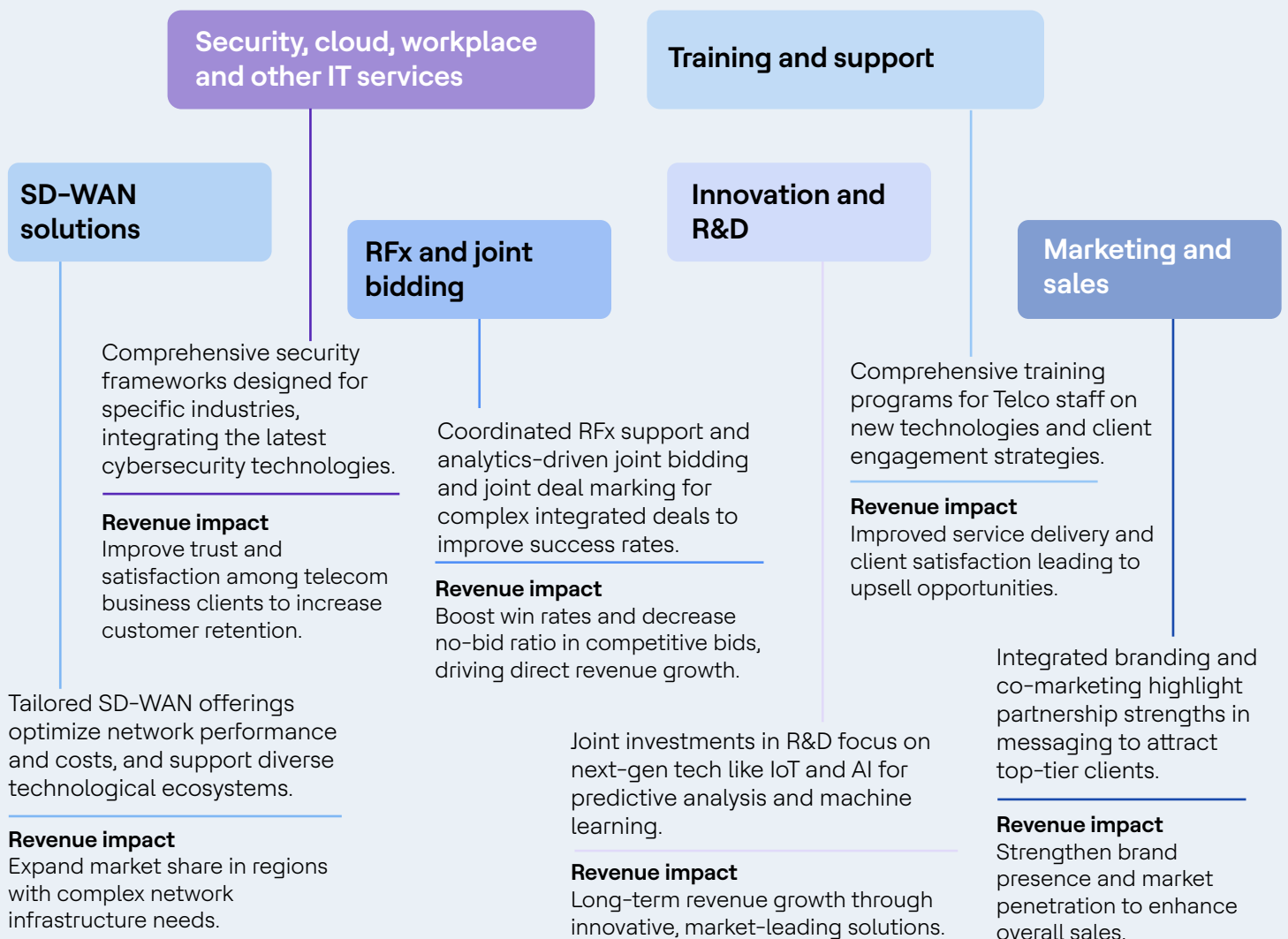


# Revenue Impact of Partner-led Telco IT Growth



The enterprise market is rapidly changing, with customers demanding integrated solutions that go beyond connectivity. To capitalize on new opportunities, Telcos must quickly bring flexible, innovative and cost-efficient services to the market. HCLTech partners with Telcos to execute IT strategies and solutions that drive revenue, optimize costs and decrease time-to-market.

## Where expanded IT portfolio translates into Telco revenue



## Ready to make an impact?

HCLTech 360° Partnerships bring all-round services and innovation to drive Telco transformation.

[Learn more](#)