

B2B Rapid eCommerce Solution

Quickly deploy a core solution, then scale it
to enterprise-level





The shift to digital channels has happened at unprecedented speed. At a time when customer support teams are inundated with a deluge of calls while operating with significantly reduced staff strength, businesses need to rapidly encourage self-service and automate several of their client-facing business processes.

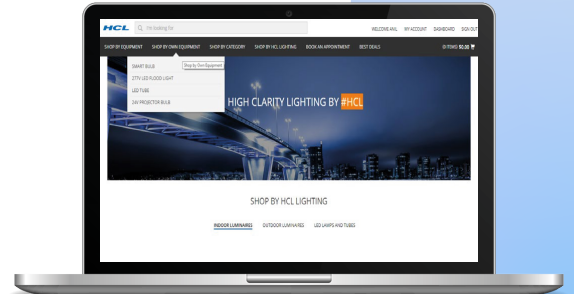
It's no longer sufficient to have a basic eCommerce solution. B2B businesses need to ensure that their solution is **stable, scalable, integrated and truly Enterprise-grade**. This is why our rapid eCommerce Solution has been designed to start you on the journey quickly:

- We move your inventory online and get your site running in 4-6 weeks
- You can then decide if you want to make it enterprise grade – the platform architecture allows it to scale up without changing the core, and allows you to add additional capabilities and functions.

HCLTech's B2B Rapid eCommerce Solution on SAP Commerce Cloud

To help businesses, especially those with limited or underperforming online solutions, we have developed a quick-to-deploy core eCommerce solution using the SAP Commerce Cloud platform.

The solution was developed specifically to allow companies to rapidly deploy a core eCommerce solution to meet pressing demand with low Capex and overheads - with the ability to later scale the solution to its full enterprise potential once up and running.



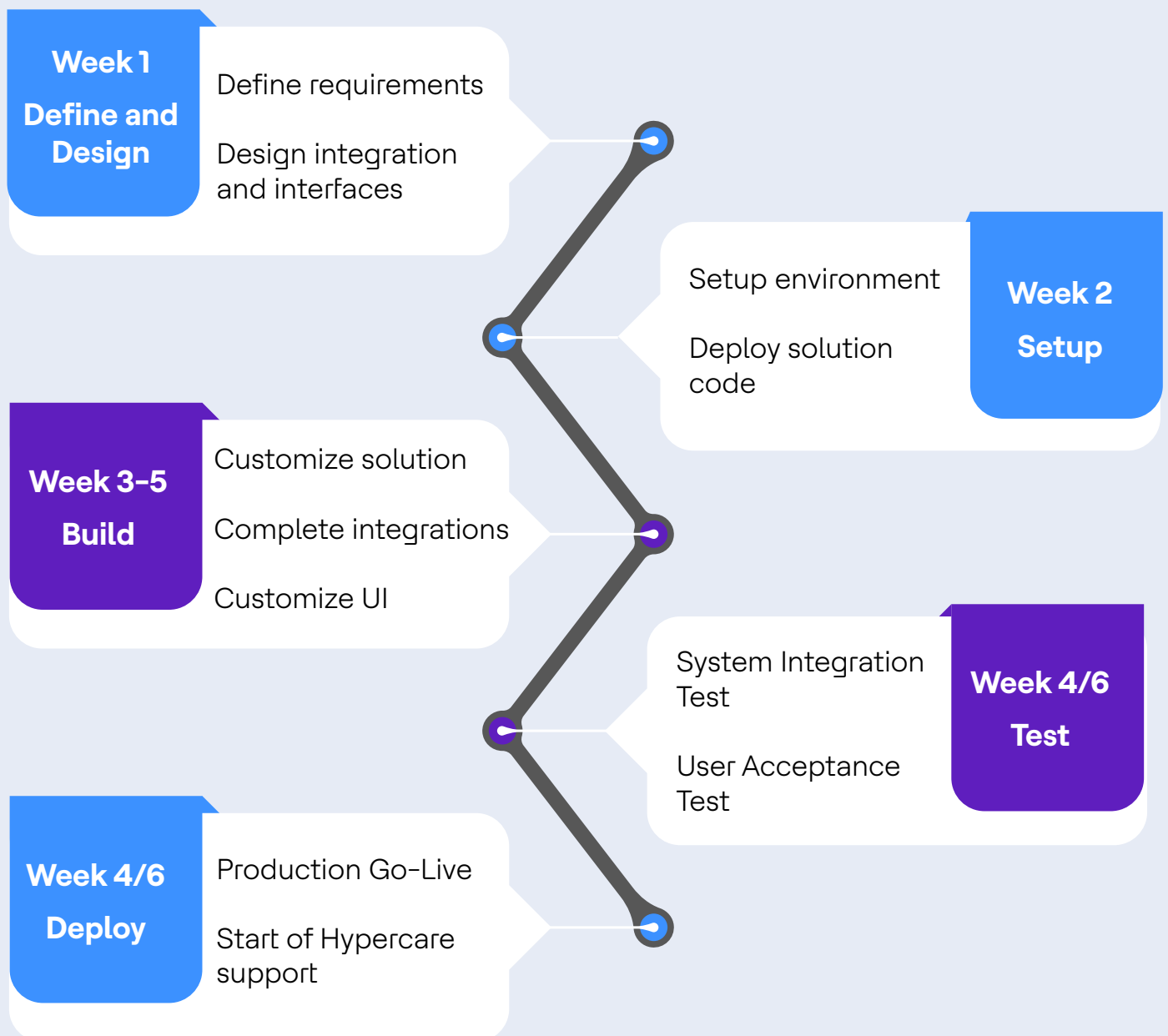
In just 4-6 weeks, we can deliver an eCommerce solution that is:

- Robust, scalable and able to cope with quick, sharp increases in online customer traffic
- Integrated into Finance, Fullfilment, Marketing and Procurement systems to ensure that budgets, resources & supply chains are adaptive – especially in times of high demand
- Omni-channel, delivering exceptional customer experience across all devices with RWD interfaces
- Suitable for companies with SAP as well as non-SAP ERP systems.



Integrated eCommerce solution delivered in just 4-6 weeks

Using our hybrid agile delivery model, the implementation timeline delivers a fully tested and integrated solution to rapidly deploy your commerce site:



Integrates seamlessly with SAP and non-SAP CX products

Our B2B eCommerce solution integrates seamlessly with both SAP and non-SAP CX products and solutions, including those for Marketing, Billing, Sales, Service, PIM, DAM, and Analytics.

Customer-specific pricing and product catalogs	Customer-specific promotions	Order Management	Request to quote	Spare part search features	Customized product BOM
Bulk orders and order replenishment	Credit Management	Ratings and reviews	Various payment mechanisms	Self service account management	Responsive design – Desktop, tablets, mobiles

Benefits

- Sales and Service administration tasks can be automated, reducing operational costs and eliminating manual, low-value processes
- Offers a retail-like shopping experience to your business customers
- Enables self-service and provide easy access to data to information to the informed user
- Integrated order process handling and various permission settings enable efficient and secure sales process
- Can easily enable a multi-country, multi-lingual and multi-currency roll-out to suit business requirements



Interested in seeing a demo or learning more? Please get in touch sap@hcl.com



About HCLTech's SAP Practice

To get the best return on your digital investments, you need a partner that doesn't just do SAP right, but does it better. Our SAP practice works seamlessly with HCLTech's digital consulting, engineering services, IoT WoRKSTM, and cloud infrastructure practices to design, implement, and support tomorrow's integrated, intelligent solutions today. As an SAP Global Strategic Services Partner, our 10,000+ consultant base leverages insights, advanced accelerators, and industry-acclaimed frameworks to deliver award-winning services from local offices across Europe, Africa, Asia, and the Americas.

<https://www.hcltech.com/sap>

HCLTech | Supercharging Progress™

HCLTech is a global technology company, home to 225,900+ people across 60 countries, delivering industry-leading capabilities centered around digital, engineering and cloud, powered by a broad portfolio of technology services and products. We work with clients across all major verticals, providing industry solutions for Financial Services, Manufacturing, Life Sciences and Healthcare, Technology and Services, Telecom and Media, Retail and CPG, and Public Services. Consolidated revenues as of 12 months ending March 2023 totaled \$12.6 billion. To learn how we can supercharge progress for you, visit hcltech.com

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