

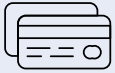
# Driving competitive decisions at speed and scale

Stepping into the modern era of supply chain management



With ever-increasing volatility and complexity in the business ecosystem, companies look for a simple yet sophisticated means to be at par with the changing dynamics and adopt new-age technologies. To compete in the current digital trend, companies look for new applications and software but not without the complications of adoption. An intriguing and effective alternative to standard software installation is a SaaS based solution.

## Why are companies moving towards SaaS based solution?



SaaS based solutions are pay-as-you-go models with no upfront infrastructure and flexible costing options based on the business need.



With SaaS based solutions, users can operate with high-speed internet browsing and also via mobiles / hand-held devices.



These solutions enable organizations to find in-time solutions for a problem even without the expertise of building a solutioning tool or hosting on-premises applications.



Companies receive free maintenance support including updates or licensing management.



Data flow improves across systems and sources/target with auto backup facilities.



Companies opting for SaaS based solutions have high scalability and flexibility to accommodate changing needs with access to intelligent analytics tools for predictive analysis.



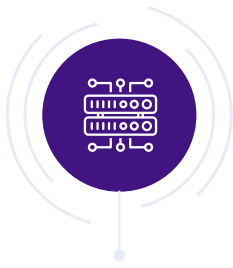


# Success factors of high performing SaaS-based solutions.

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Focused on clear customer value proposition with economic value



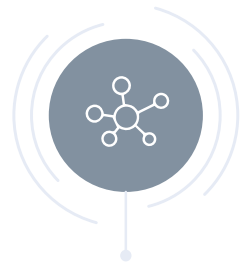
Built on data that reinforces value proposition



Integrated into the business processes of the customer



Efficient and repeatable go-to-market approach to acquire and grow customers



Creates value across all stakeholders in the ecosystem

## How can HCLTech with o9 solutions become an enabler of digital transformation?

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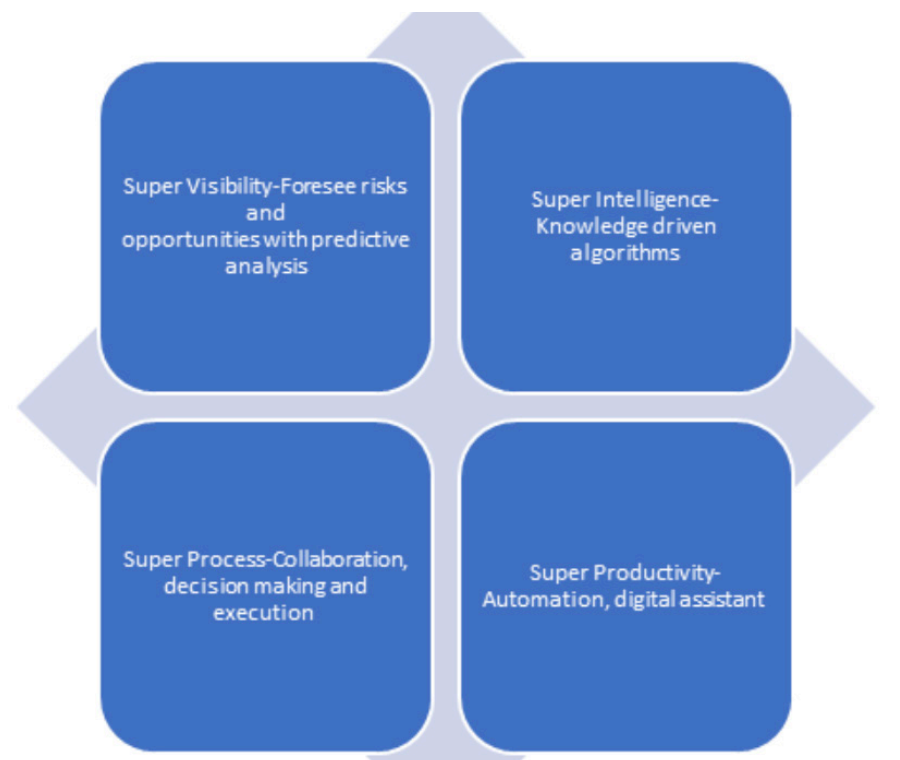
Make faster and better decisions with HCLTech and o9 solutions led solutions o9 Solutions is a leading provider of an Artificial Intelligence (AI) platform that transforms planning and decision-making capabilities at speed and scale across the digital supply chain. It provides one single platform for commercial, forecasting, supply chain, and financial planning all powered by real-time data, from internal and external sources.

By Connecting customers, suppliers, channel partners, planning processes and business operations with AI and digital technology powered management systems, o9 Solutions with HCLTech's industry leading digital expertise, provides the organizations a new set of capability necessary for high performance and faster delivery in digital age.

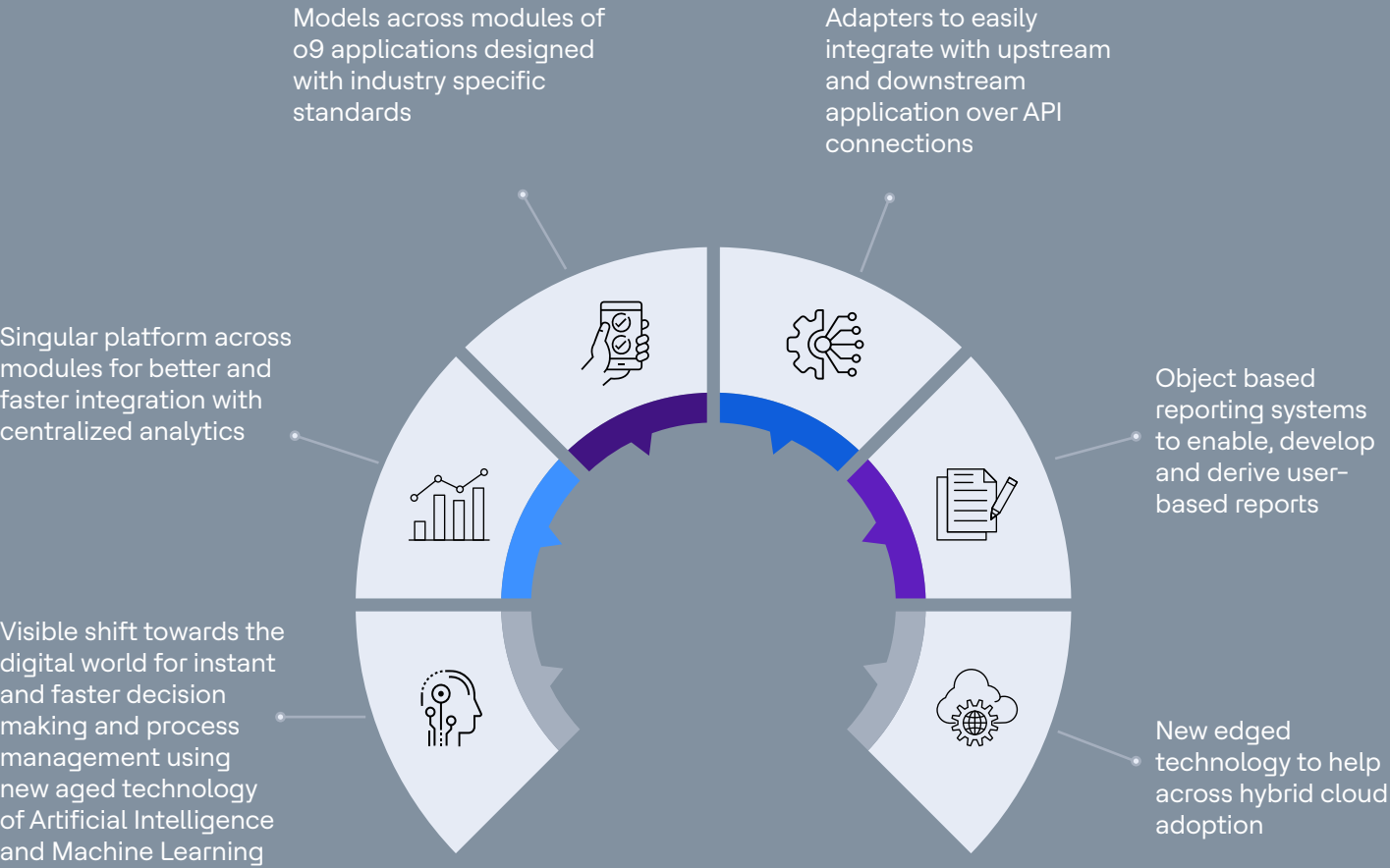


# Systems of engagement

Features that adapt to way users work making adoption easier.



# Recent industry trends





# HCLTech | Supercharging Progress™

HCLTech is a global technology company, home to 211,000+ people across 52 countries, delivering industry-leading capabilities centered around Digital, Engineering and Cloud powered by a broad portfolio of technology services and software. The company generated consolidated revenues of \$11.79 billion over the 12 months ended June 30, 2022. To learn how we can supercharge progress for you, visit [hcltech.com](https://hcltech.com).

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