



## HCL Technologies Announces Partnership with Mark Logic

*Agreement with Leading XML Content Server Provider Reflects HCL's Continued Growth and Strength in the Media, Publishing and Entertainment Industry*

**Sunnyvale, CA — January 24, 2008:** HCL Technologies Ltd. ("HCL"), India's leading global IT services company, today announced a new partnership with Mark Logic® Corporation, provider of the industry's leading XML content server. Under the terms of this agreement, HCL will serve as one of Mark Logic's select services partners providing systems integration and implementation services for MarkLogic Server.

As they deploy their new XML-based applications, customers now have streamlined access to a single source for complete XML solutions through HCL expertise. XML has emerged as the document markup standard with XQuery as the standard means for accessing collections of XML documents. MarkLogic Server was created to help customers effectively handle large volumes of XML content, and unlocks the value of XML content by allowing users to load, query, manipulate and render content with the most powerful XQuery interface available.

"Working for the last 10 years with the 'who's who' in the Media & Entertainment industry, we have seen continuous transformation as our clients align themselves for the New Age Users. All such initiatives have content at the core and we believe this partnership will multiply the value that HCL can deliver to its clients," stated Karan Puri, Senior Vice President, HCL Technologies. "XML content is the norm today, which is why it comes as no surprise that Mark Logic's open architecture development platform is the leading product on the market. Through this partnership, both HCL and Mark Logic will benefit from reaching new customers in the media and entertainment space, and particularly in publishing."

"Publishers are moving aggressively to implement custom publishing, digital asset management, and content assembly and delivery applications based on MarkLogic Server," stated Andy Feit, vice president of marketing at Mark Logic Corporation. "We are confident that HCL's experience with XML, XQuery and our products will translate to faster implementation of these dynamic content applications and look forward to working together at many of the world's leading media companies."

For more than 10 years, HCL's Media and Entertainment (M&E) practice has established strong relationships with leading publishers, information service providers, broadcasting, ISV's and gaming customers across the globe. HCL's solutions and experience address the challenges today's media companies face in aggregating and managing content originating from diverse platforms in diverse formats. HCL is well poised to address the unique market challenges of the media and entertainment industry with the company's software services, infrastructure services and BPO services.

## About Mark Logic Corporation

Mark Logic Corporation is the provider of the industry's leading XML content server. Mark Logic works with providers of information products to accelerate new product creation, deliver products through multiple channels, integrate content from different sources, repurpose content into multiple products, build custom publishing systems, and mine content to find previously undiscovered information. The company holds two patents on the innovative technology in MarkLogic Server which enables companies to load, query, manipulate, and render XML content using the W3C standard XQuery language. Designed for high performance and scalability, MarkLogic Server can deliver millisecond response times against multi-terabyte contentbases. Mark Logic is privately held and backed by Sequoia Capital and Lehman Brothers. For more information or to download a free trial copy of MarkLogic Server, go to [www.marklogic.com](http://www.marklogic.com) or visit the Mark Logic CEO blog at [marklogic.blogspot.com](http://marklogic.blogspot.com).

## About HCL Technologies

HCL Technologies is one of India's leading global IT Services companies, providing software-led IT solutions, remote infrastructure management services and BPO. Having made a foray into the global IT landscape in 1999 after its IPO, HCL Technologies focuses on Transformational Outsourcing, working with clients in areas that impact and re-define the core of their business. The company leverages an extensive global offshore infrastructure and its global network of offices in 18 countries to deliver solutions across select verticals including Financial Services, Retail & Consumer, Life Sciences & Healthcare, Hi-Tech, Telecom and Media & Entertainment (M&E). For the quarter ended 31st December 2007, HCL Technologies, along with its subsidiaries had last twelve months (LTM) revenue of US \$ 1.6 billion (Rs. 6715 crores) and employed 47,954 professionals. For more information, please visit [www.hcltech.com](http://www.hcltech.com).

About HCL Enterprise

## About HCL Enterprise

HCL Enterprise is a \$ 4.5 billion (Rs. 18,877 crore) leading Global Technology and IT enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings span Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products. The HCL team comprises approximately 53,000 professionals of diverse nationalities, who operate from 18 countries including 360 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in).

## Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned,' 'expects,' 'believes,' 'strategy,' 'opportunity,' 'anticipates,' 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled

professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

**For details, contact** 

Citigate Cunningham for HCL Technologies

Susan Vander May

415-618-8721

[svandermay@citigatecunningham.com](mailto:svandermay@citigatecunningham.com)