



Press Release

## **HCL Technologies Selected by UTi Worldwide as its Strategic Global IT Partner**

**Sunnyvale, CA, Noida, India - 30 April, 2009-** HCL Technologies today announced that UTi Worldwide Inc. has selected HCL as its strategic global partner for IT application & infrastructure operations & management. This expanded partnership will help UTi Worldwide eliminate redundancies, reduce costs, and improve client services.

UTi Worldwide Inc. is an international, non-asset-based supply chain services and solutions company providing air and ocean freight forwarding, contract logistics, customs brokerage, distribution, inbound logistics, truckload brokerage and other supply chain management services. The company operates a global network of freight forwarding and domestic road transportation offices in 289 cities and it has over 200 logistics centers under management, in a total of 64 countries. In addition, it serves its customers in 78 additional countries through independent agent-owned offices.

In India UTi Worldwide has an extensive infrastructure with 17 offices and close to 400 employees. Its Indian operations have been ranked #1 by IATA for air exports in the fast growing economy of India with revenues almost double that of its nearest competitor. AMR research has rated UTi Worldwide as one of the fastest growing third party logistic providers having complete end to end supply chain capability.

HCL has been selected by UTi Worldwide to provide services for IT Application & Infrastructure Operations & Management in order to improve technology-enabled services and solutions, build a fault tolerant platform for next generation systems, and, most importantly, free UTi's internal talent to focus on clients and not technology.

The multi-million dollar 5 year engagement aims to assist UTi Worldwide in reducing overall IT costs for legacy application and infrastructure support, while deploying a single instance, multi-lingual Global service desk supporting 9 languages including English and preparing for their transition to a single, global, enterprise software solution.

HCL will support operations for more than 250 applications and tools, and an infrastructure spanning more than 60 countries. This deal is unique since HCL will work with UTi Worldwide to:

- Reduce IT portfolio complexity and total cost of ownership year-over-year, while improving client service and satisfaction.
- Operate on a fixed price basis for "lights on" labor-intensive maintenance and support services, and on innovative flexible pricing models for value-added projects and transformation engagements.
- Provide seamless IT support to all UTi business divisions worldwide.

"We are excited to be selected by UTi Worldwide as their strategic global IT partner. We will be working with them across applications and infrastructure and will leverage our Transportation and Logistics domain experience to deliver enhanced value for an effective IT and Business alignment." said Sandeep Kishore, Senior Vice President, HCL

“HCL has built a solid reputation of providing industry-leading IT application and infrastructure services,” says Ron Glickman, Senior Vice President and CIO, UTi Worldwide. “Given their commitment to the Transportation and Logistics Industry, willingness to invest in our success, and unwavering commitment to excellence, HCL was the right choice for UTi. We are looking forward to a partnership that creates value above and beyond expectations for both companies and our stakeholders.

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### About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on ‘transformational outsourcing’, underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 20 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Aerospace & Defense, Telecom, Retail & CPG, Life Sciences & Healthcare, Media & Entertainment, Travel, Transportation & Logistics, Automotive, Government, Energy & Utilities. HCL takes pride in its philosophy of ‘Employee First’ which empowers our 54,026 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 2.0 billion (Rs. 9,842 crores), as on 31st March 2009. For more information, please visit [www.hcltech.com](http://www.hcltech.com)

### About HCL Enterprise

HCL is a \$5 billion leading Global Technology and IT Enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old Enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings spans Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products. The HCL team comprises over 59,000 professionals of diverse nationalities, who operate from 20 countries including 360 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in)

### Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

### For further information

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