



HCL PARTNERS WITH SAP IN AUSTRALIA AND NEW ZEALAND

Leading global IT services company teams up with global software applications provider to deliver enterprise Services Oriented Architecture.

Sydney, Australia, 21st November 2007 – HCL Technologies Ltd. (“HCL”), a leading global IT services company, today announced a partnership with SAP Australia and New Zealand (ANZ) which will allow a focus on the delivery of enterprise Services Oriented Architecture (eSOA) using the SAP NetWeaver product set.

Bringing much needed SAP skills from HCL delivery centres in USA, EMEA, China and India to supplement the team in ANZ, the new partnership has already benefited a number of HCL customers in the region. This includes a number of prominent organisations in the telecommunications, food and beverage and waste management industries.

"By combining HCL's rich industry and domain expertise in the SAP product line-up along with ready-to-use tools, accelerators and methodologies, we'll be able to offer SAP customers the services and solutions they need to help capitalise on existing investments", said Brian Pereira, Vice President and Head, HCL – ANZ region.

"One of HCL's most successful ventures has been our superior Distributed Delivery Model for SAP applications. The key benefits of the relationship for the customer are a lower total cost of ownership (TCO), a broader mix of skills, and the use of tried and tested tools and methodologies to ease the entire upgrade process."

HCL has been honoured with the SAP Distinguished Partner Award for two consecutive years (2005 /2006) in Singapore, and has a strong alliance with SAP globally.

"We are experiencing strong growth in demand for SAP's software and solutions in ANZ," said Alan Hyde, CEO and managing director, SAP ANZ. "Companies are recognising the role SAP can play in helping them realise their potential and they are buying into the technology roadmap offered by enterprise SOA.

"This presents an enormous opportunity in ANZ for a valuable regional partner like HCL, who has deep industry expertise and proven project delivery experience in the region. We look forward to working closely with HCL to bring this expertise to market in ANZ."

For more information on HCL's capabilities in IT services and SAP-driven solutions visit www.hcltech.com.

About SAP

SAP is the world's leading provider of business software*. More than 41,200 customers in more than 120 countries run SAP® applications—from distinct solutions addressing the needs of small and midsize enterprises to suite offerings for global organizations. Powered by the SAP NetWeaver® platform to drive innovation and enable business change, SAP software helps enterprises of all sizes around the world improve customer relationships, enhance partner collaboration and create efficiencies across their supply chains and business operations. SAP solution portfolios support the unique business processes of more than 25 industries, including high tech, retail, financial services, healthcare and the public sector. With subsidiaries in more than 50 countries, the company is listed on several exchanges, including the Frankfurt stock exchange and NYSE under the symbol "SAP." (Additional information at www.sap.com)

About HCL Technologies

HCL Technologies is one of India's leading global IT Services companies, providing software-led IT solutions, remote infrastructure management services and BPO. Having made a foray into the global IT landscape in 1999 after its IPO, HCL Technologies focuses on Transformational Outsourcing, working with clients in areas that impact and re-define the core of their business. The company leverages an extensive global offshore infrastructure and its global network of offices in 18 countries to deliver solutions across select verticals including Financial Services, Retail & Consumer, Life Sciences & Healthcare, Hi-Tech & Manufacturing, Telecom and Media & Entertainment (M&E). For the quarter ended 30th September 2007, HCL Technologies, along with its subsidiaries had last twelve months (LTM) revenue of US \$ 1.5 billion (Rs. 6363 crores) and employed 45,622 professionals. For more information, please visit www.hcltech.com

For additional information, images or interview opportunities contact:

Karen Paterson/Angela Graham
Porter Novelli for HCL
(02) 8424-8500
kpateron@porternovelli.com.au; agraham@porternovelli.com.au

Biana Harkovskaya
Burson-Marsteller for SAP
(02) 9228 1589
bianaharkovskaya@bm.com