



Veolia Environmental Services wins SAP Australia and New Zealand Excellence Award

Sydney, Australia – August 26, 2008: Veolia Environmental Services (Australia) has been awarded the SAP ANZ Excellence Award for best eSOA implementation in Australia and New Zealand.

Introduced in 2001, the SAP Excellence Awards recognize the best SAP implementations with a focus on the successful alignment of IT and business strategy and the role played by SAP partners.

Judged by an independent panel, each nomination must pass a three-phase evaluation process to be recognised as a finalist. Judging criteria is based on the customers' effective use of resources, their relationship with the implementation partner and SAP, their ability to understand and adapt to changing market conditions and the achievement of set business objectives.

Veolia Environmental Services (Veolia) is Australia's leading environmental services company. In 2007 it generated approximately \$700 million in revenue from waste management and industrial cleaning services. Veolia operates over 1100 trucks, collecting more than 3 million tonnes of waste, of which, 1.1 million tonnes is recovered and recycled.

"After many years of continued expansion we needed a solution that could coordinate separate business processes across boundaries with the ability to increase scale in the future," said **Bruce Duncan, Veolia Project Manager, Veolia Environmental Services**. "The SAP architecture that HCL implemented was the first of its kind in a waste management company in Australia and New Zealand. HCL has a track record in SAP implementations and the integration with additional processing systems which is what we needed in this case."

HCL Technologies designed a system based on SAP Netweaver to simplify and automate the waste and recycling service. The system was able to integrate with:

- Mapping software to identify the position of the services to be provided
- A paperless truck system which allows jobs to be communicated straight to drivers in the field
- Banking system for payment processing

"We're proud that Veolia has received the SAP ANZ Excellence Award for eSOA. HCL offers the complete framework in eSOA including eSOA roadmap, Business Process Management, Enterprise Applications, eSOA Competency Centre, Accelerators, etc. that provide our customers a value advantage through reduced Total Cost of Ownership (TCO) with low IT intensity, an exciting range of tailor made services and reduced technological complexity through consolidation and integration",

said **Brian Pereira, Vice President and Head of Australia and New Zealand, HCL Technologies.** “HCL has an end to end competency set and is backed up by strong customer engagements, such as this engagement with Veolia Environmental Services.”

A Forrester Wave study on SAP Implementation Providers in Australia and New Zealand, released in April 2008, named HCL Technologies as one of five leading SAP Implementation Providers in the region. The report also ranked HCL first for overall value of their current SAP offering, second for vertical expertise, second for low-cost remote global delivery and first for their plans of growth for horizontal and vertical SAP capabilities.

About HCL SAP Practice

HCL has a multi-faceted relationship with SAP - as a customer, a development partner and a go-to-market partner. Extending the relationship, HCL and SAP have expanded their multi-faceted relationship to new heights with HCL recently becoming SAP's 16th Global Services Partner. HCL is one of the largest SAP global service providers based out of India. HCL's award winning SAP Practice services customers across Hi-tech, Financial Services, Life Sciences, Retail, Chemicals and Utilities verticals with strong expertise in Enterprise resource Planning (ERP), Customer Relationship Management (CRM), Human Capital Management (HCM), Supply Chain Management (SCM), and NetWeaver platforms. The spectrum of HCL's SAP related services include blueprinting, implementation, roll out, upgrade, migration, application support & maintenance and integration services. The team comprises over 3200 SAP Professionals, who handles 180 customer engagements across North America, Europe, Asia Pacific, Japan, India and Australia – New Zealand.

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About HCL Technologies

HCL Technologies is one of India's leading global IT Services companies, providing software-led IT solutions, remote infrastructure management services and BPO. Having made a foray into the global IT landscape in 1999 after its IPO, HCL Technologies focuses on Transformational Outsourcing, working with clients in areas that impact and re-define the core of their business. The company leverages an extensive global offshore infrastructure and its global network of offices in 16 countries to deliver solutions across select verticals including Financial Services, Retail & Consumer, Life Sciences Aerospace, Automotive, Semiconductors, Telecom and MPE (Media Publishing & Entertainment). For the year ended 30th June 2008, HCL Technologies, along with its subsidiaries had revenues of US\$ 1.9 billion (Rs. 7,639crore) and employed 50,741 professionals. For more information, please visit www.hcltech.com

About HCL Enterprise

HCL Enterprise is a \$4.9 billion leading Global Technology and IT Enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old Enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings span Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products. The HCL team comprises over 55,000 professionals of diverse nationalities, who operate from 18 countries including 360 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit www.hcl.in

Forward Looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage

increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

For details, contact 

Geetanjali Bhatia

Mob +91 9811987765

Email: geetanjali.bhatia@hcl.in

Karen Paterson

Direct Line +61 2 8424 8540 | Mob 0414 464 256

Email: kpaterson@porternovelli.com.au