



## **Alenia Aeronautica partners with HCL for engineering activity on C-27J program**

*Contract demonstrates feasibility of engineering partnership between Italy and India in the Aerospace & Defense domain*

**London UK, 18 June 2007 - HCL Technologies (HCL), the global IT services provider, today announced a US \$15 million contract with Alenia Aeronautica, to provide engineering services that will support the improvement of the C-27J Spartan production line .**

Under the terms of the deal, HCL will convert most of the existing structural design material of the C-27J program into electronic format, will migrate it into a PLM system and will carry out most of the engineering activities that have been planned to support the industrial improvement of the aircraft production line. The work will be undertaken jointly by the Alenia design department and by a team of over 300 mechanical engineers from within HCL,

HCL was selected based on its experience and expertise in the mechanical engineering services sector, as well as its extensive experience in the aerospace industry. HCL's unique capability to provide end-to-end product development was also key to Alenia Aeronautica's decision.

Alessandro Franzoni, Alenia Aeronautica Chief Technical Officer, says: "This deal represents a first move into a potential growing cooperation between Alenia Aeronautica, including its subsidiaries Alenia SIA and Quadrics, and HCL and also reinforces Alenia Aeronautica's interest in the Indian Aerospace & Defence industry. Over the last years Alenia Aeronautica has developed an important network of international partnerships that strengthens its competitive positioning and generates innovation not only at R&D and industrial level but also creates synergies in new markets development. We have complete confidence in HCL capabilities and we hope to extend soon our partnership into other projects," he continues.



Rajeev Sawhney, President, Europe Operations, HCL Technologies commented on the deal: “At HCL we are the only Indian IT company with transformational expertise in engineering, able to meet Alenia’s needs, while maintaining strategic control in the hands of the customer, in line with co-sourcing models. This is a major development in the future design and manufacture of aircraft and signals a new era in the types of services we will be providing to the aerospace industry.”

Martin Hunt, Director, Engineering Services at HCL, comments: “This deal further cements our footprint into the aerospace sector and highlights the importance of Indian technical expertise in the aerospace industry.”

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**About Alenia Aeronautica**

Alenia Aeronautica is a major European player in the aerospace industry and the Italian leader in aeronautics, with proprietary products and technologies and full system integration capabilities. Alenia designs and produces high-performance combat aircraft, military airlifters, special mission aircraft and commercial airliners and offers global customer service. Alenia builds the C-27J, the only true modern tactical airlifter available today, and plays key roles in world-class programs like Eurofighter Typhoon, the F-35 Joint Strike Fighter and the European UCAV demonstrator Neuron. Alenia is a leading supplier of advanced aerostructures for airliners including the Boeing 787 and Airbus A380. Its subsidiaries include Alenia Aermacchi, the world leader in training aircraft, and Alenia Aeronavali, the respected overhaul and modification specialist. ATR, its joint venture with EADS, dominates the regional turboprop market. Alenia Aeronautica is a wholly-owned subsidiary of Finmeccanica, the Italian advanced technology group that it among the world’s top 10 players in the aerospace, defense and security markets.

**About HCL Technologies Ltd.**

HCL Technologies is one of India's leading global IT Services companies, providing software-led IT solutions, remote infrastructure management services and BPO. Having made a foray into the global IT landscape in 1999 after its IPO, HCL Technologies focuses on Transformational Outsourcing, working with clients in areas that impact and re-define



the core of their business. The company leverages an extensive global offshore infrastructure and its global network of offices in 17 countries to deliver solutions across select verticals including Financial Services, Retail & Consumer, Life Sciences & Healthcare, Hi-Tech & Manufacturing, Telecom and Media & Entertainment (M&E). For the quarter ended 31st March 2007, HCL Technologies, along with its subsidiaries had last twelve months (LTM) revenue of US \$ 1.27 billion (Rs. 5,675 crores) and employed 40,149 professionals. For more information, please visit [www.hcltech.com](http://www.hcltech.com)

### **About HCL Enterprise**

HCL Enterprise is a leading Global Technology and IT enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings span Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products. The HCL team comprises approximately 45,000 professionals of diverse nationalities, who operate from 17 countries including 360 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in)

### **Forward Looking Statements**

*Certain statements in this release are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies/ entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.*

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