



Oracle Cloud ERP Services 2022–2023 RadarView

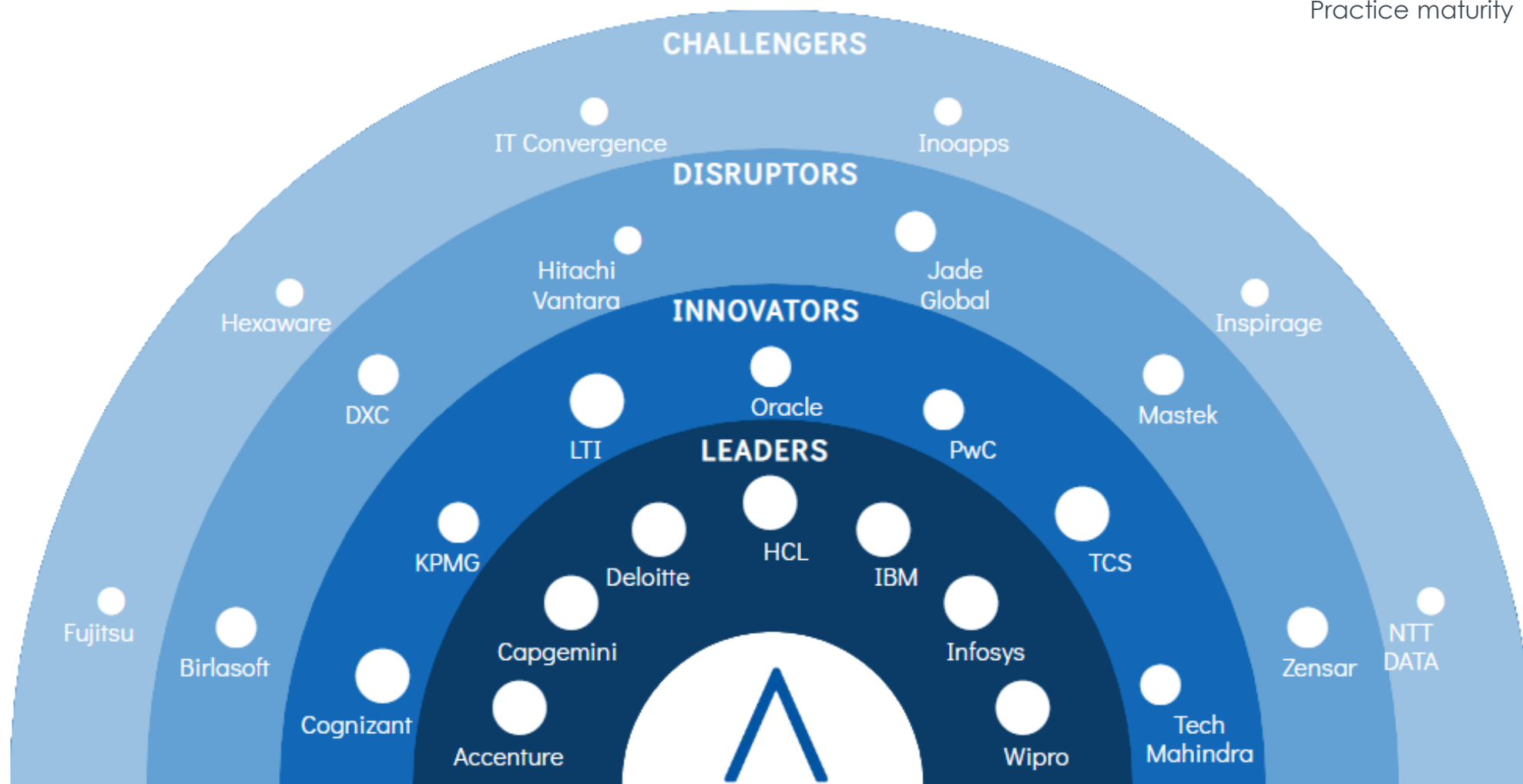
Service provider profile

November 2022



Oracle Cloud ERP Services 2022–2023 RadarView

Practice maturity



HCL: RadarView profile

HCLTech



Practice maturity ★★★★★

Partner ecosystem ★★★★★

Investments and innovation ★★★★★

Focuses on acquisitions to augment its data transformation capabilities. Codevelops solutions to analyze the business impact and improve CFO-level reporting.

Practice overview

- Practice size: 1,029+
- Active clients: 105+
- Certified/trained resources: 116+
- Delivery highlights: Oracle Cloud CoE and innovation lab teams throughout India and the US

\$100M–\$250M
Oracle Cloud
ERP services
revenue, 2022

>50%
Oracle Cloud
ERP services YOY
growth, 2022

Client case studies

- Implemented Oracle Cloud ERP and Oracle Cloud SCM for a social media company as its multiple systems led to higher operations costs. The implementation helped in vendor consolidation, leading to cost savings of 40% and a reduction in ticket numbers.
- Deployed Oracle Cloud ERP for an American data storage company to replace its disintegrated systems across three business units. It streamlined the integration process of third-party logistics providers and reduced license costs of B2B middleware technologies.
- Implemented Oracle Fusion Cloud Financials and Oracle Cloud SCM for an American file hosting services provider as its disparate systems led to delays in report generation. It reduced technical issues by 30% and ensured cost savings of approximately 20%.
- Implemented Oracle Cloud Financials module for a golf and country club operator to support its new businesses. It consolidated disintegrated systems, standardized processes across two business units, and reduced time to market.

Key IP and assets

- ADvantage SPADE: A low-touch, preconfigured solution to reduce the implementation timeline of Oracle Cloud ERP
- Custom Object Migration Tool (COMIT): A tool with a self-extracting script to analyze the impact of changes in the data model due to the installation of Oracle applications
- OptiBot: A self-service bot to reduce incident reporting time

Key partnerships

Technology partners



Industry consortiums



Service partners



Sample clients

- An American manufacturing company
- An American data storage company
- An American file hosting services provider
- A golf and country club operator
- A social media company
- A Sweden-based telecommunications company
- A US financial services provider

Industry coverage

Aerospace & defense
Banking
Financial services
Government
Healthcare & life sciences
High-tech
Insurance
Manufacturing
Nonprofits
Retail & CPG
Telecom, media & entertainment
Travel & transportation
Utilities & resources

Darker color indicates higher industry coverage through digital services ●●●●●

Analyst insights

Practice maturity



- HCL provides business transformation services by helping enterprises shift their on-premises solutions to Oracle Cloud Infrastructure or move to a complete cloud environment by deploying Oracle Cloud ERP. The transformation provides an integrated environment with real-time data visibility, reduced turnaround time of business processes, and optimized and automated workflows.
- Its ADvantage SPADE solution helps reduce the implementation timeline of Oracle software-as-a-service applications. It consists of an assessment framework and scorecard index to analyze the cloud fitment. It also accelerates and automates the testing process through its repository of predefined test cases, scripts, and digital assistant AURA.
- Its Oracle Universe — Cloud Application Management Services (OU-CAMS) offering provides post-implementation services to enterprises. It provides regular maintenance services, including ticket management, break-fix support, root cause analysis, and incident resolution plans. It also enables major enhancements in the applications.

Partner ecosystem



- HCL has co-developed solutions with Oracle. The HCL Provantage™ solution is a monitoring dashboard that provides real-time process performance data for Oracle Cloud ERP and Oracle E-Business Suite applications. The dashboard also measures, analyzes, and displays business KPIs for enterprises. HCL's COMIT consists of a self-extracting script that helps install applications in different customer environments. It also helps analyze the impact of changes in the data model caused by installation.
- It has also partnered with platform providers to develop relevant solutions. Its partnership with insightsoftware helps enhance CFO-level reporting, while its partnership with Emagia helps address business challenges by leveraging artificial intelligence.

Investments and innovation



- In May 2022, HCL announced the acquisition of Quest Informatics to leverage the latter's digital aftermarket solutions, including field services management, digital parts catalog, and ERP. The acquisition helped strengthen its digital transformation offerings for the manufacturing and transportation industries. In January 2022, it acquired Starschema to strengthen its digital engineering and data transformation capabilities and presence across central and eastern Europe.
- It leveraged Oracle Analytics Cloud to build a solution to digitize the Oracle practice fulfillment process. The solution helped reduce the fulfillment timeline by approximately 50% and provided real-time data visibility.

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