



HCL Completes First Oracle 12i Implementation for SolFocus

HCL Enables Growth and Global Expansion at Innovative Green Technology Company

Sunnyvale and Mountain View, CA — October 31, 2007: HCL Technologies Ltd. (“HCL”), India’s leading global IT services company, today announced the completion of the company’s first Oracle 12i implementation for SolFocus, a pioneer in the development of solar energy systems. As a Certified Advantage Partner for Oracle with extensive global reach, HCL was chosen to lead this effort due to the company’s deep expertise and expansive service delivery capabilities.

“With our rapid market and product expansion, we were in need of a technology upgrade in processes and services,” said Bob Legendre, VP of Operations at SolFocus. “This partnership with HCL and Oracle has enabled us to continue to focus on our mission to develop technology that eliminates the cost barriers to solar energy production, while ensuring we continue to meet our technical goals and business objectives.”

“Completing our first Oracle 12i implementation is an important milestone for HCL,” said Sandeep Kishore, SVP, Hi-Tech and Manufacturing at HCL Technologies. “Furthermore, contributing to the expansion and success of an emerging green technology company is immensely rewarding to our team and company.”

Growth Requires a Sophisticated and Scalable Solution

SolFocus’ growth plans required the business information system to transition from a distributed user-based model to an integrated solution with a unified database structure, technology platform and a common set of business processes. Furthermore, due to SolFocus’ anticipated business growth, plans for future applications and processes had to include application scalability in multiple geographies, as well as domestic and foreign entities.

SolFocus needed an ERP solution that would deliver the maximum value for their investment and cater to their dynamic business requirements. After multiple evaluation rounds, SolFocus decided Oracle 12i offered the best value proposition and that the Oracle/HCL team showcased the needed expertise and flexibility required.



Enhanced Features Support Global Strategy

As SolFocus continues to grow internationally, including through acquisitions, Oracle 12i provides valuable features that support the company's global technology needs, including:

- *Multi-Organization Access Control:* Enables transactions for multiple operating units to be entered from single responsibility thereby enhancing user productivity
- *Centralized Setups of Intercompany and Intracompany Accounts:* Facilitates control, monitoring and reconciliations of intercompany and intracompany transactions
- *Order Management:* Enables invoicing and revenue recognition to be deferred until customer acceptance

About SolFocus

SolFocus develops and markets solar concentrator photovoltaic (CPV) systems, trackers for CPV and flat panel PV installations, and is expanding into other solar technologies such as solar thermal. With a focus on reliable, low-cost, high-volume manufacturability, SolFocus solar systems and solutions will enable a dramatic reduction in the cost of delivering renewable solar energy, and ultimately compete with conventional fuels in several large, multi-billion-dollar energy markets. In November 2005, the National Renewable Energy Lab Growth Forum recognized SolFocus' chief executive officer, Gary D. Conley, as its Clean Energy Entrepreneur of the Year. SolFocus raised \$32 million in its Series A funding in mid-2006, which was also led by NEA. In October 2006, SolFocus was among three winners to be awarded participation in the ISFOC program from Spain's Institute of Concentration Photovoltaic Systems.

About HCL Technologies

HCL Technologies is one of India's leading global IT Services companies, providing software-led IT solutions, remote infrastructure management services and BPO. Having made a foray into the global IT landscape in 1999 after its IPO, HCL Technologies focuses on Transformational Outsourcing, working with clients in areas that impact and re-define the core of their business. The company leverages an extensive global offshore infrastructure and its global network of offices in 18 countries to deliver solutions across select verticals including Financial Services, Retail & Consumer, Life Sciences & Healthcare, Hi-Tech & Manufacturing, Telecom and Media & Entertainment (M&E). For the quarter ended 30th September 2007, HCL Technologies, along with its subsidiaries had last twelve months (LTM) revenue of US \$ 1.5 billion (Rs. 6363 crores) and employed 45,622 professionals. For more information, please visit www.hcltech.com

About HCL Enterprise

HCL Enterprise is a leading Global Technology and IT enterprise that comprises two companies listed in India - HCL Technologies Ltd & HCL Infosystems Ltd. The 3-decade-old enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings span Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products. The HCL team comprises approximately 51,000 professionals of diverse nationalities, who operate from 18 countries including 360 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit www.hcl.in

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