



Press Release

## **HCL positioned as a leader for Mobility and Cloud Computing by Zinnov, a leading globalization advisory firm**

**Noida/Sunnyvale, Calif., Nov. 16<sup>th</sup>, 2012** – [HCL Technologies](#) (HCL), the global IT services provider, has been ranked as a market leader for Enterprise Mobility and Cloud Services by Zinnov, a leading globalization and market expansion advisory firm. This was announced in the latest study titled “Global Service Provider Report 2012” from Zinnov. HCL emerged as a leader on all parameters in the report which analyzes the cloud and mobility expertise and capability of IT firms on key parameters such as domain expertise across verticals, its range of services stack, deep competencies across service platforms and technology & Go-to-Market partnerships.

Commenting on the study, **Pari Natarajan, Co-Founder & CEO, Zinnov**, said, “The adoption of mobile communication, collaboration, information access and productivity-enhancing applications is on the upsurge. We believe that in this given scenario, HCL is well poised to capture the growth opportunities in these segments due to its strong foundation of cloud and mobility solutions and significant investments in these areas”.

“HCL is honored to be recognized as a leader in these niche yet rapidly growing market segments,” **said Anant Gupta, President and Chief Operating Officer, HCL Technologies**. “With the help of our proven solution leadership, comprehensive enterprise application platforms and consulting capabilities, we will continue to help our customers navigate the complex mobility and cloud ecosystem”.

HCL has also been ranked in the Leadership Zone as a leading Engineering Services Provider by Zinnov in their study titled ‘Global R&D Service Providers Rating (GSPR) 2012’. HCL has always been a disruptive force in technology adoption and has many 'firsts' to its credit for creating industry leading propositions. HCL was the first to talk Application and Infrastructure integration, the first to think and create utility models like Business Ready Infrastructure (BRI), MtaaS™ (a Business Service Management centric service delivery platform), and the first to partner with ISV's and technology companies to create cloud and mobility based services, delivery platforms and service operating models. To know about HCL's cloud and mobility service offerings, please click the link below - <http://www.hcltech.com/business-units/services/mobility-services>



## About Zinnov

Founded in 2002, Zinnov – meaning Zeal in Innovation – is a leading globalization & market expansion advisory firm with services in the areas of Global Sourcing, Emerging Markets Expansion and Human Capital Optimization to Fortune 1000 and reputed SMB companies. Zinnov works collectively with clients to tackle prevailing organizational challenges by analyzing the changing dynamics, improving performance, and building institutional capability. The services delivered to its clients through advanced reasoning and analytical techniques, provides solutions that help in integrating organizational vision, business definition and processes.

## About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 31 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employees First, Customers Second' which empowers our 85,335 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 4.3 billion ( 22,471 crores), as on 30<sup>th</sup> September 2012 (on LTM basis). For more information, please visit [www.hcltech.com](http://www.hcltech.com)

## About HCL

HCL is a \$6.2 billion leading global technology and IT enterprise comprising two companies listed in India – HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 90,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. HCL has partnerships with several leading global 1000 firms, including leading IT and technology firms.

## Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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