



PRESS RELEASE

## **HCL AXON Named a Leader in SAP ERP Implementation Service Providers, North America, 2010 by Independent Research Firm**

JERSEY CITY, NJ – November 9, 2010 - HCL AXON, a division of HCL Technologies and a provider of business transformation consulting services through the innovative implementation and support of SAP applications, today announced that it has been positioned by Gartner, Inc. in the Leader's quadrant of the Magic Quadrant for SAP ERP Implementation Service Providers, North America, based on its ability to execute and the completeness of its vision in SAP ERP implementations.<sup>1</sup>

HCL AXON operates as a distinct entity that includes the acquired AXON Group and HCL Technologies' Enterprise Application Services practice. It has more than 5,000 SAP-skilled professionals and is an SAP Global Services Partner.

HCL AXON has the following key strengths in the SAP ERP space:

- It offers the full life cycle of SAP services, from consulting through implementation, infrastructure optimization and ongoing managed services and support.
- Focus in Aerospace & Defense, High Tech manufacturing, Utilities and Travel & Transportation. It has also developed solutions in sustainability for manufacturing companies and an HR solution for managing highly unionized workforces called iCREW.
- Flexibility, a focus on delivery, a high percentage of senior consultants on project team and a willingness to commit to outcome-based fees

In May, HCL AXON successfully completed the SAP® Education training and certification in the SAP Value Management methodology. This certification allows HCL AXON to accelerate value and benefit realization for Customers using SAP Solutions. In addition, HCL AXON was the first SAP partner to be certified in Value Management and has 40 consultants trained in Value Management that have full access to SAP's Value Engineering data base which includes access to SAP's benchmarking, business case development tools, and other value realization and value optimization assets that help it support customers in accelerating value and optimizing benefit realization from their investments in SAP solutions. HCL AXON was a key partner in helping SAP develop its Value Management practices around implementation and benefit realization.

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<sup>1</sup> Gartner "Magic Quadrant for SAP ERP Implementation Providers, North America" by Susan Tan and Alex Soejarto, 2 November 2010.

### **About the Magic Quadrant**

The Gartner Magic Quadrant is copyrighted 2010 by Gartner, Inc., and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the "Leaders" quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

### **About HCL Technologies**

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employee First' which empowers our 70,218 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 2.7 billion (Rs. 12,565 crores), for the year ended on 30th June 2010. For more information, please visit [www.hcltech.com](http://www.hcltech.com).

### **About HCL Enterprise**

HCL is a \$5 billion leading global Technology and IT Enterprise that comprises two companies listed in India – HCL Technologies & HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups, a pioneer of modern computing, and a global transformational enterprise today. Its range of offerings spans Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products across a wide range of focused industry verticals. The HCL team comprises over 64,000 professionals of diverse nationalities, who operate from 26 countries including over 500 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in).

### **About HCL AXON**

HCL AXON, a division of HCL Technologies, is a leading global business transformation service firm delivering ERP solutions and services for large organizations across the world. HCL AXON has delivered numerous industry firsts in the SAP market, implementing the first Business Warehouse, Strategic Enterprise Management and eBusiness solutions. HCL AXON has offices across North America, Africa, Asia Pacific and Europe, and delivers solutions in more than 20 countries across the globe. For more information, please visit [www.hcl-axon.com](http://www.hcl-axon.com).

### **Forward-looking Statements**

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our

brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

**For More Information, Contact:**

**Kirsten Paragona**

Director of External Communications, HCL  
857-350-5393  
[kparagona@hcl.com](mailto:kparagona@hcl.com)

**Danielle Millerick**

ThinkMedia PARTNERS for HCL  
978-666-4766  
[dmillerick@thinkmediapartners.com](mailto:dmillerick@thinkmediapartners.com)