ANNUAL FINANCIAL STATEMENTS
DECEMBER 31, 2022

## ANNUAL FINANCIAL STATEMENTS DECEMBER 31, 2022

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## DIRECTORS' REPORT DECEMBER 31, 2022

The management of C3i Europe EOOD (the Company), herewith submits the Financial Statements as at, and for the year ended December 31, 2022.

## DESCRIPTION OF THE ACTIVITY

The Company was registered as a sole limited liability company as per court decision No. 1 on July 11, 2005 of the Sofia City Court, company file 7991/2005 with share capital of BGN 5000.

As at the reporting date the share capital of the Company is BGN 150,500, 100% owned by Telerx Marketing Inc., USA and its ultimate holding company is HCL Technologies Limited.

The share capital is fully paid in cash.

The Company's head office is in Sofia.

The Company's main business activity is technical help desk support, user administration and site assessments services for pharmaceutical clients and clinical research organization.

Business activity as per MOA: Technical call center, as well as engagement in other commercial operations which are not banned under Bulgarian Law.

#### **BUSINESS OVERVIEW**

The results of the Company for 2022 are satisfactory: the Company realised a net profit amounted to 5,321 thousand Leva (2021: 4,961 thousand Leva) and revenue from sales of services amounted to 74,855 thousand Leva (2021: 74,537 thousand Leva).

As of December 31, 2022 the Company's equity is positive in the amount of BGN 25,305 thousand Leva (2021: 19,984 thousand Leva).

# IMPORTANT EVENTS THAT HAVE OCCURED SINCE THE END OF THE FINANCIAL YEAR

There are no important events that have occurred since the end of the financial year that would require adjustment to or disclosure in the 2022 financial statements of the Company.

#### REVIEW OF 2022

During the current year the Company:

- Ended 2022 with 1202 employees' vs 1246 in December 2021
- 2022 total space is 3,033 Sq. meters

## DIRECTORS' REPORT **DECEMBER 31, 2022**

#### **OBJECTIVES FOR 2023**

The Company's management set the following objectives and targets for 2023:

#### Objectives

§ Expand our services volume with our current accounts § Add new clients

Achieve and maintain 90%+ customer satisfaction Maintain profitability Increase efficiency and Agent effectiveness Increase penetration of European sales force support market Renew ISO certification

#### RESEARCH AND DEVELOPMENT ACTIVITIES

The Company does not directly engage in research and development activities.

## FINANCIAL INSTRUMENTS AND FINANCIAL RISKS

The Company's business activity exposes it to certain risks, including the effect of change in foreign exchange rates, interest rates, credit and liquidity risk. The management of the Company, like the group to which belongs, monitors the overall risk and looks for methods to neutralize potential negative effects.

#### Foreign exchange risk

The Company performs international transactions and have purchases and / or sales denominated in foreign currency. Therefore, the Company is exposed to currency risk associated with possible fluctuations in the foreign currency. At present risk exists mostly exposures of the Company in US dollars (USD). The Company does not use special financial instruments to hedge these risks, since such tools are not generally practiced in Bulgaria.

#### Interest risk

Interest rate risk to the Company arises from a loan with a floating rate and is associated with fluctuations in interest rates and changes in future cash flows. The Company has given short term loans to its group companies and therefore there is interest rate risk from changes in interest markets.

The Company does not use special tools to manage interest rate risk

## Credit risk

Financial assets which potentially expose the Company to credit risk are primarily trade receivables. The Company is exposed to credit risk in the event that customers do not pay their obligations. The Company has no significant concentration of credit risk as receivables of the Company is mainly from the sole shareholder and other group affiliate entities.

## Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions.

The Company does not use hedge instruments for limitation of the financial risk.

## MANAGEMENT

By the date of preparation of the financial statements the Company is represented together by:

Shiv Kumar Walia, British citizen Rahul Singh, Indian citizen
Goutam Rungta, Indian citizen (Appointment date - July 5, 2022)

## Responsibilities

The management prepares each year the Company's financial statements which should present truly and fairly the Company's financial position and operations.

The management confirms that adequate accounting policies have been applied and the financial statements are prepared using the prudence concept for the recognition and valuation of the assets, liabilities, income and expenses. The financial statements are prepared based on the going concern concept.

The management is responsible for the proper maintaining of the Company's financial records, for the proper use and control of the assets and for taking proper measures to avoid any unistates and fraud.

Managing director

No. Shiv Kumar Walia ODUA Sofia 22 June 2023

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# BULSTAT: 131448974

# STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2022

ASSETS	Notes	12/31/2022	12/31/2021
Non-current assets	Notes	BGN'000	BGN'000
Property, plant and equipment	1	2 222	2.120
Intangible non-current assets	2	2,230	2,492
Right-of-use assets	3	91	101
Other non-current assets	4	2,883	4,643
Deferred tax assets	20	1,226	1,024
Total non-current assets	20	555 6,985	457
Current assets		0,363	8,717
Trade and other receivables			
Inventories	5	1,005	525
Current related parties receivables		252	82
Other receivables and prepayments	21	27,917	16,667
Cash and cash equivalents	6	240	1,433
and and equivalents	7	4,493	10,040
Total current assets		33,907	28,747
TOTAL ASSETS	_	40,892	37,464
EQUITY AND LIABILITY		BGN'000	BGN'000
Equity			50,1000
Share capital	_		
Retained earnings	8	151	151
Profit current year		19,833	14,872
Total equity		5,321	4,961
Non-current Liabilities		25,305	19,984
Lease liabilities			
Related party payable	3	1,018	2,776
Deferred revenue	9	161	
Strong referre	9	843	1,234
Total Non-current Liabilities	-	2,022	4,010
Current liabilities			*****
Lease liabilities		1220	
Related parties payables	3	1,974	1,919
Trade and other payables	21	398	601
Income tax payable	10 11	8,759	8,804
Provisions		134	88
Other liabilities & deferred revenue	12 13	1,926 374	1,677 381
Total current liabilities			
		13,565	13,470
TOTAL EQUITY AND LIABILITIES		40,892	37,464

The notes on pages 7-22 are an integral part of these financial statements.

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Managing Director:

Gal EUROPE ADAD SI

Europe

Chief Accountant:
TMF SERVICES EOOD
Daniel Proychev, Nikolay Yordanov,
Managing Directors

In accordance with an Independent Auditors' Report:

KPMG Audit OOD Ivan Andonov

Registered auditor, responsible for the audit

Dobrina Kaloyanova Authorized representative

Translation from the Original Bulgarian version, in case of divergence the Bulgarian original shall prevail.

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## C3i Europe EOOD SOFIA BULSTAT: 131448974

## STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2022

		BGN'000	BGN'000
	Notes	2022	2021
Revenue from operations	14	74,855	74,537
Total revenue		74,855	74,537
Employee expenses	15	(58,298)	(56,396)
External services	16	(7,248)	(8,230)
Depreciation and amortization	17	(914)	(730)
Depreciation right-of-use assets	17	(1,988)	(2,110)
Supplies and other expenses	18	(418)	(572)
Profit from operations		5,989	6,499
Financial income related to deposits		40	24
Finance costs related to IFRS 16		(37)	(48)
Financial expenses	19	(111)	(958)
Profit before tax	11 11. 1 <sub>1. 1</sub> . 1 <sub>2</sub> 1	5,881	5,517
Tax charges	20	(560)	(556)
Net profit for the year	_	5,321	4,961
Other comprehensive income for the year			
Total comprehensive income for the year		5,321	4,961
	-		

he roles on pages 7-22 are an integral part of these financial statements.

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Managing Director: C3I/EUROPE EOOD Shiv Kumar Walia Chief Accountant:

TMF SERVICES EOOD

Daniel Proychev, Nikolay Yordanovi

Managing Directors

In accordance with an Independent Auditors' Report:

KPMG Audit OOD

Ivan Andonov

Registered auditor, responsible for the audity

Dobrina Kaloyanova Authorized representative

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София Рег. № 045

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## C3i Europe EOOD SOFIA BULSTAT: 131448974

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2022

CASH FROM OPERATING ACTIVITIES	BGN'000 2022	BGN'000 2021
Cash receipts from customers		
Cash paid to suppliers	62,933	67,754
	(9,163)	(8,809)
Payroll-related payments	(56,510)	(53,161)
Cash (used in)/generated from operations	(2,740)	5.784
Income taxes paid	(631)	(674)
Refunded VAT	1,102	1,718
Other cash paid	(362)	(194)
NET CASH (USED IN)/FLOW FROM OPERATING ACTIVITIES	(2,631)	6,634
CASH FROM INVESTING ACTIVITIES		
Purchase of non-current assets	(772)	(2,430)
Short term loan given to group companies	(800)	(2,470)
Interest received on short term loan given to group companies	17	(2,470)
Repayment of short term loan given to group companies	670	1,800
NET CASH USED IN INVESTING ACTIVITIES	(885)	(3,100)
CASH FROM FINANCING ACTIVITIES		
Repayments of obligations under leases	(2,031)	(2,095)
NET CASH USED IN FINANCING ACTIVITIES	(2,031)	(2,095)
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(5,547)	1,439
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF YEAR	10,040	8,601
CASH AND CASH EQUIVALENTS AT THE END OF YEAR	4,493	10,040

The notes on pages 7-22 are an integral part of these financial statements.

Sofie 22 June 2029

Managing Director:
Cost-Europe Ecocol H
Shivikumar Walia

Chief Accountant:
TMF SERVICES EQUID
Daniel Proychev, Nikolay Yordano

Managing Directors

In accordance with an Independent Auditors' Report

KPMG Audit OOD

Ivan Andonov

Registered auditor, responsible for the audit

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## C3i Europe EOOD SOFIA BULSTAT: 131448974

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2022

	Share capi	Retained tal earnings	Retained earnings	TOTAL
	BGN'00	0 BGN'000	BGN'000	BGN'000
BALANCE AS AT 01-01-2021	15	1 15,402	(530)	15,023
Net profit for the year		4,961	-	4,961
BALANCE AS AT 31-12-2021	15	1 20,363	(530)	19,984
BALANCE AS AT 01-01-2022	15	1 20,363	(530)	19,984
Net profit for the year		5,321		5,321
BALANCE AS AT 31-12-2022	15	1 25,684	(530)	25,305

e an integral part of these financial statements.

Sofia, 22 June 2023

Managing Director US

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Shiv Kumar Walia

Chief Accountants C. A.
TMF SERVICES EOOD

Daniel Proveney, Nikolay Yordan Managing Directors

In accordance with an Independent Auditors' Report:

KPMG Audit OOD Ivan Andonov

Registered auditor, responsible for the audit

Dobrina Kaloyanova Authorized representative

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# C3i Europe EOOD

#### ACCOUNTING POLICY DECEMBER 31, 2022

#### 1. General considerations

C3i Europe EOOD (The company) is registered as a limited liability company on July 11, 2005 by decision No. 1 of the Sofia City Court under company file no. N 7991/2005 with share capital of 5,000 (five thousand) leva. As of 31.12.2022 the capital is 150,500 BGN and is 100% owned by Telerex Marketing Inc., USA, divided into 1505 shares of BGN 100 each. The capital of the Company is entirely paid in the form of a cash contribution.

The company is mainly operating a technical maintenance center and providing technical services on specific projects.

The seat of the Company is located in Sofia.

#### 2. Accounting policy

Below is described the accounting policy applied in the preparation of the financial statements.

The policy has been consistently applied for all years presented unless explicitly stated otherwise.

#### 2.1 Basis for preparation of the financial statements

The Company prepares and presents its financial statements based on the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and the clarifications on their application issued by the IFRS Interpretation Committee (IFRIC) adopted by the Commission The European

The financial statements are prepared in Bulgarian lev(BGN), which is the functional currency of the Company. All amounts are in thousand Bulgarian Levs (BGN'000) (including comparative information for 2021), unless otherwise stated.

As at the date of preparation of these financial statements, Management has made an assessment of the Company's ability to continue as a going concern. This estimate takes into account all available information about the foreseeable future, which is at least, but not limited to, twelve months from the end of the reporting period. The financial statements are prepared in accordance with the going concern principle.

#### Applying of new and revised IFRSs

#### Standards issued but not yet effective

The following new Standards, amendments to Standards and Interpretations, endorsed by the EC, are not yet mandatorily effective for annual periods beginning on or after 1 January 2022, and have not been applied in preparing these financial statements. The Company plans to adopt these pronouncements when they become effective.

Standards, Interpretations and amendments to published Standards that have not been early adopted – endorsed by the EC

## (a) IFRS 17 Insurance Contracts (issued on 18 May 2017); including Amendments to IFRS 17 (issued on 25 June 2020)

The standard is effective for annual periods beginning on or after 1 January 2023 and early application is permitted. The Company expects that the standard, when initially applied, will not have a material impact on the presentation of the financial statements of the Company because the Company does not issue insurance or reinsurance contracts, does not hold reinsurance contracts and does not issue investment contracts with discretionary participation features.

(b) Amendments to IAS 1 Presentation of Financial Statements and IFRS Practice Statement 2: Disclosure of Accounting policies (issued on 12 February 2021), effective for annual periods beginning on or after 1 January 2023, Earlier application is permitted. Once the entity applies the amendments to IAS 1, it is also permitted to apply the amendments to IFRS Practice Statement 2.

Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2) amends IAS 1 in the following ways:

- An entity is now required to disclose its material accounting policy information instead of its significant accounting policies;
- several paragraphs are added to explain how an entity can identify material accounting policy information and to give examples of when accounting policy information is likely to be material
- the amendments clarify that accounting policy information may be material because of its nature, even if the related amounts are immaterial;
   the amendments clarify that accounting policy information is material if users of an entity's financial statements would need it to understand other material information
- and the amendments clarify that if an entity discloses immaterial accounting policy information, such information shall not obscure material accounting policy

In addition, IFRS Practice Statement 2 has been amended by adding guidance and examples to explain and demonstrate the application of the 'four-step materiality process' to accounting policy information in order to support the amendments to IAS 1.

The Company does not expect the amendment to have a material impact on its separate/consolidated financial statements when initially applied.

#### ACCOUNTING POLICY DECEMBER 31, 2022

#### 2. Accounting policy (continued)

## 2.1 Basis of preparation of the financial statements (continued)

(c) Amendments to IAS 8 Accounting policies, Changes in Accounting Estimates and Errors: Definition of Accounting Estimates (issued on 12 February 2021), effective for annual periods beginning on or after 1 January 2023 and changes in accounting policies and changes in accounting estimates that occur on or after the start of that period. Earlier application is permitted.

The changes to IAS 8 focus entirely on accounting estimates and clarify the following:

The definition of a change in accounting estimates is replaced with a definition of accounting estimates. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty".

Entities develop accounting estimates if accounting policies require items in financial statements to be measured in a way that involves measurement uncertainty.

The Board clarifies that a change in accounting estimate that results from new information or new developments is not the correction of an error. In addition, the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors.

A change in an accounting estimate may affect only the current period's profit or loss, or the profit or loss of both the current period and future periods. The effect of the change relating to the current period is recognised as income or expense in the current period. The effect, if any, on future periods is recognised as income or expense in those future periods.

The Company does not expect the amendment to have a material impact on its financial statements when initially applied.

# (d) Amendments to IAS 12 Income Taxes: Deferred Tax related to Assets and Liabilities arising from a Single Transaction (issued on 7 May 2021)

The amendments are effective for annual reporting periods beginning on or after January 1, 2023, Early adoption is permitted.

The Company does not expect the amendment to have a material impact on its financial statements when initially applied,

## (e) Amendments to IFRS 17 Insurance contracts: Initial Application of IFRS 17 and IFRS 9 - Comparative Information (issued on 9 December 2021)

IFRS 17 incorporating the amendment is effective for annual reporting periods beginning on or after 1 January 2023.

The amendment is a transition option relating to comparative information about financial assets presented on initial application of IFRS 17. The amendment is aimed at helping entities to avoid temporary accounting mismatches between financial assets and insurance contract liabilities, and therefore improve the usefulness of comparative information for users of financial statements.

The Company does not expect the amendment to have a material impact on its financial statements when initially applied.

## Standards and interpretations not yet endorsed by the EC

Management believes that it is appropriate to disclose that the following new or revised standards, new interpretations and amendments to current standards, which are already issued by the International Accounting Standards Board (IASB), are not yet endorsed for adoption by the EC, and therefore are not taken into account in preparing financial statements. The actual effective dates for them will depend on the endorsement decision by the EC.

The following amendments and improvements to standards are not expected to have a material impact on the financial statements of the Company,

Amendments to IFRS 16 Leases: Lease Liability in a Sale and Leaseback (issued on 22 September 2022);

Amendments to IAS 1 Presentation of Financial Statements,

Classification of Liabilities as Current or Non-current Date (issued on 23 January 2020);

Classification of Liabilities as Current or Non-current - Deferral of Effective Date (issued on 15 July 2020); and

Non-current Liabilities with Covenants (issued on 31 October 2022).

## 2.2 Application of the going concern principle

The financial statements are prepared on a going concern basis, which implies that the Company will continue its operations in the foreseeable future. The validity of the going concern business depends on the active financial support of the parent company - Telerex Marketing Inc., USA. Considering the assessment of expected future cash flows, management considers that it is appropriate to prepare the financial statements on a going concern basis.

## 2.3. Estimates

The preparation of the financial statements in accordance with IFRS requires the application of estimates and assumptions that significantly affect the reported assets and liabilities, the disclosure of contingent assets and liabilities at the date of preparation of the financial statements, as well as the reported income and expenses for the reporting period. Although these estimates are based on management's best knowledge of events and activities for the period, actual results may differ from these estimates. Estimates are based on management's past experience, including expectations of future events under normal circumstances. These estimates, approximate estimates and assumptions are a subject to regular reviews to be consistent with available data and to reflect current risks.

#### ACCOUNTING POLICY DECEMBER 31, 2022

#### 2.4. Summary of significant accounting policies

Functional currency and presentation currency

The separate elements of the Company's financial statements are measured in the currency of the primary economic environment in which the entity operates (functional currency). The financial statements are presented in BGN thousand (BGN thousand), which is the functional currency and is fixed at the Euro at an exchange rate of EUR 1 for BGN 1,9558.

Transactions and balances

Transactions in foreign currency are translated into functional currency using the official exchange rate for that day. Foreign exchange gains and losses arising from the settlement of foreign currency transactions and from a revaluation at the closing exchange rate of foreign currency-denominated assets and liabilities are recognized in the income statement.

Property, plant and equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation. Historical value includes costs directly attributable to the acquisition of the asset.

Subsequent costs are added to the carrying amount of the asset or accounted for as a separate asset only when the Company is expected to receive future economic benefits associated with the use of that asset and when the carrying amount can be reliably determined. All other maintenance and repair costs are reflected in the income statement in the period in which they are incurred.

Depreciation of property, plant and equipment is accounted for using the straight-line method to allocate the difference between the carrying amount and the residual value over the useful life of the assets as follows:

Computer equipment and software - 2-5 years

Equipment, furnishing and other assets - 7 years

Improvement of leased assets - 5 years (for the term of the lease)

The residual value and the useful life of the assets are reviewed and, if necessary, corrected for each date of preparation of the financial statements.

Intangible assets

Software products

Acquired licenses for software products are capitalized on the basis of the costs necessary to acquire and release the specific software product. They are amortized over their expected useful life.

Depreciation is accrued using the straight-line method to allocate the value of assets to their residual value over their useful lives.

Impairment of assets

Assets that have an indefinite useful life are not amortized but are tested for impairment on an annual basis. Assets that are depreciated are reviewed for impairment when events occur or there is a change in circumstances that suggests that the carrying amount of the assets is not recoverable. For an impairment loss, the amount by which the carrying amount exceeds their recoverable amount is recognized.

The recoverable amount is the higher of the net selling value and the value in use. In order to determine the value in use, assets are grouped into the smallest possible identifiable units generating cash flows.

## Financial instruments

The Company recognizes a financial asset or financial liability in its statement of financial condition if and only when the Company becomes a party to the contractual terms of this instrument.

Financial assets (excluding trade receivables) and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of a financial asset or financial liability that is not measured at fair value through profit or loss are added or subtracted from the fair value of the financial asset or financial liability on initial recognition. Transaction costs that are directly attributable to the acquisition or issue of a financial asset or financial liability that is measured at fair value through profit or loss are recognized immediately in profit or loss.

Upon initial recognition, the Company measures trade receivables that do not have a significant financing component (determined in accordance with IFRS 15) at their respective transaction price.

## (a) Financial assets

The Company classifies financial assets as subsequently measured at amortized cost, at fair value through other comprehensive income or fair value through profit or loss on the basis of the following two conditions:

- business model for management of the financial assets of the enterprise; and
- the characteristics of the contractual cash flows of the financial asset.

A financial asset is measured at amortized cost if the following two conditions are met:

- the financial asset is held within a business model, the purpose of which is to hold the assets in order to collect the contractual cash flows; and
- under the contractual terms of the financial asset, cash flows arise on specific dates, which are only principal payments and interest on the outstanding principal amount.

#### ACCOUNTING POLICY DECEMBER 31, 2022

## 2.4. Summary of significant accounting policies (continued)

## Financial instruments (continued)

A financial asset is measured at fair value through other comprehensive income if the following two conditions are met:

- the financial asset is held within a business model whose purpose is both to collect contractual cash flows and to sell financial assets, and
- under the contractual terms of the financial asset, cash flows arise on specific dates, which are only principal payments and interest on the outstanding principal amount.

All other financial assets are subsequently measured at fair value through profit or loss.

The measurement of financial assets at amortized cost is performed using the effective interest method in accordance with IFRS 9.

IFRS 13 defines fair value as the price to sell an asset or to transfer a liability in an ordinary transaction between market participants at the date of the measurement of the primary (or most profitable) market under current market conditions. The fair value in accordance with IFRS 13 is the outgoing price, whether that price is directly available for observation or is estimated using another measurement technique.

The financial assets of the Company include in particular: cash and cash equivalents; trade and other receivables.

Cash and cash equivalents include cash and sight deposits with an original maturity of up to three months from the date of acquisition, which are associated with a negligible risk of change in their fair value and are used by the Company to manage short-term liabilities.

Trade and other receivables include receivables from contracts with customers that do not contain a significant component of financing and receivables from lease agreements. The Company estimates the expected credit losses on these financial instruments by applying the simplified approach according to IFRS 9 on the basis of a provision matrix, such as:

- categorize receivables by groups with similar credit risk characteristics;
- determines the period in the past for which it calculates the historical credit loss for each group of receivables;
- determines the percentages of the historical credit loss by groups of receivables;
- adjusts the rates of historical credit loss based on projected future economic conditions;
- calculates the expected credit losses.

The Company writes off a financial asset if and only if:

- the contractual rights to the cash flows from this financial asset have expired; or
- The Company transferred the financial asset, and this transfer meets the derecognition requirements under IFRS 9.

## (b) Financial liabilities

The Company classifies all financial liabilities and subsequently measures at amortized cost using the effective interest method. The exceptions to this rule under IFRS 9 are:

- financial liabilities measured at fair value through profit or loss;
- financial liabilities arising from the transfer of a financial asset that does not qualify for derecognition or when the continuing participation approach is applied;
- financial guarantee contracts:
- commitments to grant a loan with an interest rate that is lower than the market rate;
- contingent consideration recognized by the buyer in a business combination,

are not applicable to the financial liabilities of the Company and their subsequent valuation.

The financial liabilities of the Company include in particular:

trade and other liabilities.

The Company removes a financial liability (or part of a financial liability) from its statement of financial position if and only when it is repaid - ie. when the obligation specified in the contract has been fulfilled, has been canceled or its term has expired.

Financial assets and liabilities are netted and the net value is presented in the statement of financial position if and only if the Company has a legal basis to net the amounts and intends to either settle on a net basis or to sell the asset and settle the liabilities simultaneously.

## Capital

Shareholders' equity is classified as equity.

## Loans

Loans are initially recognized at fair value less costs to carry out the transaction. Borrowings are subsequently measured at amortized cost; any difference between payments due (net of transaction costs) and the value of the loan is recognized in the income statement over the period of the loan using the effective interest method. Loans are classified as short-term liabilities unless the Company has the unconditional right to defer settlement of the liability for a period of at least 12 months after the balance sheet date.

#### ACCOUNTING POLICY DECEMBER 31, 2022

#### 2.4. Summary of significant accounting policies (continued)

#### Leasing

The company as a lessee

The Company evaluates whether a contract is or contains a lease at the beginning of the contract. The Company recognizes an asset with a right of use and a corresponding lease obligation in respect of all lease agreements in which it is a lessee, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases, with low-value assets (such as tablets and personal computers, small office furniture and telephones). For these leases, the Company recognizes lease payments as an operating expense on a straight-line basis over the term of the lease, unless another systematic basis is more representative of the time model in which the economic benefits of the leased assets are realized.

The lease liability is initially measured at the present value of the lease payments not repaid at the inception date, discounted at the lease interest rate. If this interest rate cannot be easily determined, the Company uses its differential interest rate.

Lease payments involved in the measurement of the lease liability include:

Fixed lease payments (including substantially fixed payments), less any lease incentive receivables;

Variable lease payments that depend on an index or interest rate, initially measured using the index or interest rate at the starting date;

The amount expected to be paid by the lessee under residual value guarantees;

The cost of exercising the options to purchase, if it is largely certain that the lessee will exercise the options; and

Payment of penalties for termination of the lease agreement, if the term of the lease reflects the exercise of the option for termination of the lease agreement.

The lease liability is presented on a separate line in the statement of financial position.

Subsequently, the lease liability is measured by increasing the carrying amount to reflect the interest on the lease liability (using the effective interest rate method) and by reducing the carrying amount to reflect the lease payments made.

The Company revalues the lease liability (and adjusts the related asset to its right of use accordingly) when:

The lease term has changed or there is a significant event or change in circumstances that results in a change in the valuation of the exercise the option for purchasing, in which case the lease liability is revalued by discounting the revised lease payments using a revised discount rate.

Lease payments are changed due to changes in an index or percentage or a change in the expected payment at the guaranteed residual value, in which case the lease liability is revalued by discounting the revised lease payments using an unchanged discount rate (unless the change in lease payments is due of a change in a floating interest rate, where a revised discount rate is used).

The lease is amended and the lease change is not accounted for as a separate lease, where the lease liability is revalued based on the lease term of the amended lease by discounting the revised lease payments using the revised discount rate at the actual date of the amendment.

The company has not made such adjustments during the presented periods.

Assets with the right of use include the initial measurement of the relevant lease liability, lease payments made on or before the inception, less any lease incentives received, and any initial direct costs. Subsequently, they are measured at cost less accumulated depreciation and impairment losses.

When the Company incurs a liability for the costs of dismantling and removing a leased asset, restoring the asset to which the asset is located or restoring the underlying asset to the condition required by the lease, a provision is recognized and measured in accordance with IAS 37. As far as the costs are related to an asset with a right of use, the costs are included in the respective asset with a right of use, unless these costs are incurred for the production of inventories.

Assets with the right of use are depreciated over the shorter period of the lease term and the useful life of the underlying asset. If the lease transfers ownership of the underlying asset or the cost of the asset to be used.

The assets with the right of use are presented on a separate line in the statement of financial position.

The Company applies IAS 36 to determine whether an asset with impairment is impaired and reports any impairment losses identified as described in the Property, Plant and Equipment policy.

As a practical measure, IFRS 16 allows the lessee not to separate the non-leased components and instead considers each lease and related non-leased components as a single arrangement. The company did not use this practical measure. For contracts that contain a leasing component and one or more additional leasing or non-leasing components, the Company distributes the remuneration in the contract to each leasing component based on the relative independent price of the leasing component and the total independent price of the non-leasing components.

#### ACCOUNTING POLICY DECEMBER 31, 2022

#### 2.4. Summary of significant accounting policies (continued)

#### Leasing (continued)

The company as a lessor

At inception or on modification of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease component on the basis of their relative standalone prices.

When the Company acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease.

To classify each lease, the Company makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Company considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

When the Company is an intermediate lessor, it accounts for its interests in the head lease and the sub-lease separately. It assesses the lease classification of a sublease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. If a head lease is a short-term lease to which the Company applies the exemption described above, then it classifies the sub-lease as an operating lease.

If an arrangement contains lease and non-lease components, then the Company applies IFRS 15 to allocate the consideration in the contract.

The Company applies the derecognition and impairment requirements in IFRS 9 to the net investment in the lease. The Company further regularly reviews estimated unguaranteed residual values used in calculating the gross investment in the lease.

#### Deferred taxes

Deferred tax is accounted for using the balance sheet method for all temporary differences that arise between the tax base of assets and liabilities and their carrying amount in financial statements. If, however, tax temporary differences arise from the initial recognition of an asset or liability that does not affect either the accounting or tax gain (loss) during the transaction, that difference is not accounted for. When calculating deferred taxes, the tax rates (and regulatory) that were in effect at the balance sheet date are applied to periods of expected reversal of tax temporary differences.

A deferred tax asset is recognized only if it is probable that sufficient future taxable profits will be available against which those assets may be used.

Current and deferred taxes are recognized as income or expense and are included in net income for the period, except when the tax arises from transactions or events that are recognized in the same or different period directly in the equity statement. Current and deferred taxes are charged or remitted directly to equity when the tax relates to items that are carried forward or accrued in the same or a different period directly to equity.

#### Employee benefits

According to the requirements of the Labor Code, enterprises in the country are obliged to terminate their employment with an employee who has reached retirement age to pay him a lump sum compensation of 2 to 6 salaries depending on his work experience in the Company. The Company has calculated the probable amount of the liability for that benefit, but due to its insignificant size, as well as the turnover and low average age of the staff, it has not accrued a provision in these financial statements.

## Provisions

Provisions are accounted for when a present legal, constructive or statutory obligation arises for the Company as a result of past events when it is expected that cash outflows will flow to settle the obligation and when the amount of the obligation can be accurately determined. Provisions for future operating losses are not recognized.

## Revenue recognition

Revenue in the Company is recognized on an accrual basis and to the extent that the economic benefits are acquired by the Company and to the extent that revenue can be measured reliably.

The Company reports revenue from a contract with a customer that is within the scope of IFRS 15 only when all of the following five criteria are met:

- the parties to the contract have approved the contract (in writing, verbally or in accordance with other customary commercial practices) and are determined to fulfill their respective obligations;
- The Company may identify the rights of each of the parties with respect to the goods or services being transferred;
- The company can identify the terms of payment for the goods or services to be transferred;
- the contract has a commercial nature (ie as a result of the contract it is expected to change the risk, time parameters or the amount of future cash flows of the Company);
- the Company is likely to receive the remuneration to which it is entitled in exchange for the goods or services that will be transferred to the customer. In assessing the probability that the remuneration will be received, the Company takes into account only the ability and intention of the client to pay the amount of remuneration within the required period.

## Sales of services

Revenue from provided services is recognized in the period in which they are rendered, based on the level of performance determined as a percentage of the services rendered to date of all services to be provided.

### ACCOUNTING POLICY DECEMBER 31, 2022

### 3. Financial risk management

#### Financial risk factors

The Company is exposed to various financial risks: market risk (including currency risk, risk of changes in the fair value of financial instruments under the influence of market interest rates and price risk), credit risk, liquidity risk and risk of future changes cash flows resulting from changes in market interest rates.

#### (a) Currency risk

The Company is exposed to various financial risks: market risk (including currency risk, risk of changes in the fair value of financial instruments under the influence of market interest rates and price risk), credit risk, liquidity risk and risk of future changes cash flows resulting from changes in market interest rates.

#### (b) Credit risk

Financial assets that potentially expose the Company to credit risk are primarily sales receivables. Fundamentally, the Company is exposed to credit risk in the event that customers fail to meet their obligations. The Company has no significant concentration of credit risk as receivables of the Company is mainly from the sole shareholder and other group affiliate entities.

#### (c) Liquidity risk

The prudent management of liquidity risk implies the maintenance of a sufficient amount of money as well as the possibility of additional financing with credits for closing market positions

#### (d) Interest rate risk

The interest rate risk for the Company arises from a floating rate loan and is related to fluctuations in interest rates and changes in future cash flows. The company has no loans and therefore there is no interest rate risk from changes in interest rates.

The Company does not use special instruments to manage interest rate risk.

#### 4. Significant accounting estimates and judgments

Estimates and judgments are based on experience and other factors, including expectations for future events under the circumstances. The reliability of the estimates and judgments is reviewed regularly. The Company makes estimates and judgments for accounting and disclosure purposes that may differ from actual results.

#### Income Taxes

The Company is a tax entity under the jurisdiction of the tax administration. Considerable judgment needs to be made to determine the tax provision. There are a number of operations and calculations for which the definitive tax is uncertain in the normal course of business. The Company recognizes liabilities for expected tax-audit liabilities based on the management's judgment as to whether the additional tax liability will become a fact. When the final tax outcome of such events is different from the initially reported amounts, these differences will have an impact on the short-term tax and the provision for temporary tax differences during the tax audit period.

## 5. Change in significant accounting policies

The following new and amended standards and interpretations are effective from 1 January 2022 but they do not have a material effect on the Company's financial statements:

The Company has adopted Amendments to IFRS 3 Business Combinations; IAS 16 Property, Plant and Equipment; IAS 37 Provisions, Contingent Liabilities and Contingent Assets; and Annual Improvements 2018-2020 (All issued 14 May 2020). This resulted in a change in accounting policy. The Company determined that there is no impact on the opening equity balances as at 1 January 2022 as a result of the change.

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#### NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2022

## 1 Property, plant and equipment

	CAPITAL WORK IN PROGRESS	Office equipment	Leasehold improvements	Total
Initial cost as at 01-01-2021	22	4.947	436	5.405
Additions during 2021		1.876		1.876
Disposals during 2021	(12)	(1,535)	1941	(1,547)
Initial cost as at 01-01-2022	10	5.288	436	5,734
Additions during 2022	1	586	_	586
Disposals during 2022	2	(2)	-	(2)
Historical cost as at 31-12-2022	10	5,872	436	6,318
Accumulated depreciation as at 01-01-2021		3.841	247	4.088
Depreciation for 2021	-	643	39	682
Disposals during 2021		(1,528)	-	(1,528)
Accumulated depreciation as at 01-01-2022		2.956	286	3.242
Depreciation for 2022	2	810	37	847
Disposals during 2022		(1)	-	(1)
Accumulated depreciation as at 31-12-2022	-	3,765	323	4,088
Net book value as at 31-12-2022	10	2,107	113	2,230
Net book value as at 31-12-2021	10	2,332	150	2,492

The Company has reviewed the available assets as of December 31, 2022 and has considered that there is no need for impairment.

As of December 31, 2022, the Company used equipment fully depreciated at the reporting date with carrying amount and accumulated depreciation, amounting to BGN 2,421 thousand (2021: 1,778 thousand), distributed as follows:

Computers and computer equipment - BGN 1,197 thousand (2021: 801 thousand) Office Furniture - 1,000 BGN (2021: 814 thousand BGN) Improvements of leased assets - BGN 224 thousand (2021: BGN 163 thousand)

## 2 Intangible non-current assets

	Software and licences	Total
Historical cost as at 01-01-2021	257	257
Additions during 2021	149	
Disposals during 2021		149
Disposals during 2021	(257)	(257)
Historical cost as at 01-01-2022	149	149
Additions during 2022	58	58
Disposals during 2022		-
Historical cost as at 31-12-2022	207	207
Accumulated depreciation as at 01-01-2021	257	257
Depreciation current period	48	48
Disposals current period	(257)	(257)
Accumulated depreciation as at 01-01-2022	48	48
Depreciation current period	68	68
Disposals current period		-
Accumulated depreciation as at 31-12-2022	116	116
Net book value as at 31-12-2022	91	91
Net book value as at 31-12-2021	101	101

#### NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2022

## 3 Right-of-use assets

Right-of-use assets related to rent of office premisses and deposits that do not meet the definition of investment property are presented below.

The following amounts under IFRS 16 are recognized in the balance sheet:		
	Office leases	Total
Historical cost as at 1-01-2021	6,709	6,709
Additions during 2021	3,808	3,808
Historical cost as at 31-12-2021	10,517	10,517
Historical cost as at 1-01-2022		
Adjustments	10,517	10,517
Additions during 2022	277	277
Historical cost as at 31-12-2022	10,801	10,801
	10,001	10,001
Accumulated depreciation as at 01-01-2021	3,764	3,764
Depreciation for 2021	2,110	2,110
Accumulated depreciation as at 31-12-2021	5,874	5,874
Accumulated depreciation as at 01-01-2022	5,874	5,874
Adjustments	56	56
Depreciation for 2022	1,988	1,988
Accumulated depreciation as at 31-12-2022	7,918	7,918
Net book value as at 31-12-2022	2,883	2,883
Net book value as at 31-12-2021	4,643	4,643
Lease liabilities	31/12/2022	31/12/2021
Current lease liabilities	1,974	1,919
Non-current lease liabilities	1,018	2,776
	( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )	
Total lease liabilities	2,992	4,695
	2,552	4,033
Maturity analysis – contractual undiscounted cash flows	31/12/2022	31/12/2021
Less than one year	2,002	1,952
One to five years	1,012	2,796
More than five years	1,012	2,750
Total lease liabilities	3,014	4,748
	3,014	4,740
Imputed interest	(22)	(53)
	(22)	(55)
Total undiscounted lease liabilities	2,992	4,695
The following amounts are recognised in profit or loss:		
		222
	2022	2021
Lease expenses	212	81
Depreciation charge for the right-of-use assets	1,988	2,110
Interest on lease liabilities	36	48
	-3	
	2,236	2,239
The following amounts are recognised in the cash flow statement:		
	2022	2021
Total cash outflows:	2,031	2,095
	2,001	2,000
	21	
	2,031	2,095

#### NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2022

4 Other no	n-current	assets
------------	-----------	--------

	31/12/2022	31/12/2021
Prepaid expenses	41	34
Deposits	473	3
Other receivables in relation to Xerox deal	712	987
	-	
	1,226	1,024

The deposit amounts represent deposits regarding the rented premises in Business park Sofia and Varna office, deposits as per long term agreements with foreign internet providers, as well as a deposit related to a renal of premisses in Capital Fort building in 2020.

#### 5 Trade and other receivables

	31/12/2022	31/12/2021
Trade receivables	201	202
Taxes refundable	493	88
Other receivables in relation to Xerox deal	311	235
	1,005	525

The taxes refundable represent the VAT reclaimable accumulated for the period December 2022 as well as amounts for VAT on invoices which will be claimed in 2023.

## 6 Other receivables and prepayments

			240	1,433
Deposits			147	761
Advances to sup	diers		-	574
Prepaid expense			93	98
		31	/12/2022	31/12/2021

## 7 Cash and cash equivalents

	31/12/2022	31/12/2021
Cash in bank in local currency Cash in bank in foreign currency	3,337 1,156	9,832 208
	4,493	10,040

The Company has bank accounts in Citi Bank, Sofia Branches.

## 8 Share capital

The Company's share capital amounts to BGN 150,500, as at 31 December 2022 is 100% owned by Telenx Marketing Inc USA and it is distributed in 1,505 shares at BGN 100 each. The share capital is fully paid in.

## 9 Non-current payables

			1,004	1,234
Related party payable Deferred revenue			161 843	1,234
B-1-1-1-1-1-1			31/12/2022	31/12/2021

The liabilities are based on signed Master Service Agreement between HCL Technologies Limited and Xerox Corporation, dated on March 12, 2019.

## NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2022

## 10 Trade and other payables

		31/12/2022	31/12/2021
Salaries payable		3,896	3.997
Accrual for unused paid	I leave	2.678	2.398
Social security and other		687	482
Payables to suppliers		898	1,453
Accrued payables		600	474
		8,759	8,804
The salaries and social	securities payables relate to the December 2022 payroll which is paid in January 2023.		
	paid leave is calculated based on the unused vacation days for each employee as at 31 December 2		
The decidal for dilased	paid leave is calculated based on the unused vacation days for each employee as at 31 December 2	UZZ.	
11 Income tax payable			
		31/12/2022	31/12/2021
C			
Corporate income tax p	ayable for the current year	134	88
		134	88
		154	- 66
12 Provisions			
		31/12/2022	31/12/2021
		911102022	O III I III I
Provisions for bonuses p	payable	1,926	1,677
		1,926	1,677
The honus provision is h	pased on the management's expectations for bonus payables regarding work performed in 2022.	1,020	1,077
The second providence of	asses on the management's expectations for bonds payables regarding work pendimed in 2022.		
13 Other liabilities & defe	rred revenue		
		31/12/2022	31/12/2021
Deferred revenue		374	
		374	381
		374	381
The deferred revenue is	related to a signed Master Service Agreement between HCL Technologies Limited and Xerox Corpor	ration, dated on March 12, 2019.	
14 Revenue from operation	ins		
		2022	2021
Sales of services from re	elated parties	74.005	74.457
Sales of services from o		74,385 470	74,157 380
		3	
		74,855	74,537

The Company provides services to Telerx Marketing Inc USA based on separate orders on projects and also to companies from HCL group based on group agreement, as well as services to Xerox Business Services Bulgaria EOOD on the basis of Master Service Agreement with Xerox Corpororation.

Translation from the Original Bulgarian version, in case of divergence the Bulgarian original shall prevail.

## NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2022

## 15 Employee expenses

			2022	2021
Gross remuneration and bonuses			49,272	47,784
Social security contributions			5,761	5,315
Employee stock option expenses			172	5,515
Other benefits			3,093	3,297
		72		
			58,298	56,396
16 External services				
			2022	2021
Office utilities and maintenance			2,150	1,522
Shipping and handling services			2,566	2,009
Other professional services			560	536
Travel expenses			518	355
Training of staff			267	288
Rent of office			212	288
Communication expenses			175	150
Advertising expenses			85	130
Car related expenses			93	
Audit and legal fees				73
Bank charges			26	26
Group cost			34	79
Other expenses			9	2,482
Deferred costs			248	93
			305	406
		_	7,248	8,230
		-	7,240	0,230
17 Depreciation and amortization				
			2022	2021
Depreciation of non-current assets			244	700
Depreciation right-of-use assets			914 1,988	730 2,110
			1000000	
		_	2,902	2,840
18 Supplies and other expenses				
0.5			2022	2021
Office consumables and supplies			418	572
			418	572
		_		
19 Financial expenses				
			2022	2021
FX loss on transactions, net			111	958
		_	111	958
		-		200

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#### NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2022

## 20 Corporate income tax and Deferred taxes

	2022	2021
Profit before taxes	5,881	5,517
Increase of result for tax purposes	8,041	7,321
Decrease of result for tax purposes	(7,338)	(6,461)
		(0,401)
Taxable profit	6,584	6,377
Corporate income tax rate	10%	10%
Corporate income tax due	(658)	(638)
Deferred tax asset on temporary differences	98	86
Interest on corporate income tax		(4)
		137
Total income tax	(560)	(556)
		1
Deferred tax assets		
	Provisions	Total
	1 101010113	Total
Balance as at 01-01-2022	457	457
Income statement charge	98	98
		30
Balance as at 31-12-2022	555	555

In 2022, after adjusting the financial result for tax purposes, the Company declared a taxable profit amounting to BGN 6,584 thousand.

During the year the Company has a tax amount of BGN 658 thousand. As a result of the prepayments made in 2022 in the amount of BGN 524 thousand.

The Company owes corporate tax at 31 December 2022 at the amount of BGN 134 thousand.

As of December 31, 2022, the Company has a deferred tax asset based on an effective corporate tax rate of 10%. The positive effect that the Company may use in deducting the respective temporary differences in 2022 is BGN 98 thousand.

## 21 Related party transactions

Transactions with related parties and outstanding balances

Revenue	Relation	2022	2021
Telerx Marketing Inc, USA	Mother Company	47.863	47,473
HCL Latin America Holding, LLC, Panama Branch	Related parties under common control	22	47,476
HCL Technologies UK Limited.	Related parties under common control	20.398	17,487
HCL Technologies Corporate Services Limited	Related parties under common control	5.626	41
HCL Technologies Limited	Related parties under common control	47	154.1
Filial Espanola De HCL Technologies, S.L.(HCL Spain)	Related parties under common control	27	
HCL Technologies Ltd. Ogranizacni slozka( Czech Branch)	Related parties under common control	61	
HCL Technologies Limited - Portugal Branch	Related parties under common control	4	
HCL Technologies Germany GmbH	Related parties under common control	76	12
HCL Technologies Solutions GmBh (fly Axon Soltns Schz GmbH)	Related parties under common control	51	- 2
HCL Technologies Greece Single Member P.C.	Related parties under common control	11	
HCL Hong Kong SAR Limited	Related parties under common control	11	-
HCL Axon Solutions (Shanghai) Co., Limited	Related parties under common control	16	-
PT. HCL Technologies Indonesia	Related parties under common control	10	-
HCL Technologies Philippines Inc	Related parties under common control	20	-
HCL Asia Pacific Pte Ltd-Korea Branch (Fy GAPP Ltd-Korea Br)	Related parties under common control	10	-
HCL Technologies (Taiwan) Ltd.	Related parties under common control	10	-
HCL Technologies (PTY) Ltd. (Fy HCL Axon (Proprietory) Ltd)	Related parties under common control	48	12
HCL Technologies Limited- Israel Branch	Related parties under common control	12	6
HCL Technologies France	Related parties under common control	-	6.604
HCL Technologies Chile SpA	Related parties under common control	-	8
HCL Technologies Italy S.p.A.	Related parties under common control	21	26
HCL Technologies Colombia SAS	Related parties under common control	2	10
HCL Technologies B.V.	Related parties under common control		2.477
HCL Technologies Norway AS	Related parties under common control	7	
HCL Technologies Denmark Aps	Related parties under common control	21	21
HCL Istanbul Bilisim Teknolojileri Limited Sirketi	Related parties under common control	9	
		74,383	74,157

#### NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2022

## 21 Related party transactions (continued)

Transactions with related parties and outstanding balances			
Interest income	Relation	2022	202
HCL Technologies France	Polated parties under service service		
HCL Technologies Bulgaria EOOD	Related parties under common control Related parties under common control	29	3
		29	6
Expenses			
Telerx Marketing Inc, USA HCL Technologies Romania s.r.l.		8	-
HCL Technologies (PTY) Ltd. (Fy HCL Axon PTY Ltd.)		1	- 5
HCL Netherlands B.V.			2,477
			0.400
		9	2,482
Current related parties receivables		31/12/2022	31/12/2021
Telerx Marketing Inc, USA - sale of services		20,317	10,272
HCL Technologies Colombia SAS - sale of services		12	10
HCL Technologies Bulgaria EOOD - short term Ioan HCL Technologies Bulgaria EOOD - sale of services		815	673
HCL Technologies Limited- Israel Branch - sale of services		65	-
HCL Technologies Limited - sale of services		17	6
HCL Technologies Ltd. Ogranizacni slozka( Czech Branch) - sale of services		390	587
HCL Technologies Germany GmbH - sale of services		54 7	
HCL Technologies Corporate Services Limited - sale of services HCL Technologies (PTY) Ltd. (FY HCL AXON (Proprietory) Ltd) - sale of		24	41
services		76	27
HCL Technologies Greece Single Member P.C.		11	-
HCL Axon Solutions (Shanghai) Co., Limited - sale of services		16	<u> </u>
PT. HCL Technologies Indonesia - sale of services HCL Asia Pacific Pte Ltd-Korea Branch (Fy GAPP Ltd-Korea Br) - sale		10	-
of services			
HCL Technologies (Taiwan) Ltd sale of services		10 10	
HCL Technologies Romania s.r.l sale of services		10	-
HCL Technologies Chile SpA - sale of services			- 8
HCL Technologies Italy S.p.A sale of services			13
HCL Latin America Holding, LLC, Panama Branch - sale of services		26	4
HCL Technologies Denmark Aps - sale of services		-	9
HCL Technologies UK Limited, - sale of services		6,057	5,017
Non-current related marks associate		27,917	16,667
Non-current related party payable			
HCL Technologies Stock Options Trust		161	
Current related parties payables		161	
Telerx Marketing Inc, USA - received payment from client		2	5
Telerx Marketing Inc, USA - invoiced services		8	-
HCL Technologies Limited - invoiced services		390	587
HCL America Inc invoiced services		-	9
		398	601
		WAYER SON SON	-01

The receivables from related parties are for invoices issued in last 90 days.

# 22 Analysis of the effect from non-financial risks

The Company's activities are exposed to a number of risks, including credit, interest, liquidity and currency risk, which arises from normal and operational activities. Management monitors overall risk and seeks ways to neutralise potential negative effects.

## 22.1 Credit risk

Credit risk is the risk that customers will not be able to repay fully the amounts owed to the company within the stipulated timeframe. The risk is analyzed periodically. Assets that potentially expose the Company to credit risk are primarily sales receivables. Credit risk is managed and monitored strictly.

Credit risk is estimated to be minimal as the claims of the parent of Telerex Marketing Inc., USA, which has a good credit history of servicing its obligations to the Company. The Company has no collateral received in connection with its receivables from customers and there was no such practice. The book value of financial assets is the maximum credit exposure.

## NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2022

## 22.2 Liquidity risk

Liquidity risk is the risk of the company's inability to meet its current and potential liabilities, related to payments when they are due without incurring unacceptable losses. The table below provides an analysis of assets and liabilities of the company as at 31 December 2022 and 2021, grouped by residual maturity.

	Up to 3				
31/12/2022	months	3-12 months	1-5 years	Over 5 years	Tota
Financial assets:				5-73 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
Current related parties receivables	07.047				
Cash and cash equivalents	27,917				27,917
Trade receivables	4,493		-	-	4,493
Deposits	201	-	1	-	201
Deposits	147		473	-	620
	32,758		473		33,231
Financial liabilities:					
Current related parties payables	398			-	398
Non-current related party payable	-		161		161
Payables to staff	3.896	4,604	-	-	8,500
Trade and other payables	2,185	- 1,001	12	100	2,185
Lease liabilities	482	1,492	1.018		2,992
Other payables	374	-	843	-	1,217
	7,335	6,096	2,022		15,453
	Up to 3				
31/12/2021	months	3-12 months	1-5 years	Over 5 years	Total
Financial assets:					
Current related parties receivables	16,667	-	100	-	16,667
Cash and cash equivalents	10,040		100	-	10,040
Trade receivables	202			-	202
Deposits	761	-	3		764
	27,670		3		27,673
Financial liabilities:					
Current related parties payables	601				601
Payables to staff	3,997	4.075	-		8.072
Trade and other payables	1,927	4,075	-		1,927
Lease liabilities	434	1,485	2.776	5	4,695
Other payables	381	-	1,234		1,615
	7,340	5,560	4,010		16,910

# 22.3 Currency risk

Currency risk is the risk of a negative impact of fluctuations in prevailing exchange rates on the financial position and the cash flows of the company.

Since the Bulgarian lev is fixed to the euro and the company presents its financial statements in BGN currency, the currency risk is only related to currencies other than the BGN and Euro currency.

The following table summarizes the company's exposure to currency risk as at 31 December 2022. It includes assets and liabilities at book value, categorised by currency type.

Total assets	32,015	6	1,210		33,231
Deposits	620	*		~	620
Trade receivables	201		-	-	201
Cash and cash equivalents	3,337	1=1	1,156	-	4,493
Current related parties receivables	27,857	6	54	-	27,917
31/12/2022	BGN	EUR	USD	INR	Total

#### NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2022

## 22.3 Currency risk (continued)

Non-current related party payable   -   -   -   -	INR 161 161 (161)	Total  161 398 8,500 2,185 2,992 1,217
Current related parties payables         390         8           Payables to staff         8.417         1         82           Trade and other payables         1.498         444         243           Lease liabilities         -         2.992         -           Other payables         -         -         1,217           Total liabilities         10,305         3,437         1,550           Net currency exposure         21,710         (3,431)         (340)           31/12/2021         BGN         EUR         USD           Current related parties receivables         16,667         -         -           Cash and cash equivalents         9,832         -         208           Trade receivables         202         -         -         208	161	398 8,500 2,185 2,992 1,217
Current related parties payables         390         8           Payables to staff         8.417         1         82           Trade and other payables         1.498         444         243           Lease liabilities         -         2.992         -           Other payables         -         -         1,217           Total liabilities         10,305         3,437         1,550           Net currency exposure         21,710         (3,431)         (340)           31/12/2021         BGN         EUR         USD           Current related parties receivables         16,667         -         -           Cash and cash equivalents         9,832         -         208           Trade receivables         202         -         -         208	161	398 8,500 2,185 2,992 1,217
Payables to staff         8,417         1         82           Trade and other payables         1,498         444         243           Lease liabilities         -         -         -         -           Other payables         -         -         1,217           Total liabilities         10,305         3,437         1,550           Net currency exposure         21,710         (3,431)         (340)           31/12/2021         BGN         EUR         USD           Current related parties receivables         16,667         -         -           Cash and cash equivalents         9,832         -         208           Trade receivables         202         -         -         -           Deposits         202         -         -         -	161	8,500 2,185 2,992 1,217
Trade and other payables	161	2,185 2,992 1,217
Lease liabilities         -         2,992         -         1         21,717         -         1,217         1,217         Total liabilities         10,305         3,437         1,550         1,550         Net currency exposure         21,710         (3,431)         (340)         340         31/12/2021         BGN         EUR         USD         USD         Current related parties receivables         16,667         -         -         -         208         -         208         -         208         -         -         208         -	161	2,992 1,217
Other payables         2,392         1,217           Total liabilities         10,305         3,437         1,550           Net currency exposure         21,710         (3,431)         (340)           31/12/2021         BGN         EUR         USD           Current related parties receivables         16,667         -         -           Cash and cash equivalents         9,832         -         208           Trade receivables         202         -         -         208           Trade receivables         202         -         -         -	161	1,217
Total liabilities	161	
Net currency exposure         21,710         (3,431)         (340)           31/12/2021         BGN         EUR         USD           Current related parties receivables         16,667         -         -           Cash and cash equivalents         9,832         -         208           Trade receivables         202         -         -           Deposits         202         -         -		15,453
BGN EUR USD	(161)	
Current related parties receivables		17,778
Cash and cash equivalents         9,832         208           Trade receivables         202         -           Deposits         202         -	GBP	Total
Cash and cash equivalents         9,832         -         208           Trade receivables         202         -         -           Deposits         202         -         -		16,667
Trade receivables 202	-	10,040
Deposits	-	202
208 556 -	-	764
Total assets 26,910 556 208	-	27,672
A		
Current related parties payables 601	5.45	601
Payables to staff 7,934 1 133	-	8,069
Trade and other payables 1,911 30 458	-	2,399
Lease liabilities - 4,695	-	4,695
Other payables 1,614	-	1,614
Total liabilities 10,446 4,726 2,205		17,377
Net currency exposure 16,464 (4,170) (1,997)		10,295

## 23 Analisys of capital risk

The primary objective of the Company's capital management is to ensure that it maintains a stable credit rating and appropriate capital ratios to maintain its business and maximize its value.

The Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions.

The company monitors its capital using a debt ratio, which is the net debt divided by the total capital plus net debt. The Company includes in net debt interest-bearing loans and borrowings, trade and other payables, less cash and cash equivalents, except for discontinued operations.

	31/12/2022	31/12/2021
Trade and other liabilities Redused with cash and short term deporits	15,587 (4,493)	17,479 (10,040)
Net liability	11,094	7,439
Equity	25,305	19,984
Equity and net liability	36,399	27,423
Proportion of liabilities	30%	27%

## 24 Contingent assets and liabilities

At the date of preparation of the financial statements, the Company has no contingent receivables and liabilities.

## 25 Events after the financial statement date

There are no significant events after the date of the financial statements that have an impact on the statement or on the future activities of the Company.

If necessary, the Company's owners are entitled to amend the financial statements after issue, if applicable.



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# **Independent Auditors' Report**

# To the sole owner of C3i Europe EOOD

## **Opinion**

We have audited the financial statements of C3i Europe EOOD (the Company) as set out on pages 3 to 22, which comprise the statement of financial position as at 31 December 2022 and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2022, and of its financial performance and its cash flows for the year then ended in accordance with IFRS Standards (IFRS) as adopted by the European Union (EU).

## **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the "Auditors' Responsibilities for the Audit of the Financial Statements" section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) together with the ethical requirements of the Independent Financial Audit Act (IFAA) that are relevant to our audit of the financial statements in Bulgaria, and we have fulfilled our other ethical responsibilities in accordance with the requirements of the IFAA and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



## Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the management report, prepared by management in accordance with Chapter Seven of the Accountancy Act, but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Additional Matters to be Reported under the Accountancy Act

In addition to our responsibilities and reporting in accordance with ISAs, in relation to the management report, we have also performed the procedures added to those required under ISAs in accordance with the New and enhanced auditor's reports and auditor's communication Guidelines of the professional organisation of certified public accountants and registered auditors in Bulgaria, the Institute of Certified Public Accountants (ICPA). These procedures refer to testing the existence, form and content of this other information to assist us in forming an opinion about whether the other information includes the disclosures and reporting provided for in Chapter Seven of the Accountancy Act applicable in Bulgaria.

## Opinion in connection with Art. 37, paragraph 6 of the Accountancy Act

Based on the procedures performed, our opinion is that:

- The information included in the management report for the financial year for which the financial statements have been prepared is consistent with those financial statements.
- The management report has been prepared in accordance with the requirements of Chapter Seven of the Accountancy Act.

## **Responsibility of Management for the Financial Statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS Standards as adopted by the EU, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

#### INDEPENDENT AUDITORS' REPORT



As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
  evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
  detecting a material misstatement resulting from fraud is higher than for one resulting from error,
  as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
  of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern;
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# **KPMG Audit OOD**

45/A Bulgaria Boulevard Sofia 1404, Bulgaria

Dobrina Kaloyanova Authorised representative

Sofia, 23 June 2023

Ivan Andonov

Registered auditor, responsible for the

audit

**ДРУЖЕСТА** 

Per. № 045