

# **Report and Financial Statements**

## **HCL Technologies UK Limited**

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**For the year ended 31 March 2019**

**Registered number: 08658132**

HCL Technologies UK Limited

# Company Information

Directors	Manish Anand Shiv Kumar Walia Rahul Singh Ajit Kumar
Registered number	08658132
Registered office	Axon Centre Church Road Egham Surrey TW20 9QB United Kingdom
Independent auditor	Ernst and Young LLP 1 More London Place London SE1 2AF
Banker	Deutsche Bank London Branch 6 Bishops Gate London EC2N 4DA

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HCL Technologies UK Limited

## Strategic report

For the year ended 31 March 2019

### Introduction

The directors present their Strategic Report for the year ended 31 March 2019.

### Review of business

The Company's principal activities are:

- 1) To provide services associated with software consultancy, business process outsourcing and infrastructure management services; and
- 2) to act as holding company for the investment in the shares of companies providing services associated with software consultancy services, business process outsourcing and infrastructure management services.

The results of the company and its key performance indicators are as follows:

	March 2019	March 2018
	£000	£000
Turnover	351,294	284,170
Operating profit	7,303	13,843
Profit for the year	6,402	9,484
Carrying value of investments	<u>140,566</u>	<u>92,728</u>

The Company recorded revenue of £351,294k (2018- £284,170k) principally from increase in services provided to existing customers and certain new customers. Decrease in operating profit for the year is mainly because of forex loss this year of £3,297k (2018 - profit of £4,411k). Company has provided for impairment of investments in the year of £1,900k (2018- £168k) and received dividend amounting to £3,920k (2018 - £NIL). The company has made investment in HCL Great Britain Limited and HCL Italy S.R.L for GBP 74,839K and also further investments in various other group undertakings.



## Strategic report (continued)

For the year ended 31 March 2019

### Principal risks and uncertainties

The IT and IT enabled industry thrives on a dynamic and highly competitive business environment, characterised by rapid technological changes and innovations that constantly challenge conventional business models. The Company faces several risks of which prominent ones are discussed below along with the Company's strategy to mitigate these risks.

Additional economic uncertainty has arisen as a result of the June 2016 referendum and subsequent triggering of Article 50 of the Lisbon treaty, which planned for the UK to exit the EU by March 2019. The implications continue to remain uncertain as the United Kingdom negotiates its position. Aside from resultant foreign exchange movement, this did not have adverse impact on the company's business so far and management will further follow up if any measures are necessary to reduce the business risk.

Aside from investments, the Company principally engages in long term and short term financial instruments and mitigates exposure to the associated risks of these instruments in connection with support from the enlarged group that it is a member of. The Company also closely monitors the results of its investments to determine whether the carrying values are appropriate.

#### 1. Employee related risk

##### Risk

In the IT industry, the ability to execute projects, build and maintain client partnerships and to achieve forecasted operating and financial results are significantly influenced by the organisations ability to hire, train, motivate and retain highly skilled IT professionals.

##### HCL's Strategy

The business strategy "Employee First, Customer Second" directs the Company to retain the right skilled professionals at the right place, right time and right cost. Company is continuously focusing on diversity and local sourcing which will also help to mitigate exposure on some of the risks the Company is perceiving in attracting talent.

#### 2. Technology related risks

##### Risk

The Company operates in an ever evolving and dynamic technology environment and it is of utmost importance that the Company continuously reviews and upgrades its technology, resources and processes to avoid obsolescence.

##### HCL's Strategy

The Company is not dependant on any single technology or platform. It has developed competencies in various technologies, platforms and operating environments and offers a wide range of technology options to clients to choose from for their needs.

## Strategic report (continued)

For the year ended 31 March 2019

### 3. Competition related risks

#### Risk

The overall market growth is slowing and more and more competitors are vying with each other for market share. The line is diminishing between the traditional IT services players and non-traditional players. Now customers have more choice of technology, vendors and service models which force every entity to perform to their best capabilities and to enhance them.

#### HCL's strategy

The Company has been quick to respond to the changing competitive dynamics. Our business model is increasingly shifting from the traditional outsourcing to a non-linear model and growth has been triggered by the alternative outsourcing approach.

### 4. Business continuity and information security

#### Risk

The Company is dealing in maintaining, developing and operating time critical Business and IT applications for various customers and any catastrophe may halt business activities and cause irreparable damage to the brand reputation of the Company. Similarly, the vital need for confidentiality and security of confidential data both belonging to clients as well as the Company itself also poses risks of leaks, loss or compromise of information.

#### HCL's strategy

The Company has put in place a comprehensive business continuity program to ensure that it meets its business continuity and disaster recovery related requirements. There is also an Information Security team to assess and manage the information security and data privacy and related risks by leveraging on People, Processes and Technology.

### Financial instruments

The Company's operations expose it to a variety of financial instrument related risks such as foreign exchange risk, credit and liquidity risk. The Company has adequate controls in place that seek to minimise the adverse effects of these financial risks on the Company's financial performance:

#### 1. Foreign exchange rate risk

Foreign exchange rate risk arises from future commercial transactions and recognised assets, investments and liabilities that are denominated in a currency that is not the Company's functional currency. Most of the transactions of the Company are carried out in its functional currency. The ultimate holding company take hedges to minimise risk at the overall group level. As per HCL Technologies Limited risk management policy where hedges are predominately taken by ultimate parent company to hedge foreign currency risk except in few cases where hedges are being taken at company level and fellow subsidiary level to offset the foreign currency risk in particular company.

## Strategic report (continued)

For the year ended 31 March 2019

### 2. Credit risk

The Company has no significant concentrations of credit risk and the Company has a large number of customers that are based in the UK. It has policies in place to ensure that the provisions of consulting services are made to renowned customers or those with an appropriate credit history. The Company also has policies and procedures in place for the control and monitoring of its exposure to credit risk. The Company has a dedicated team for the close follow up for realisation from the customers and adequate provision for doubtful debts is created wherever required as per group policy. During the year there was no significant doubtful amount identified for which the Company was required to create a provision.

### 3. Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and short term bank deposits. The Directors do not see any significant liquidity risk involved. The Company's liquidity risk is further mitigated through the availability of financing from its ultimate parent undertaking.

### 4. Investment impairment risk

The most significant financial instrument held by the company is its investments in subsidiaries. The directors understanding of the risks associated with the investments held by the entity relate to the potential impairment of those investments. To identify any risk of impairment in a timely manner, the company reviews the financial performance of its investments on a regular basis.

This report was approved by the board of directors on 24<sup>th</sup> June 2019 and signed on its behalf.



Mr. Shiv Kumar Walia

Director

**HCL Technologies UK Limited**

## **Directors' report**

**For the year ended 31 March 2019**

The directors present their report and the financial statements for the year ended 31 March 2019.

### **Results and Dividends**

The profit for the year, after taxation, amounted to £6,402,000 (2018 - £9,484,000).

The directors do not recommend any dividend (2018 - NIL).

### **Directors**

The directors who served during the year and to the date of the approval of the financial statements were:

Manish Anand  
Shiv Kumar Walia  
Rahul Singh  
Ajit Kumar

### **Future Developments**

The Company has generated good business, and the future growth opportunities in the Company are expected from existing as well as new customers. The Company's ability to grow customer relationships, particularly into large accounts, will be critical for its growth in coming years.

### **Financial Instruments**

Details of financial instruments are provided in the strategic report.

### **Going Concern**

The directors have been provided with assurance of continuing financial support by the parent undertaking for a period not less than 12 months from the date of authorising these financial statements for issue and as such believe it is appropriate for the financial statements to be prepared on the going concern basis.

### **Employees**

The Company is committed to its equal opportunity policy which follows best practice, based on equal opportunities for all employees, irrespective of race, religion, gender, colour, age, national origin, pregnancy, sexual orientation and physical ability etc. and offers appropriate training and career development for disabled staff. The policy governs all areas of employment and includes apprenticeship, pre-apprenticeship, and/ or on the job training.

The Company is also committed to providing employees with information on matters of concern on a regular basis. The Company has various platforms to provide the information and to invite views and suggestions from employees to address their concerns.

HCL Technologies UK Limited

## Directors' report (continued)

For the year ended 31 March 2019

### Disclosure of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

### Appointment of auditor

'KPMG LLP' is proposed to be appointed as auditors in accordance with section 485 of the Companies Act 2006 for the next financial year.

This report was approved by the board of directors on 24<sup>th</sup> June 2019 and signed on its behalf.



Mr. Shiv Kumar Walia  
Director

## Directors' responsibilities statement

For the year ended 31 March 2019

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under Company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that year. In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent Auditor's Report to the Members of HCL Technologies UK Limited

## Opinion

We have audited the financial statements of HCL Technologies UK Limited for the year ended 31 March 2019 which comprise the Statement of Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity and the related notes 1 to 23, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland".

In our opinion, the financial statements:

- give a true and fair view of the company's affairs as at 31 March 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report below. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you were:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

# Independent Auditor's Report to the Members of HCL Technologies UK Limited (continued)

## **Other information**

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

## **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and directors' report have been prepared in accordance with applicable legal requirements.

## **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



# Independent Auditor's Report to the Members of HCL Technologies UK Limited (continued)

## Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 7, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

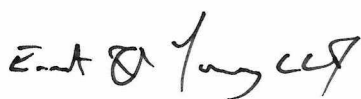
## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

## Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Zishan Nurmohamed (Senior statutory auditor)

For and on behalf of

Ernst & Young LLP, Statutory Auditor

London

12/07/2019

## Statement of comprehensive income

For the year ended 31 March 2019

		Year ended 31 March 2019	Year ended 31 March 2018
	Note	£000	£000
Turnover	4	351,294	284,170
Cost of sales		(281,864)	(234,891)
<b>Gross Profit</b>		<b>69,430</b>	<b>49,279</b>
Administrative expenses		(58,830)	(39,847)
Foreign exchange (loss)/income		(3,297)	4,411
<b>Operating profit</b>	5	<b>7,303</b>	<b>13,843</b>
Income from shares in group companies		3,920	-
Interest receivable and similar income	8	80	53
Interest payable and similar charges	9	(3,581)	(1,868)
<b>Profit on ordinary activities before tax</b>		<b>7,722</b>	<b>12,028</b>
Tax on profit on ordinary activities	10	(1,320)	(2,544)
<b>Profit for the year</b>		<b>6,402</b>	<b>9,484</b>
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		<b>6,402</b>	<b>9,484</b>

The notes on pages 14 to 32 form part of these financial statements

All amounts relate to continuing operations.

## Statement of financial position

As at 31 March 2019

	Note	31 March 2019 £000	31 March 2018 £000
<b>Fixed assets</b>			
Intangible assets	11	32,252	36,833
Tangible assets	12	11,504	7,842
Investment	13	140,566	92,728
		<u>184,322</u>	<u>137,403</u>
<b>Current assets</b>			
Stocks	14	693	73
Debtors: amounts falling due after more than one year	15	9,767	9,979
Debtors: amounts falling due within one year	15	138,915	108,877
Cash at bank	16	-	3,103
		<u>149,375</u>	<u>122,032</u>
Creditors: amounts falling due within one year	17	(195,635)	(191,040)
<b>Net current liabilities</b>		<u>(46,260)</u>	<u>(69,008)</u>
<b>Total assets less current liabilities</b>		<b>138,062</b>	<b>68,395</b>
Creditors: amounts falling due after more than one year	17	(61,777)	(19,512)
<b>Net assets</b>		<u>76,285</u>	<u>48,883</u>
<b>Capital and reserves</b>			
Called up share capital	19	53,243	32,243
Other reserves		(203)	(203)
Retained earnings		23,245	16,843
<b>Shareholder's Funds</b>		<u>76,285</u>	<u>48,883</u>

The financial statements were approved and authorised for issue by the board of directors and were signed on its behalf on 24<sup>th</sup> June 2019.



Mr. Shiv Kumar Walia  
Director

The notes on pages 14 to 32 form part of these financial statements.

# Statement of changes in equity

For the year ended 31 March 2019

	Share capital £000	Other reserves £000	Retained earnings £000	Total equity £000
At 1 April 2017	14,144	(203)	7,359	21,300
Profit for the year	-	-	9,484	9,484
<b>Total comprehensive income for the year</b>	-	-	9,484	9,484
Shares issued during the year at par value	18,099	-	-	18,099
<b>Total transactions with the owners</b>	18,099	-	-	18,099
<b>At 31 March 2018</b>	32,243	(203)	16,843	48,883
At 1 April 2018	32,243	(203)	16,843	48,883
Profit for the year	-	-	6,402	6,402
<b>Total comprehensive income for the year</b>	-	-	6,402	6,402
Shares issued during the year at par value	21,000	-	-	21,000
<b>Total transactions with the owners</b>	21,000	-	-	21,000
<b>At 31 March 2019</b>	53,243	(203)	23,245	76,285

The notes on pages 14 to 32 form part of these financial statements.

# Notes to the financial statements

For the year ended 31 March 2019

## 1. Company Information

HCL Technologies UK Limited is a company incorporated in England. The registered office is Axon Centre, Church Road, Egham, Surrey, TW20 9QB United Kingdom.

## 2. Accounting policies

### 2.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with Financial Reporting Standard 102 and in accordance with applicable accounting standards under the historical cost convention.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

The company's presentational and functional currency is Pounds Sterling. The financial statements are presented in round thousands.

The financial statements contain information about HCL Technologies UK Limited as an individual Company and are not consolidated financial statements. The Company is exempt under section 401 of the Companies Act 2006 from the requirement to prepare group financial statements as it and its subsidiary undertakings are included in the group financial statements of its parent, HCL Technologies Limited, a Company incorporated in India, which are publicly available.

### 2.2 Financial reporting standard 102 - reduced disclosure exemptions

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.
- the requirements of Section 11 Basic Financial Instrument.

This information is included in the consolidated financial statements of HCL Technologies Limited as at 31 March 2019 and these financial statements may be obtained from the Companies Registry in India.

## Notes to the financial statements

For the year ended 31 March 2019

### 2. Accounting policies (continued)

#### 2.3 Going concern

The directors have been provided with assurance of continuing financial support by the parent undertaking for a period not less than 12 months from the date of authorising these financial statements for issue and as such believe it is appropriate for the financial statements to be prepared on the going concern basis.

#### 2.4 Revenue

Revenue for consultancy services charged on a time and materials basis is recognised when the services are performed. Revenue for sale of licence is recognized upon the transfer of risks and rewards.

Revenue on fixed price contracts is recognised based upon the percentage completion at the balance sheet date.

The amount of profit attributable to the stage of completion of a long term contract is recognised when the outcome of the contract can be foreseen with reasonable certainty. Turnover for such contracts is stated at the cost appropriate to the stage of completion plus attributable profits, less amounts recognised in previous years. Provision is made for losses as soon as they are foreseen.

Trade discounts are provided to customers in accordance with the agreed terms and conditions outlined in the customer contract and are discounted for as reduction in revenue.

Dividend income is recognised when the entity's right to receive payment is established.

#### 2.5 Intangible assets

##### Goodwill

Goodwill represents the difference between amounts paid on the cost and the acquirer's interest in the fair value of its identifiable assets and liabilities of the acquiree at the date of acquisition. Subsequent to initial recognition, Goodwill is measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is amortised on a straight line basis to the Income statement over its useful life of 10 years.

##### Other intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

## Notes to the financial statements

For the year ended 31 March 2019

### 2. Accounting policies (continued)

#### 2.5 Intangible Fixed Assets (continued)

The estimated useful lives range as follows:

Licensed IPR's	-	10 Years
Customer relationship	-	4-5 Years
Customer contracts	-	0.33 Years
Technology	-	4-5 Years

#### 2.6 Tangible Fixed assets

Tangible fixed assets stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

The Company adds to the carrying amount of an item of fixed assets the cost of replacing part of such an item when that cost is incurred, if the replacement part is expected to provide incremental future benefits to the Company. The carrying amount of the replaced part is derecognised. Repairs and maintenance are charged to profit or loss during the year in which they are incurred.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Office equipment	-	5 - 7 years
Computer equipment	-	4 - 5 years
Furniture & fixtures	-	7 years
Plant & Equipment	-	10 years
Software	-	3 years

Capital WIP is not depreciated.

#### 2.7 Investments

Investments are measured at cost less accumulated impairment.

## Notes to the financial statements

For the year ended 31 March 2019

### 2. Accounting policies (continued)

#### 2.8 Impairment of assets

At each reporting date, fixed assets are reviewed to determine whether there is any indication that those assets have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected asset is estimated and compared with its carrying amount. If the estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in the statement of comprehensive income.

If an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in the statement of comprehensive income.

#### 2.9 Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each reporting date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

#### 2.10 Financial Instruments

The Company enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like cash, trade and other accounts receivable and payable, forward contracts, bank overdraft, loans to and from related parties and investments.

Debt instruments that are payable or receivable within one year, typically trade payables or receivables, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration, expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Income statement.



# Notes to the financial statements

For the year ended 31 March 2019

## 2. Accounting policies (continued)

### 2.10 Financial instruments (continued)

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the reporting date.

Financial assets and liabilities are offset and the net amount reported in the Statement of financial position when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

### 2.11 Deferred costs

Certain upfront non-recurring costs are incurred in the initial phase of outsourcing contracts and contract acquisition. Costs that are directly attributable to a contract are capitalised when it is virtually certain that the contract will be awarded and the contract will result in future net cash inflows with a present value of at least equal to all amounts recognised as an asset. Deferred costs are included within debtors and are amortised on a straight line basis over the life of the contract, starting from the date when the contract commences.

### 2.12 Foreign currency translation

The financial statements of the company are presented in Pounds Sterling.

Transactions in foreign currencies are initially recorded by the Company at their respective functional currency spot rates at the date the transaction first qualifies for recognition.

## Notes to the financial statements

For the year ended 31 March 2019

### 2. Accounting policies (continued)

#### 2.12 Foreign currency translation (continued)

Foreign-currency denominated monetary assets and liabilities are translated to the relevant functional currency at exchange rates in effect at the balance sheet date. Exchange differences arising on settlement or translation of monetary items are recognized in the statement of profit and loss. Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of initial transaction.

Non-monetary assets and non-monetary liabilities denominated in a foreign currency and measured at fair value are translated at the exchange rate prevalent at the date when the fair value was determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item.

Transaction gains or losses realized upon settlement of foreign currency transactions are included in determining net profit for the year in which the transaction is settled. Revenue, expense and cash-flow items denominated in foreign currencies are translated into the relevant functional currencies using the exchange rate in effect on the date of the transaction.

#### 2.13 Finance costs

Finance costs are charged to the Income statement over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount.

#### 2.14 Pensions

##### Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payments obligations.

The contributions are recognised as an expense in the Income statement when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of financial position. The assets of the plan are held separately from the Company in independently administered funds.

#### 2.15 Current and Deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Income statement, except that a change attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also

## Notes to the financial statements

For the year ended 31 March 2019

### 2. Accounting policies (continued)

#### 2.15 Current and Deferred taxation (continued)

recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Statement of financial position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

#### 2.16 Operating Leases

Rentals paid under operating leases are charged to the profit or loss on a straight line basis over the life of the lease

#### 2.17 Leased Assets: Lessor

Where assets leased to a third party give rights approximating to ownership (finance leases), the assets are treated as if they had been sold outright. The amount removed from the fixed assets is the net book value on disposal of the asset. The profit on disposal, being the excess of the present value of the minimum leases payments over net book value is credited to profit or loss.

Lease payments are analysed between capital and interest components so that the interest element of the payment is credited to profit or loss over the term of the lease and represents a constant proportion of the balance of capital repayments outstanding. The capital part reduces the amounts owed by the lessee.

#### 2.18 Exceptional items

Exceptional items are transactions that fall within the ordinary activities of the Company but are presented separately due to their size or incidence.

# Notes to the financial statements

For the year ended 31 March 2019

## 3. Judgments in applying accounting policies and key sources of estimation uncertainty

The preparation of financial statements in conformity with FRS102 requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue, costs, expenses and other comprehensive income that are reported and disclosed in the financial statements and accompanying notes. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Significant estimates and assumptions are used as follows

### *Provisions against receivables*

Using information available at the balance sheet date, the Directors make assumptions on the estimated debt recovery rates, based on experience, regarding the level of provision required to account for potentially uncollectible receivables, amounts provided are £1,509k (2018-£511k).

### *Unbilled revenue*

Using information available at the balance sheet date, the Directors make assumptions on the estimated unbilled revenue, based on the level of efforts required to account for potential unbilled revenue, amounts provided are £24,528k (2018-£20,925k).

### *Provisions against impairment of goodwill*

Using information available at the balance sheet date, the Directors make assumptions on any indication that goodwill have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected goodwill is estimated and compared with its carrying amount. If the estimated net worth amount is lower, the carrying amount is reduced to its estimated business projections amount, no impairment was recognised in either year.

Changes in estimates are reflected in the financial statements in the year in which the changes are made. Actual results could differ from those estimates.

## 4. Turnover

Turnover represents amounts (excluding value added tax) derived from the provision of goods and services to customers and it includes Software services, Business Process Outsourcing(BPO) solutions, and IT Infrastructure services.

Analysis of turnover by country of destination:

	Year ended	Year ended
	31-Mar	31-Mar
	2019	2018
	£000	£000
United Kingdom	290,547	238,356
Rest of World	60,747	45,814
	<b>351,294</b>	<b>284,170</b>

# Notes to the financial statements

For the year ended 31 March 2019

## 5. Operating profit

The operating profit is stated after charging/ (crediting)

	Year ended 31-Mar 2019 £000	Year ended 31-Mar 2018 £000
Depreciation	2,806	2,408
Amortisation	4,581	2,604
Fees payable to the Company's auditor and its associates for the audit of the company's annual accounts	9	9
Exchange differences loss/(gain)	3,297	(4,411)
Impairment of investment	1,900	168
Operating lease rentals	3,054	899

## 6. Employees

Staff costs were as follows

	Year ended 31-Mar 2019 £000	Year ended 31-Mar 2018 £000
Wages and salaries	96,162	63,563
Social security costs	7,971	4,859
Cost of defined contribution scheme	1,857	1,091
	105,990	69,513

The average monthly number of employees, including the directors, during the year was as follows:

	Year ended 31-Mar 2019 No.	Year Ended 31-Mar 2018 No.
Technical	1,392	947
Sales and marketing	126	87
Administration	56	34
	1,574	1,068

# Notes to the financial statements

For the year ended 31 March 2019

## 7. Director's remuneration

All the directors of the company are also directors of other group companies within the HCL Technologies Limited group and are also employees of its ultimate parent undertaking as set out in the notes to the accounts. All of these companies together are viewed as one business unit and their remuneration is paid by the ultimate parent undertaking. The directors believe that remuneration applicable towards efforts for this company is negligible.

The company has no key management personnel other than the directors.

## 8. Interest receivable and similar income

	Year ended 31-Mar 2019 £000	Year ended 31-Mar 2018 £000
Interest receivable from group companies	40	49
Others	40	4
	<u>80</u>	<u>53</u>

## 9. Interest payable and similar charges

	Year ended 31-Mar 2019 £000	Year ended 31-Mar 2018 £000
Loans from group undertakings	2,253	1,474
On bank loans and overdrafts	809	60
Finance costs and other loan interest payable	519	334
	<u>3,581</u>	<u>1,868</u>

# Notes to the financial statements

For the year ended 31 March 2019

## 10. Taxation on profit on ordinary activities

	Year ended 31-Mar 2019 £000	Year ended 31-Mar 2018 £000
<b>Corporation tax</b>		
Current tax on profits for the year	1,641	2,713
Adjustments in respect of previous periods	(365)	(91)
<b>Total current tax</b>	<b>1,276</b>	<b>2,622</b>
<b>Deferred tax</b>		
Origination and reversal of timing differences	(104)	(153)
Impact of rate change	33	(18)
Adjustments in respect of previous periods	115	93
<b>Total deferred tax</b>	<b>44</b>	<b>(78)</b>
<b>Taxation on profit on ordinary activities</b>	<b>1,320</b>	<b>2,544</b>

### Factors affecting tax charge for the Year

The tax assessed for the year is by standard rate of corporation tax in the UK of 19% (2018 - 19%) as set out below:

	Year ended 31-Mar 2019 £000	Year ended 31-Mar 2018 £000
Profit on ordinary activities before tax	7,722	12,028
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2018 - 19%)	1,468	2,285
<b>Effects of</b>		
Permanent differences	59	288
Diminution in value of investment	361	32
Dividend income non taxable	(745)	-
Impact of rate change	33	(18)
Write off/(Write back) withholding taxes deducted by customer	391	(29)
Adjustment in respect of prior periods	(250)	2
Foreign tax credit claimed as deduction	(58)	(16)
Others	61	-
<b>Total tax charge for the year</b>	<b>1,320</b>	<b>2,544</b>

# Notes to the financial statements

For the year ended 31 March 2019

## 11. Intangible assets

	Technology £000	Customer contracts £000	Customer relationships £000	Goodwill £000	Licensed IPR's £000	Total £000
<b>Cost</b>						
At 31 March 2018	2,089	137	437	239	36,575	39,477
<b>At 31 March 2019</b>	<b>2,089</b>	<b>137</b>	<b>437</b>	<b>239</b>	<b>36,575</b>	<b>39,477</b>
<b>Amortisation</b>						
At April 2018	590	137	54	39	1,824	2,644
Charge for the year	716	-	183	24	3,658	4,581
<b>At 31 March 2019</b>	<b>1,306</b>	<b>137</b>	<b>237</b>	<b>63</b>	<b>5,482</b>	<b>7,225</b>
<b>Net book value</b>						
At 31 March 2019	783	-	200	176	31,093	32,252
At 31 March 2018	1,499	-	383	200	34,751	36,833



# Notes to the financial statements

For the year ended 31 March 2019

## 12. Tangible Fixed assets

	Office equipment £000	Plant & equipment £000	Computer equipment £000	Fixtures & Fittings £000	Computer Software £000	Capitalised Work in Progress £000	Total £000
<b>Cost or valuation</b>							
At 1 April 2018	30	2,963	8,417	44	1,288	111	12,853
Additions	19	-	6,085	70	270	24	6,468
Transfers	-	-	85	-	-	(85)	-
At 31 March 2019	<b>49</b>	<b>2,963</b>	<b>14,587</b>	<b>114</b>	<b>1,558</b>	<b>50</b>	<b>19,321</b>
<b>Depreciation</b>							
At 1 April 2018	11	340	4,139	13	508	-	5,011
Charge for the year	7	296	2,037	15	451	-	2,806
At 31 March 2019	<b>18</b>	<b>636</b>	<b>6,176</b>	<b>28</b>	<b>959</b>	<b>-</b>	<b>7,817</b>
<b>Net book value</b>							
At 31 March 2019	<b>31</b>	<b>2,327</b>	<b>8,411</b>	<b>86</b>	<b>599</b>	<b>50</b>	<b>11,504</b>
At 31 March 2018	19	2,623	4,278	31	780	111	7,842

# Notes to the financial statements

For the year ended 31 March 2019

## 13. Investments

	Investments in subsidiary & associates £000
<b>Cost or valuation</b>	
At 1 April 2018	92,728
Addition	78,738
Reversals	(29,000)
Provision for diminution of investments	(1,900)
At 31 March 2019	<b>140,566</b>
At 31 March 2018	92,728

Reversals relate to amounts previously committed to Celeritifintech Limited and Celeritifintech Services Limited that will no longer be paid.

### Subsidiary undertakings & Associates

The directors believe that the book value of investments is supported by their underlying net assets. During the year company has made additional investments in HCLT Italy S.R.L, HCLT Great Britain, HCLT Vietnam, HCLT Columbia and HCLT Taiwan.

The following were subsidiary undertakings & associates of the Company:

Name	Country of incorporation	Class of shares	Holding	Principal Activity
HCLT Germany GMBH	Germany	Ordinary	100%	IT and IT Enabled Services
HCLT B.V.	Netherlands	Ordinary	100%	IT and IT Enabled Services
HCL (Ireland) Information	Ireland	Ordinary	100%	IT and IT Enabled Services
HCLT Belgium BVBA	Belgium	Ordinary	100%	IT and IT Enabled Services
HCLT Sweden AB	Sweden	Ordinary	100%	IT and IT Enabled Services
HCLT Finland Oy	Finland	Ordinary	100%	IT and IT Enabled Services
HCLT SA	Venezuela	Ordinary	100%	IT and IT Enabled Services
HCLT Italy S.P.A.	Italy	Ordinary	100%	IT and IT Enabled Services
HCL Istanbul Bilisim	Turkey	Ordinary	100%	IT and IT Enabled Services
HCLT Greece Single	Greece	Ordinary	100%	IT and IT Enabled Services
HCLT Columbia S.A.S	Colombia	Ordinary	100%	IT and IT Enabled Services
HCLT Luxembourg SARL	Luxembourg	Ordinary	100%	IT and IT Enabled Services
Celeritifintech Services Ltd.	UK	Ordinary	49%	IT and IT Enabled Services
HCLT Estonia OU	Estonia	Ordinary	100%	IT and IT Enabled Services
HCLT Czech Republic S.R.O	Czech Republic	Ordinary	100%	IT and IT Enabled Services
Point to Point Ltd.	UK	Ordinary	100%	IT and IT Enabled Services
Point to Point Products Ltd.	UK	Ordinary	100%	IT and IT Enabled Services
Celeritifintech Ltd.	UK	Ordinary	51%	IT and IT Enabled Services
HCL Japan Ltd.	Japan	Ordinary	100%	IT and IT Enabled Services
HCLT Egypt Ltd.	Egypt	Ordinary	100%	IT and IT Enabled Services
HCLT Beijing Co. Ltd.	China	Ordinary	100%	IT and IT Enabled Services
HCLT Thailand Ltd.	Thailand	Ordinary	100%	IT and IT Enabled Services
HCLT Lithuania UAB	Lithuania	Ordinary	100%	IT and IT Enabled Services
HCLT Taiwan Ltd.	Taiwan	Ordinary	100%	IT and IT Enabled Services
Datawave (An HCLT Co.)	UK	Ordinary	100%	IT and IT Enabled Services
HCLT Corporate Services Ltd.	UK	Ordinary	100%	IT and IT Enabled Services
HCLT Italy S.R.L	Italy	Ordinary	100%	IT and IT Enabled Services
HCLT Great Britain	UK	Ordinary	100%	IT and IT Enabled Services
HCLT Vietnam	Vietnam	Ordinary	100%	IT and IT Enabled Services

## Notes to the financial statements

For the year ended 31 March 2019

### 13. Investments (continued)

#### Other Investments

Investments were also made in U Cast (£3,307k) and Moogsoft (£1,970k). The shareholding is less than 5%.

#### Arrangement with DXC

In November 2015, the Company entered into an arrangement with DXC Technology Company (DXC) to operate and expand the existing Core Banking business of DXC. Under the arrangement, two entities, Celeritifintech Limited and Celeritifintech Services Limited were formed, where Celeritifintech Limited was focusing on account management and delivery governance and Celeritifintech Services Limited was focusing on service delivery and product development

With a view to better leverage the capabilities of the Company and DXC Technology Company (DXC), on September 30, 2017, the Company terminated its existing arrangements with DXC. As a result the following investments in share capital are no longer payable and have been reversed.

	£000
Celeritifintech Services	11,600
Celeritifintech Limited	17,400
<b>Total</b>	<b>29,000</b>

Investments have been impaired by £1,900k. The net settlement is in process and is expected to exceed the carrying amount.

#### Asset Acquisition from Alpha Insight made during previous year

During previous year, the Company made an acquisition with a total purchase consideration of £2,950k, including deferred earn-out component of £975k which is dependent on achievement of certain specified performance obligations as set out in the agreement. The Company has paid £1,827k and £148k is payable at March 31, 2019.

The fair value of earn-out liability was estimated by applying discounted cash flow approach and probability adjusted revenue and earnings estimates. The earn-out liability of £975k has been initially fair valued at £749k and recorded as part of the preliminary purchase price allocation. The purchase price of £2,724k after considering fair value of earn-out was preliminarily allocated to the acquired assets and liabilities as follows:

	£000
Technology	2,089
Customer relationship	437
Customer contract	137
Goodwill	61
<b>Total purchase consideration</b>	<b>2,724</b>

# Notes to the financial statements

For the year ended 31 March 2019

## 13. Investments (continued)

The preliminary fair values were finalised in current year with no alterations.

The table below shows the values and lives of intangibles recognized on acquisition:

	£000	Life (Years)
Technology	2,089	4.25
Customer relationship	437	4.58
Customer contract	137	0.33
<b>Total Intangibles</b>	<b>2,663</b>	

During the year ended March 31, 2019, the company has made earnout payment of £488k.

As at March 31, 2019, earn out liability has been fair valued at £438k with finance expense of £105k on fair valuation recognized in the statement of income.

## 14. Stocks

	31-Mar 2019 £000	31-Mar 2018 £000
Finished goods and goods for resale	693	73
	<b>693</b>	<b>73</b>

## 15. Debtors

	31-Mar 2019 £000	31-Mar 2018 £000
<b>Due after more than one year</b>		
Deferred costs	2,932	2,745
Prepayments and accrued income	768	404
Unbilled receivables	1,084	1,593
Deferred tax	302	346
Net investment in finance leases	4,681	4,891
	<b>9,767</b>	<b>9,979</b>
<b>Due within one year</b>		
Trade debtors	79,122	62,621
Amounts owed by group undertakings	27,475	20,533
Deferred costs	1,761	1,838
Unbilled receivables	23,444	19,332
Others	1,576	735
Prepayments and accrued income	2,632	1,718
Net investment in finance leases	2,905	2,100
	<b>138,915</b>	<b>108,877</b>

# Notes to the financial statements

For the year ended 31 March 2019

## 15. Debtors (continued)

Including within deferred tax is £2k (2018-£323k), expected to unwind within 12 months of the reporting date.

## 16. Cash and cash equivalents

	31-Mar 2019 £000	31-Mar 2018 £000
Cash at bank	-	3,103
	<u>-</u>	<u>3,103</u>

## 17. Creditors: Amounts falling due within one year

	31-Mar 2019 £000	31-Mar 2018 £000
Trade creditors	6,749	6,098
Amounts owed to group undertakings	113,433	127,317
Amount owed to related parties	-	11,807
Corporation tax	1,169	1,849
Obligations under finance lease & hire purchase contracts	439	439
Loan from banks/financial institution	24,677	-
Taxation and social security	8,479	6,960
Other creditors	8,089	11,788
Accruals and deferred income	32,600	24,782
	<u>195,635</u>	<u>191,040</u>

## Creditors: amounts falling due after more than one year

	31-Mar 2019 £000	31-Mar 2018 £000
Trade creditors	18,793	18,133
Loan from banks/financial institution	42,000	-
Accruals and deferred income	984	1,379
	<u>61,777</u>	<u>19,512</u>

Company has obtained long term loan from MUFG bank at an interest rate of 1.98525%, repayable half-yearly and will be fully paid by end of July 2023.

# Notes to the financial statements

For the year ended 31 March 2019

## 18. Deferred Taxation

	Deferred tax £000
At 1 April 2018	346
Credit to profit and loss	(44)
<b>At 31 March 2019</b>	<b>302</b>

### Deferred Tax reconciliation

	£000
At the beginning of the year	346
Effect of rate change	(33)
Change in timing differences	(115)
Deferred tax credit for the year	104
<b>Balance at the end of the year</b>	<b>302</b>

The provision for deferred taxation is made up as follows:

	31-Mar 2019 £000	31-Mar 2018 £000
Accelerated capital allowances	56	3
Other timing differences	246	343
	<b>302</b>	<b>346</b>

## 19. Share Capital

	31-Mar 2019 £000	31-Mar 2018 £000
<b>Allotted, called up and fully paid</b>		
73,362,191 (2018 - 46,275,902) ordinary shares of \$1 each	<b>53,243</b>	32,243

The company has issued 27,086,289 shares during the year at par value.

## 20. Pension Commitments

The group operates a defined contribution pension scheme. The pension charge for the year was £1,857k (2018 - £1,091k).

# Notes to the financial statements

For the year ended 31 March 2019

## 21. Commitments under operating leases

At 31 March 2019 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	31-Mar 2019 £000	31-Mar 2018 £000
Not later than 1 year	1,304	553
	<u>1,304</u>	<u>553</u>

## 22. Related party transactions

The company has taken advantage of the exemption available in section 33 of FRS102 from disclosing transactions with related parties that are wholly owned by HCL Technologies Limited group, on the basis that 100% of the Company's voting rights are controlled within the group and consolidated financial statements in which the Company is included are available.

## 23. Controlling party

The immediate parent undertaking of the company is HCL Bermuda Limited. The ultimate parent undertaking and controlling party is HCL Technologies Limited, a company registered in India.

The largest and smallest group of undertakings for which the group financial result has been prepared that include the results of the company is that headed by HCL Technologies Limited. The consolidated financial statements are available to the public and may be obtained from HCL Technologies Limited, Noida, Uttar Pradesh, India