

HCL Technologies' Factory+ for SAP S/4HANA

Safely move your ECC system into an S/4 digital future

SAP® Qualified
Partner-Packaged Solution

You've spent years investing in SAP ERP – customizing processes and working hard to build a system that reflects your business. The resulting ECC system likely supports your business needs today – but will it drive business growth tomorrow?

Existing ECC systems rely on legacy technology, and your code customizations were designed for this old SAP infrastructure. This means that new ECC investments won't drive long-term ROI - and costs for maintaining legacy technology will only rise.

The good news is that conversion to SAP S/4HANA brings the agility, scalability, access to SAP innovations, and the competitive advantage that comes with implementing a new intelligent ERP - but at a significantly lower cost and risk than implementing a new system.

The benefits of digital ERP + minimal business change

Whether your existing ECC system is heavily customized, or you just want to keep your core system design as-is, a conversion using HCL's Factory+ is the lowest-risk way to move to digital ERP - **without the need for significant capital investment or disruptive business change.**

HCL Technologies' Factory+ allows you to:



| Protect your ECC investments | Retain existing data and assets | Deliver business benefits | Leverage new technologies |
|---|---|---|---|
| Retain the code you need, retire what you don't, drive down TCO | Optimize your processes Take advantage of HCL's deep SAP expertise across industries | Faster book closure, eliminate reconciliations, one source of truth, better insight into operations, reduced data footprint, improved UX, real time supply chain planning | Innovate and drive incremental value with technology such as Business Technology Platform, SAP iRPA and Fiori |

Low-risk industrialized migration + custom code optimization = lower TCO

HCL Technologies' Factory+ multi-disciplinary team reduces conversion timelines using our automated industrialized delivery model and proprietary tools. This is supported by highly-qualified conversion specialists – combining the reliability of automation with the flexibility and skills HCL Technologies has built our reputation on.

The key building blocks of HCL Technologies' Factory+ are:

Simplification experts

Automated code remediation

Automated regression testing

Automated data transformation

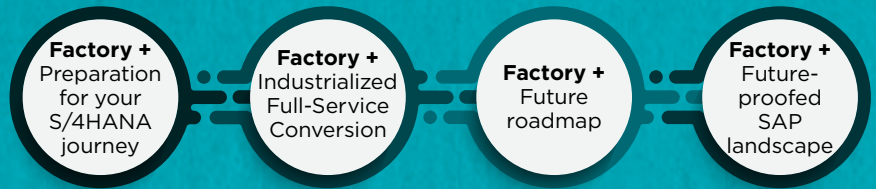
HCL Technologies' Factory+ tools reduce custom code adaptation effort by 25 to 55%

Factory+ is supported by an HCL-developed toolset optimized for intelligent automation - delivering faster migrations, even for systems with a high level of bespoke development. Our proprietary **custom code disposition and benchmarking tool** advises which code to retire, retain, simplify, or convert into cloud extensions.

Factory+ has been designed to deliver significant benefits for customers using on-premise ECC in all industries. For example:

- **IT Services** - Performing real-time analytics on transaction data led to a 25-40% reduction in processing time and a 50% reduction in global payroll processing time
- **Chemicals** - Migration led to a 33% increase in MRP performance and a 55% faster release of the monthly forecast due to improved financial closing
- **Media** - Achieved a leaner, more agile organization with optimized processes and real-time analytics
- **Oil & Gas** - Migration enabled real-time decision making, streamlined and optimized processes, improved productivity through Fiori apps, and tight integration with satellite apps via the SAP Business Technology Platform

What does the plus in Factory+ mean?



Fixed-scope, T-shirt sized SAP S/4HANA conversion packages

To keep things simple and affordable, we offer fixed-scope packages with T-shirt sized pricing. Packages can also be supplemented with additional services, for example, business partner conversion, prerequisite upgrades, additional Fiori activation, archiving/rightsizing, cloud infrastructure provisioning, or integration with other applications.

| SAP S/4HANA Conversion Packages - Flexible T-Shirt Packages | | | |
|---|------------------------|-------------------------|---------------------------------|
| Package Value (NZD)* | Starting from NZ\$435K | Starting from NZ\$1200K | Starting from NZ\$1900K |
| Duration (weeks) | 16 | 24 | 36 |
| Attribute | Small (S) | Medium (M) | Large (L) |
| Total number of custom objects | 1000 | 3000 | 6000 |
| Functional Scope - OTC | SD | SD+ Intercompany | SD+ Intercompany+ Foreign Trade |
| Functional Scope - Supply Chain (MM, PP, QM, PM, PS, EWM, WM) | 2 or less | 3 to 5 | > 5 |
| Functional Scope - Finance (FI, CO, AM, FSCM, BPC) | <2 | 3-4 | >4 |
| System Sizing (TB) | <1 | 1-4 | >4 |
| Number of landscape (SBX, Dev, QA, PRD) | 3 | 4 | >=5 |
| Number of Satellite Systems (BI, APO, CRM, SRM, PI/PO etc.) | <3 | 4-7 | >7 |
| Number of Add-ons (Vistex, Vertex, OpenText) | 0 | 2 | >3 |

* Pricing has been converted from USD to NZD and is subject to currency conversion rates

Contact Details

Want to know more about HCL Technologies' SAP S/4HANA Factory+ or want guidance on the best option for your SAP S/4HANA journey?

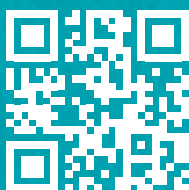
Please contact us at sap@hcl.com.



HCL Technologies (HCL) empowers global enterprises with technology for the next decade today. HCL's Mode 1-2-3 strategy, through its deep-domain industry expertise, customer-centricity and entrepreneurial culture of ideapreneurship™ enables businesses to transform into next-gen enterprises.

HCL offers its services and products through three lines of business - IT and Business Services (ITBS), Engineering and R&D Services (ERS), and Products & Platforms (P&P). ITBS enables global enterprises to transform their businesses through offerings in areas of Applications, Infrastructure, Digital Process Operations, and next generation digital transformation solutions. ERS offers engineering services and solutions in all aspects of product development and platform engineering while under P&P. HCL provides modernized software products to global clients for their technology and industry specific requirements. Through its cutting-edge co-innovation labs, global delivery capabilities, and broad global network, HCL delivers holistic services in various industry verticals, categorized under Financial Services, Manufacturing, Technology & Services, Telecom & Media, Retail & CPG, Life Sciences, and Healthcare and Public Services.

As a leading global technology company, HCL takes pride in its diversity, social responsibility, sustainability, and education initiatives. As of 12 months ending on March 31, 2022, HCL has a consolidated revenue of US \$ 1.48 billion and its 208,000 ideapreneurs operate out of 52 countries. For more information, visit www.hcltech.com



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