Visit Agenda

12-16 November 2018

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| **Item** | **Description** |
| **Microsoft**  | * Erik Von Fuchs – Partner Engineering
* Neel Kaniyur Venkataraman - Director, Hardware Engineering
* Briggs Willoughby - Director, Electrical Eng
* Pritul Shah - Director, Mechanical Engr.
* Vivek Gupta - Director Of Engineering
* James Albert Nelson Jr - Grp Procurement Engagement Mgr
* Roberto Carlo Von Mangaha - Director Of Biz Ops / PM
 |
| **Venue** | * HCL Technologies, Chennai SEZ: 12th November
* HCL Technologies, Ambatur Office: 13th November
* HCL Technologies, Hyderabad SEZ: 14th & 15th November
* HCL Technologies, Bengaluru, Jigani Office: 16th November
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| **HCL**  | Apurva BhargavaSameer AroraDivyansh RajLakshaya Gupta |
| **HCL Contacts** | Divyansh Raj: +91 9811343273Lakshaya Gupta: +91 9818650212 |

| **12th November 2018: Chennai** |
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| **Start Time** | **End Time** | **Activity** | **Key Takeaways** | **Location** |
| 09:15 | 09:30 | Welcome & Introduction  | * Introductions
* Agenda Walkthrough
 | EBR, 4th Floor, Tower 2, SEZ |
| 09:30 | 10:00 | Session from HCL side  | * HCL’s history
* HCL’s leadership in services
 | EBR, 4th Floor, Tower 2, SEZ |
| 10:00 | 10:30 | Session from Eric and Team  | * Microsoft’s expectations
* Roadmap and plan ahead
 | EBR, 4th Floor, Tower 2, SEZ |
| 10:30 | 11:15 | Medical Devices engagementWalkthrough | * Overview of engagement with a Fortune 500 medical giant
 | SEZ, SBD-4 |
| 11:15 | 12:00 | Semi-Conductor Engagement Walkthrough | * Overview of the engagement with a Fortune 500 semi- conductor giant
 | SEZ, SDB -4/5 |
| 12:00 | 13:00 |
| 13:00 | 13:45 | Optical Fiber Engagement Walkthrough | * Capabilities around optical fiber
 | Tower-6, SEZ |
| 13:45 | 14:30 | Mechanical reliability lab | * Capabilities around mechanical reliability
 | SEZ campus |
| 14:30 | 15:00 | Networking Engagement session | * Overview of engagement with a global networking giant
 | EBR, 4th Floor, Tower 2, SEZ |
| 15:00 | 15:30 |  | * Travel to Navalur
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| 15:30 | 17:00 | Imaging and digital document solutionsengagement walkthrough | * Size and scale of work
* Capabilities
* Engagement overview
 | Navalur Campus |
| 17:00 | Leave for Hotel | Fisherman’s Kove |

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| **13th November 2018: Chennai** |
| 10:00 | 12.30 | HCL Lab walkthroughs | * Device Certification
* Antenna Testing
* Environmental Qualification
* COE for Automation Testing, Guiding solutions
* Hardware Lab for ISV, Aerospace & Automotive
 | AMB-5 |
| 13:00 | Lunch |
| 14:30 | 15:00 | VLSI Session | * Size and scale of work
* Capabilities
* Engagements
 | AMB - 4 |
| 15:15  | Leave for Airport  |

| **14th November 2018: Hyderabad** |
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| **Start Time** | **End Time** | **Activity** | **Key Takeaways** | **Location** |
| 09:00 | 12:30 | QBR | * QBR
 | Darjeeling room,H01B, Phoenix Avance |
| 12:30 | 13:30 | Lunch |
| 13:30 | 16:30 | Microsoft Update | * Microsoft Visit Team update
 | Darjeeling room,H01B, Phoenix Avance |
| 17:30 | Leave for Dinner | Westin |
| **15th November 2018 : Hyderabad** |
| 09:30 | 11:00 | Team Meet | * Meet HCL Team
 | Darjeeling room,H01B, Phoenix Avance |
| 11:30 | 12:30 | VOF walkhrough | * Walkthrough of MS VOF
 | H01B building |
| 12:30 | 13:30 | Lunch: EDR |
| 13:30 | 17:00 | Other team meetings | * Micro team sync up
 | H01B building |
| 17:00 | Leave for Airport – Flight  |

| **16th November 2018: Bengaluru** |
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| **Start Time** | **End Time** | **Activity** | **Key Takeaways** | **Location** |
| 09:00 | 10:00 | Stride Lab Walkthrough | * Overview product design initiatives
 | HCL SEZ Campus |
| 10:00 | 10:45 | Tear down lab walkthrough | * Overview of the work being done
 | HCL SEZ Campus |
| 10:45 | 11:30 | Consumer Electronics Engagement session | * Overview of engagement with a Fortune 500 consumer electronics giant
 | HCL SEZ Campus |