

December 23, 2019

The General Manager  
**BSE Limited**  
Corporate Relationship Department  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai- 400 001

The Manager  
**National Stock Exchange of India Limited**  
Listing Department  
Exchange Plaza  
5th Floor, Plot No. C-1, Block-G  
Bandra-Kurla Complex, Bandra(E)  
Mumbai-400 051

**BSE Scrip Code: 532281**

**NSE Scrip Code: HCLTECH**

**Sub: "HCL Technologies and Critical Manufacturing Partner To Bring Industry 4.0 Services and Support to MES Clients"**

Dear Sir,

Enclosed please find a release on the captioned subject being issued by the Company today.

This is for your information and records

Thanking you,

Yours faithfully,  
for **HCL Technologies Limited**



**Manish Anand**  
**Company Secretary**

*Encl: a/a*



## HCL Technologies and Critical Manufacturing Partner To Bring Industry 4.0 Services and Support to MES Clients

**Sunnyvale, Calif., Porto, Portugal and Noida, India, December 23, 2019** – HCL Technologies (HCL), a leading global technology company, today announced a partnership with Critical Manufacturing to provide pre-and post-sales consulting, development, and implementation support. The partnership involves Critical Manufacturing's Manufacturing Execution Systems (MES) customers in the complex manufacturing for hi-tech, semiconductor, and medical device manufacturing industries.

"For manufacturers to fully leverage the potential of industry 4.0, MES becomes a critical component for consideration. Today, an increasing level of intelligence is being built into MES, even as IoT and AI play pivotal roles in shaping the manufacturing industry. HCL's partnership with Critical Manufacturing brings the much-needed amalgamation of Industry 4.0 with MES to achieve the end-to-end digitalization between various plant floor systems, while also providing a holistic environment for real-time information exchange and efficient decisions," said GH Rao, President, Engineering and R&D Services, HCL Technologies.

"This relationship with Critical Manufacturing allows us access to a market-leading product with a solid reputation of quality, reliability, and deep industry applicability while also letting us provide our industry-leading technology services and support. Their background maps nicely to the HCL Technologies' blueprint of working with partners that surpass market standards, to allow us to bring the full breadth of our offerings to our joint customers," added Rao.

The partnership allows HCL Technologies to offer services, consulting, training, and aftermarket support to complex discrete industries, especially in the hi-tech and medical space. The partnership will initially focus on North America and Europe and will quickly scale to become a globally available offering."

We are pleased to add HCL Technologies to our partnership program," said Francisco Almada Lobo, CEO and President of Critical Manufacturing. "Our strategy is to work with a few partners with in-depth expertise in delivering manufacturing digital transformation with MES and leverage their capabilities on a global basis. This ensures standardization in both approach and execution of their services. HCL is well-known in the complex discrete market for both consulting and implementation. Critical Manufacturing has been rapidly growing over the past year, and we needed a partner that could match our scalability. HCL Technologies is such a partner."

### About Critical Manufacturing

Critical Manufacturing provides the most modern, flexible and configurable manufacturing execution system (MES) available. Critical Manufacturing MES helps manufacturers stay ahead of stringent product traceability and compliance requirements; reduce risk with inherent closed-loop quality; integrate seamlessly with enterprise systems and factory automation and provide deep intelligence and visibility of global production operations.

As a result, our customers are Industry 4.0 ready. They can compete effectively and profitably by easily adapting their operations to changes in demand, opportunity or requirements, anywhere, at any time.

For more information, visit [www.criticalmanufacturing.com](http://www.criticalmanufacturing.com)



## About HCL Technologies

HCL Technologies (HCL) empowers global enterprises with technology for the next decade today. HCL's Mode 1-2-3 strategy through its deep-domain industry expertise, customer-centricity and entrepreneurial culture of ideapreneurship™ enables businesses transform into next-gen enterprises.

HCL offers its services and products through three business units - IT and Business Services (ITBS), Engineering and R&D Services (ERS) and Products & Platforms (P&P). ITBS enables global enterprises to transform their businesses through offerings in areas of Applications, Infrastructure, Digital Process Operations and next generational digital transformation solutions. ERS offers engineering services and solutions in all aspects of product development and platform engineering while under P&P, HCL provides modernized software products to global clients for their technology and industry specific requirements. Through its cutting-edge co-innovation labs, global delivery capabilities and broad global network, HCL delivers holistic services in various industry verticals, categorized under Financial Services, Manufacturing, Technology & Services, Telecom & Media, Retail & CPG, Life Sciences & Healthcare and Public Services.

As a leading global technology company, HCL takes pride in its diversity, social responsibility, sustainability and education initiatives. As of 12 months ended September 30, 2019, HCL has a consolidated revenue of US\$ 9.3 billion and its 147,123 ideapreneurs operate out of 44 countries. For more information, visit [www.hcltech.com](http://www.hcltech.com)

## Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, business process outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost-effective and timely manner, time and cost overruns on fixed-price, fixed-timeframe contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward-looking statements made herein will prove to be accurate, and issuance of such forward-looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward-looking statements made herein are based on information presently available to the Management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.



**Media contacts:**

HCL Technologies  
Anne Coyle  
[Anne.coyle@hcl.com](mailto:Anne.coyle@hcl.com)

Critical Manufacturing  
Anna Zieba  
+351 229 446 927  
[Anna.zieba@criticalmanufacturing.com](mailto:Anna.zieba@criticalmanufacturing.com)

Shreyasi Bhaumik  
BCM Public Relations Ltd.  
+44 1306 882288  
[s.bhaumik@bcmpublicrelations.com](mailto:s.bhaumik@bcmpublicrelations.com)

