



## **HCL's mobile and remote working solution selected by Wiltshire Police**

*HCL to design, implement and manage a new solution to free police officers from their desks, increase policing visibility and improve productivity*

**London – December xxx 2007 - HCL Technologies (HCL), the global IT and engineering services provider, today announced that it has been selected as the provider of a mobile and remote working solution to Wiltshire Police. Valued at 4 million USD, the partnership will last for five and a half years, including an initial six month implementation period.**

Policing in the UK faces huge challenges, as it tries to balance ever expanding demand with a period of tightening financial constraints. Liberating officers from their desks is a key strand in Wiltshire Police's plans and HCL's mobile and remote working solution is seen as central to this. It's about enabling officers to do their work better and smarter, by cutting down unproductive time and giving them, at their fingertips, the information they need to combat crime and provide assistance to the public.

Through this solution HCL are helping Wiltshire transform policing operations. It isn't enough to give officers what they currently have, only out in the field. Success will only come when officers see streamlined processes and information flows that help them do more of what they joined the Service to do. This is why the HCL solution starts from the officer perspective, redesigns policing processes from start to finish and then creates a tool set and means of presentation that really works for the officer. What better way, for example, to help find a missing person than the ability, within a matter of seconds, to send officers a photograph together with an up-to-date log of all the associated intelligence?

The first of HCL's engagements with the UK public sector, this partnership is a milestone in HCL's growing presence in the UK market. Rajeev Sawhney, President Europe, HCL Technologies, commented on the partnership, "This is a significant award for HCL and one that we are particularly proud of. It demonstrates our commitment to local markets and the UK public sector."

The contract was awarded under the UK Government's Catalist Specialist Solutions framework. IPL, based in Bath, UK, is one of a small number of approved Catalist Specialist Solutions Framework suppliers. Shaun Davey, IPL's Sales and Marketing Director, commented, "This award is excellent news for both IPL and HCL, and represents significant progress towards IPL's strategic objective of working more extensively with partner organisations".



This solution makes excellent business sense as well. Wiltshire Police expect to repay their entire capital investment through increased productivity within the first year. By streamlining processes, they also expect to be able to offset the ongoing costs of maintaining this technology. So taxpayers should not have to pay more for the benefits this solution brings. The only losers therefore should be the criminal fraternity.

Matt Bennion-Pedley, Wiltshire Police's Director of Finance, said: "It was HCL's business focus and collaborative approach that gave them the edge. We were looking for an innovative approach but also one that has to deliver results quickly, be easily scalable and adapt to continual changes in policing legislation and practice. It is still early days in the solution's development but we believe we have found a real winner. This augurs well not just for us but also for UK policing in general."

The solution will involve the creation of a Service Oriented Architecture (SOA) that is cost-effective both to maintain and develop, and can be easily replicated in other Forces or associated agencies. The solution is network and device independent and hence is not limited by the operational policing solutions within any Force.

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#### **About HCL Technologies Ltd.**

HCL Technologies is one of India's leading global IT Services companies, providing software-led IT solutions, remote infrastructure management services and BPO. Having made a foray into the global IT landscape in 1999 after its IPO, HCL Technologies focuses on Transformational Outsourcing, working with clients in areas that impact and re-define the core of their business. The company leverages an extensive global offshore infrastructure and its global network of offices in 17 countries to deliver solutions across select verticals including Financial Services, Retail & Consumer, Life Sciences & Healthcare, Hi-Tech & Manufacturing, Telecom and Media & Entertainment (M&E). For the quarter ended 31st March 2007, HCL Technologies, along with its subsidiaries had last twelve months (LTM) revenue of US \$ 1.27 billion (Rs. 5,675 crores) and employed 40,149 professionals. For more information, please visit [www.hcltech.com](http://www.hcltech.com)

#### **About HCL Enterprise**

HCL Enterprise is a leading Global Technology and IT enterprise that comprises two companies listed in India - HCL Technologies & HCL Infosystems. The 3-decade-old enterprise, founded in 1976, is one of India's original IT garage start-ups. Its range of offerings span Product Engineering, Custom & Package Applications, BPO, IT Infrastructure Services, IT Hardware, Systems Integration, and distribution of ICT products. The HCL team comprises approximately 45,000 professionals of diverse nationalities, who operate from 17 countries including 360 points of presence in India. HCL has global partnerships with several leading Fortune 1000 firms, including leading IT and Technology firms. For more information, please visit [www.hcl.in](http://www.hcl.in)

#### **About IPL**

IPL delivers software development, systems integration and consultancy services to customers who demand the highest standards of quality and dependability. IPL also



develops leading edge testing tools that are used by software developers around the world. Founded in 1979 in the World Heritage City of Bath, IPL now employs around 250 permanent staff. For more information, please visit [www.ipl.com](http://www.ipl.com).

**Forward Looking Statements**

*Certain statements in this release are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies/ entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.*

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