HCL

Press Release

HCL Technologies Ranked # 1 in traditional IT Outsourcing Space by Datamonitor's The Black Book of Outsourcing 2009-10

- **HCLT is also ranked #1 in the RIMO (Remote Infrastructure Management Outsourcing) space**
- **Scores highest in 18 significant ITO criteria and 13 significant RIMO criteria surveyed**

NOIDA, INDIA- MAY 13, 2010 –HCL Technologies has been ranked # 1 in both Tier 1 Traditional IT Infrastructure Outsourcing and Remote Infrastructure Management Outsourcing (RIMO) space in the 2009-10 survey conducted by Datamonitor. The survey covers over 700 contracts held by 3,100 of the top ITO spending corporations and organizations globally and shares results across tier 1 and mid-tier companies. HCL Technologies has won the top slot because of its focus on innovation, training and building long lasting client relationships by ensuring great customer experience.

The survey positions HCL on the top slop in category of mid-market enterprise wide traditional IT Infrastructure Outsourcing (ITO). In addition, HCL was ranked No. 1 vendor (Tier 1) by its client's size across varied verticals, namely Automotive; Financial & Banking Services; Media, Publishing & Entertainment; Retail & Consumer Packaged Goods; Telecommunications; and Utilities. The survey has also ranked HCL Technologies in the top position in the data center management services in the tier 1 category and in applications monitoring services.

"While we are a world leader in the RIMO space, it gives us immense pleasure to be ranked #1 in the ITO space by Datamonitor's Black Book of Outsourcing. We are focusing on end-to-end infrastructure management and our global distribution model has played a critical role in helping us diversify and sell this proposition in emerging markets. This award is a testimonial of the fact that our customers are recognizing the true business value of IT Infrastructure outsourcing. Our strategic partnership with our clients helps us create a win-win proposition. Trust, transparency and flexibility have proved to be great differentiators for HCL and we truly live that in all our customer engagements. I would like to thank our customers for continuously reposing faith on us and helping us deliver innovative solutions and services," said, **Anant Gupta, President, HCL Technologies Infrastructure Service Division.**

Added **Anant**, "Innovation in business model, is what makes HCL different from its peers. Our unique 4 step strategy of IT Infrastructure management that includes transformation, consolidation, virtualization, leading to the enablement of a private cloud is being appreciated by customers across the globe today. We aim to offer advanced technologies to our customers in the future as well and attain greater heights in the IT infrastructure space."

"HCL has continued to rank competitively among outsourcing vendors, particularly in the Remote Infrastructure Management (RIM) and ITO sectors, which clearly demonstrates the strength of the company's client relationships and reputation in the fast growth IT sector for consistently providing results that deliver measurable value to clients, "said **Doug Brown, Co-author, Datamonitor's The Black Book of Outsourcing**.

"The impact of client satisfaction on successful outsourcing relationships continues to manifest as the industry evolves, and HCL's ranking as the highest rated outsourcing vendor globally for 2009 is a testament to the firm's excellence for superior client service delivery regardless of product, service, or location of service delivery," added **Mr. Brown.**

HCL has recently been rated positive in Gartner Market Scope for Data Center Outsourcing, North America. Recently, TPI names HCL among the top 10 Infrastructure Outsourcing vendors. HCL currently manages over 1 million devices and the IT Infrastructure needs of over 1 million end users. The company leverages its extensive global offshore and near shore global delivery locations to provide multi-service delivery in key industries verticals.

The Survey Methodology: Datamonitor's The Black Book of Outsourcing Survey 2009-10 results are generated post a detailed three-step process that collects candid performance data. First, the research team collects a series of direct evaluations covering 26 performance areas on leadership and senior management, which comprise of the scored ranking of the "Black Book 50 Best Managed Vendors". Then, the team collects ballot results on 18 performance areas of operational excellence to rank vendors by outsourced service lines. The gathered data is then subjected to an internal and external audit to verify completeness and accuracy. During the audit, each data set is reviewed by a Brown-Wilson executive and at least two other people. The 18 criteria on operational excellence are subdivided by the client's industry, market size, geography and function outsourced and reported accordingly. Lastly, situational studies are conducted on areas of high interest such as Green Outsourcers, Educational Providers in Outsourcing, Outsourcing Benchmarkers and Boutique Advisors. These specific survey areas range from four to twenty questions or criteria each.

About HCL

HCL is a $5 billion leading global technology and IT enterprise comprising two companies listed in India - HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 64,000 professionals of diverse nationalities, who operate from 26 countries including over 500 points of presence in India. HCL has partnerships with several leading Global 1000 firms, including leading IT and Technology firms. For more information, please visit www.hcl.in

About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employee First' which empowers our 58,129 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US$ 2.6 billion (Rs. 12,048 crores), as on 31st March 2010 (on LTM basis). For more information, please visit www.hcltech.com

About Datamonitor- Black Book of Outsourcing

The Datamonitor Group is a world-leading provider of premium global business information, delivering independent data, analysis and opinion across the Automotive, Consumer Markets, Energy & Utilities, Financial Services, Logistics & Express, Pharmaceutical & Healthcare, Retail, Sourcing, Technology and Telecoms industries. The Datamonitor Black Book of Outsourcing is released post the Black Book Research undertaking an annual survey into organizations' satisfaction with their outsourcing service providers. These research results are recognized as the most extensive and representative perception study of outsourcing vendors, validated by over 24,000 respondents from service users around the globe. The results from the Information Technology Infrastructure Outsourcing client survey subset is among the most requested of all Black Book reports.

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

For details, contact ▬▬▬▬▬

Akanksha Jain
Mob +91 9871900447
Email: akankshaj@hcl.in

Kunal Takalkar
Mob: +91 9810073217
Email: kunal.takalkar@adfactorspr.com