

PRESS RELEASE

New Trend in BPO talent acquisition

HCL ties up with Orion to acquire specific trained resource pool

Noida, India – March 8, 2011 – Pioneering a new trend in the BPO talent acquisition space, HCL Technologies Ltd. (HCL), a leading global IT services provider, and Orion Edutech Pvt Ltd, Asia's leading BPO training institute today jointly announced the launch of a unique and innovative initiative to address the emergent issue of talent in the BPO industry. Under the agreement Orion will customize its Diploma in BPO Management (DIBM) to suit HCL's industry specific talent requirement. This program will be called the 'Orion Diploma in BPO Management – Powered by HCL'. This partnership with Orion reinforces HCL's Employees First Customers Second philosophy and will empower prospective HCL employees with the right set of BPO industry-specific knowledge and skills.

According to the terms of the partnership selected candidates from the 'Orion Diploma in BPO Management – Powered by HCL' will be absorbed into HCL as project trainees, and on completion of the in-house three-month training cum probation selected candidates will be awarded with the 'Orion Diploma in BPO Management – Powered by HCL' certificate; these selected candidates will be made Full Time Employees of HCL Technologies' Business Services division. This exclusive tie-up with Orion bolsters HCL's strategy to provide customers with the Next Generation business services delivered by a world-class pool of talent.

"With the manifold growth potential of the ITeS sector, we have numerous reasons to smile as new trends point towards a greater IT adoption across industries with 80% of growth to come from new areas. Keeping in mind the growing demand for outsourcing across industries there is the need to nurture skilled professionals who are keen to pursue stable careers in the ITeS industry. Structured programs in BPO Management is required to address this need, and HCL is delighted to tie-up with Orion to create the Orion Diploma in BPO Management – Powered by HCL," said Subrat Chakravarty, HR Head - Business Services, HCL Technologies Ltd.

While HCL Technologies' Business Services division has instituted internal management trainee programs for its employees, the division is also looking to equip new joinees with the right information so that their orientation to the BPO industry is much stronger to help them grow better in their careers. HCL strongly believes in up-skilling the current generation who are serious about making a career in BPO.

"The partnership with Orion will ensure that employees grow both professionally and academically. As part of our Employees First Customers Second initiative, we remain strongly focused on offering our employees enhanced career development and growth. This alliance with Orion supports HCL's constant endeavour to create, build and sustain a long term career path for employees. Through this



partnership with Orion we are confident of providing our customers with world class skills and talent,” added Subrat.

Orion Edutech is a reputed organisation with an ISO Certification in the training and education industry. Orion is a member of NASSCOM, and is authorized to conduct the NASSCOM Assessment of Competence (NAC), an industry Assessment Standard for creating 'assessed and benchmarked' quality talent pool. The training institute empowers its students with a strong knowledge and skill base specific to the needs of the BPO industry, and has since its inception trained and placed over 50,000 candidates in the ITeS sector.

“According to NASSCOM, only 10 to 15 percent of Indian graduates are employable in the BPO sector. Further, as per the NASSCOM-Everest study, while India is best equipped to capitalise on the available opportunities, a number of offshore/nearshore BPO destinations are fast emerging as viable options for BPO delivery centres. Orion realizes the need to build an employable skill pool, and our Diploma in BPO Management has been specifically charted to equip candidates with key industry-specific skills,” said Manish Agarwal, Co-Founder Director, Orion Edutech Pvt Ltd.

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About HCL Technologies

HCL Technologies is a leading global IT services company, working with clients in the areas that impact and redefine the core of their businesses. Since its inception into the global landscape after its IPO in 1999, HCL focuses on 'transformational outsourcing', underlined by innovation and value creation, and offers integrated portfolio of services including software-led IT solutions, remote infrastructure management, engineering and R&D services and BPO. HCL leverages its extensive global offshore infrastructure and network of offices in 26 countries to provide holistic, multi-service delivery in key industry verticals including Financial Services, Manufacturing, Consumer Services, Public Services and Healthcare. HCL takes pride in its philosophy of 'Employee First' which empowers our 72,267 transformers to create a real value for the customers. HCL Technologies, along with its subsidiaries, had consolidated revenues of US\$ 3.1 billion (Rs. 14,101 crores), as on 31st December 2010 (on LTM basis). For more information, please visit www.hcltech.com

About HCL

HCL is a \$5.7 billion leading global technology and IT enterprise comprising two companies listed in India - HCL Technologies and HCL Infosystems. Founded in 1976, HCL is one of India's original IT garage start-ups. A pioneer of modern computing, HCL is a global transformational enterprise today. Its range of offerings includes product engineering, custom & package applications, BPO, IT infrastructure services, IT hardware, systems integration, and distribution of information and communications technology (ICT) products across a wide range of focused industry verticals. The HCL team consists of over 79,000 professionals of diverse nationalities, who operate from 31 countries including over 500 points of presence in India. HCL has partnerships with several leading Global 1000 firms, including leading IT and technology firms. For more information, please visit www.hcl.com

About Orion Edutech

Orion Edutech was established in the year 2005 with the sole aim of empowering the students with the knowledge which is relevant to BPO Industry. Orion Edutech is time tested and trusted pre-process training institute accepted & approved by whole ITeS Industry. It is an ISO 9001-2008 Certified with PAN India presence. Our training program is Customized in such a way that the market value of the trainee enhances in terms of quality, stability, competency and hence employability. Unparallel Quality, Flexibility and Values are hallmarks of Orion Edutech's Training Program. For more information, please visit www.orionedutech.com



Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, Business Process Outsourcing and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our ability to integrate acquired assets in a cost effective and timely manner, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages on our service contracts, the success of the companies /entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property, other risks, uncertainties and general economic conditions affecting our industry. There can be no assurance that the forward looking statements made herein will prove to be accurate, and issuance of such forward looking statements should not be regarded as a representation by the Company, or any other person, that the objective and plans of the Company will be achieved. All forward looking statements made herein are based on information presently available to the management of the Company and the Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.

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