



# Mobile Apps Factory

A complete approach to  
adopting SAP enterprise mobility

# Why SAP BTP Mobile Services is key to your enterprise mobility strategy

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A well-executed mobility strategy can be a competitive advantage, with optimized processes resulting in more productive and satisfied employees, quicker access to data and faster response times, better and more efficient communications, and revenue growth.

SAP's Mobile Services bring additional benefits to enterprise users. Business processes can be optimally enhanced with intelligent features enabled through SAP Mobile Services, and mobile application development, configuration, and management is greatly simplified—reducing development time and cost.

## SAP BTP Mobile Services also features

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- Integration with heterogeneous landscapes and newer technologies, enabling continuous innovation and adoption of new features found in advanced niche technologies
- Enhanced security standards, providing secure access to sensitive enterprise data SAP's no-code platform, allowing citizen developers to build quick mobile apps to enhance a business process
- A wide range of technical options, so you can choose what is best suited for the use case
- Allows you to harnesses the power of native features from mobile devices

The result? Adopting SAP enterprise mobility increases productivity, with operational cost reduction and better collaboration.

## Key benefits at a glance

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No-code development



Ensures better collaboration



Unified UX for branding



Leverages native features



Enhanced productivity



Enables efficient communication



Secured data access



Intelligent technologies



Reduces operational cost

# Our flexible, guided approach to mobility adoption

Our five-step approach provides the flexibility needed to move forward with SAP Mobile Services on the SAP BTP platform

## Step

1

**Educate-** We start with a workshop to help key stakeholders understand the advantages of SAP BTP capabilities focusing on mobility adoption and raising awareness of key features and business outcomes.

**Assess-** A complete assessment of your landscape follows. SMEs share prerequisites, best practices, and the preferred landscape, and identify potential mobility use cases.

## Step

2

## Step

3

**Pilot-** We plan and execute a four-week pilot utilizing an identified use case, employing low/no-code tools to help business users recognize the benefits of mobility.

**Scale-** Scale up with further mobilization of business processes, or a migration of apps from on-premises to cloud or moving web to hybrid.

## Step

4

## Step

5

**Sustain-** By choosing a longer-term partnership with HCLTech, a dedicated offshore team will work alongside your team, providing ongoing knowledge transfer and insight into new innovations and technology trends.

# Our flexible pricing catalog

HCLTech's flexible pricing catalog makes adoption easy. We offer four plans suited to different organizational needs, outlined below:

- **Starter** offers a basic awareness program with detailed assessment and SAP Mobile Start recommendations.
- **Advanced** provides strategic roadmap definition and SAP Mobile Start configuration for quick onboarding to SAP mobility with existing applications. It also includes a quick pilot to realize the benefits of SAP mobility.
- **Pro** scales the mobile footprint across the organization, offering multiple mobile app delivery.
- **Ultimate** is a long-term partnership engagement aimed at helping you develop, migrate, and maintain applications. We provide your team with further training and mentoring so they gain a deeper understanding of the technologies and continued integration with intelligent technologies in SAP BTP.

An overview of each plan is provided below:

 <b>Starter</b> Awareness & Assessment	 <b>Advanced</b> Get ready to kick start	 <b>Pro</b> Enable Business to Mobile	 <b>Ultimate</b> Scale, Innovate & Sustain
<ul style="list-style-type: none"><li>✓ One day workshop on SAP Mobile Services and its capabilities (onsite/online*)</li><li>✓ Detailed assessment for SAP Mobility adoption with best practice and recommendations</li><li>✓ Launchpad design and Mobile Start features and recommendations</li></ul>	<ul style="list-style-type: none"><li>✓ Strategically define and prepare roadmap, architecture, security and migration scenarios</li><li>✓ Design, define, and configure Launchpad, Mobile Start, and connectivity with SAP S/4HANA</li><li>✓ Pilot implementation/migration of one app with low/no-code tools</li></ul>	<ul style="list-style-type: none"><li>✓ Everything in PREPARE package</li><li>✓ Configure and enable notifications, widgets, todos for Mobile Start</li><li>✓ Migrate two medium-complex apps from on-premise to cloud or Neo to CF environment</li><li>✓ Build one simple mobile app with low/no-code tools</li></ul>	<ul style="list-style-type: none"><li>✓ Partner with HCLTech for scale-up mobile experience and innovation</li><li>✓ Plan, migrate, and build bulk applications for on-premise to cloud, Neo to CF, or hybrid to native</li><li>✓ Train and mentor on SAP mobile UX and technologies</li><li>✓ Co-innovate with intelligent technologies</li></ul>
<b>2 - 3 Weeks</b> Depending on Scope*	<b>6 - 8 Weeks</b> Depending on Scope*	<b>12 Weeks</b> Depending on Scope*	<b>Long term partnership</b> Depending on Scope*

Connect with us at [sap@hcl.com](mailto:sap@hcl.com) to learn more.



## About HCLTech's SAP Practice

To get the best return on your digital investments, you need a partner that doesn't just do SAP right, but does it better. Our SAP practice works seamlessly with HCLTech's digital consulting, engineering services, IoT WoRKS™, and cloud infrastructure practices to design, implement, and support tomorrow's integrated, intelligent solutions today. As an SAP Global Strategic Services Partner, our 10,000+ consultant base leverages insights, advanced accelerators, and industry-acclaimed frameworks to deliver award-winning services from local offices across Europe, Africa, Asia, and the Americas.

SAP, Done Better.

<https://www.hcltech.com/sap>

# HCLTech | Supercharging Progress™

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HCLTech is a global technology company, home to 219,000+ people across 54 countries, delivering industry-leading capabilities centered around digital, engineering and cloud, powered by a broad portfolio of technology services and products. We work with clients across all major verticals, providing industry solutions for Financial Services, Manufacturing, Life Sciences and Healthcare, Technology and Services, Telecom and Media, Retail and CPG, and Public Services. Consolidated revenues as of 12 months ending September 2022 totaled \$12.1 billion. To learn how we can supercharge progress for you, visit [hcltech.com](https://hcltech.com).

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