

# Elevate SAP Vision-to-Value Framework

Our modular, value-driven approach to SAP S/4HANA  
roadmap assessment



# Realize the value your organization needs

Choosing SAP S/4HANA as your core ERP is a significant step towards enabling a resilient, responsive, and innovative organization. But how will you ensure that SAP S/4HANA delivers the value your organization needs?

## HCLTech's Elevate SAP Vision-to-Value framework

Developed from our extensive experience helping customers realize tangible benefits from their SAP programs, **Elevate is a flexible set of modular services that allow you to build an assessment tailored to your needs and focused on enabling your core value drivers.**

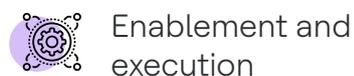
### The framework:

- Defines a roadmap from your current state to what's possible
- Identifies the topics and activities that should drive organizational decisions
- Delivers data-driven analysis, supported by proprietary tools and accelerators
- Considers business benefits, operating model optimization, and cost savings around infrastructure, licensing, and IT operations

We then develop an achievable business case, target state architecture, and an implementation strategy that balances cost, business benefits, and risk.

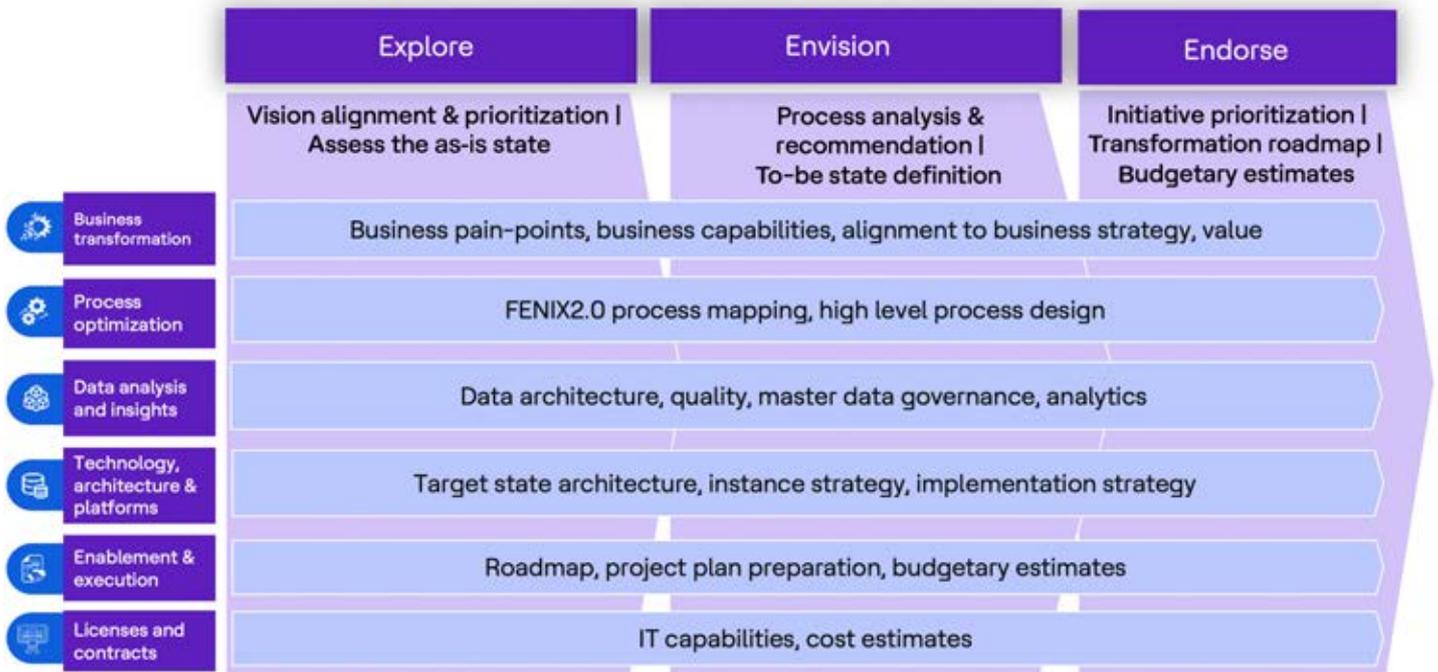
Depending on your organization's size, landscape complexity, and the output detail required, our roadmap definition exercises take between 2-16 weeks. Since the assessment is tailored to your needs, the exact range of services is determined by where you are on your journey.

### The key elements of Elevate are:



# How we define your ERP roadmap

Our assessment considers both business and IT needs, focused on bringing insight, agility, efficiency and compliance across multiple business units, business processes and applications.



## An agile approach to uncovering value opportunities

We have deep experience in agile methodologies for SAP deployment, and use scrums to quickly identify the organizational processes, current challenges, affected technology infrastructures and applications, and future requirements that will determine your roadmap.

Our agile assessment approach also drives better business stakeholder engagement through daily communication and a highly collaborative framework. Utilizing our proprietary ProjectXM “Voice of the Customer” platform also allows the team to constantly adjust their focus based on uncovered value opportunities. This results in a better buy-in of the assessment outcomes.

## Our approach

Real-time enterprise systems that drive business operations have huge potential value. Our Elevate Value-to-Vision framework will help you develop a robust business case, high level solution architecture, and an implementation roadmap aligned to your value drivers and supporting your business growth strategy.



# Our key differentiators



## **Design thinking and a data-driven problem solving approach**

We leverage design thinking to identify opportunities and pain points. We use a data-driven problem solving approach with powerful toolsets to determine SAP S/4HANA architecture options—covering all layers of IT (including business process infrastructure, architecture, technical, and the user interface (UI)).



## **BRIDGES4HANA toolset for SAP S/4HANA assessment**

Addressing identified whitespaces in SAP's assessment tools, our toolset supports a comprehensive analysis of your current system. BRIDGES4HANA includes our ColorSmart.™, HANASmart.™ and SCABT (Business Case) tools.



## **ColorSmart™ approach to choosing your SAP S/4HANA transition option**

ColorSmart™ is both a tool and a methodology, which through rigorous system and business analysis provides a reasoned, unbiased, and data-driven SAP S/4HANA approach recommendation. During our assessment, we look at over 50 influences, covering topics such as the current landscape, the target landscape, organizational characteristics, SAP S/4HANA adoption drivers, and business constraints.



## **Blu-Thinking™ custom code analysis and disposition engine**

Our unique Blu-Thinking™ approach helps customers make custom code disposition decisions when migrating to SAP S/4HANA (e.g., eliminate the code and use standard SAP, or migrate the code either to SAP S/4HANA or outside the core as a cloud extension). This approach makes moving to SAP S/4HANA easier and also delivers long-term upgrade benefits.



### **Base90 best practices to showcase SAP S/4HANA innovations**

Base90's are HCLTech's proprietary, pre-configured industry solutions developed on top of SAP-standard best practices for SAP S/4HANA. We use the show and tell technique to help you understand the fit and value of SAP S/4HANA innovations. You can also leverage Base90 to perform test runs of SAP S/4HANA functionalities during assessments - helping make the case for change.



### **Bottoms-up, data-driven business case**

HCLTech's Value Sentinel leverages a bottoms-up data-driven approach to build a C-suite ready business case that factors in the benefits, cost, and risk associated with each deployment option. HCLTech's business case builder tool SCABT offers high-value recommendations tailored to meet your unique business requirements.



### **Process mining- Improve and automate your business processes**

HCLTech's process assessment framework leverages SAP's Process Insights and Signavio offerings to perform deep analysis of business processes to identify improvement areas and remove inefficient processes. We recommend automation opportunities (AI/ML/analytics) and new SAP S/4HANA solutions. Our consulting team also works with business stakeholders to establish a continuous improvement framework.



### **Improve data quality with DataSure**

HCLTech's data quality assessment includes optimization of your existing data architecture, targeted to set the foundation for modern analytics and a single source of truth on SAP S/4HANA. We leverage specialized tools to analyze your data landscape and the recommend data harmonization, archiving, and de-commissioning strategies.



### **Mosaic - Enabling SAP RISE from system analysis to intelligent license consumption and purchase**

HCLTech's Mosaic supports customers embarking on a RISE with SAP journey by demystifying licensing needs. We evaluate your current licenses along with system consumption (apps and infrastructure) and provide a simplified view of expected YoY total cost of ownership. The solution also systematically tracks, evaluates, and manages software licenses, compliance, and optimization to aid ongoing monitoring capabilities for existing SAP customers.

# Timelines and cost

Our tailored assessment packages range from a free Starter Package (two weeks' engagement) to large SAP S/4HANA assessments (16 weeks' engagement).

The table provides an overview of the packages.  
 \*Partner tools and services are not included.

## SAP S/4HANA assessment packages

Packages			
	2 weeks/Free	4 weeks	16 weeks
Attribute	SMALL (S)	MEDIUM (M)	LARGE (L)
Functional assessment		✓	✓
SAP S/4HANA MOVE Options (ColorSmart™)		✓	✓
Technology architecture roadmap (add-on, Basis and hosting strategy)	Choose 2	✓	✓
Custom code assessment (HCLTech HANASmart™)		✓	✓
Custom disposition strategy (HCLTech Blu-Thinking™)			✓
Instance consolidation			✓
UX/UI - Fiori assessment			✓
Testing strategy	Together, we'll choose the two that best fit where you are on your SAP digital journey		✓
Data strategy			✓
Analytics strategy			✓
Agile/DevOps adoption strategy			✓
SAP S/4HANA transition roadmap development			✓
Infrastructure Assessment			✓
Business Process Mining			✓
Automation Assessment			✓
Business case/Benefit case	Case for change	Benefit case	Benefit case

## Success stories

### **SAP S/4HANA assessment and roadmap generation for a global defense contractor**

One of the world's largest weapons manufacturers and military technology providers engaged HCLTech to investigate the possibility and challenges of converting their existing ECC6 SAP landscape to an SAP S/4HANA landscape.

After the assessment, we provided a detailed business roadmap including timelines, resource plan and a benefits catalogue for their SAP S/4HANA implementation.

We also provided functional advice on how to adopt standard SAP S/4HANA features during the transition to SAP S/4HANA to reduce custom code.

### **SAP S/4HANA assessment for a global building products manufacturer**

We were initially engaged to progress early analysis completed by SAP into a detailed effort plan and realization roadmap.

The customer had multiple challenges, including a complex legacy SAP system with multiple business pain points.

We provided the customer's long term transformation strategy, including the business roadmap to SAP S/4HANA.

### **SAP S/4HANA assessment for a global automotive plant manufacturer**

HCLTech was engaged to complete an SAP S/4HANA assessment and roadmap effort. The customer was on SAP 4.6C and we prepared the architecture and roadmap options and business case for an SAP S/4HANA greenfield implementation.

**If you want to know more about HCLTech's SAP S/4HANA Elevate assessment, or receive guidance on your own SAP S/4HANA journey, please contact us at [sap@hcl.com](mailto:sap@hcl.com).**



## About HCLTech's SAP Practice

To get the best return on your digital investments, you need a partner that doesn't just do SAP right, but does it better. Our SAP practice works seamlessly with HCLTech's digital consulting, engineering services, IoT WoRKs™, and cloud infrastructure practices to design, implement, and support tomorrow's integrated, intelligent solutions today. As an SAP Global Strategic Services Partner, our 10,000+ consultant base leverages insights, advanced accelerators, and industry-acclaimed frameworks to deliver award-winning services from local offices across Europe, Africa, Asia, and the Americas.

<https://www.hcltech.com/sap>

# HCLTech | Supercharging Progress™

BI-104223A11856710-EN00GL

HCLTech is a global technology company, home to 219,000+ people across 54 countries, delivering industry-leading capabilities centered around digital, engineering and cloud, powered by a broad portfolio of technology services and products. We work with clients across all major verticals, providing industry solutions for Financial Services, Manufacturing, Life Sciences and Healthcare, Technology and Services, Telecom and Media, Retail and CPG, and Public Services. Consolidated revenues as of 12 months ending September 2022 totaled \$12.1 billion. To learn how we can supercharge progress for you, visit [hcltech.com](https://hcltech.com).

[hcltech.com](https://hcltech.com)

