

HCLTech | Supercharging
Progress™

HCLTech **Hybrid Cloud** cost optimization



Empowering innovation through intelligent IT cost efficiency

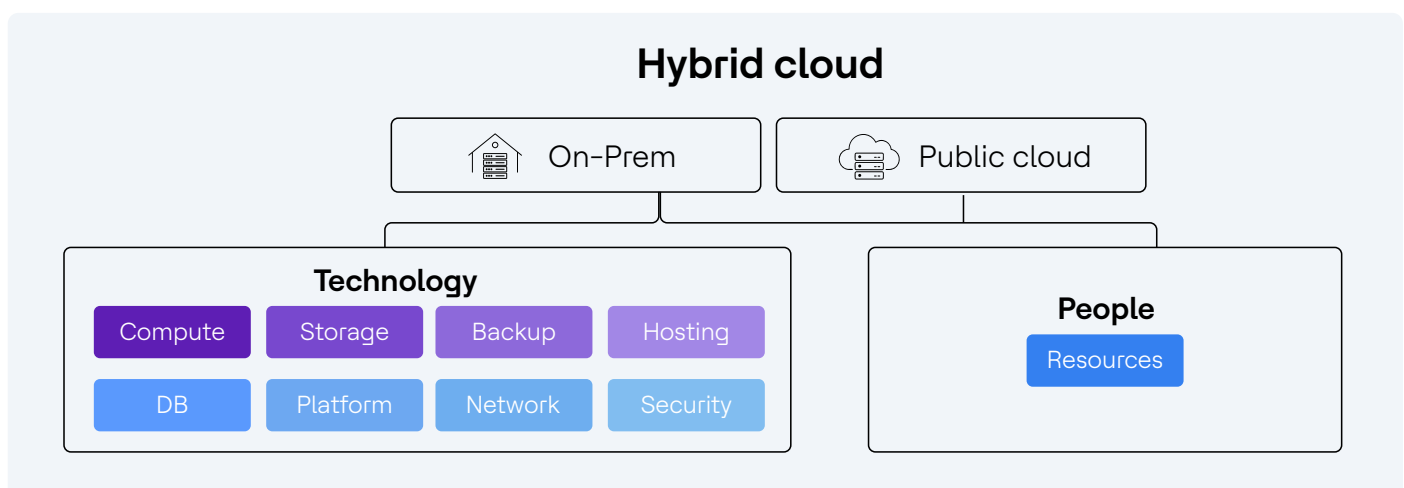
As businesses scale and embrace AI-driven innovation across multi-hybrid cloud platforms, new challenges emerge within their IT environments—often becoming the biggest drivers of unexpected costs. The growing complexity of these landscapes introduces inconsistencies, leading to inefficiencies and operational blind spots. Fragmented frameworks add another layer of risk, creating hidden costs and exposure. These aren't just technical hurdles; they directly influence how effectively your hybrid cloud and AI investments deliver value.

HCLTech's Hybrid Cloud Cost Optimization Service enables organizations to focus on transformative endeavors without worrying about costs. We help enterprises optimize cost and resources across Compute, Storage, hosting, Back-Up, Databases, Platforms, Network, Security and People.



At the core of our offering is a structured, outcome-driven approach built on three robust steps:

Consult	Assess	Execute
Understanding objectives, constraints, and current-state architecture	Comprehensive evaluation across focus areas to identify inefficiencies, redundancies and opportunities	Strategic implementation of right-sized, right-fit solutions to unlock value and long-term savings



Key pillars



Network optimization

We assess and optimize the full spectrum of networking within hybrid environments:

- WAN Optimization – Legacy WAN to SD-WAN with improved utilization and cost management
- LAN/Wireless Modernization – Upgrading campus networks for enterprise-grade connectivity



Compute optimization

Drive performance while eliminating waste in compute resources:

- Waste Elimination – Right fit resource allocation to virtual machines
- Alternate hypervisor – Use cost-effective hypervisors for less critical non-production workloads



Platforms optimization

Modernize platforms for agility and lower operational costs:

- Automated Containers – Enable automated container deployments for faster scaling
- Centralize Middleware – Consolidate and centralize middleware and integration platforms



Security optimization

Our security lens ensures cost efficiency across various modalities:

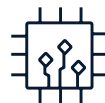
- SASE Consolidation – Simplifying multi-vendor SSE to a unified single-vendor SASE with our integrated NSOC solutions
- Managed SIEM/SOAR – Optimizing threat detection and response via shared UMDR services for all end points, network & OT environments



Storage optimization

Unlock hidden capacity and streamline storage for maximum value:

- Storage Consolidation – Fine-tune and consolidate storage configurations for optimal performance
- Re-claim storage – Identify unused RDMs and untapped data to make them available for use



Hosting optimization

Simplify hosting environments to reduce overhead and improve agility:

- Consolidating DCs – Centralize and consolidate all datacenter locations
- Consolidating ROBOs – Merge multiple ROBO sites into one large, efficient site



Databases optimization

Optimize database performance and licensing costs:

- Right Sizing – Adjust database sizes based on actual load profiles
- Containerized Databases – Adopt containerized DB for optimize license cost



People optimization

Align workforce models for operational and financial efficiency:

- Rebadging – Transition customer employees to HCLTech or partner roles for streamlined operations
- Cross Skilling – Cross-skilling resources creating synergies like Storage & Backup, Unix & Linux

Key benefits

Cost savings:

IT cost optimization enables businesses to identify and eliminate unnecessary expenditures, resulting in substantial cost savings

Push for innovation:

Freed-up funds can be redirected toward innovation, fostering technological advancements and staying ahead in the market

Efficiency enhancement:

Streamlining IT operations and resources leads to increased operational efficiency, reducing downtime and enhancing productivity

Optimized resource alignment:

It helps in allocating IT resources more strategically, ensuring that technology investments align with business goals

Diminishing financial risk:

By optimizing IT costs, companies can better manage financial risks and ensure long-term sustainability

Competitive edge:

Businesses that optimize IT costs are better positioned to adapt to market shifts and outperform competitors

Service quality leveled up:

A more efficiently run IT department leads to improved service quality, enhancing customer satisfaction

Greater IT value:

You will increase your IT return on investment (ROI) and business value



How it is important for modern enterprises

Hybrid Cloud Cost Optimization Service is a strategic solution that goes beyond cost reduction. It aligns financial efficiency with business value, enhances performance with built-in resilience, and fosters innovation under controlled governance. It empowers enterprises to achieve meaningful efficiencies, without compromising agility or protection.



Why HCLTech



Leaders in all major analyst reports



Extensive domain expertise, with a rich pool of certified subject-matter experts (SMEs) and solution architects



Robust Partner Ecosystem of industry leading vendors



Dedicated labs across the globe with cutting edge technology, to devise innovative and sustainable solutions that accelerate business transformation

Let's reimagine your hybrid cloud economics—securely, intelligently, and sustainably. To know more, reach out to us at HCBU-PMG@hcltech.com

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