

# ADvantage™ RPA 3D-Process Value Discovery & Prioritization Framework





## Overview

HCL's ADvantage™ RPA 3D-Process Value Discovery & Prioritization framework is a 3 dimensional (business, technology & benefit analysis), 35 point-based automation opportunity assessment framework that helps organizations create, identify, analyze and prioritize automation opportunities. The 3-dimensional approach helps customers to perform:

Suitability Analysis  
(desirability to  
customers /  
business)

Feasibility Analysis  
(to technology)

Benefits Analysis  
(viability - to business)

The assessment framework allows companies to compare business value with suitability matrix and create a viable roadmap. This is a technology agnostic tool and can be leveraged for wide suite of RPA platforms such as Automation Anywhere, BluePrism, Pega Robotics, UiPath etc.

## KEY FEATURES



Some of the key features of the framework are:

- It provides a consolidated view of multiple processes (benefits, automation, priority etc.)
- Runs a benefit analyses based on both hard and soft savings.
- Executes a break analysis based on both hard and soft savings.
- Assesses process on technology, business desirability and benefits expected.





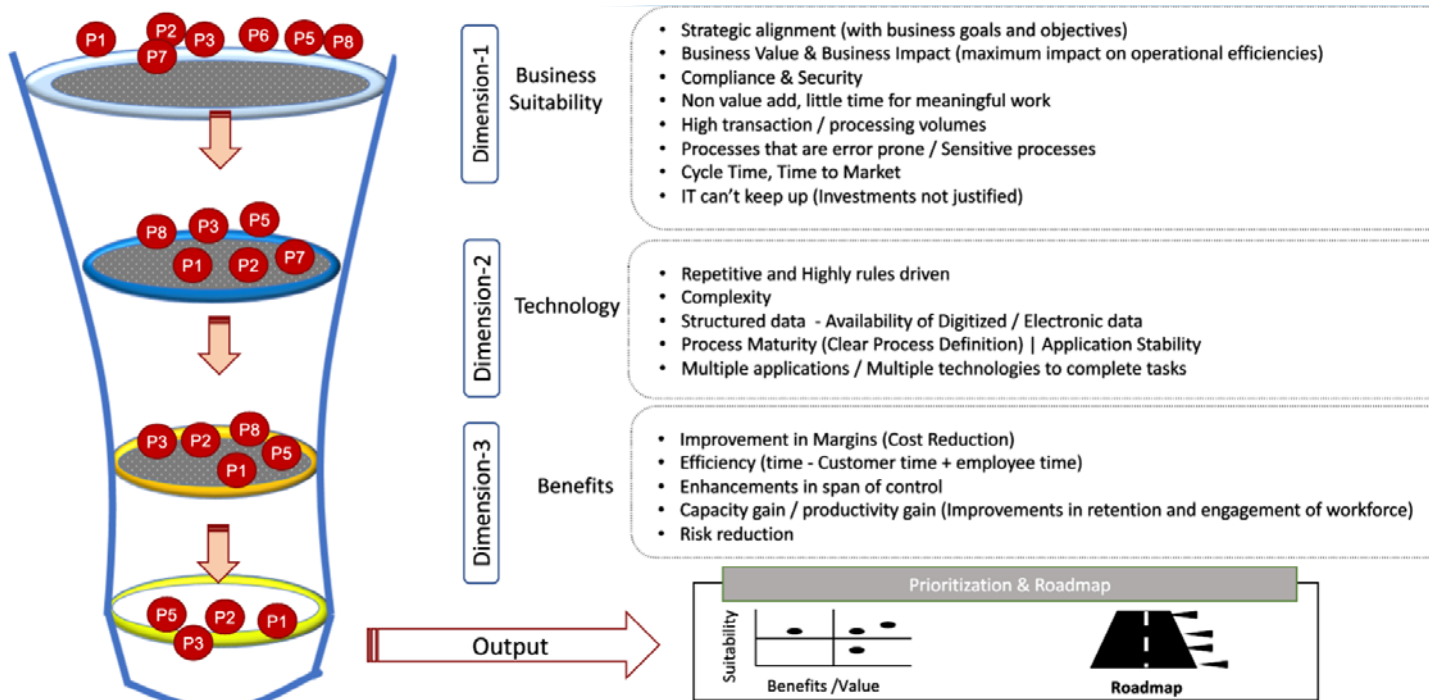
## BUSINESS BENEFITS

Helps businesses to identify and prioritize automation candidates based on process attributes, business desirability and technical feasibility.

Gives an upfront visibility of return on investment (ROI) and a detailed benefit assessment.

Provides expected total cost of operation (TCO)

Enables customers to create an automation roadmap and adoption of automation across the enterprise.



## SUCCESS STORIES



HCL's value discovery and prioritization framework has been successfully implemented across industries. It has enabled clients across the globe to identify the right automation candidates with ease and to prioritize them to formulate an automation roadmap based on multiple factors like automation viability, ROI, and business challenges.

### Discovery Exercise for one of the large Life sciences company Geography - North America

- Delivery Model - Onsite & Offshore
- A total of 143 automation opportunities assessed in 6 weeks.
- 53 processes prioritized using process value discovery and prioritization framework.
- Discovery exercise performed across 3 business lines - order to cash, source to settle and account to report.
- Technology platform efficiently assessed - SAP, Ariba, SharePoint, custom applications.
- Successfully created a 24 months automation road map for the client.



### Discovery Exercise for one of the leading British retailers

- Delivery Model - Offshore
- Efficiently assessed 36 automation opportunities in 3 weeks.
- Leveraged process value discovery and prioritization framework to effectively prioritize 17 processes.
- Performed discovery exercise across finance and supply chain business lines.
- Assessed technology platforms like JDA, Oracle Finance.
- Successfully created a 12-month automation road map for the organization.



## SUCCESS STORIES

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### Discovery Exercise for one of the leading North American insurance company

- Delivery Model - Offshore
- Assessed 15 automation opportunities in 3 weeks.
- Leveraged process value discovery and prioritization framework to effectively prioritize 12 processes.
- Performed discovery exercise across the accounting business unit.
- Seamlessly assessed the Pega platform.
- Delivered a 6-month automation road map for the organization.



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