

Base90 - Our SAP S/4HANA Life Sciences template



Base90 - What is it?



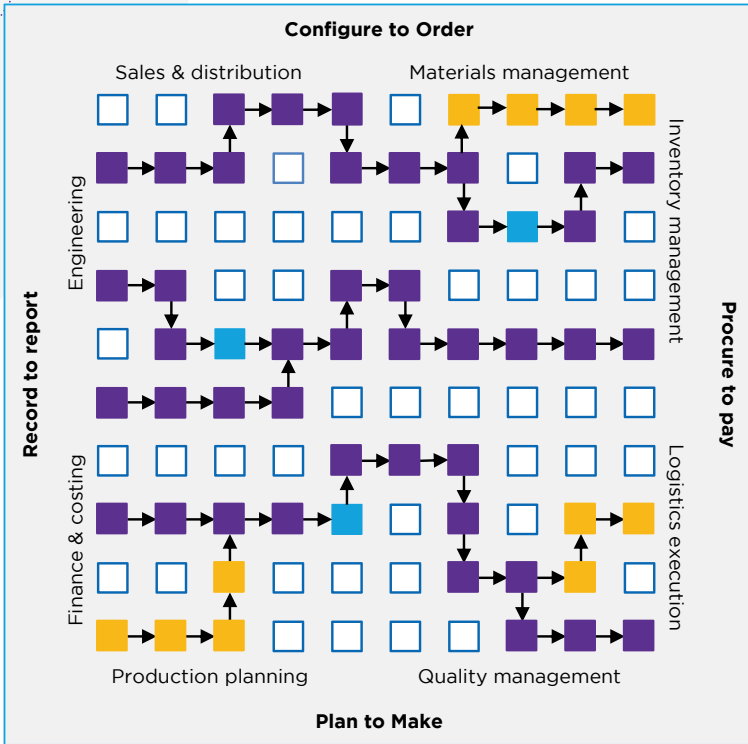
HCL's Industry-specific S/4HANA template



Uses HCL best-practice enhancements on top of SAP-standard

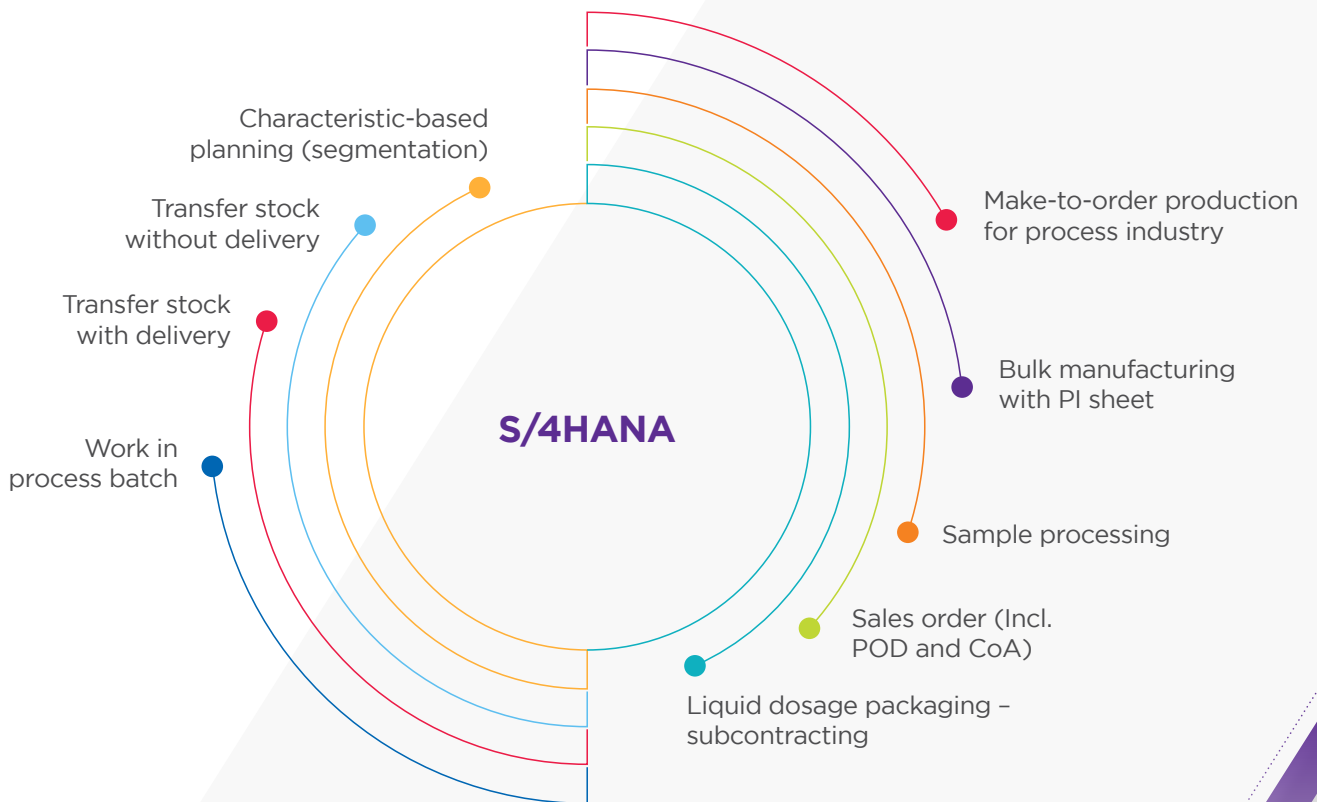


Provides 90% of functionality out-of-the-box



- Customer SAP landscape
- Customer differentiation
- HCL BASE90 for industries
- SAP S/4 best practices foundation
- SAP Enterprise core functionality

HCL Base90 for Life Sciences - **Solution highlights**



10+ key solution differentiators



170 pre-configured functional test scenarios for S/4HANA 1909

HCL Base90 for Life Sciences - **Benefits**

What benefits will an S/4HANA project using HCL Base90 bring?

Reduced timeline

Traditional S/4 project phasing and timeline

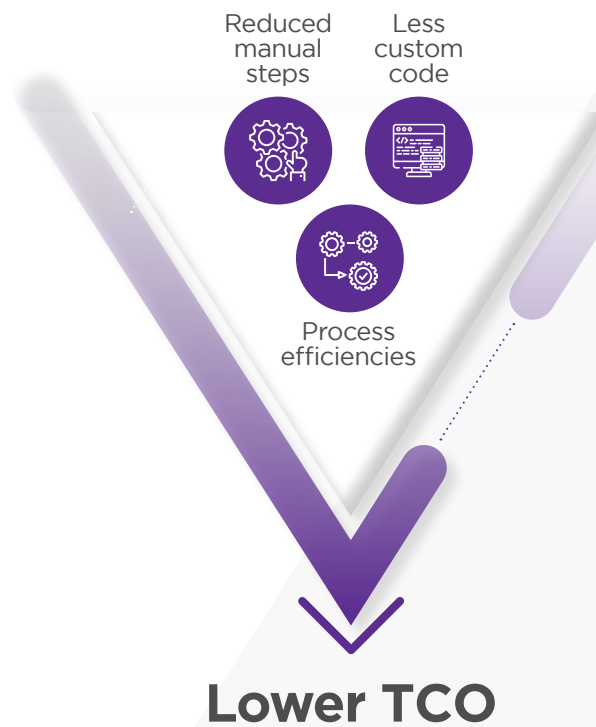
Prepare > Blueprint > Build > Test > Final prep > Go-live

HCL Base90 expected phasing and timeline

Discovery > Design > Deliver > Deploy

←————→
20-40% timeline reduction

Less TCO



Accelerate value



Lower TCO leads to greater agility which enables the acceleration of value

HCL Base90 for Life Sciences – Benefit summary

Benefit	Value lever	Saving (compared to traditional SAP project)	How
Delivery benefits			
Reduced project design	Time/cost	Up to 50%	Through use of best-practise industry solution template and agile deployment methodology
Reduced project build	Time/cost	Up to 30%	
Reduced project testing	Time / Cost	Up to 25%	
Reduced project timeline	Time	25-40%	
Reduced delivery risk	Risk reduction	50%	50% less customization reduces delivery risk
Run benefits			
Reduced system support overheads	Cost/process improvements	Up to 25%	Through less overall customization and use of tried-and-tested industry enhancements
Reduced overall TCO	Cost/process improvements	Up to 25%	Through increased automation and reduced system complexity
Increased agility /ability to adopt	Agility	>60% faster	Faster decision making through lower TCO and process digitization



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