



BECOMING A 21ST CENTURY INSURER

ACCELERATING THE TRANSFORMATION
JOURNEY WITH HCL

The 21st Century Enterprise (or 21CE) needs to be experience centric, customer focused, operationally lean and agile. HCL provides a framework of 21CE services and solutions, that together form an ecosystem of next generation technologies to help transform financial and non-financial organizations around the globe.

Within Property and Casualty (P&C) Insurance, Guidewire provides the foundation for a next generation Insurance platform. HCL is an experienced Guidewire system integrator that can help implement the Guidewire product suite and extend it with additional 21CE technologies as needed.

HCL's culture of innovation, customer satisfaction, and technical excellence has helped it to become the transformation partner of choice for clients looking for expertise in legacy modernization, digitalization, analytics and flexible delivery/sourcing models.

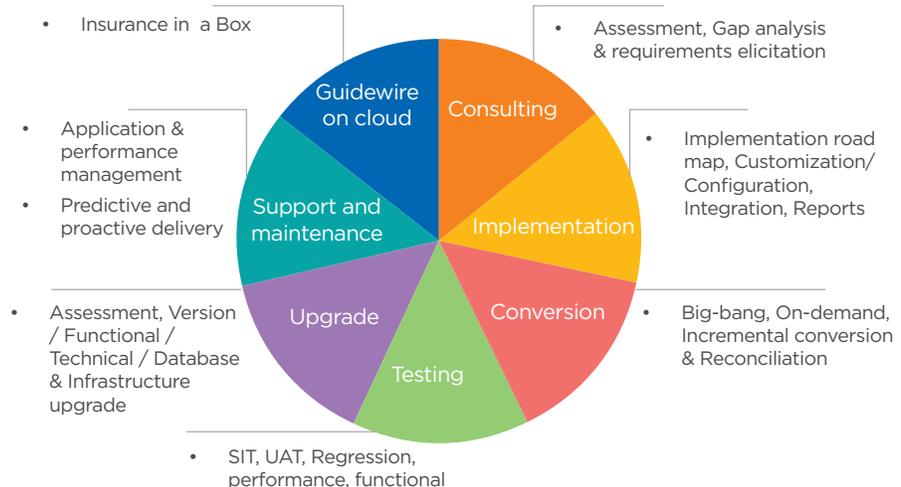
HCL'S GUIDEWIRE® SERVICES

HCL's Guidewire® services facilitate carriers in achieving their future-state transformation vision by:

- 1) Accelerating the implementation of the Guidewire InsuranceSuite™ using Agile, OOTB (Out Of The Box) methodologies and proven accelerators that have been developed over the last 12 years of Guidewire implementation experience.
- 2) Extending the core platform with customer portals, digital and analytic services to further differentiate and better serve the needs of their customers.

HCL Guidewire Service Portfolio

1) HCL provides end to end core system implementation services.



2) Guidewire Digital and Reporting components.

3) Co-innovation Services (IoT, Analytics, Artificial Intelligence).

We can help you to explore, plan and build out 'future state' capabilities leveraging disruptive technologies such as big data lakes, predictive and artificial intelligence as well as IOT frameworks.

HCL'S EXPERTISE ON GUIDEWIRE PLATFORM

- HCL has been a Guidewire partner since 2004.
- HCL was one of the first SI partners to implement the full Guidewire InsuranceSuite™.
- Experienced in all three Guidewire products; ClaimCenter™, PolicyCenter™ & BillingCenter™ from version 2.0 through 9.0.
- Wealth of experience implementing Guidewire solutions in the personal & commercial space across Auto, Personal, Property, Workers Compensation, Liability & Specialty.
- HCL's proprietary Industrialized framework used for extracting maximum possible operational gains by eliminating IT waste.
- Competency Evaluation & Certification' by Guidewire for all 'Core' resources.
- One of the largest 'Big Bang' conversion of Guidewire Suite for a large specialty Worker's Comp carrier in Canada.
- Proven accelerators with implementing over 25,000+ business rules, 10,000+ test cases, 17M+ policies, 40M+ claims, and 1500+ interfaces
- Client awards include: Guidewire Innovation Award, Celent Model Insurer Award, IASA Technology Achievement Award.

HCL'S LEADERSHIP IN INSURANCE

- CIO Review honors HCL among the "20 most promising insurance technology service providers 2016."
- HCL has been rated as the STAR PERFORMER leading the pack of Major Contenders in the Everest Group PEAK Matrix for Insurance IT Outsourcing - 2014. The PEAK matrix is a framework to assess the relative market success and overall capability of service providers.
- Gartner has recognized HCL's Insurance capabilities as "Mature" across all service lines - Consulting, IPs, SI, ADM, IT and BPO in Life, P&C (Non-Life) and Re-Insurance.
- HCL is the only company in the world that has received LOMA 'Excellence in Education' award in Insurance for 8 years.
- HCL has the highest level of insurance accredited fellowships of any IT company.
- HCL has associations with industry bodies such as LOMA and AICPCU. HCL's institutionalized Domain certification program for AICPCU, LOMA, III, CII, and FLMI has earned it accolades globally.

KEY ENGAGEMENTS IN THE INSURANCE SPACE

- 3 out of Global top 5 Insurers are HCL's customers.
- Experience of Integrated business focused delivery through 300+ major projects for over 30 clients in 20+ countries delivered by 7000+ people.
- Business Analyst Academy with over 300+ domain consultants led by industry experts.
- Enabling business transformation - Three of our customers received Celent Model Insurer Award on Sales & Distribution, Solvency II and implementing Policy & Billing systems.
- Systems Transformation for two leading European insurers resulting in 25% savings over 5 years.
- 28+ large data migration projects involving 5+ million policies for P&C and Life insurance carriers.
- End to end core insurance product implementation (Applications + Infrastructure) and integration and enable business transformation for multiple insurers.

HCL - OUR CULTURE AND VALUES

Global 500 Financial Institutions work with HCL because we have a proven, distinctive approach to create enduring value for our clients through our culture of innovation and value creation apart from continuous investments in tools and framework.

Founded in 1976 as one of India's original IT garage start-ups, HCL has grown from its roots as a hardware pioneer (one of the first companies in the world to introduce an 8-bit computer in 1978) to a global technology service provider, providing infrastructure management, application development, BPO and technology distribution services across 32 countries, with 120,000 employees.

Our culture and values have helped to propel this amazing growth story, and is responsible for our on-going success. We are focused on innovation and Customer satisfaction, and providing value that goes beyond the contract.

At HCL, our approach to engagements is best described by the word 'relationship'. For us, relationships are sustained by emotions, behavior, and actions that go beyond an explicit or implied contract. This core value or belief is instilled in all of our project engagements.

"We believe that our values of Trust, Transparency and Flexibility fueled by our philosophy of 'Employees First', is what will ensure a continued defense of our customers' interests. For these values nourish a relationship from outside the box, empowering every day innovation by thousands of our employees interfacing with your system lifelines and critical business processes. While we have institutionalized this Innovation through unique platforms such as Value Portal and MAD JAM, our Alternative propositions such as ALT ASM, Enterprise of the Future, Digital Systems Integration, Enterprise Functions as a Service, Innovation Monetization and zCMO ensure that we are able to deliver "relevant" business value in real-time despite changing times."

*NOTE: Guidewire, Guidewire PartnerConnect™, Guidewire ClaimCenter®, Guidewire PolicyCenter®, Guidewire BillingCenter® and Guidewire InsuranceSuite™ are trademarks or registered trademarks of Guidewire Software, Inc.



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Hello there! I am an Ideapreneur. I believe that sustainable business outcomes are driven by relationships nurtured through values like trust, transparency and flexibility. I respect the contract, but believe in going beyond through collaboration, applied innovation and new generation partnership models that put your interest above everything else. Right now 120,000 Ideapreneurs are in a Relationship Beyond the Contract™ with 500 customers in 32 countries.

How can I help you?

Relationship
BEYOND THE CONTRACT

HCL