



It takes a lot of technology to deliver comfort at 30,000ft, We make travel smoother AEROSPACE & DEFENSE HCL ENGINEERING AND R&D SERVICES



<u>The Environment T</u>oday

Despite an upsurge in demand for air travel, airlines are having trouble maintaining profitability. They must provide passengers with the right experience at the right price point while ensuring higher utilization of capital-intensive equipment. Technology is playing an increasingly crucial role in addressing these objectives. Having pioneered offshore engineering services in this industry more than a decade ago, we have become the largest dedicated aerospace practice in India and the preferred engineering partner for new aircraft programs across the A&D ecosystem, offering application management services, infrastructure support, testing, and new-product development. In the past decade, we've successfully executed projects in various subdomains and have partnered on all major commercial aerospace programs.



System and Subsystem Exposure

Flight Controls & Actuation

Cabin & Interiors IF, Cabin Electronics, Monuments, F2F, Seats

Flight Management System Flight Warning System

Display System Crew Alerting System Com, Navigation, Surveillance

Landing Gears Wheels & Brakes

> Sensors & Integrated Systems

Engine & Control Systems

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Fire Protection Systems

Hydraulics

Aerostructures

Electrical Systems

Fuel System

Environmental Control & Air Management System

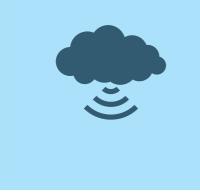


Aerospace & Defense Service Offering



Embedded SW Engineering

- Complete life cycle support for safety critical on-board software
- In house Aerospace specific Quality Framework – AQMS, RTCA DO 178 and MIL standards



Electronics

- ASIC /FPGA /SoC Design, Board design, Verification and Design Analysis. Obsolescence management (FPGA, PLAs, DSPs and DO 254 Stds.etc)
- Complexity FPGA with 3
 million gates, PCB Designs up
 to 26 Layers, 800MHz Bus
 Speeds
- Alliances with vendors for EDA, IP/DESIGN / FPGA / FOUNDARIES



Mechanical & Structural Engineering

- Concept to Manufacturing services across Aerostructures, Aero Engines and Aero Systems
- In house Design Frameworks and Tools- OPTICOM, SEAD, RED, Value Engineering
- Centre of Excellence in Industrial Design, CAE & Reliability Analysis

Test Engineering and ATE Solutions

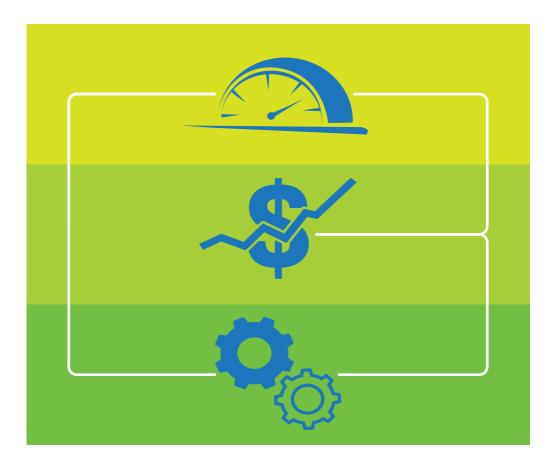
- Largest Aerospace V&V
 practice in India
- End to End Test Engineering Solutions







Service Line Units



Acceleration

• eDAT

Value

Accelerated Functional

Testing

- Performance Engineering
- VAVE

Technology

- Product Intelligence
- Interactive Electronic
- Technical Manual

HCL in Aerospace & Defense

Work with seven of the top 10 A&D companies Multiple projects executed in commercial & defense, from multiple locations including ITAR compliant centers in the US. 50+ SOI Audits performed

Rated #1 in Aerospace and Defense by Zinnov

In-house labs offering low volume manufacturing and prototyping capabilities. Dedicated teardown lab for competitive benchmarking



In-house IPs/Frameworks. Domain specific quality management systems (QMS) and member of DO178C committee



Strong team of global aerospace SMEs and domain experts. Availability of engineers across five major skills – Embedded software, Hardware, Mechanical, Manufacturing Engineering and Engineering Apps

Presence of 12 dedicated design centers Flexible and ready to absorb Indian offset obligation (defense and civil) of global OEMs and Tier-1s. We have realized \$50M+ offsets for a leading OEM

\$25Mn investment into generic as well as functional labs

Experiences Engineered for our customers (Case Studies)

For a leading aerospace OEM, HCL developed software that certifies products worth more than \$30B annually. 38% of onboard software on their latest major aircraft has HCL's footprint. The multifaceted partnership also resulted in HCL being a preferred partner for R&D and offset related work. We also developed a major risk sharing agreement with them.

For a US based avionics major, HCL invested over \$100,000 to design, develop and manufacture a working prototype within 16 weeks from scratch. 10 new features were introduced in the process to revive product sales.

For an aerospace major, HCL designed the inerting systems pallet to carry three ASM cylinders and achieved a weight that was 12% below the predefined target leading to substantial cost reduction.

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For an aerospace major's advance flight control system, HCL performed requirement-based testing of the enhanced digital flight control system functions to satisfy DO-178B level A,B and C requirements. Board redesign was done for a slat/flat control unit to address reliability issues and to replace components that went obsolete.







Industry leading recognition by Gartner, Forrester, IDC, TBR and Frost & Sullivan ~\$ 50 Billion product revenue enabled over last ten years for our customers

Delivery Expertise across 4 continents and 100+ development centres 1250+ patents filed, 20+ Engineering Out of the Box Solutions

#1 ESO provider from India, fastest growing, 500 basis point market share gain in 3 years

Hello, I'm from HCL's Engineering and R&D Services. We enable technology led organizations to go to market with innovative products and solutions. We partner with our customers in building world class products and creating associated solution delivery ecosystems to help bring market leadership. We develop engineering products, solutions and platforms across Aerospace and Defense, Automotive, Consumer Electronics, Software, Online, Industrial Manufacturing, Medical Devices, Networking and Telecom, Office Automation, Semiconductor and Servers & Storage for our customers.

experiences

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