



**GET READY FOR  
TOMORROW, TODAY.**

**REDEFINE ENTERPRISE IT**

**HCL - EMC GLOBAL 360° PARTNERSHIP**

## TRANSFORM & MOVE FORWARD

Organizations and the business environment are undergoing immense change in the midst of increasing globalization, fiercely competitive landscape and rapidly changing consumer behavior. To adapt, grow, and prepare for these rising challenges as well as the future, organizations must undergo rapid transformation.

## THE RIGHT PARTNERSHIP CAN TAKE YOU HIGHER

At HCL we believe choosing the right partner is a critical step in driving complex transformation projects to completion. They can offer a wide range of solutions to help you meet your business objectives with greater flexibility and speed.

The right transformation partner is one who has the business knowledge, technical skills and the capability to:

- Identify the competitive capabilities that you would need in future
- Provide guidance on enterprise products and state-of-the-art platforms suitable for your business environment
- Provide consultation, implementation and maintenance support.

## ABOUT HCL

Over the past decade, HCL has been one of the fastest growing technology companies in the world. This is due to a powerful combination of technical expertise and an innovative management philosophy that unleashes the innovative thinking of employees.

- \$4.8 billion global company bringing IT and engineering services expertise under one roof.
- Extensive global offshore infrastructure and network of offices in 31 countries
- Providing multi-service delivery across industries — financial services, manufacturing, consumer services, public services, and healthcare
- Delivering measurable business value in enterprise application services, IT infrastructure management, custom application services, engineering and R&D services, and business services

Find more information at

<http://www.hcltech.com/it-infrastructure-management>

## ABOUT EMC

EMC is a global leader in enabling businesses and service providers to transform their operations and deliver information technology as a service (ITaaS). Fundamental to this transformation is Cloud computing. Through innovative products and services, EMC accelerates the journey to Cloud computing, helping IT departments to store, manage, protect and analyze their most valuable asset - information - in a more agile, trusted and cost-efficient way.

More Information about the HCL-EMC Partnership at:

<http://www.emc.com/partnerships/global-alliances/hcl.htm>



[www.hcltech.com](http://www.hcltech.com)

Hello there! I am an Ideapreneur. I believe that sustainable business outcomes are driven by relationships nurtured through values like trust, transparency and flexibility. I respect the contract, but believe in going beyond through collaboration, applied innovation and new generation partnership models that put your interest above everything else. Right now 95,000 Ideapreneurs are in a Relationship Beyond the Contract™ with 500 customers in 31 countries. How can I help you?

*Relationship*<sup>™</sup>  
BEYOND THE CONTRACT

## HCL-EMC: STRENGTHENING THE FUTURE

To migrate to next-generation business models, and hone and redefine the core of their businesses, enterprise customers can leverage the HCL and EMC partnership. The alliance leverages EMC's best-in-class information infrastructure technology and solutions with HCL's leading-edge information technology consulting and services to solve business and IT challenges.

As an EMC Global Gold Velocity partner HCL uses its best practices and guidelines to provide Data Center Transformation, Migration, Content, Consolidation, Virtualization & Security offerings — based on EMC's technology. EMC provides a robust and comprehensive platform for HCL to deliver the best information lifecycle management solutions for rapidly changing business needs.

## JOINT OFFERINGS TAILORED TO ADDRESS YOUR UNIQUE NEEDS

### Best Practices

HCL Global Infrastructure Services offers Data Center Transformation, Content Migration, Consolidation, Virtualization, and Security-based on EMC technology along with best practices and guidelines for effective IT solutions.

### Content and Case Management

By collaborating with EMC, HCL helps address business and process challenges for financial services, insurance, energy, and other industries, based on EMC content and case management solutions.

### Collaboration

The HCL and EMC alliance delivers integrated solutions for strategy, scope, design, implementation, and maintenance process stages. Together we have invested in solutions, manpower training, and development laboratories for a unified partnership that brings value to our customers.

**HCL**