

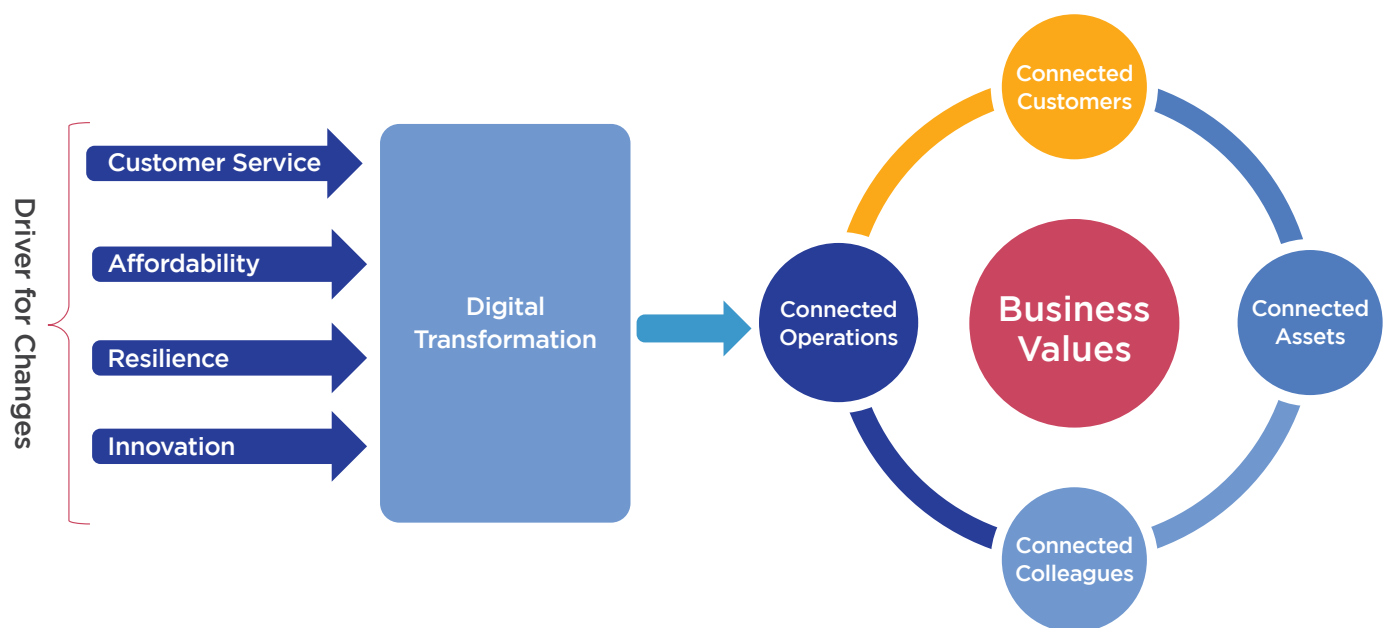
HCL Private Network Solutions and Services

Solve business critical challenges with HCL private network solution

PriNet




INDUSTRY OUTLOOK

HCL private network offering addresses the Industry 4.0 need for connecting people, process, and working environment and collecting data for building enterprise use cases.



PriNet solves the following adoption and deployment problems with its automation solution:

1. Private network order to go-live cycle time
2. Defining the right size private network kit depending on scale and use cases
3. Ownership of supporting private network operations from bare metal to cloud

 PRIVATE NETWORK ADOPTION CHALLENGES	 HCL APPROACH	 CUSTOMER BENEFITS
Legacy System infrastructure migration	Engineering service along with IoT practice experience in system re-designs & migrations	Increases quality offering portfolio
Multi-vertical varying use-case	UseCaseAsAService - 12+ vertical experience 15+ HCL enterprise Solutions	Expands addressable market
IT integration needed with private network Smart private network operation	Matured IT and cloud integration practice	Ongoing incremental sales transactions
Smart private network operation	HCL automation platform: DRYICE, iCE.X	Optimizes cost to deploy and support

PRINET OFFERINGS

Portfolio Evaluation: Vendors selection, private network kit definition, integration & validation



Managed Services: SLA management, smart NOC setup, customer onboarding



Deployment: PriNet components (CBRS, MEC & vEPC) procurement from partners & deployment



Use Case Implementation: Designing & implementing new use cases, migration of existing use cases, market place creation

HCL DIFFERENTIATORS



Partners driven ecosystem to have different kits depending on enterprise scale and size



Supporting unlicensed, licensed, and hybrid spectrum deployment models



12+ industry vertical use case experiences



Multiple PriNet labs in India/US to drive innovation



OpEx driven engagement model

About HCL

HCL Technologies is a \$9.9 billion, next-generation global technology company that helps enterprises reimagine their businesses for the digital age. Our technology products, services, and engineering are built on four decades of innovation, with a world-renowned management philosophy, a strong culture of invention and risk-taking, and a relentless focus on customer relationships.

We offer an integrated portfolio of products, solutions, services, and IP through our Mode 1-2-3 strategy, built around Digital, IoT, Cloud, Automation, Cybersecurity, Analytics, Infrastructure Management and Engineering Services, amongst others. With a worldwide network of R&D, innovation labs and delivery centers, and 150,000+ 'Ideapreneurs' working in 49 countries, HCL serves leading enterprises across key industries, including 250 of the Fortune 500 and 650 of the Global 2000.

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