



RESPONSIVE FINANCIAL & BUSINESS PLANNING (RFBP)

Achieving Financial and Business Planning Excellence
by Leveraging SAP IBP and SAP S/4HANA

INTRODUCTION

Amidst the 'new normal' economy, the volatile markets, and the rapid fluctuations in oil price or currency exchange rates, supply chain executives have to orchestrate supply decisions that manage risks and deliver high service levels. They also have to remain competitive and exercise cost control. They consequently must be capable of quickly assessing business alternatives and validating them from both, an operational as well as a financial perspective. Leveraging the new generation SAP Supply Chain Planning application suite, SAP Integrated Business Planning (IBP), HCL has developed a new offering, Responsive Financial and Business

Planning (RFBP), which enables a near real-time integration between the business planning and the financial planning processes. Imagine the Supply Chain Leadership being able to seamlessly share planning scenarios with their Controller to validate and adjust the financial assumptions supporting each supply chain 'What-If' scenario. Leveraging HCL's RFBP framework means having Finance and Supply Chain become capable of collaborating seamlessly and securely to accurately assess the impacts of changes in the economic conditions on the business plans. In other words, no more USD 100Mn decisions based on a standalone spreadsheet sent via email.



SOLUTIONS AND OFFERINGS

RFBP is HCL's prepackaged integration framework that connects SAP Integrated Business Planning with either SAP Business Planning and Consolidation (BPC) to deliver speed, accuracy, and agility to the global corporate planning processes

Solution Content:

The framework connects SAP Integrated Business Planning with the SAP Financial Planning tool of your choice (SAP BPC or even a non-SAP financial tool).

Key benefits:

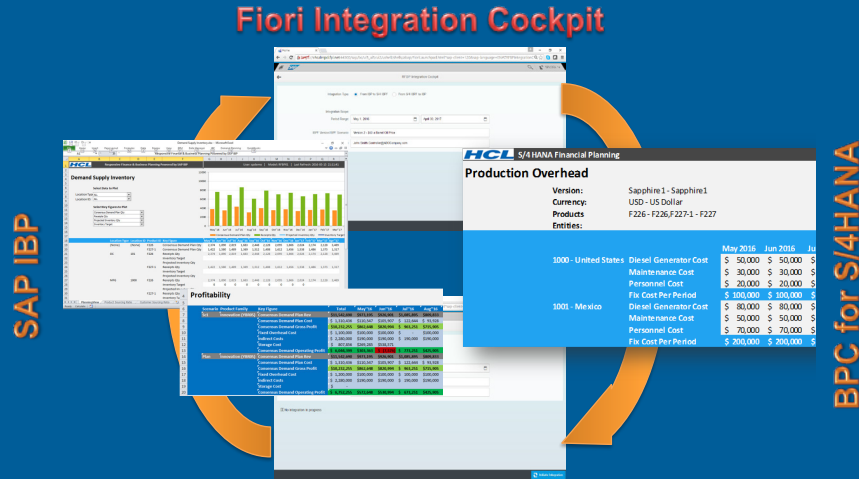
- Swiftly merge financial planning data and business planning data to establish a single responsive and accurate global planning process
- Empower the Finance and Supply Chain leaders through an easy-to-use process and data integration solution which includes a

Fiori RFBP Integration Cockpit, e-mail notification, etc.

- Accurately and holistically compare alternative profitability of business plans and remove the financial guess work out of the business and operation planning decisions
- Achieve a high level of maturity of your sales and operations planning (S&OP) process through real-time integration between financial plan and operation plan Connect with HCL to know how RFBP can be deployed within your organization. RFBP starter kit includes:
 - IBP with RFBP introductory workshop to help customers understand the benefits of SAP IBP and the opportunity for integrating it to S/4 HANA Financial Planning capabilities (Up to one week of consulting)
 - Demonstration of the RFBP Framework showcasing the power of integrating and SAP IBP
 - Proof-of-concept where HCL will develop customer-specific scenarios to illustrate and validate customer supply chain and financial use case (Up to two weeks of consulting)

Ask HCL about the Responsive Financial & Business Planning (RFBP) Framework.
RFBP enables your Operation Leadership to seamlessly share plan counterparts to validate the financial assumptions supporting ea

ning scenarios with their financial
ch supply chain "What-If" scenario.



TOOLS AND IPs

The RFBP integration framework is based on SAP HANA Cloud Integration and consists of the following HCL proprietary elements:

- Integration process and data flow templates
- Pre-defined data mapping between Financial Planning solutions and SAP IBP
- HCI integration templates and guidelines for SAP BPC Fiori Integration Cockpit template

VALUE PROPOSITION

With HCL's RFBP built upon SAP (IBP), SAP S/4 HANA, customers can easily align all the executive stakeholders in real time 'What-If' analysis across business and finance. HCL RFBP helps organizations to drive proactive S&OP strategies by modeling events such as market demand shift, operation and financial resource availability, and forex changes, and immediately understand the impact on their P&L.



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