









INTRODUCTION

The business world is more unpredictable and fast-moving than ever before. To compete in this dynamic environment companies need the ability to respond rapidly to changing circumstances, creating a demand for technology with the horsepower to harness the wealth of information generated in the marketplace. This rapid changing environment does not support lengthy transformation programs as many of the benefits may not be relevant by the time it is implemented. The decision to embark on a SAP HANA® or SAP® S/4HANA journey is a very important decision and may not feature in your immediate strategy but companies should not delay engaging with a trusted partner like HCL to start exploring the cost and benefits associated with this investment and to gain an understanding of when it would be optimal to embark on the journey, whether in 6 months or 5 years. The SAP HANA platform revolutionizes ERP and Analytic solutions, by allowing massive quantities of data to be leveraged for business processes and reporting in real time. SAP HANA provides SAP customers with the power and agility to support a digital (r)evolution. You can address today's demand for real-time business insights by creating business applications that previously were neither feasible nor cost-effective.

SAP S/4HANA (SAP Business Suite 4 SAP HANA) is a new product and the biggest innovation since SAP® R/3. The next-generation business suite SAP S/4HANA is built on the most advanced inmemory platform today – SAP HANA – with modern design principles and SAP® Fiori user experience (UX).

Organizations across the globe have recognized SAP S/4HANA's potential as a driver for reducing the Total Cost of Ownership (TCO) based on the savings from reduced databases, the speed, simplifications, and consolidation opportunities, and how it can drive significant and immediate benefits to the business.

HCL's SERVICE PORTFOLIO FOR SAP® HANA

SAP HANA Assessment Services	SAP HANA Enablement Services	SAP HANA Business Transformation Services	SAP HANA Application and Analytic Services
SAP HANA readiness assessment	Infrastructure provisioning and installation (on site and cloud)	SAP BW on HANA transformation	Industry and Line of Business Rapid Deployment solutions
Business case for migration to Suite on SAP HANA	Upgrade and migration services(DMO)	Business Suite on HANA transformation	Custom applications and reporting
Architecture and Infrastructure assessment	Minimum Viable product (SAP Licensing assistance)	BI transformation	Operational reporting solutions using SAP HANA Live
SAP HANA Roadmap	New SAP Implementations	SAP S/4HANA transformation	iMRO on HANA
	Instance Consolidation	Digital transformation	

HCL's VALUE PROPOSITION

HCL is recognized as a global SAP implementation leader, by leading analysts like Gartner and IDC. As a global SAP implementation partner and with 9000+ SAP experts, we offer end-to-end SAP offerings and innovative industry solutions. We have one of the largest pool of experienced SAP HANA professionals across the globe

We have developed a value-based program from our in depth analysis of the new technology and the feedback from our clients to make their SAP HANA and SAP S/4HANA journey non-disruptive and outcome based. HCL helps clients migrate to Suite on HANA and SAP S/4HANA to start realizing the initial benefits offered by the speed and simplification that is inherent with the new technology. The migration will then unlock the enablers to allow businesses to realize the real high-value drivers through an agile approach.

HCL's innovative solutions and approach can deliver the following benefits with the migration to Suite on HANA and SAP S/4HANA:

- Speed/agility for faster access to their data with agile tools
- Operational reporting with SAP HANA Live and SAP Lumira
- Enhanced productivity through the new Fiori SAP UX, now powered by SAP HANA, as the new user interface
- Cross-functional transparency, with an ability to work crossfunctionally and access information in different areas of the system further enables real-time analytics and insights into data across the enterprise
- **Simplification,** more specific to SAP S/4HANA to reduce issues with reconciliation and instead fosters a single source of truth
- **Digitalization** as SAP HANA and the Fiori UX provides the horsepower and flexibility to form a solid foundation to develop and implement a digital strategy

HANA Readiness

and Planning

 Business Value Creation

TOOLS AND ACCELERATORS

HCL offers a variety of innovative tools and accelerators to deliver industry leading solutions in a cost effective manner. Examples of the tools are:

- HANASmart Migration Tool
- Migration Impact Analyzer
- Migration Support Tools (Upgradesmart)
- HANA Optimize and Sizing Tool
- HANA Dashboard for OCC Reporting
- Accelerated Test Packages for SAP S/4Finance
- Suite on HANA Cloud Reference Architecture
- SAP Minimum Viable Product
- SAP Insight+ Toolset
- iGDM (Integrated Global Delivery Methodology) and APSE (HCL Project Support Environment) for SAP S/4 HANA implementations

HCL's AGILE BENEFITS CREATION (ABC) 123 APPROACH

HCL's Agile Benefits Creation (ABC) program has been designed to guide clients through their journey to SAP Business Suite running on SAP HANA or SAP S/4HANA. Split into three phases (123) – and incorporating proven tools, methodologies, and expertise - it helps to rapidly maximize the value and benefits clients achieve while ensuring minimum disruption to the business.

We are offering a complimentary assessment workshop to identify the best migration strategy and roadmap for your organization for your SAP S/4HANA journey. This complimentary workshop is available only to the first ten qualified companies. To know more, please write to us at integrated. applications@hcl.com



CASE STUDY

Client: World's largest toy manufacturer

Business Need:

- Outdated analytics and poor analytical performance in the back
 office
- Need to simplify SAP architecture and infrastructure landscape

HCL's Solution:

- Strategy and roadmap consulting
- Migration to SAP BW on HANA
- SAP BW on HANA Application Maintenance and Support
- Early use of LSA++ for HANA
- Finance, Sales & Distribution, Operation, HR and IP migration to SAP Business Suite on HANA
- Release based approach to accelerate business benefits
- BICF (BI Conceptual foundation) program as part of BI Roadmap

Business Benefits:

- Improved performance reporting, delivering deep analytics and insight
- Agile models for BI delivery
- Reporting factory for fast delivery of reporting at a low cost

CONTACT US

If you would like to learn more about HCL's SAP S/4 HANA capabilities and how we can help you accelerate the business value of your SAP investments, please write to us at integrated.applications@hcl.com

APPLICATION SUPPORT & MAINTENANCE	BIG DATA & BUSINESS ANALYTICS	BUSINESS ASSURANCE & TESTING	CLOUD, DIGITAL EXPERIENCE & MOBILITY	COLLABORATION, CONTENT & SOCIAL	CUSTOMER RELATIONSHIP MANAGEMENT
DIGITAL SYSTEMS INTEGRATION	E-COMMERCE & OMNI-CHANNEL	ENTERPRISE RESOURCE PLANNING	HUMAN CAPITAL MANAGEMENT	MODERN APPLICATION DEVELOPMENT	PLATFORMS & INTEGRATION



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